



June 13, 2023
Thomas Coggin
City of Pensacola

<u>ITEM</u>	<u>QTY</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
Vinyl Shelter	1	<ul style="list-style-type: none"> • 40' Wide X 100' Long X 18' Center Height X 12' Side wall 18 OZ. Cover, Translucent White, Flame Retardant PVC Laminated fabric With Polyester Scrim. Frame Members: 24" Heavy Wall ASTM Zinc Tubular Steel meets z-bar truss design Customer specified foundation requirements <u>8'6" Containers</u> Fabric Ends @ the base of the shelter. All Weld Joints Coated With 97% Zinc "Cold Gal" For Corrosion Protection. All Connections via a Slip Fit and bolt together Junction. 	\$ 66,789.00
End Wall	2	<ul style="list-style-type: none"> • Access end wall with framing. 1ea 22'wide x 18'high disappearing door. Disappearing door to include all the hardware including winch. **Anchoring to Concrete** 	Included
Electric Winch	1	2ea Electric winches to raise & lower the large fabric doors	\$ 6,000.00
Ventilation	1	1ea 24" exhaust fan with frame 2ea 24" louvered vents with frame	\$ 4,000.00
Man Door	2	<ul style="list-style-type: none"> • Aluminum man door with frame 	Included
Turnkey Installation		<ul style="list-style-type: none"> • Big Top Manufacturing will erect your shelter(s) at your facility. Big Top Manufacturing will be responsible for all equipment and non-union labor. Customer will be responsible for any and all safety courses, 24/7 access to the site, removing all underground and overhead utilities, powerlines, building or use permits, dumpster for trash removal, foundation work, portalet or toilet facilities in the proximity to the site, special badges, etc. If the shelter is purchased or installed prior to permit approval the customer bears the cost of any upgrades to meet local codes. • Big Top Shelters is an erector of your shelter defined as an equipment item. We are not a construction company or general contractor. If your site requires special applications, business licenses, taxes, or requirements then a general contractor may be required. See installation clause at the bottom of the page). 	\$ 35,145.00
Taxes	*	<ul style="list-style-type: none"> • Taxes: If applicable, you may be charged any of the following taxes based upon Federal or State Law that may apply. State, County, City, Use or any other taxes. This is not included within this pricing. If you are tax exempt, please provide your 	Exempt



		tax-exempt certificate.	
Shipping	1	<ul style="list-style-type: none">• FOB: Perry FL• Prepay and add: General Flatbed Rates	\$ 1,500.00
GRAND TOTAL		US DOLLARS.	\$ 113,434.00

Payment Terms: 50% with Order Balance Due 7 Days Prior to Shipping.

Manufacturing Lead Time: 8-10 +/- weeks from approved purchase order and deposit.

Quote Validation: 30 Days

Sincerely,

Approved This Day of , 2023

Dustin McCormick
Sales Representative
d.mccormick@bigtopshelters.com

P. O. #



Big Top Manufacturing Inc Disclaimer Reference Page

1. Fees for services are \$1,100.00 for the United States and its territories, Canada, and the Caribbean. International Services are \$1800.00 USD per day per person. Included are hotel, rental car, meals, taxis, and airport parking. Expenses for airfare, visas, transfers, special job site training, ferries, and others will be billed at actual costs. On domestic and international installations, the daily fee extends from portal to portal from Perry, Florida. The Daily fee continues during the week Monday through Sunday regardless of whether work can be performed on weekends. Travel & accommodations are to be arranged or agreed to by Big Top personnel. (Domestic & International flights are to be coach class and the hotel accommodations are to be with a standard chain hotel). All remaining balances will be settled on prior to the departure of the technician from the job site. There may be some international regions where a technician is not available. Call for details.
2. Big Top will not be responsible for any damage to the grounds, shrubbery, underground utilities, asphalt, concrete, etc. due to the normal construction process necessary to install the above shelters unless specifically provided for in the purchase contract.
3. In the event the above proposal includes metal/aluminum entry equipment doors, unless the shelter is built on level concrete, we cannot take responsibility for its operation. If uneven - such as is routinely encountered on asphalt or soil, the framework will likely require modification on site resulting in additional costs.
4. Big Top will provide soil or concrete anchors as a standard form of anchoring. Big Top makes no representation as to the structural integrity or suitability of the concrete or soil. Any other anchoring surface or method is at the sole risk of the end user. No representation is made as to water drainage due to slope or foundation issues. If on soil or asphalt, we provide 40" anchors. There cannot be any concrete, obstructions, utilities, etc., below the footprint of the shelter's walls and ends if using soil anchors. You should contact your local utility locating service.
5. Shelter is to be installed in accordance with the provided assembly instructions, under the guidance of our technician or via Big Top. If the end user chooses to owner install the shelter, finished photos are required including photos of the shelter with the anchors properly installed. In the event the shelter is ever relocated, new photos will be required including anchorage photos.
6. In the event the end user chooses to employ our technician, we make no representation as to the quality, suitability, or performance of the laborers or equipment provided. The estimate given is based upon typical installations worldwide but is not a guaranteed level of performance. On site safety is the responsibility of the customer not Big Top's representative.
7. If Big Top is to fully install the shelter, unencumbered access is necessary. We assume a 7-day workweek. If the weekends cannot be worked, we will need to know this in advance to modify the proposal.
8. End user is responsible for permitting and any local taxes or tariffs, if any. If a turn-key installation by Big Top, it is the end user's responsibility to determine Big Top's ability to install the shelter based upon local licensing or permitting issues. All costs associated with this to be borne by the end user.
9. Shelter is defined as an equipment item. Proper maintenance is necessary to extend the life of the shelter frame, fabric, doors, and access panels. Maintenance guide can be provided upon request.
10. All drawings received should represent inside looking out of the Big Top. Customer to verify.
11. All accessories are covered under the product manufacturer's warranty.
12. Big Top installers are not licensed electricians. All electrical connections are the responsibility by the customer.
13. Shipping is primarily via flatbed trailers. To maximize stacking, there is little to no dunnage below the frames. Due to weight and handling issues, dunnage can possibly result in damage to the frame. If you require dunnage, there could be additional costs due to lessened space on the flatbed or special stacking requirements.
14. Disappearing fabric doors are not a pre-engineered door system and should be considered a flap. Engineered door systems are available but require additional funds. Big Top Access panels are not engineered door systems, there is no warranty on the access end panel, the access panel is not warrantied against or designed at the same engineering as the shelters. The access panels or panels are required to be secured down in high winds. The panel(s) vertical cables are to be clipped at the bottom to the anchoring devices and the cables are to be tightened and secured when the panel is always in the down position.
15. If Engineering is required, please provide the proper wind, snow, seismic load, and exposure category for the location where the shelter will be located. If the shelter is purchased or installed prior to permit approval the customer bears the cost of any upgrades to meet local code. All engineering to support the structure is considered "by others", unless specifically noted on our drawings. That includes, but is not limited to, shipping containers, concrete, soil, asphalt, custom support steel, etc. Engineering fees start at \$1,800.00
16. Signed proposals or related PO's assumes you have read & understand the above Big Top Manufacturing Inc disclaimer/clauses