## FINANCIAL REPORT SIX MONTHS ENDING MARCH 31, 2020

These statements are unaudited and are not the official financial statements of the City but rather are a review of the progress to date each quarter as it relates to the budget. The official financial statements of the City are included in the Comprehensive Annual Financial Report (CAFR) and will be presented to the City Council in the first quarter of each calendar year following the end of each fiscal year (September 30th).

Attached are financial schedules setting forth the status of the major General Government, Special Revenue, Capital Projects and Proprietary Funds for the City of Pensacola for the six months ending March 31, 2020. The financial schedules compare actual results for the six-month period against the City's budget and against comparable percentages of a year ago. Such comparisons are useful in projecting potential problem areas, allowing management to take early corrective action. The City's debt service and investment schedules are also attached for Council's review.

As reported to Council in the first quarter report, growth in the economy continues. Both Half-Cent Sales Tax and Local Option Sales Tax revenues continue to show growth from FY 2018 to FY 2019. Half-Cent Sales Tax revenue increased 5.23% and Local Option Sales Tax revenue increased by 4.43% from FY 2018 to FY 2019. In addition, Ad Valorem Taxable Valuations continue to show positive growth. While these are positive indicators, both revenues and expenditures continue to be closely monitored to assure a balanced budget. Additionally, with the recent developments of the COVID-19 Pandemic, it is possible that revenues may turn downward by fiscal year end. Particularly, within the Half-Cent Sales Tax, the Local Option Sales Tax and the Local Option Gasoline Tax revenues due to less spending by consumers and less driving due to people working via telecommuting. Additionally, the Airport is seeing significant reductions in revenues and is currently working on a plan to address those reductions. Staff will continue to monitor and adjust expenses as necessary. A Supplemental Budget Resolution may be brought before City Council in the future to address significant reductions that might occur, if necessary. Expenditures in total are in line with budgeted projections. Significant variances from the current approved budget are noted in the individual fund narrative below.

The Investment Section of this financial report provides a comparison of interest rates for FY 2019 to FY 2020. By fiscal year end, Interest Income in the various funds is not anticipated to meet budget due to lower than anticipated interest rates resulting from the COVID-19 Pandemic.

The Legal Services and Fees of this financial report provides a listing of legal services and fees paid through the second quarter of FY 2020.

Contracts and Expenditures over \$25,000 approved by the Mayor have been included in this report with the changing of how the monthly information is being provided to City Council.

## **General Fund:**

In total, General Fund revenues exceeded budget through the second quarter and are mainly attributed to revenues from Property Tax, Local Business Tax and the transfer from Pensacola Energy. Through the second quarter total Franchise Fees and Public Service Tax

revenues exceeded budget by 2.52% or \$175,100. Half-Cent Sales Tax revenues were below budget by \$27,500 or 1.32%. Communication Services Tax revenue exceeded budget by \$42,900 or 3.34% and Municipal Revenue Sharing revenue also exceeded budget by \$26,700 or 2.33%.

Until the end of the COVID-19 Pandemic, it is not known whether revenues will meet budget by fiscal year end. Staff will continue to monitor revenue and expenditures. Should adjustments be necessary, a Supplemental Budget Resolution will be brought before City Council to ensure a balanced budget.

Special Permits within Planning Services have exceeded budget by fiscal year with the reassignment of the zoning plan review from Inspections Services to Planning Services.

Previously it was mentioned that Parks and Recreation was working on a new methodology to collect Boat Launch Fees. However, that has been delayed and is not anticipated to be implemented until January 1, 2021. Additionally, with the COVID-19 Pandemic, no tickets are being written at the boat launches in an effort to slow the spread of the virus. Annual passes are being issued, however revenue for Boat Launch Fees are not anticipated to meet budget by fiscal year end.

The revenues collected from the Escambia School Board for the School Resources Officer's program will also not meet budget by fiscal year end. With the closure of the schools due to the COVID-19 Pandemic, those officers have been reassigned to other areas.

The transfer from the General Fund to the Stormwater Capital Projects Fund appears to be within budget. Since the Stormwater Utility Fee is on the Property Tax bill, the receipts coincide with the Property Tax Revenues.

Expenditures through the second quarter were within budget. All General Fund capital equipment has been funded in Local Option Sales Tax Series IV, therefore the only savings that can be realized are in operating and personal services.

## **Tree Planting Trust Fund**

The Tree Planting Trust Fund revenue and expenditures are recorded in the General Fund. Through the second quarter the "Tree Planting Trust Fund" account contributions plus interest income equaled \$29,700 and there were no expenditures or encumbrances.

At the November 14, 2019 City Council Meeting, a resolution was adopted by City Council to appropriate \$100,000 within the Tree Planting Trust Fund for the implementation of the Tree Planting and Management Plan.

A schedule has been added to the quarterly financial report providing the revenues received through the second quarter of FY 2020 along with the address of the property, the district the property is within, the amount received and the reason for the removal of the tree. This has not changed since the first quarter report.

The unencumbered balance in the "Tree Planting Trust Fund" at the end of the second quarter was \$525,152.

## Park Purchases Trust Fund

The Park Purchases Fund revenue and expenditures are recorded in the General Fund. Through the second quarter the "Park Purchases Fund" account contributions and interest income equaled \$882 and there were no expenditures or encumbrances.

The unencumbered balance in the "Park Purchases Fund" at the end of the second quarter was \$110,077.

## Housing Initiatives Fund/Inner City Housing Initiatives Fund

The Housing Initiatives Fund is dedicated to receive specified funds to supplement existing and future adopted Housing Program Initiatives. This initiative moves City-owned surplus properties back into productive use through the development and sale of surplus properties. The proceeds from those sales can be dedicated to expanding existing homeowner assistance programs. These funds have been recorded in the General Fund as the "Housing Initiatives Fund".

For the second quarter of FY 2020 the "Housing Initiatives Fund" account contributions and interest income equaled \$400 and the expenditures totaled \$9,300. The total balance in the "Housing Initiatives Fund" at the end of the second quarter was \$42,880.

The "Inner City Housing Initiatives Fund" account contributions and interest income equaled \$3,600 and there were no expenditures during the second quarter of FY 2020. The total balance in the "Inner City Housing Initiatives Fund" at the end of the second quarter was \$452,938.

## **Local Option Gasoline Tax Fund:**

Local Option Gasoline Tax revenues were \$9,800 or 1.74% below budgeted levels through the second quarter of FY 2020. As previously mentioned, with the closure of businesses and workers telecommuting, there are less drivers on the road meaning less gasoline being purchased. The Local Option Gasoline Tax is based on the number of gallons sold. Therefore, Local Option Gasoline Tax revenues may not meet budget by fiscal year end. Fund expenditures will not exceed revenues for the fiscal year. Adjustments may be necessary by fiscal year end.

#### **Stormwater Utility Fund:**

Total utility fee revenue of \$2,093,200 represents 76.53% of budgeted revenue for the fiscal year.

Fund expenditures are consistent with budget for the second quarter.

## **Municipal Golf Course Fund:**

The Golf Course expenditures (including total City sponsored pension costs) exceeded revenues by \$137,400 before the General Fund subsidy of \$125,000 at the end of the second quarter. When compared to FY 2019 through the second quarter, revenue for this fiscal year is \$21,700 above prior year second quarter revenues. This increase in revenues is mainly due to the good weather and essential services provided at Osceola.

October through March of fiscal year 2019, 9,325 rounds were played with 2,420 driving range usage and for the same period this fiscal year 9,586 rounds were played with 2,571 driving range usage, an increase of 261 rounds and an increase of 151 in driving range usage. Staff continues to advertise the golf course through local media outlets as well as keeping the golf course's website updated. Staff also continues to monitor revenues and implement various marketing strategies as appropriate.

Concession payments from Fusion Grill, Inc. are current through the second quarter of FY 2020.

Expenditures at the Golf Course are consistent with the adopted FY 2020 budget.

## **Inspection Services Fund:**

In total, Expenditures (including total City sponsored pension costs) exceeded revenues by \$28,000. When compared to FY 2019, revenues for this fiscal year exceeded prior year through the second quarter by \$79,100. The need for additional housing within the City has spurned a surge in development which led to an increase in permits and an overall growth in revenue over the last quarter. Additionally, the construction industry has not been impacted by the COVID-19 Pandemic like the service and restaurant industry. Revenues are anticipated to meet or exceed budget by fiscal year end.

Expenditures for Inspection Services were consistent with budget.

## **Roger Scott Tennis Center:**

The City has a three-year contract effective January 1, 2018 with Gulf Coast Tennis Group, LLC for the operation and management of the Roger Scott Tennis Center. As part of the contract, the City receives a minimum annual guaranteed revenue of \$125,000, which is estimated to fund the City's cost of operations. Through the second quarter, revenue exceeded expenditures by \$14,400. While revenues are guaranteed through the agreement with the Gulf Coast Tennis Group, LLC, the activity at the Roger Scott Tennis Center has declined due to the COVID-19 Pandemic. As the City begins to return to business, participation should begin to increase. Expenditures are not anticipated to exceed budget by fiscal year end.

Below is a comparison of the activity at Roger Scott Tennis Center between FY's 2019 and 2020 for the first six months.

	2ND QTR	2ND QTR	
	FY 2019	FY 2020	DIFF
Daily Participants Hard Courts All Courts (Includes Clay Courts)	727	705	(22) 107
Sub-Total	1,458 2,185	1,565 2,270	85
Playing Members Sub-Total	11,440 <b>13,625</b>	11,655 <b>13,925</b>	215 <b>300</b>
Instructional Students Rentals/Special Events/Programs	14,896 8,477	14,348 6,427	(548) (2,050)
Total Players	36,998	34,700	(2,298)

## Community Maritime Park Management Services Fund:

By the end of the second quarter of FY 2020, Park Operations expenditures (including total City sponsored pension costs) exceeded revenues by \$366,100 (excluding Renewal & Replacement). Expenditures will continue to exceed revenues until the fourth quarter of the fiscal year when the majority of the revenues generated at the Community Maritime Park are received or accrued. When compared to FY 2019, revenue for this fiscal year is \$27,500 more than the prior year through the second quarter. The Community Maritime Park is another area that has been impacted by the COVID-19 Pandemic. There have been no activities at the park and baseball has been postponed indefinitely. Once a determination has been made when the regular season will begin and when activities at the park can resume, a better determination can be made regarding the revenues anticipated for the remainder of the fiscal year.

Expenditures were consistent with budget.

## **Local Option Sales Tax Fund:**

Through the second quarter revenues were below budget by \$104,200 or 2.76% mainly due to the COVID-19 Pandemic. Expenditures in total were consistent with budget through the second quarter. Once the final impact is known of the COVID-19 Pandemic to the Local Option Sales Tax revenues, projects may need to be adjusted to address the revenue shortfall, should it appear to impact the life of the Local Option Sales Tax Series IV plan.

All bond eligible expenses have been accounted for separately. An extension of the Local Option Sales Tax was approved in November 2014 and began January 1, 2018. It will expire on December 31, 2028. This is the fourth series of the Local Option Sales Tax. However, on October 18, 2017, the City issued the \$25 million Infrastructure Sales Surtax Revenue bond, Series 2017 in order to fund projects identified in the LOST IV Plan.

It is anticipated that a draw upon the City's pooled cash to cover cash shortfalls in the fund will occur. This is projected to be necessary through the end of the life of the LOST IV Series. Also, fund balance may be negative based on anticipated project completion dates.

## **Stormwater Capital Projects Fund:**

The \$2,093,200 transfer from the General Fund to the Stormwater Capital Projects Fund equaled the revenue fee collection in the Stormwater Utility Fund. Expenditures through the second quarter were within budget.

## **Gas Utility Fund:**

Appropriated fund balance in the amount of \$1,957,700 and operating revenue exceeded gas operating expenses and encumbrances (including total City sponsored pension costs) by \$2,097,300 through the second quarter.

Revenues through the second quarter of FY 2020 were below revenues through the second quarter FY 2019 by \$2,418,500 mainly due to warmer weather and the reduction in gas costs. Current projected revenues for FY 2020 are anticipated to be below budget.

Pensacola Energy utilizes recovery mechanisms for Weather Normalization Adjustment (WNA), Purchase Gas Adjustment (PGA) from the warm winter and an additional 10¢ in the Purchase Gas Adjustment (PGA) calculation to restore the Pensacola Energy reserve. At the end of the second quarter, \$1,025,200 was collected.

As reflected in the rate study and in accordance with the plan that Pensacola Energy submitted to the state Public Service Commission for the replacement of cast iron and steel pipes, the Infrastructure Cost Recovery began in FY 2013. This fee is charged for expenses that were made in the prior fiscal year. For the second quarter of FY 2020, \$2,064,600 has been received from Infrastructure Cost Recovery Revenue.

In total, expenses for the Gas Utility Fund were consistent with budget through the second quarter.

## **Sanitation Fund:**

In total, appropriated fund balance in the amount of \$1,554,300 and operating revenue were below expenses and encumbrances (including total City sponsored pension costs) by \$523,700 through the second quarter. Sanitation Fund revenues for FY 2020 were \$106,400 above the FY 2019 revenues for the same time period.

In total, Sanitation expenses through the second quarter were consistent with budget.

## **Port Fund:**

Through the second quarter Port appropriated fund balance of \$187,400 and operating revenue exceeded operating expenses and encumbrances (including total City sponsored pension costs) by \$280,800. Operating revenues for FY 2020 exceeded the FY 2019 operating revenues for the first six months by \$377,200. The majority of this increase is due to increases in Wharfage, Dockage, Storage, Security Fees and Interior Lighting revenue. These increases can be attributed to the Port Tariff rate revisions that went into effect in February which included increases in dockage rates and security fees, and the increased imports of wind generator component feedstocks for the local plant of GE which has resulted in double utilization of the Port of Pensacola.

Port expenses, in total, were at budget and are \$197,500 more than FY 2019 expenses for the same time period. Revenues and expenses continue to be closely monitored. This is due to the increased activity at the Port.

All Port lease payments have been paid and are current with the exception of Pensacola Stevedoring, Inc, International Paper Company, LA Carriers, LLC, Devall Towing & Boat Services, Permawood, LLC, Southern Grain Company, Michael Dicks, Drury Land & Marine, Atlantic Meridian Contracting, and Marine Cosortium Lumcom with past due amounts totaling \$24,911.09. Port Staff is currently working with the companies to bring their accounts current with the exception of Southern Grain Company which has been dissolved.

## **Airport Fund:**

Appropriated fund balance of \$7.7 million and operating revenue exceeded operating expenses and encumbrances (including total City sponsored pension costs) by \$7 million through the second quarter. Passenger traffic at Pensacola International Airport increased by

7.36% when compared to the second quarter of FY 2019. This increase in passenger traffic is due, in part, to improved general economic conditions. Overall Airport operating revenues exceeded the second quarter FY 2019 operating revenue by \$611,900. Airline Revenues exceeded prior year by \$456,200 and Non-Airline Revenues exceeded the prior year by \$155,700. The increase in Airline Revenues is mainly attributed to, Cargo Landing Fees, Cargo Apron Area Rental Fees, Baggage Handling System, RON Ramp Fees, and Airline Rentals, which total \$484,200 and are offset by a decrease of \$28,000 in Loading Bridge Fees, Air Carrier Landing Fees, and Apron Area Rental Fees, for this fiscal year compared to the prior fiscal year. Signatory Air Carrier Landing fees are currently \$0.48 per 1,000 lbs. as compared to last fiscal year when the charge was \$0.56 per 1,000 lbs. All Air Carrier Landing Fees are recalculated annually. The bulk of the Non-Airline Revenue increase is from Interest Income. Revenue collected from Parking Lot was below the prior fiscal year by \$164,600 and combined revenue from Rental Cars, and Rental Car Facility Charge were \$53,300 over the prior year.

At the very end of the second quarter, the transportation industry was beginning to see the first effects of the COVID-19 pandemic, with passenger traffic dropping significantly in the last half of the month. Airport Management continues to review the situation as it progresses, taking appropriate budgetary action.

It should be noted, that the Airport's agreement with the airlines provides for the airlines to fund any shortfall, excluding incentives, should they occur. City Council has approved new airline agreements establishing the business strategy and rate making formula for the Pensacola International Airport. These five-year agreements use an industry-standard structure to allow the Airport to continue to maintain full financial self-sufficiency with no reliance on the City's General Fund.

Expenses for the second guarter were consistent with budget.

## **Insurance Retention Fund / Central Services Fund:**

These funds are categorized as internal service funds. They provide a service to the City's other operating funds. Revenues and expenses in these funds were consistent with budgeted levels.

## <u>Investment Schedule / Debt Service Schedule:</u>

Also provided for information is a listing of City investments and a listing of the City's various debt issues.

The weighted interest rates received on investments during the second quarter of the last three fiscal years are as follows:

	FY 2020	FY 2019	FY 2018
lopuon	1.69%	1.83%	0.94%
January	1.09%	1.03%	0.94%
February	1.27%	2.22%	1.19%
March	1.46%	2.18%	1.20%

## **Legal Costs Schedule:**

A schedule of legal costs paid to attorneys and/or firms who have provided services to the City has also been included in the quarterly report. This schedule lists the payee, the amount paid and the nature of the services provided to the City.

## **Contracts/Expenditures Over \$25,000:**

With the changing of the monthly financial report being provided by the Council's Budget Analyst, the schedule of contracts and expenditures over \$25,000 approved by the Mayor have been included for the months of February and March. The January information was provided to Council at the CFO's last monthly presentation for January.

#### **GENERAL FUND**

## ${\bf COMPARATIVE\ SCHEDULE\ OF\ REVENUES\ AND\ EXPENDITURES\ -\ BUDGETED\ AND\ ACTUAL }$

#### For the Six Months Ended March 31, 2020

			FY 2020		FY 2019					
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF	
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.	
APPROPRIATED FUND BALANCE	\$ 1,700,000	3,594,082	3,594,082	3,594,082	100.00%	2,006,028	100.00%	(1,567,444)	100.00%	
REVENUES:										
GENERAL PROPERTY TAXES										
Current Taxes	16,822,200	16,822,200	16,822,200	13,235,694	78.68%	12,284,578	79.62%	15,655,210	100.00%	
Delinquent Taxes	30,000	30,000	30,000	1,445	4.82%	11,887	39.62%	62,946	100.00%	
Sub-Total	16,852,200	16,852,200	16,852,200	13,237,139	78.55%	12,296,465	79.54%	15,718,156	100.00%	
FRANCHISE FEE										
Gulf Power - Electricity	5,781,500	5,781,500	5,781,500	2,388,017	41.30%	2,276,407	38.91%	5,761,084	100.00%	
City of Pensacola - Gas	950,000	950,000	950,000	553,966	58.31%	597,897	65.34%	1,008,117	100.00%	
ECUA - Water and Sewer	1,925,700	1,925,700	1,925,700	765,140	39.73%	757,073	41.03%	1,865,979	100.00%	
Sub-Total	8,657,200	8,657,200	8,657,200	3,707,123	42.82%	3,631,377	42.17%	8,635,180	100.00%	
PUBLIC SERVICE TAX										
Gulf Power - Electricity	6,296,500	6,296,500	6,296,500	2,654,535	42.16%	2,533,930	40.18%	6,392,954	100.00%	
City of Pensacola - Gas	807,500	807,500	807,500	446,981	55.35%	469,708	65.69%	840,169	100.00%	
ECUA - Water	1,217,700	1,217,700	1,217,700	500,781	41.13%	469,241	40.56%	1,233,202	100.00%	
Miscellaneous	30,000	30,000	30,000	14,178	47.26%	17,633	70.53%	33,615	100.00%	
Sub-Total	8,351,700	8,351,700	8,351,700	3,616,475	43.30%	3,490,512	42.55%	8,499,940	100.00%	
LOCAL BUSINESS TAX										
Local Business Tax	916,000	916,000	916,000	915,796	99.98%	914,020	100.44%	939,973	100.17%	
Local Business Tax Penalty	14,000	14,000	14,000	13,709	97.92%	13,687	136.87%	15,037	90.52%	
Sub-Total	930,000	930,000	930,000	929,505	99.95%	927,707	100.84%	955,010	100.00%	

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

			FY 2020			FY 2019			
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
REVENUES: (continued)									
LICENSES, PERMITS & PENALTIES									
Special Permits (Planning)	50,000	50,000	50,000	56,950	113.90%	17,760	35.52%	44,495	100.00%
Taxi Permits	6,000	6,000	6,000	3,292	54.87%	4,228	70.47%	8,024	100.00%
Fire Permits	21,000	21,000	21,000	12,690	60.43%	9,704	46.21%	23,644	100.00%
Tree Removal & Pruning Permits	0	0	0	1,050		0		1,875	100.00%
Sub-Total	77,000	77,000	77,000	73,982	96.08%	31,692	41.16%	78,038	100.00%
INTERGOVERNMENTAL									
FEDERAL									
Payment in Lieu of Taxes	17,000	17,000	17,000	9,197	54.10%	10,233	60.19%	10,233	100.00%
r dyment in fied of raxes	17,000	17,000	17,000	3,137	34.1070	10,233	00.1370	10,233	100.0070
STATE									
1/2 Cent Sales Tax	5,404,000	5,264,000	5,264,000	2,063,128	39.19%	2,003,730	40.25%	5,061,514	100.00%
Beverage License Tax	110,000	110,000	110,000	115,463	104.97%	111,746	111.75%	118,904	100.00%
Mobile Home Tax	11,000	11,000	11,000	7,848	71.35%	7,576	68.87%	11,910	100.00%
Communication Services Tax	3,165,100	3,072,300	3,072,300	1,328,990	43.26%	1,280,064	41.98%	3,069,511	100.00%
State Rev Sharing - Motor Fuel Tax	535,900	535,900	535,900	266,113	49.66%	267,994	48.84%	542,689	100.00%
State Rev Sharing - Sales Tax	1,799,900	1,799,900	1,799,900	908,778	50.49%	893,661	50.78%	1,820,567	100.00%
Gas Rebate Municipal Vehicles	12,000	12,000	12,000	8,864	73.87%	7,867	65.56%	18,974	100.00%
Fire Fighter Supplemental Compensation	44,000	44,000	44,000	23,413	53.21%	23,097	57.74%	46,087	100.00%
Sub-Total	11,098,900	10,866,100	10,866,100	4,731,794	43.55%	4,605,968	43.80%	10,700,389	100.00%
OTHER CHARGES FOR SERVICES									
Swimming Pool Fees	0	0	0	51		121		5,895	100.00%
Boat Launch Fees	20,000	20,000	20,000	3,663	18.32%	7,107	35.54%	18,131	100.00%
Esc. School Board - SRO	157,700	265,000	265,000	81,403	30.72%	150,695	81.24%	248,734	100.00%
ECSD - 911 Calltakers	246,000	246,000	246,000	154,374	62.75%	133,360	56.18%	246,000	100.00%
Downtown Improvement Board - COPS	60,000	60,000	60,000	0	0.00%	0		0	
State Traffic Signal Maintenance	326,600	346,600	346,600	0	0.00%	0	0.00%	346,235	100.00%
State Street Light Maintenance	312,700	358,200	358,200	0	0.00%	0	0.00%	358,198	100.00%
Miscellaneous	45,000	45,000	45,000	17,520	38.93%	24,985	62.46%	43,293	100.00%
Sub-Total	1,168,000	1,340,800	1,340,800	257,011	19.17%	316,268	28.02%	1,266,486	100.00%

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

			FY 2020				FY 2019			
	COUNCIL BEGINNING	COUNCIL AMENDED	CURRENT APPROVED	ACTUAL	% OF BUDGET	ACTUAL	% OF BUDGET	ACTUAL	% OF BUDGET	
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.	
REVENUES: (continued)										
FINES, FORFEITURES & PENALTIES POLICE										
Court Fines	12,500	12,500	12,500	7,620	60.96%	6,372	50.98%	14,545	100.00%	
Traffic Fines	85,000	85,000	85,000	44,732	52.63%	39,863	44.29%	108,906	100.00%	
OTHER FINES										
Miscellaneous	6,000	6,000	6,000	2,705	45.08%	3,538	70.76%	6,171	100.36%	
Sub-Total	103,500	103,500	103,500	55,057	53.20%	49,773	46.30%	129,622	100.02%	
		·		·						
INTEREST										
Investments and Deposits	260,000	320,000	320,000	111,038	34.70%	27,891	19.24%	414,671	95.04%	
Sub-Total	260,000	320,000	320,000	111,038	34.70%	27,891	19.24%	414,671	95.04%	
OTHER REVENUES										
Miscellaneous	400,000	400,000	400,000	209,005	52.25%	236,631	59.16%	390,130	102.18%	
Miscellaneous - Saenger Facility Fee	75,000	75,000	75,000	0	0.00%	0	0.00%	113,850	100.00%	
Sale of Assets	50,000	50,000	50,000	31,944	63.89%	67,180	134.36%	645,580	100.00%	
Sub-Total	525,000	525,000	525,000	240,949	45.90%	303,811	54.74%	1,149,560	100.73%	
Sub-Total Revenues	48,023,500	48,023,500	48,023,500	26,960,073	56.14%	25,681,464	56.17%	47,547,052	99.97%	
TRANSFERS IN										
Gas Utility Fund	8,000,000	8,000,000	8,000,000	4,000,000	50.00%	4,000,000	50.00%	8,000,000	100.00%	
Inspections Fund	0	0	0	0		0		2,039,865	100.00%	
Sub-Total	8,000,000	8,000,000	8,000,000	4,000,000	50.00%	4,000,000	50.00%	10,039,865	100.00%	
TOTAL REVENUES	56,023,500	56,023,500	56,023,500	30,960,073	55.26%	29,681,464	55.25%	57,586,917	99.98%	
TOTAL REVENUES AND FUND BALANCE	\$ 57,723,500	59,617,582	59,617,582	34,554,155	57.96%	31,687,492	56.86%	56,019,473	99.98%	

# COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020 (Unaudited)

			FY 2020			FY 2019				
	COUNCIL BEGINNING BUDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E.	% OF BUDGET F.Y.E.	
EXPENDITURES:				3723		9/15	- 0, 10			
CITY COUNCIL Personnel Services City Sponsored Pensions	\$ 684,200		684,100 100	279,103 22	40.80% 22.00%	248,349 21	38.62% 21.00%	522,860 44	81.32% 44.00%	
Sub-Total Operating Expenses	684,200 482,300		684,200 771,930	279,125 322,154	40.80% 41.73%	248,370 281,525	38.62% 44.33%	522,904 315,243	81.31% 60.91%	
Sub-Total Allocated Overhead/(Cost Recovery)	1,166,500 (410,000		1,456,130 (410,000)	601,279 (205,000)	41.29% 50.00%	529,895 (188,750)	41.46% 50.00%	838,147 (410,000)	71.17% 100.00%	
Sub-Total	756,500	1,046,130	1,046,130	396,279	37.88%	341,145	37.87%	428,147	57.56%	
MAYOR Personnel Services City Sponsored Pensions	1,455,300 47,000		1,490,300 47,000	655,784 47,000	44.00% 100.00%	490,985 48,800	45.52% 100.00%	1,126,495 48,800	97.73% 100.00%	
Sub-Total Operating Expenses	1,502,300 530,000		1,537,300 563,124	702,784 325,479	45.72% 57.80%	539,785 262,863	47.88% 67.37%	1,175,295 408,231	97.82% 99.01%	
Sub-Total Allocated Overhead/(Cost Recovery)	2,032,300 (751,100		2,100,424 (751,100)	1,028,263 (375,550)	48.96% 50.00%	802,648 (347,450)	52.89% 50.00%	1,583,526 (751,100)	98.13% 100.00%	
Sub-Total	1,281,200	1,290,324	1,349,324	652,713	48.37%	455,198	55.33%	832,426	96.52%	
CITY CLERK										
Personnel Services City Sponsored Pensions	253,400 28,100	,	291,000 28,100	134,768 28,100	46.31% 100.00%	86,331 29,100	37.95% 100.00%	214,783 29,100	92.38% 100.00%	
Sub-Total Operating Expenses	281,500 49,700		319,100 57,800	162,868 27,551	51.04% 47.67%	115,431 16,969	44.98% 40.31%	243,883 33,205	93.23% 89.50%	
Sub-Total Allocated Overhead/(Cost Recovery)	331,200 (144,400		376,900 (144,400)	190,419 (72,200)	50.52% 50.00%	132,400 (55,450)	44.33% 50.00%	277,088 (144,400)	92.76% 100.00%	
Sub-Total	186,800	193,000	232,500	118,219	50.85%	76,950	40.97%	132,688	85.99%	

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

#### For the Six Months Ended March 31, 2020

(Unaudited) FY 2020

			FY 2020	)			FY 2019			
	COUNCIL BEGINNING	COUNCIL AMENDED	CURRENT APPROVED	ACTUAL	% OF BUDGET	ACTUAL	% OF BUDGET	ACTUAL	% OF BUDGET	
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.	
EXPENDITURES: (continued)						_				
LEGAL										
Personnel Services	877,800	877,800	877,800	405,486	46.19%	232,433	39.29%	700,319	99.09%	
City Sponsored Pensions	18,900	18,900	18,900	18,900	100.00%	19,600	100.00%	19,600	100.00%	
Sub-Total	896,700	896,700	896,700	424,386	47.33%	252,033	41.23%	719,919	99.12%	
Operating Expenses	173,400	173,400	171,500	70,718	41.23%	44,967	32.10%	139,513	99.44%	
Sub-Total	1,070,100	1,070,100	1,068,200	495,104	46.35%	297,000	39.53%	859,432	99.17%	
Allocated Overhead/(Cost Recovery)	(270,400)	(270,400)	(270,400)	(135,200)	50.00%	(117,700)	50.00%	(270,400)	100.00%	
Sub-Total	799,700	799,700	797,800	359,904	45.11%	179,300	34.75%	589,032	98.79%	
HUMAN RESOURCES										
Personnel Services	636,200	636,200	818,800	389,822	47.61%	272,513	46.17%	628,455	99.95%	
City Sponsored Pensions	107,700	107,700	107,900	107,764	99.87%	112,359	99.94%	112,426	100.00%	
Sub-Total	743,900	743,900	926,700	497,586	53.69%	384,872	54.77%	740,881	99.96%	
Operating Expenses	179,000	227,902	227,902	94,053	41.27%	81,544	56.08%	164,680	99.03%	
Sub-Total	922,900	971,802	1,154,602	591,639	51.24%	466,416	55.00%	905,561	99.79%	
Allocated Overhead/(Cost Recovery)	(342,200)	(342,200)	(342,200)	(171,100)	50.00%	(146,700)	50.00%	(342,200)	100.00%	
Sub-Total	580,700	629,602	812,402	420,539	51.76%	319,716	57.64%	563,361	99.66%	
NON-DEPARTMENTAL FUNDING										
Operating Expenses	3,853,500	4,259,238	4,259,238	3,503,125	82.25%	3,041,233	80.61%	3,364,152	88.97%	
Sub-Total	3,853,500	4,259,238	4,259,238	3,503,125	82.25%	3,041,233	80.61%	3,364,152	88.97%	
FINANCIAL SERVICES										
Personnel Services	1,717,900	1,717,900	1,651,500	761,688	46.12%	801,604	47.50%	1,625,273	97.71%	
City Sponsored Pensions	257,900	257,900	258,400	258,087	99.88%	287,385	99.91%	287,584	99.93%	
Sub-Total	1,975,800	1,975,800	1,909,900	1,019,775	53.39%	1,088,989	55.13%	1,912,857	98.04%	
Operating Expenses	387,000	401,292	401,292	183,935	45.84%	178,170	42.49%	372,747	94.03%	
Sub-Total	2,362,800	2,377,092	2,311,192	1,203,710	52.08%	1,267,159	52.92%	2,285,604	97.36%	
Allocated Overhead/(Cost Recovery)	(1,555,000)	(1,555,000)	(1,555,000)	(777,500)	50.00%	(769,800)	50.00%	(1,555,000)	100.00%	
Sub-Total	807,800	822,092	756,192	426,210	56.36%	497,359	58.17%	730,604	92.19%	

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020 (Unaudited)

			FY 2020			FY 2019					
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF		
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET		
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.		
EXPENDITURES: (continued)											
PLANNING SERVICES											
Personnel Services	614,200	614,200	679,700	341,103	50.18%	199,800	43.27%	474,281	99.96%		
City Sponsored Pensions	65,900	65,900	65,900	65,900	100.00%	67,800	100.00%	67,800	100.00%		
Sub-Total	680,100	680,100	745,600	407,003	54.59%	267,600	50.54%	542,081	99.97%		
Operating Expenses	299,200	476,893	476,893	97,876	20.52%	133,834	28.73%	230,129	56.25%		
Sub-Total	979,300	1,156,993	1,222,493	504,879	41.30%	401,434	40.33%	772,210	81.17%		
PARKS & RECREATION											
Personnel Services	2,998,800	2,998,800	2,998,095	1,373,072	45.80%	1,231,187	43.74%	2,596,468	96.99%		
City Sponsored Pensions	655,200	655,200	655,905	655,407	99.92%	680,499	99.96%	680,701	99.97%		
Sub-Total	3,654,000	3,654,000	3,654,000	2,028,479	55.51%	1,911,686	54.69%	3,277,169	97.59%		
Operating Expenses	3,221,800	3,306,567	3,282,567	1,127,536	34.35%	1,577,152	49.48%	2,951,790	93.07%		
Sub-Total	6,875,800	6,960,567	6,936,567	3,156,015	45.50%	3,488,838	52.21%	6,228,959	95.39%		
Allocated Overhead/(Cost Recovery)	(7,600)	(7,600)	(7,600)	(3,800)	50.00%	(4,600)	50.00%	(7,600)	100.00%		
Sub-Total	6,868,200	6,952,967	6,928,967	3,152,215	45.49%	3,484,238	52.21%	6,221,359	95.39%		
PUBLIC WORKS & FACILITIES											
Personnel Services	1,650,800	1,650,800	1,624,699	717,468	44.16%	763,837	49.33%	1,564,653	99.32%		
City Sponsored Pensions	276,300	276,300	276,601	276,382	99.92%	302,361	99.96%	302,490	99.97%		
Sub-Total	1,927,100	1,927,100	1,901,300	993,850	52.27%	1,066,198	57.61%	1,867,143	99.42%		
Operating Expenses	3,294,100	3,830,458	3,788,458	1,220,635	32.22%	1,517,246	41.15%	2,982,003	83.91%		
Sub-Total	5,221,200	5,757,558	5,689,758	2,214,485	38.92%	2,583,444	46.65%	4,849,146	89.28%		
Allocated Overhead/(Cost Recovery)	(293,400)	(293,400)	(293,400)	(146,700)	50.00%	(149,100)	50.00%	(293,400)	100.00%		
Sub-Total	4,927,800	5,464,158	5,396,358	2,067,785	38.32%	2,434,344	46.46%	4,555,746	88.66%		

# COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020 (Unaudited)

			FY 2020			FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF	
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.	
EXPENDITURES: (continued)										
FIRE										
Personnel Services	7,652,800	7,652,800	7,418,150	3,557,004	47.95%	3,540,473	48.72%	7,127,791	99.78%	
City Sponsored Pensions	1,132,300	1,132,300	1,137,750	1,134,505	99.71%	1,079,361	99.94%	1,110,261	100.00%	
Sub-Total	8,785,100	8,785,100	8,555,900	4,691,509	54.83%	4,619,834	55.35%	8,238,052	99.81%	
Operating Expenses	1,541,100	1,566,256	1,608,256	746,947	46.44%	699,185	45.68%	1,301,316	91.43%	
Sub-Total	10,326,200	10,351,356	10,164,156	5,438,456	53.51%	5,319,019	53.85%	9,539,368	98.57%	
POLICE										
Personnel Services	14,893,500	14,893,500	14,900,128	7,158,069	48.04%	6,655,737	48.53%	13,893,021	99.76%	
City Sponsored Pensions	4,561,200	4,561,200	4,568,982	4,563,171	99.87%	4,740,544	99.76%	4,742,619	100.00%	
Sub-Total	19,454,700	19,454,700	19,469,110	11,721,240	60.20%	11,396,281	61.71%	18,635,640	99.82%	
Operating Expenses	3,916,100	4,212,322	4,197,912	2,311,224	55.06%	2,115,278	54.63%	3,842,129	97.49%	
Sub-Total	23,370,800	23,667,022	23,667,022	14,032,464	59.29%	13,511,559	60.48%	22,477,769	99.42%	
TRANSFERS OUT										
Municipal Golf Course Fund	250,000	250,000	250,000	125,000	50.00%	110,000	50.00%	250,000	100.00%	
Stormwater Capital Projects Fund	2,735,000	2,735,000	2,735,000	2,093,186	76.53%	2,048,130	73.81%	2,713,199	100.00%	
Inspections Fund	0	0	0	0		0		21,483	100.00%	
Local Option Sales Tax Fund	0	0	0	0		0		520,000	100.00%	
Sub-Total	2,985,000	2,985,000	2,985,000	2,218,186	74.31%	2,158,130	72.06%	3,504,682	100.00%	
TOTAL EXPENDITURES	\$ 57,723,500	59,617,582	59,617,582	33,290,974	55.84%	32,219,625	57.81%	53,711,544	95.86%	

#### TREE PLANTING TRUST - GENERAL FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

	FY 2020						FY 2019			
	BEG	OUNCIL GINNING UDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E.	% OF BUDGET F.Y.E.
APPROPRIATED FUND BALANCE	\$	0	100,000	100,000	100,000	100.00%	0		(96,200)	100.00%
REVENUES:										
Tree Trust Fund Interest		0 0	0 0	0 0	25,700 4,002		41,500 3,815		96,200 7,837	100.00%
TOTAL REVENUES		0	0	0	29,702		45,315		104,037	108.15%
TOTAL REVENUES AND FUND BALANCE	\$	0	100,000	100,000	129,702	129.70%	45,315		7,837	
EXPENDITURES:										
Personnel Services Operating Expenses Sub-Total	\$	0 0	0 100,000 100,000	0 100,000 100,000	0 0 0	0.00% 0.00%	0 0 0		0 0	
TOTAL EXPENDITURES	\$	0	100,000	100,000	0	0.00%	0		0	

#### PARK PURCHASES - GENERAL FUND

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

				FY 2020		FY 2019				
	BE	OUNCIL GINNING UDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E.	% OF BUDGET F.Y.E.
APPROPRIATED FUND BALANCE	\$	0	0	0	0		0		(3,562)	100.00%
REVENUES:										
Park Purchases Fund Interest		0 0	0	0	0 882		3,563 1,009		3,562 2,073	100.00%
TOTAL REVENUES		0	0	0	882		4,572		5,635	158.20%
TOTAL REVENUES AND FUND BALANCE	\$	0	0	0	882		4,572		2,073	
EXPENDITURES:										
Personnel Services	\$	0	0	0	0		0		0	
Operating Expenses		0	0	0	0		0		0	
Capital Outlay		0	0	0	0		0		0	
Sub-Total		0	0	0	0		0		0	
TOTAL EXPENDITURES	\$	0	0	0	0		0		0	

## HOUSING INITIATIVES FUND - GENERAL FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

	FY 2020						FY 2019			
	BEG	UNCIL INNING JDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E.	% OF BUDGET F.Y.E.
APPROPRIATED FUND BALANCE	\$	0	51,762	51,762	51,762	100.00%	146,518	100.00%	146,528	100.00%
REVENUES:										
Sale of Asset Interest		0 0	0 0	0	0 418		10,556 1,428		43,889 2,933	100.00%
TOTAL REVENUES		0	0	0	418		11,984		46,822	106.68%
TOTAL REVENUES AND FUND BALANCE	\$	0	51,762	51,762	52,180	100.81%	158,502	108.18%	193,350	101.55%
EXPENDITURES:										
Personnel Services Operating Expenses Grants & Aids Sub-Total	\$	0 0 0	0 51,762 0 51,762	0 51,762 0 51,762	9,300 0 9,300	17.97%  17.97%	7,708 0 115,337 123,045	30.83% 0.00% 1115.77% 83.98%	26,227 16 115,337 141,580	98.97% 0.03% 100.00% 74.35%
TOTAL EXPENDITURES	\$	0	51,762	51,762	9,300	17.97%	123,045	83.98%	141,580	74.35%

#### INNER CITY HOUSING INITIATIVES FUND - GENERAL FUND

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

			FY 2020		FY 2019				
	OUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	GINNING UDGET	AMENDED BUDGET	APPROVED BUDGET	ACTUAL 3/20	BUDGET 3/20	ACTUAL 3/19	BUDGET 3/19	ACTUAL F.Y.E.	BUDGET F.Y.E.
	 ODGET	DODGET	BODGET	3/20	3/20	3/13	3/13	1.11.2.	1.11.2.
APPROPRIATED FUND BALANCE	\$ 0	449,310	449,310	449,310	100.00%	440,489	100.00%	440,489	100.00%
REVENUES:									
Interest	 0	0	0	3,629		4,294		8,819	
TOTAL REVENUES	0	0	0	3,629		4,294		8,819	
TOTAL REVENUES AND FUND BALANCE	\$ 0	449,310	449,310	452,939	100.81%	444,783	100.97%	449,308	102.00%
EXPENDITURES:									
Grants & Aids	 0	449,310	449,310	0	0.00%	0	0.00%	0	0.00%
Sub-Total	0	449,310	449,310	0	0.00%	0	0.00%	0	0.00%
TOTAL EXPENDITURES	\$ 0	449,310	449,310	0	0.00%	0	0.00%	0	0.00%

#### LOCAL OPTION GASOLINE TAX FUND

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

			FY 2020		FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E	F.Y.E.
APPROPRIATED FUND BALANCE	\$ 168,900	168,900	168,900	168,900	100.00%	43,700	100.00%	98,757	100.00%
REVENUES:									
Gasoline Tax (6 cent local)	1,370,000	1,370,000	1,370,000	551,205	40.23%	558,635	40.78%	1,364,246	100.00%
Interest	15,000	15,000	15,000	7,537	50.25%	3,339		24,122	100.00%
Sub-Total	1,385,000	1,385,000	1,385,000	558,742	40.34%	561,974	41.02%	1,388,368	100.00%
TOTAL REVENUES	1,385,000	1,385,000	1,385,000	558,742	40.34%	561,974	41.02%	1,388,368	100.00%
TOTAL REVENUES AND FUND BALANCE	\$ 1,553,900	1,553,900	1,553,900	727,642	46.83%	605,674	42.84%	1,487,125	100.00%
EXPENDITURES:									
Allocated Overhead/(Cost Recovery)	31,900	31,900	31,900	15,950	50.00%	21,850	50.00%	31,900	100.00%
Sub-Total	31,900	31,900	31,900	15,950	50.00%	21,850	50.00%	31,900	100.00%
TRANSFERS OUT									
LOGT Debt Service fund	1,522,000	1,522,000	1,522,000	0	0.00%	558,635	40.78%	1,455,224	100.00%
TOTAL EXPENDITURES	\$ 1,553,900	1,553,900	1,553,900	15,950	1.03%	580,485	41.06%	1,487,124	100.00%

## CITY OF PENSACOLA STORMWATER UTILITY FUND

## ${\bf COMPARATIVE\ SCHEDULE\ OF\ REVENUES\ AND\ EXPENDITURES\ -\ BUDGETED\ AND\ ACTUAL}$

			FY 2020		FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E	F.Y.E.
APPROPRIATED FUND BALANCE	\$ 307,900	428,333	428,333	428,333	100.00%	302,770	100.00%	283,834	100.00%
REVENUES:									
Stormwater Utility Fees	2,730,000	2,730,000	2,730,000	2,092,732	76.66%	2,047,159	73.90%	2,707,582	100.00%
Delinquent Stormwater Utility Fee	5,000	5,000	5,000	454	9.08%	971	19.42%	5,617	100.00%
Miscellaneous	0	0	0	2,852		0		22	100.00%
CHARGES FOR SERVICES:									
State Right of Way Maintenance	99,600	99,600	99,600	28,499	28.61%	41,520	41.69%	99,647	100.00%
Interest Income	5,000	5,000	5,000	6,517	130.34%	3,094		18,250	100.00%
TOTAL REVENUES	2,839,600	2,839,600	2,839,600	2,131,054	75.05%	2,092,744	72.80%	2,831,118	100.00%
TOTAL REVENUES AND FUND BALANCE	\$ 3,147,500	3,267,933	3,267,933	2,559,387	78.32%	2,395,514	75.39%	3,114,952	100.00%
EXPENDITURES:									
STORMWATER O & M									
Personnel Services	\$ 947,500	947,500	947,307	397,463	41.96%	394,493	46.48%	807,145	98.35%
City Sponsored Pensions	285,400	285,400	285,593	285,578	99.99%	293,220	99.93%	293,416	100.00%
Sub-Total	1,232,900	1,232,900	1,232,900	683,041	55.40%	687,713	60.21%	1,100,561	98.78%
Operating Expenses	494,300	614,733	598,799	326,410	54.51%	270,520	48.53%	454,090	97.28%
Capital Outlay	0	0	0	0		56,372	99.54%	56,372	99.54%
Allocated Overhead/(Cost Recovery)	196,300	196,300	196,300	98,150	50.00%	98,200	50.00%	196,300	100.00%
Sub-Total	1,923,500	2,043,933	2,027,999	1,107,601	54.62%	1,112,805	56.99%	1,807,323	98.55%
STREET CLEANING									
Personnel Services	425,000	425,000	424,948	220,864	51.97%	174,281	42.19%	368,450	95.19%
City Sponsored Pensions	77,200	77,200	77,252	77,247	99.99%	79,658	99.93%	79,720	99.87%
Sub-Total	502,200	502,200	502,200	298,111	59.36%	253,939	51.53%	448,170	95.99%
Operating Expenses	458,200	458,200	474,134	212,895	44.90%	167,379	44.45%	443,586	99.98%
Capital Outlay	150,000	150,000	150,000	130,627	87.08%	256,932	100.00%	256,932	100.00%
Allocated Overhead/(Cost Recovery)	113,600	113,600	113,600	56,800	50.00%	49,250	50.00%	113,600	100.00%
Sub-Total	1,224,000	1,224,000	1,239,934	698,433	56.33%	727,500	59.40%	1,262,288	98.53%
TOTAL EXPENDITURES	\$ 3,147,500	3,267,933	3,267,933	1,806,034	55.27%	1,840,305	57.92%	3,069,611	98.54%

# CITY OF PENSACOLA MUNICIPAL GOLF COURSE FUND COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020 (Unaudited)

			FY 2020		FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
APPROPRIATED FUND BALANCE	\$ 0	4,800	4,800	4,800	100.00%	0		0	
REVENUES:									
GOLF COURSE CHARGES									
Green Fees	282,500	282,500	282,500	137,973	48.84%	125,992	43.09%	255,153	100.00%
Electric Cart Rentals	86,800	86,800	86,800	44,037	50.73%	39,633	44.04%	83,769	100.00%
Pull Cart Rentals	200	200	200	54	27.00%	60	30.00%	84	100.00%
Concessions	18,000	18,000	18,000	9,000	50.00%	9,000	50.00%	18,000	100.00%
Pro Shop Sales	12,200	12,200	12,200	5,866	48.08%	4,570	39.74%	11,911	100.00%
Tournaments	54,900	54,900	54,900	16,703	30.42%	15,187	27.66%	36,493	100.00%
Driving Range	30,500	30,500	30,500	13,708	44.94%	12,460	41.53%	27,718	100.00%
Capital Surcharge	40,000	40,000	40,000	17,250	43.13%	16,269	40.67%	34,407	100.00%
Miscellaneous	0	0	0	0		44		44	100.00%
Interest Income	0	0	0	289		(20)	-4.00%	791	100.00%
SUB-TOTAL REVENUES	525,100	525,100	525,100	244,880	46.63%	223,195	40.95%	468,370	100.00%
TRANSFERS IN GENERAL FUND	250,000	250,000	250,000	125,000	50.00%	110,000	50.00%	250,000	100.00%
TOTAL REVENUES	775,100	775,100	775,100	369,880	47.72%	333,195	43.55%	718,370	100.00%
TOTAL REVENUES AND FUND BALANCE	\$ 775,100	779,900	779,900	374,680	48.04%	333,195	43.55%	718,370	100.00%
EXPENDITURES:									
OPERATIONS									
Personnel Services	\$ 376,800	376,800	376,799	166,327	44.14%	171,923	46.74%	346,190	100.00%
City Sponsored Pensions	47,000	47,000	47,001	47,000	100.00%	48,800	100.00%	48,800	100.00%
Sub-Total	423,800	423,800	423,800	213,327	50.34%	220,723	52.98%	394,990	100.00%
Operating Expenses	351,300	356,100	356,100	168,950	47.44%	164,112	47.10%	309,489	95.71%
TOTAL EXPENDITURES	\$ 775,100	779,900	779,900	382,277	49.02%	384,835	50.31%	704,479	98.07%

# CITY OF PENSACOLA INSPECTION SERVICES FUND COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

(Unaudited)

			FY 2020		FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
APPROPRIATED FUND BALANCE	\$ 0	0	0	0		0		1,517,042	100.00%
REVENUES:									
Building Permits	733,400	733,400	733,400	429,323	58.54%	353,236	46.17%	811,284	100.00%
Electrical Permits	226,600	226,600	226,600	95,006	41.93%	101,654	44.20%	225,036	100.00%
Gas Permits	43,100	43,100	43,100	24,675	57.25%	23,075	58.42%	44,075	100.00%
Plumbing Permits	129,400	129,400	129,400	65,928	50.95%	67,203	56.00%	150,568	100.00%
Mechanical Permits	89,400	89,400	89,400	44,718	50.02%	39,972	53.30%	98,985	100.00%
Miscellaneous Permits	8,100	8,100	8,100	2,275	28.09%	5,597	65.85%	11,302	96.38%
Zoning Review & Inspection Fees	98,300	98,300	98,300	16,450	16.73%	42,400	49.88%	95,100	100.00%
Permit Application Fee	275,600	275,600	275,600	147,980	53.69%	109,232	54.08%	237,003	100.00%
Tree Removal & Pruning Permits	0	0	0	675		0		425	
Lien Search Fees	0	0	0	1,075		0		0	
Interest Income	0	0	0	(485)		3,286		5,525	100.00%
Sale of Asset	0	0	0	0		2,900		2,900	100.00%
SUB-TOTAL REVENUES	1,603,900	1,603,900	1,603,900	827,620		748,555	49.09%	1,682,203	88.24%
TRANSFERS IN GENERAL FUND	0	0	0	0		0		21,483	100.00%
TOTAL REVENUES	1,603,900	1,603,900	1,603,900	827,620	51.60%	748,555	49.09%	1,703,686	88.37%
TOTAL REVENUES AND FUND BALANCE	\$ 1,603,900	1,603,900	1,603,900	827,620	51.60%	748,555	49.09%	3,220,728	93.49%
EXPENDITURES:									
OPERATIONS									
Personnel Services	\$ 835,400	835,400	835,295	414,453	49.62%	374,882	47.41%	792,705	98.34%
City Sponsored Pensions	141,800	141,800	141,905	141,850	99.96%	144,945	100.01%	144,994	99.94%
Sub-Total	977,200	977,200	977,200	556,303	56.93%	519,827	55.56%	937,699	98.58%
		- — —							
Operating Expenses	382,100 17,000	382,100 17,000	382,100 17,000	185,601 0	48.57% 0.00%	118,045 26,367	32.85% 99.88%	184,796 26,367	92.48% 99.88%
Capital Outlay							50.27%		99.88% 97.58%
Sub-Total	1,376,300	1,376,300	1,376,300	741,904	53.91%	664,239		1,148,862	
Allocated Overhead/(Cost Recovery)	227,600	227,600	227,600	113,800	50.00%	101,800	50.00%	227,600	100.00%
Sub-Total TRANSFERS OUT	1,603,900	1,603,900	1,603,900	855,704	53.35%	766,039	50.23%	1,376,462	97.97%
General Fund	0	0	0	0		0		2,039,865	100.00%
TOTAL EXPENDITURES	\$ 1,603,900	1,603,900	1,603,900	855,704	53.35%	766,039	50.23%	3,416,327	99.17%

## ROGER SCOTT TENNIS CENTER

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

			FY 2020		FY 2019				
	COUNCIL BEGINNING BUDGET	EGINNING AMENDED		ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF ACTUAL BUDGET 3/19 3/19		% OF BUDGET F.Y.E.
APPROPRIATED FUND BALANCE	\$ 0	16,500	16,500	16,500	100.00%	0		(2,608)	100.00%
ALTROPRIATED FORD BALANCE	<del>y</del> 0	10,500	10,300	10,500	100.0070			(2,000)	100.0070
REVENUES: CHARGES FOR SERVICES									
Scott Tennis Pro Revenue	125,000 3,700	125,000 3,700	125,000 3,700	62,500	50.00%	62,500	50.00% 55.65%	125,000	100.00% 100.00%
Scott Tennis Pro Shop Lease Interest Income	0	0	0	2,056 602	55.57% 	2,059 186		4,117 2,191	100.00%
TOTAL REVENUES	128,700	128,700	128,700	65,158	50.63%	64,745	50.31%	131,308	100.00%
TOTAL REVENUES AND FUND BALANCE	\$ 128,700	145,200	145,200	81,658	56.24%	64,745	50.31%	128,700	100.00%
EXPENDITURES:									
OPERATIONS									
Operating Expenses	\$ 128,700	145,200	145,200	50,725	34.93%	34,534	26.83%	71,051	55.21%
TOTAL EXPENDITURES	\$ 128,700	145,200	145,200	50,725	34.93%	34,534	26.83%	71,051	55.21%

# COMMUNITY MARITIME PARK MANAGEMENT SERVICES FUND COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

			FY 2020		FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
PARK OPERATIONS:									
APPROPRIATED FUND BALANCE	\$ 0	1,542	1,542	1,542	100.00%	1,300	100.00%	(50,235)	100.00%
REVENUES:									
COMMUNITY MARITIME PARK									
Event Scheduling Management									
Rentals	18,500	18,500	18,500	6,700	36.22%	27,120	226.00%	34,420	100.00%
Ticketed Events	1,000	1,000	1,000	0	0.00%	0		0	
Vendor Kiosk Management									
Kiosk Sales	1,800	1,800	1,800	(300)	-16.67%	633	52.75%	3,733	100.00%
Donations	0	0	0	3,500		2,000		18,300	100.00%
Parking Management	96,900	96,900	96,900	0	0.00%	1,000	1.00%	103,357	100.00%
City Hall Parking	28,000	28,000	28,000	0	0.00%	500	1.67%	25,685	100.00%
Lease Fees	150,000	150,000	150,000	76,742	51.16%	73,234	47.74%	146,468	100.00%
User Fees									
Northwest Florida Professional Baseball	175,000	175,000	175,000	43,750	25.00%	43,750	25.00%	175,000	100.00%
University of West Florida	25,000	25,000	25,000	16,667	66.67%	16,667	75.76%	25,000	100.00%
Surcharge									
Attendance	318,000	318,000	318,000	0	0.00%	0	0.00%	262,803	82.64%
Naming Rights	112,500	112,500	112,500	28,125	25.00%	28,125	25.00%	112,500	100.00%
Community Event Concessions	30,000	30,000	30,000	16,499	55.00%	0	0.00%	27,454	164.62%
Other Charges for Services	23,600	23,600	23,600	7,534	31.92%	5,645	23.92%	23,342	100.00%
Miscellaneous Revenue	0	0	0	57		501		619	100.00%
Sub-Total	980,300	980,300	980,300	199,274	20.33%	199,175	20.37%	958,681	95.57%
TOTAL REVENUES	980,300	980,300	980,300	199,274	20.33%	199,175	20.37%	958,681	95.57%
TOTAL REVENUES AND FUND BALANCE	\$ 980,300	981,842	981,842	200,816	20.45%	200,475	20.48%	908,446	95.34%

## COMMUNITY MARITIME PARK MANAGEMENT SERVICES FUND COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

			FY 2020		FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
EXPENDITURES									
COMMUNITY MARITIME PARK									
Personnel Services	\$ 121,700	121,700	121,700	16,851	13.85%	9,876	81.14%	80,030	64.18%
City Sponsored Pensions	0	0	0	0		0		0	
Sub-Total	121,700	121,700	121,700	16,851	13.85%	9,876	81.14%	80,030	64.18%
Operating Expenses	838,600	840,142	840,142	428,618	51.02%	378,451	45.68%	775,865	94.00%
Capital Outlay	0	0	0	0		0	0.00%	8,544	96.00%
Sub-Total	960,300	961,842	961,842	445,469	46.31%	388,327	45.71%	864,439	90.14%
DEBT SERVICE									
Principal	20,000	20,000	20,000	0	0.00%	20,000	100.00%	20,000	100.00%
Sub-Total	20,000	20,000	20,000	0	0.00%	20,000	100.00%	20,000	100.00%
TOTAL PARK OPERATIONS EXPENDITURES	\$ 980,300	981,842	981,842	445,469	45.37%	408,327	46.96%	884,439	90.34%
PARK RENEWAL AND REPLACEMENT:									
APPROPRIATED FUND BALANCE	\$ 0	277,180	277,180	277,180	100.00%	0		0	
REVENUES:									
Variable Ticket	144,000	144,000	144,000	(1,992)	-1.38%	7,268	5.05%	129,214	85.02%
Interest Income	0	0	0	4,765		1,762		18,161	100.01%
Sub-Total	144,000	144,000	144,000	2,773	1.93%	9,030	6.27%	147,375	86.62%
TOTAL REVENUES AND FUND BALANCE	\$ 144,000	421,180	421,180	279,953	66.47%	9,030	6.27%	147,375	86.62%
EXPENDITURES									
Personnel Services	\$ 0	0	0	0		0		0	
Operating Expenses	144,000	171,180	171,180	45,786	26.75%	0	0.00%	24,466	16.99%
Capital Outlay	0	250,000	250,000	130,065	52.03%	0		0	
Sub-Total	144,000	421,180	421,180	175,851	41.75%	0	0.00%	24,466	16.99%
TOTAL RENEWAL AND REPLACEMENT EXPENDITURES	\$ 144,000	421,180	421,180	175,851	41.75%	0	0.00%	24,466	16.99%
TOTAL FUND:									
TOTAL REVENUES AND FUND BALANCE	\$ 1,124,300	1,403,022	1,403,022	480,769	34.27%	209,505	18.66%	1,055,821	94.02%
TOTAL EXPENDITURES	\$ 1,124,300	1,403,022	1,403,022	621,320	44.28%	408,327	40.29%	908,905	80.94%

#### CITY OF PENSACOLA LOCAL OPTION SALES TAX

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

			FY 2020			FY 2019				
	COUNCIL BEGINNING BUDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E	% OF BUDGET F.Y.E.	
LOCAL OPTION SALES TAX FUND:					<del></del>	•				
APPROPRIATED FUND BALANCE	\$ 2,144,100	32,592,121	32,592,121	32,592,121	100.00%	26,157,180	100.00%	25,207,139	100.00%	
REVENUES:										
1-CT Local Option Sales Tax Miscellaneous	9,397,800 0	9,397,800 0	9,397,800 0	3,668,793 18,900	39.04%	3,573,690 0	44.29% 	8,901,413 0	100.00%	
Transfer In From General Fund	0	0	0	0		0		520,000	100.00%	
TOTAL REVENUES	9,397,800	9,397,800	9,397,800	3,709,415	39.47%	3,582,326	44.40%	9,538,441	100.00%	
TOTAL REVENUES AND FUND BALANCE	\$ 11,541,900	41,989,921	41,989,921	36,301,536	86.45%	29,739,506	86.89%	34,745,580	100.00%	
EXPENDITURES:										
CAPITAL PROJECTS Operating Expenses Capital Outlay Sub-Total	7,243,300 7,243,300	27,822 19,181,123 19,208,945	370,658 18,838,287 19,208,945	370,654 3,666,749 4,037,403	100.00% 19.46% 21.02%	275,531 907,772 1,183,303	86.54% 6.17% 7.88%	275,347 1,463,582 1,738,929	79.43% 11.19% 12.96%	
TRANSFER OUT										
Port of Pensacola Pensacola International Airport Sub-Total	0 0	358,222 18,124,154 18,482,376	358,222 18,124,154 18,482,376	84,522 1,474,722 1,559,244	23.59% 8.14% 8.44%	0 0 0	0.00% 0.00%	641,778 75,845 717,623	64.18% 0.51% 4.49%	
DEBT SERVICE	2 720 000	2 729 900	2 729 900	2 001 000	F.C. 090/	1 052 000	FF 00%	2 542 410	75.070/	
Principal Interest	3,728,800 569,800	3,728,800 569,800	3,728,800 569,800	2,091,000 247,766	56.08% 43.48%	1,952,000 268,750	55.09% 40.74%	3,543,419 659,529	75.97% 99.97%	
Sub-Total	4,298,600	4,298,600	4,298,600	2,338,766	54.41%	2,220,750	52.83%	4,202,948	78.94%	
TOTAL EXPENDITURES	\$ 11,541,900	41,989,921	41,989,921	7,935,413	18.90%	3,404,053	9.95%	6,659,500	19.17%	

## CITY OF PENSACOLA LOCAL OPTION SALES TAX

#### **COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**

## For the Six Months Ended March 31, 2020 (Unaudited)

			FY 2020			FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF	
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	
	 BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E	F.Y.E.	
LOST SERIES 2017 PROJECT FUND:										
APPROPRIATED FUND BALANCE	\$ 0	7,176,184	7,176,184	7,176,184	100.00%	15,526,710	100.00%	15,603,771	100.00%	
REVENUES:										
Bond Proceeds	0	0	0	0		0		0		
Interest	0	0	0	26,644		29,169	12.15%	162,939	100.00%	
TOTAL REVENUES	0	0	0	26,644		29,169	12.15%	162,939	100.00%	
TOTAL REVENUES AND FUND BALANCE	\$ 0	7,176,184	7,176,184	7,202,828	100.37%	15,555,879	98.66%	15,766,710	100.00%	
EXPENDITURES:										
CAPITAL PROJECTS										
Operating Expenses	0	0	0	0		763		763	100.00%	
Capital Outlay	 0	7,176,184	7,176,184	4,360,637	60.77%	12,350,260	78.33%	8,512,706	79.53%	
Sub-Total	 0	7,176,184	7,176,184	4,360,637	60.77%	12,351,023	78.34%	8,513,469	79.53%	
TOTAL LOST IV BOND EXPENDITURES	\$ 0	7,176,184	7,176,184	4,360,637	60.77%	12,351,023	78.34%	8,513,469	79.53%	
TOTAL:										
TOTAL REVENUES AND FUND BALANCE	\$ 11,541,900	49,166,105	49,166,105	43,504,364	88.48%	45,295,385	90.60%	50,512,290	100.00%	
TOTAL EXPENDITURES	\$ 11,541,900	49,166,105	49,166,105	12,296,050	25.01%	15,755,076	31.52%	15,172,969	39.47%	

Note. The Lost Series 2017 Project Fund was funded with the issuance of the Infrastructure Sales Surtax Revenue Bond, Series 2017 on October 18, 2017.

#### STORMWATER CAPITAL PROJECTS FUND

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL

				FY 2020		FY 2019				
		COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
		BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	_	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E	F.Y.E.
APPROPRIATED FUND BALANCE	\$	0	5,093,802	5,093,802	5,093,802	100.00%	5,062,806	100.00%	5,062,806	100.00%
REVENUES:										
Interest		41,000	41,000	41,000	28,169	68.70%	13,698	1369.80%	103,794	100.00%
Transfer In From General Fund		2,735,000	2,735,000	2,735,000	2,093,186	76.53%	2,048,130	73.81%	2,713,199	100.00%
Miscellaneous		0	0	0	0		1,253		1,253	100.00%
TOTAL REVENUES		2,776,000	2,776,000	2,776,000	2,121,355	76.42%	2,063,081	74.32%	2,818,246	100.00%
TOTAL REVENUES AND FUND BALANCE	\$	2,776,000	7,869,802	7,869,802	7,215,157	91.68%	7,125,887	90.91%	7,881,052	100.00%
EXPENDITURES:										
CAPITAL PROJECTS										
Personal Services	\$	0	0	1,000	805	80.50%	0	0.00%	0	
Operating Expenses		500,000	1,770,875	1,636,115	738,093	45.11%	489,344	28.49%	856,345	40.26%
Capital Outlay		2,060,800	5,883,727	6,017,487	1,349,955	22.43%	833,736	14.08%	1,715,697	30.98%
Sub-Total		2,560,800	7,654,602	7,654,602	2,088,853	27.29%	1,323,080	17.32%	2,572,042	33.55%
Allocated Overhead/(Cost Recovery)										
		215,200	215,200	215,200	107,600	50.00%	99,800	50.00%	215,200	100.00%
TOTAL EXPENDITURES	\$	2,776,000	7,869,802	7,869,802	2,196,453	27.91%	1,422,880	18.15%	2,787,242	35.37%

## CITY OF PENSACOLA GAS UTILITY FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020 (Unaudited)

FY 2020 FY 2019 COUNCIL COUNCIL **CURRENT** % OF % OF % OF **BEGINNING AMENDED APPROVED ACTUAL BUDGET ACTUAL BUDGET ACTUAL BUDGET BUDGET BUDGET** BUDGET 3/20 3/20 3/19 3/19 F.Y.E. F.Y.E. **GAS OPERATIONS:** APPROPRIATED FUND BALANCE 0 1,957,685 1,957,685 1,957,685 100.00% 1,348,071 100.00% 1,348,071 100.00% **REVENUES:** GAS **Residential User Fees** 23,606,100 23,606,100 23,606,100 13,144,129 55.68% 14,059,878 63.63% 22,231,951 100.00% Commercial User Fees 13,524,000 13,524,000 13,524,000 7,204,542 53.27% 7,510,943 53.87% 13,131,219 100.00% 100.00% Municipal User Fees 314,400 314,400 314,400 184,540 58.70% 185,738 59.17% 283,305 3,073,000 54.62% 50.65% 3.325.965 100.00% Interruptible User Fees 3,073,000 3,073,000 1,678,350 1,668,860 Transportation User Fees 6,210,600 6,210,600 6,210,600 2,893,864 46.60% 3,225,643 50.16% 5,834,034 100.00% **Compressed Natural Gas** 908,200 908,200 908,200 439,653 48.41% 471,260 56.04% 933,921 100.00% Miscellaneous Charges 553,900 553,900 553,900 220,919 39.88% 262.934 48.02% 521,877 100.00% New Accounts/Turn-on Fees 710,300 710,300 710,300 291,100 40.98% 306,937 43.21% 569,543 100.00% Interest Income 200,000 200,000 200,000 101,578 50.79% 61,266 61.27% 445,987 100.00% 3,500,000 3,500,000 3,500,000 2,064,606 58.99% 2,271,630 64.90% 3,466,232 100.00% Infrastructure Cost Recovery **Navy Projects** 0 0 0 0 576,131 115.23% 576,131 100.00% Cookbooks 0 0 0 3.257 2,224 4,144 100.02% ----0 0 0 Sale of Asset 6,250 47,850 49,544 72.60% \_\_\_\_ ----52,600,500 **TOTAL REVENUES** 52,600,500 52,600,500 28,232,788 30,651,294 51,373,853 99.96% 53.67% 58.63% TOTAL REVENUES AND FUND BALANCE 99.96% 52,600,500 54,558,185 54,558,185 30,190,473 55.34% 31,999,365 59.67% 52,721,924 **EXPENSES: GAS OPERATION & MAINTENANCE Personnel Services** 8,262,800 8,262,800 8,261,600 3,545,686 42.92% 3,383,572 45.61% 5,315,180 71.64% 1,398,900 99.97% 1,440,512 99.98% 1,193,755 82.82% **City Sponsored Pensions** 1,397,700 1,397,700 1,398,472 Sub-Total 9,660,500 9,660,500 9,660,500 4,944,158 51.18% 4,824,084 54.45% 6,508,935 73.46% **Operating Expenses** 30,326,200 32,199,055 32,152,055 15,366,410 47.79% 16,382,233 50.80% 28,188,146 90.11% 87.32% Capital Outlay 1,242,000 1,326,830 1,373,830 1,199,603 964,448 78.86% 1,043,110 85.29% Sub-Total 41,228,700 43,186,385 43,186,385 21,510,171 49.81% 22,170,765 52.38% 35,740,191 86.40% TRANSFERS OUT General Fund 50.00% 50.00% 8,000,000 8,000,000 8,000,000 4,000,000 4,000,000 8,000,000 100.00% Sub-Total 8,000,000 8,000,000 8,000,000 4,000,000 50.00% 4,000,000 50.00% 8,000,000 100.00% Allocated Overhead/(Cost Recovery) 1,348,500 1,348,500 1,348,500 674,250 50.00% 636,400 50.00% 1,348,500 100.00%

## CITY OF PENSACOLA GAS UTILITY FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL

## For the Six Months Ended March 31, 2020 (Unaudited)

			FY 2020		FY 2019				
	COUNCIL BEGINNING	COUNCIL AMENDED	CURRENT APPROVED	ACTUAL	% OF BUDGET	ACTUAL	% OF BUDGET	ACTUAL	% OF BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
EXPENSES: (continued)									
DEBT SERVICE									
Interest	264,300	264,300	264,300	149,753	56.66%	167,054	55.76%	299,505	99.18%
Principal	1,759,000	1,759,000	1,759,000	1,759,000	100.00%	1,725,000	100.00%	1,725,000	100.00%
Sub-Total	2,023,300	2,023,300	2,023,300	1,908,753	94.34%	1,892,054	93.45%	2,024,505	99.88%
TOTAL GAS OPERATIONS EXPENSES	\$ 52,600,500	54,558,185	54,558,185	28,093,174	51.49%	28,699,219	53.52%	47,113,196	89.33%
GAS CONSTRUCTION:									
APPROPRIATED FUND BALANCE	\$ 0	0	0	0		3,529,859	100.00%	3,529,859	100.00%
EXPENSES:									
GAS CONSTRUCTION NOTE									
Personal Services	0	0	0	0		34,153	29.68%	1,747,543	100.00%
City Sponsored Pensions	0	0	0	0		20	33.90%	247,548	100.00%
Sub-Total	0	0	0	0		34,173	29.68%	1,995,091	100.00%
Operating Expenses	0	0	0			1,903,209	55.76%	1,534,760	100.00%
Capital Outlay	0	0	0	0		0	0.00%	0	
Sub-Total	0	0	0	0		1,937,382	54.89%	3,529,851	100.00%
TOTAL GAS CONSTRUCTION			_						
NOTE EXPENSES	\$ 0	0	0	0		1,937,382	54.89% =	3,529,851	100.00%
TOTAL FUND:									
TOTAL REVENUES AND FUND BALANCE	\$ 52,600,500	54,558,185	54,558,185	30,190,473	55.34%	35,529,224	62.16%	56,251,783	99.97%
TOTAL EXPENSES	\$ 52,600,500	54,558,185	54,558,185	28,093,174	51.49%	30,636,601	53.60%	50,643,047	90.00%

## CITY OF PENSACOLA SANITATION FUND

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL

		FY 2019							
	COUNCIL COUNCIL		CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
SANITATION OPERATIONS:									
APPROPRIATED FUND BALANCE	\$ 366,000	1,554,320	1,554,320	1,554,320	100.00%	1,301,989	100.00%	973,892	100.00%
REVENUES:									
SANITATION									
Residential Refuse Container Charges	4,559,500	4,559,500	4,559,500	2,339,100	51.30%	2,255,035	52.03%	4,530,916	100.00%
Bulk Item Collection Charges	130,000	130,000	130,000	81,475	62.67%	66,997	51.54%	142,603	100.00%
Business Refuse Container Charges	159,100	159,100	159,100	63,607	39.98%	67,549	44.91%	131,315	100.00%
Fuel Surcharge	360,000	360,000	360,000	168,344	46.76%	179,961	44.99%	361,644	100.00%
County Landfill	1,256,100	1,256,100	1,256,100	597,527	47.57%	578,275	46.43%	1,162,083	100.00%
Equipment Surcharge	480,400	480,400	480,400	248,260	51.68%	239,948	51.61%	482,192	100.00%
New Accounts/Transfer Fees	85,000	85,000	85,000	39,140	46.05%	40,720	47.91%	83,980	100.00%
Miscellaneous	5,000	5,000	5,000	27,298	545.96%	25,919	518.38%	47,305	100.00%
Interest Income	27,500	27,500	27,500	5,926	21.55%	4,715	62.87%	47,561	100.00%
Sale of Assets	5,000	5,000	5,000	0	0.00%	5,700	114.00%	31,310	100.00%
SUB-TOTAL SANITATION REVENUES	7,067,600	7,067,600	7,067,600	3,570,677	50.52%	3,464,819	50.75%	7,020,909	100.00%
CODE ENFORCEMENT									
Franchise Fees	1,265,000	1,265,000	1,265,000	340,457	26.91%	325,247	25.98%	1,321,202	85.13%
Lot Cleaning (FY Cash Balance) *	80,000	80,000	80,000	35,811	44.76%	32,475	32.48%	73,568	100.00%
Code Enforcement Violations	80,000	80,000	80,000	17,994	22.49%	35,951	44.94%	125,024	100.00%
Sub-Total	1,425,000	1,425,000	1,425,000	394,262	27.67%	393,673	27.49%	1,519,794	86.82%
Zoning/Housing Code Enforcement	0	0	0	0		(75)		(76)	
Sub-Total	0	0	0	0		(75)		(76)	
SUB-TOTAL CODE									
ENFORCEMENT REVENUES	1,425,000	1,425,000	1,425,000	394,262	27.67%	393,673	27.49%	1,519,718	86.82%
SUB-TOTAL REVENUES	8,492,600	8,492,600	8,492,600	3,964,939	46.69%	3,858,492	46.72%	8,540,627	97.37%
TOTAL REVENUES AND FUND BALANCE	\$ 8,858,600	10,046,920	10,046,920	5,519,259	54.93%	5,160,481	53.97%	9,514,519	97.63%

<sup>\*</sup> Actual billings are \$47,857 however collections are typically lower.

## CITY OF PENSACOLA SANITATION FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL

## For the Six Months Ended March 31, 2020 (Unaudited)

		FY 2020						FY 2019				
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF			
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET			
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.			
SANITATION OPERATIONS CONTINUED:												
EXPENSES:												
SANITATION SERVICES												
Personnel Services	\$ 2,214,400	2,214,400	2,355,164	1,013,570	43.04%	1,010,645	46.34%	2,149,409	99.33%			
City Sponsored Pensions	390,000	390,000	390,409	390,234	99.96%	417,717	99.98%	417,966	100.00%			
Sub-Total	2,604,400	2,604,400	2,745,573	1,403,804	51.13%	1,428,362	54.97%	2,567,375	99.44%			
Operating Expenses	3,389,600	3,389,600	3,248,427	1,481,917	45.62%	1,471,120	44.68%	3,464,597	99.33%			
Capital Outlay	875,000	2,063,320	2,063,320	2,002,521	97.05%	1,752,786	95.90%	617,501	33.79%			
Allocated Overhead/(Cost Recovery)	420,100	420,100	420,100	210,050	50.00%	199,950	50.00%	420,100	100.00%			
Sub-Total	7,289,100	8,477,420	8,477,420	5,098,292	60.14%	4,852,218	59.77%	7,069,573	84.99%			
DEBT SERVICE												
Interest	7,400	7,400	7,400	4,385	59.26%	5,787	56.74%	10,172	99.73%			
Principal	137,100	137,100	137,100	137,020	99.94%	134,160	99.97%	134,160	99.97%			
Sub-Total	144,500	144,500	144,500	141,405	97.86%	139,947	96.92%	144,332	99.95%			
SUB-TOTAL SANITATION O & M	7,433,600	8,621,920	8,621,920	5,239,697	60.77%	4,992,165	60.42%	7,213,905	85.25%			
CODE ENFORCEMENT PROGRAM												
Personnel Services	613,000	613,000	612,878	308,014	50.26%	268,576	46.10%	578,981	95.46%			
City Sponsored Pensions	189,400	189,400	189,522	189,509	99.99%	217,810	100.00%	217,943	100.00%			
Sub-Total	802,400	802,400	802,400	497,523	62.00%	486,386	60.77%	796,924	96.66%			
Operating Expenses	359,200	359,200	359,200	133,254	37.10%	127,497	48.49%	220,190	99.99%			
Capital Outlay	59,000	59,000	59,000	58,372	98.94%	7,579	82.38%	7,579	82.38%			
Allocated Overhead/(Cost Recovery)	104,200	104,200	104,200	52,100	50.00%	49,950	50.00%	104,200	100.00%			
Sub-Total	1,324,800	1,324,800	1,324,800	741,249	55.95%	671,412	57.27%	1,128,893	97.48%			
CODE ENFORCEMENT ZONING/HOUSING												
Personnel Services	61,700	61,700	61,674	29,609	48.01%	27,879	47.83%	58,379	96.95%			
City Sponsored Pensions	28,100	28,100	28,126	28,124	99.99%	29,123	99.68%	29,147	100.00%			
Sub-Total	89,800	89,800	89,800	57,733	64.29%	57,002	65.14%	87,526	97.94%			
Operating Expenses	10,400	10,400	10,400	4,257	40.93%	4,622	36.68%	10,260	99.97%			
Capital Outlay	0	0	0	0	<sub>.</sub> -	23,284	91.31%	23,284	91.31%			
Sub-Total	100,200	100,200	100,200	61,990	61.87%	84,908	67.60%	121,070	96.76%			
SUB-TOTAL CODE ENFORCEMENT	1,425,000	1,425,000	1,425,000	803,239	56.37%	756,320	58.27%	1,249,963	97.41%			
TOTAL EXPENSES SANITATION OPERATIONS	\$ 8,858,600	10,046,920	10,046,920	6,042,936	60.15%	5,748,485	60.12%	8,463,868	86.85%			
TOTAL FUND:												
TOTAL REVENUES AND FUND BALANCE	\$ 8,858,600	10,046,920	10,046,920	5,519,259	54.93%	5,160,481	53.97%	9,514,519	97.63%			
TOTAL EXPENSES	\$ 8,858,600	10,046,920	10,046,920	6,042,936	60.15%	5,748,485	60.12%	8,463,868	86.85%			

## CITY OF PENSACOLA PORT FUND

# COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020 (Unaudited)

	FY 2020						FY 2019				
		COUNCIL BEGINNING BUDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E.	% OF BUDGET F.Y.E.	
APPROPRIATED FUND BALANCE	\$	0	187,407	187,407	187,407	100.00%	93,264	100.00%	(426,357)	100.00%	
REVENUES:											
PORT											
Handling		26,200	26,200	26,200	2,743	10.47%	8,922	26.24%	17,329	99.99%	
Wharfage		350,500	350,500	350,500	272,198	77.66%	84,783	25.31%	591,117	100.00%	
Storage		309,200	309,200	309,200	180,884	58.50%	128,820	194.30%	292,348	100.00%	
Dockage		561,500	561,500	561,500	216,232	38.51%	192,498	40.81%	440,976	100.00%	
Water Sales		6,000	6,000	6,000	2,010	33.50%	3,376	56.27%	16,381	100.00%	
Property Rental		565,000	565,000	565,000	339,046	60.01%	372,006	74.40%	651,204	100.00%	
Stevedore Fees		31,800	31,800	31,800	160	0.50%	24	0.10%	11,559	99.65%	
Harbor		20,100	20,100	20,100	11,460	57.01%	9,322	46.61%	18,663	99.99%	
Security Fees		61,800	61,800	61,800	41,476	67.11%	18,059	30.10%	89,784	100.00%	
Interior Lighting		115,000	115,000	115,000	75,942	66.04%	37,278	232.99%	166,520	100.00%	
Miscellaneous/Billed		15,000	15,000	15,000	20,610	137.40%	14,046	93.64%	48,739	100.00%	
Sale of Asset		0	0	0	0		1,350		2,780	100.00%	
Miscellaneous/Non-Billed		0	0	0	338		0		1,655	100.00%	
Cedar Street Lease/Parking Lot		65,700	65,700	65,700	34,860	53.06%	35,360	50.01%	60,260	100.00%	
Interest Income		0	0	0	(480)		(1,029)		(2,492)		
SUB-TOTAL OPERATING REVENUES		2,127,800	2,127,800	2,127,800	1,197,479	56.28%	904,815	35.40%	2,406,823	99.89%	
TRANSFERS IN LOCAL OPTION SALES TAX FUND		0	358,222	358,222	84,522	23.59%	0		641,778	64.18%	
TOTAL REVENUES		2,127,800	2,486,022	2,486,022	1,282,001	51.57%	904,815	35.40%	3,048,601	89.42%	
TOTAL REVENUES AND FUND BALANCE	\$	2,127,800	2,673,429	2,673,429	1,469,408	54.96%	998,079	58.29%	2,622,244	87.91%	
EXPENSES:											
OPERATIONS & MAINTENANCE											
Personnel Services	\$	742,100	742,100	744,708	365,161	49.03%	324,867	45.57%	689,539	95.46%	
City Sponsored Pensions		108,500	108,500	108,592	108,567	99.98%	113,263	99.96%	113,332	99.99%	
Sub-Total		850,600	850,600	853,300	473,728	55.52%	438,130	53.03%	802,871	96.07%	
Operating Expenses		1,160,400	1,229,369	1,221,105	534,579	43.78%	440,785	63.04%	854,958	86.63%	
Capital Outlay		0	476,660	482,224	121,899	25.28%	43,611	87.46%	644,407	61.75%	
Sub-Total		2,011,000	2,556,629	2,556,629	1,130,206	44.21%	922,526	58.56%	2,302,236	80.32%	
Allocated Overhead/(Cost Recovery)		116,800	116,800	116,800	58,400	50.00%	68,550	50.00%	116,800	100.00%	
TOTAL EXPENSES	\$	2,127,800	2,673,429	2,673,429	1,188,606	44.46%	991,076	57.88%	2,419,036	81.09%	

## CITY OF PENSACOLA AIRPORT FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

COUNCIL BEGINNING   AMENDED   AMENDED   AMENDED   AMENDED   AMENDED   AMENDED   BUDGET   AMENDED   BUDGET   AMENDED   AMENDE				FY 2020		FY 2019				
REVENUES		BEGINNING	AMENDED	APPROVED		BUDGET		BUDGET		BUDGET
Name	APPROPRIATED FUND BALANCE	\$ 2,824,400	7,747,793	7,747,793	7,747,793	100.00%	13,862,745	100.00%	9,251,101	100.00%
Loading Bridges Fees   370,000   370,000   273,972   74,05%   276,138   92.05%   606,267   100,00%   Air Carrier Landing Fees   80,000   80,000   80,000   36,077   45,10%   30,186   37,73%   65,297   100,00%   Apron Area Rental   600,000   600,000   600,000   600,000   41,414   70,72%   432,197   83,11%   909,592   100,00%   Apron Area Rental   85,000   85,000   41,969   49,38%   37,555   44,18%   81,418   100,00%   80,000   30,000   30,007   49,38%   37,555   44,18%   81,418   100,00%   80,000   41,969   49,38%   37,555   44,18%   81,418   100,00%   80,000   41,969   49,38%   37,555   44,18%   81,418   100,00%   40,000   4	REVENUES:									
Air Carrier Landing Fees 80.000 80.000 700,000 700,000 276,115 39.45% 294,045 29.40% 682,208 100.00% Cargo Landing Fees 80.000 80,000 600,000 424,314 70.72% 432,197 83.11% 90.9592 100.00% Apron Area Rental 85,000 85,000 85,000 41,969 49.38% 37.555 44.18% 81,418 100.00% Baggage Handling System 1,278,000 1,278,000 3,000 3,000 13050 1323.00% 522,718 40.90% 100,000% Ron Ramp 3,000 3,000 3,000 3,000 13050 1323.00% 22,766 - 110,263 100.00% Ariline Rentals 2,500,000 2,500,000 2,500,000 1,492,910 59.72% 1,360,647 54.42% 2,695,118 100.00% SUBTOTAL AIRLINE REVENUES 5,616,000 5,616,000 5,616,000 3,432,266 61.12% 2,976,052 51.64% 6,240,940 100.00% Rental Car System 4,000,000 4,000,000 4,000,000 2,086,138 52.15% 2,007,971 59.06% 4,850,521 100.00% CFC - Rental Car Service Facility Charge (Garage) 85,000 2,760,000 1,273,877 46.15% 1,233,761 51.41% 3,015,126 100,00% Restal Car Georgie Facility Rent 250,000 2,760,000 1,173,877 46.15% 1,233,761 51.41% 3,015,126 100,00% Restal Car Georgie Facility Rent 250,000 2,760,000 1,173,877 46.15% 1,233,761 51.41% 3,015,126 100,00% Restal Car Georgie Facility Rent 250,000 2,760,000 1,174,835 49.99% 120,990 53.77% 251,977 100,00% Restaurant and Lounge 685,000	AIRLINE REVENUES									
Cargo Landing Fees         80,000         80,000         80,000         36,077         45,10%         30,186         37,73%         65,297         100,00%           Apron Area Rental         600,000         600,000         600,000         424,314         70,72%         432,197         83,11%         90,9592         100,00%           Baggage Handling System         1,278,000         1,278,000         1,278,000         3,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         25,000,000         2,500,000         2,500,000         1,278,000         1,278,000         2,500,000         1,492,910         59,72%         1,360,447         54,42%         2,695,118         100,00%           NON-AIRLINE REVENUES         5,616,000         5,616,000         5,616,000         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000         50.00%         48,000 <td>Loading Bridges Fees</td> <td>370,000</td> <td>370,000</td> <td>370,000</td> <td>273,972</td> <td>74.05%</td> <td>276,138</td> <td>92.05%</td> <td>606,267</td> <td>100.00%</td>	Loading Bridges Fees	370,000	370,000	370,000	273,972	74.05%	276,138	92.05%	606,267	100.00%
Aprion Area Rental         600,000         600,000         600,000         424,314         70,72%         432,197         83.11%         909,992         100,00%           Cargo Apron Area Rental         85,000         85,000         85,000         841,969         49.38%         37,555         44,18%         81,418         100,00%           Baggage Handling System         1,278,000         1,278,000         3,000	Air Carrier Landing Fees	700,000	700,000	700,000	276,115	39.45%	294,045	29.40%	682,208	100.00%
Cargo Apron Area Rental         85,000         55,000         85,000         41,969         49,38%         37,555         44,18%         81,418         100,00%           Baggage Handling System         1,278,000         1,278,000         2,778,000         2,778,000         2,778,000         22,766         29%         522,718         40,90%         1,090,777         100,00%           Airline Rentals         2,500,000         2,500,000         2,500,000         1,492,910         59,72%         1,360,447         54,42%         2,695,118         100,00%           SUBTOTAL AIRLINE REVENUES         5,616,000         5,616,000         5,616,000         3,432,266         61,12%         2,976,002         51,64%         6,240,940         100,00%           NON-AIRLINE REVENUES         96,000         96,000         96,000         48,000         50,00%         96,000         96,000         100,00%         86,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         96,000         100,00%         44,846         51,43%         431,680         50,90%         48,500,51 <td>Cargo Landing Fees</td> <td>80,000</td> <td>80,000</td> <td>80,000</td> <td>36,077</td> <td>45.10%</td> <td>30,186</td> <td>37.73%</td> <td>65,297</td> <td>100.00%</td>	Cargo Landing Fees	80,000	80,000	80,000	36,077	45.10%	30,186	37.73%	65,297	100.00%
Bagage Handling System         1,278,000         1,278,000         1,278,000         23,000         3,728,000         23,200         32,200         22,20,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         2,200,000         1,492,910         59,72%         1,360,447         54,42%         2,959,518         100,00%           NON-AIRLINE REVENUES         5,616,000         5,616,000         5,616,000         5,616,000         48,000         50.00%         48,000         50.00%         96,000         100,00%           Rental Cars Cycorement         96,000         4,000,000	Apron Area Rental	600,000	600,000	600,000	424,314	70.72%	432,197	83.11%	909,592	100.00%
Ron Ramp   3,000   3,000   3,000   3,900   1323.00%   122,766     110,263   100,00%   2,500,000   2,500,000   3,432,265   51.20%   2,976,052   54.42%   2,695,118   100,00%   2,500,000   3,432,265   51.20%   2,976,052   51.64%   6,240,940   20,000%   2,500,000   3,432,265   51.20%   2,976,052   51.64%   6,240,940   20,000%   2,000,000	Cargo Apron Area Rental	85,000	85,000	85,000	41,969	49.38%	37,555	44.18%	81,418	100.00%
Airline Rentals   2,500,000   2,500,000   2,500,000   1,492,910   59.72%   1,360,447   54.42%   2,695,118   100,00%   50BTOTAL AIRLINE REVENUES   5,616,000   5,616,000   5,616,000   3,432,266   61.12%   2,976,052   51.64%   6,240,940   100,00%	Baggage Handling System	1,278,000	1,278,000	1,278,000	847,219	66.29%	522,718	40.90%	1,090,777	100.00%
NON-AIRLINE REVENUES   5,616,000   5,616,000   5,616,000   3,432,266   61.12%   2,976,052   51.64%   6,240,940   100.00%	Ron Ramp	3,000	3,000	3,000	39,690	1323.00%	22,766		110,263	100.00%
NON-AIRLINE REVENUES  U.S. Government 96,000 96,000 96,000 48,000 50,007,71 59,067 48,000 50,007,71 59,067 48,500 50,007,71 59,067 4850,521 100,007 Rental Car Customer Facility Charge (Garage) 865,000 865,000 865,000 865,000 44,848,46 51,437 431,680 50,797 1,055,419 100,007 CFC - Rental Car Svc Facility 2,760,000 2,760,000 2,760,000 2,760,000 1,273,877 46,157 123,761 134,147 3,015,126 100,007 Restaurant Car Customer Facility Rent 250,000 216,000 216,000 216,000 111,743 51,737 100,745 61,067 222,904 100,007 Restaurant and Lounge 685,000 685,000 685,000 685,000 685,000 125,000	Airline Rentals	2,500,000	2,500,000	2,500,000	1,492,910	59.72%	1,360,447	54.42%	2,695,118	100.00%
U.S.Government 96,000 96,000 96,000 48,000 50.00% 48,000 50.00% 48,000 50.00% 96,000 100.00% Rental Cars 4,000,000 4,000,000 4,000,000 2,086,138 52.15% 2,007,971 59.06% 4,850,521 100.00% Rental Car Customer Facility Charge (Garage) 865,000 865,000 865,000 44,4846 51.43% 431,680 50,79% 1,055,419 100.00% Rental Car Swc Facility 2,760,000 2,760,000 2,760,000 1,273,877 46.15% 1,233,761 51.41% 3,015,126 100.00% Rental Car Service Facility Rent 250,000 250,000 250,000 124,835 49.93% 120,990 53.77% 251,977 100.00% Restaurant and Lounge 685,000 685,000 685,000 685,000 353,464 51.60% 335,039 63.21% 776,646 100.00% Advertising 125,000 125,000 125,000 125,000 82,170 65.74% 81,401 90.45% 189,995 100.00% Advertising 125,000 90,000 90,000 90,000 50,738 56.38% 50,933 14.55% 74,591 100.00% ST Ground Lease 260,000 260,000 260,000 132,223 50.86% 129,635 261,426 100.00% Airport & 12th Carb Service Servic	SUBTOTAL AIRLINE REVENUES	5,616,000	5,616,000	5,616,000	3,432,266	61.12%	2,976,052	51.64%	6,240,940	100.00%
Rental Cars         4,000,000         4,000,000         4,000,000         2,086,138         52.15%         2,007,971         59.66%         4,850,521         100.00%           Rental Car Customer Facility         865,000         865,000         865,000         444,846         51.43%         431,680         50.79%         1,055,419         100.00%           CFC - Rental Car Service Facility Rent         2760,000         2,760,000         2,760,000         1,273,877         46.15%         1,233,761         51.41%         3,015,126         100.00%           Restal Car Service Facility Rent         250,000         250,000         250,000         124,835         49.93%         120,990         53.77%         251,977         100.00%           Fixed Base Operators         216,000         216,000         216,000         111,743         51.73%         100,745         61.06%         222,904         100.00%           Restaurant and Lounge         685,000         685,000         865,000         353,464         51.60%         335,309         63.21%         776,646         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           All House All House	NON-AIRLINE REVENUES									
Rental Cars         4,000,000         4,000,000         4,000,000         2,086,138         52.15%         2,007,971         59.66%         4,850,521         100.00%           Rental Car Customer Facility         865,000         865,000         865,000         444,846         51.43%         431,680         50.79%         1,055,419         100.00%           CFC - Rental Car Service Facility Rent         2760,000         2,760,000         2,760,000         1,273,877         46.15%         1,233,761         51.41%         3,015,126         100.00%           Restal Car Service Facility Rent         250,000         250,000         250,000         124,835         49.93%         120,990         53.77%         251,977         100.00%           Fixed Base Operators         216,000         216,000         216,000         111,743         51.73%         100,745         61.06%         222,904         100.00%           Restaurant and Lounge         685,000         685,000         865,000         353,464         51.60%         335,309         63.21%         776,646         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           All House All House	U.S.Government	96.000	96.000	96.000	48.000	50.00%	48.000	50.00%	96.000	100.00%
Rental Car Customer Facility Charge (Garage)         865,000         865,000         2,865,000         244,846         51.43%         431,680         50.79%         1,055,419         100.00%           CFC - Rental Car Svc Facility         2,760,000         2,760,000         2,760,000         1,273,877         46.15%         1,233,761         51.41%         3,015,126         100.00%           Rental Car Service Facility Rent         250,000         250,000         124,835         49.93%         120,990         53.77%         251,977         100.00%           Fixed Base Operators         216,000         216,000         216,000         111,743         51.73%         100,745         61.06%         222,904         100.00%           Restaurant and Lounge         685,000         685,000         685,000         353,464         51.60%         335,039         63.21%         776,646         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           Fid Grand Lease         260,000         260,000         260,000         132,223         50.86%         129,635          261,426         100.00%           Airport & 12th         327,000		·	•	•	•		·		•	
CFC - Rental Car Svc Facility         2,760,000         2,760,000         2,760,000         2,760,000         1,273,877         46.15%         1,233,761         51.41%         3,015,126         100.00%           Rental Car Service Facility Rent         250,000         250,000         124,835         49.93%         120,990         53.77%         251,977         100.00%           Fixed Base Operators         216,000         216,000         216,000         111,743         51.73%         100,745         61.06%         222,904         100.00%           Restaurant and Lounge         685,000         685,000         685,000         353,464         51.60%         335,039         63.21%         776,646         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           Hangar Rentals         90,000         260,000         260,000         132,223         50.86%         129,635          261,426         100.00%           Airport & 12th         327,000         327,000         327,000         327,000         322,201         68.56%         224,201         53.38%         453,296         100.00%           Parking Lot <td< td=""><td>Rental Car Customer Facility Charge (Garage)</td><td></td><td></td><td></td><td></td><td>51.43%</td><td></td><td>50.79%</td><td></td><td>100.00%</td></td<>	Rental Car Customer Facility Charge (Garage)					51.43%		50.79%		100.00%
Rental Car Service Facility Rent         250,000         250,000         250,000         124,835         49,93%         120,990         53.77%         251,977         100.00%           Fixed Base Operators         216,000         216,000         216,000         111,743         51.73%         100,745         61.06%         222,904         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           Hangar Rentals         90,000         260,000         260,000         50,738         56.38%         50,933         14.55%         74,591         100.00%           ST Ground Lease         260,000         260,000         260,000         132,223         50.86%         129,635          261,426         100.00%           Parking Lot         6,000,000         6,000,000         327,000         327,000         224,201         68.56%         224,201         53.38%         453,296         100.00%           Giff Shop         320,000         320,000         320,000         319,3186         53.22%         3,357,831         63.36%         7,084,246         99.31%           Giff Shop         320,000         320,000	, , ,	·	2,760,000	2,760,000	•	46.15%	•	51.41%	3,015,126	100.00%
Fixed Base Operators         216,000         216,000         216,000         216,000         111,743         51.73%         100,745         61.06%         222,904         100.00%           Restaurant and Lounge         685,000         685,000         685,000         353,464         51.60%         335,039         63.21%         776,646         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           Hangar Rentals         90,000         90,000         90,000         50,738         56.38%         50,933         14.55%         74,591         100.00%           Airport & 12th         327,000         327,000         327,000         224,201         68.56%         224,201         53.38%         453,296         100.00%           Parking Lot         6,000,000         6,000,000         327,000         327,000         324,01         68.56%         224,201         53.38%         453,296         100.00%           Fix If Shop         320,000         320,000         320,000         31,318         53.22%         3,357,831         63.86%         7,084,246         99.31%           Fax Permits         130,000	•									
Restaurant and Lounge         685,000         685,000         685,000         353,464         51.60%         335,039         63.21%         776,646         100.00%           Advertising         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           Hangar Rentals         90,000         90,000         90,000         50,738         56.38%         50,933         14.55%         74,591         100.00%           ST Ground Lease         260,000         260,000         260,000         132,223         50.86%         129,635          261,426         100.00%           Airport & 12th         327,000         327,000         327,000         224,201         68.56%         224,201         53.38%         453,296         100.00%           Parking Lot         6,000,000         6,000,000         6,000,000         3,193,186         53.22%         3,357,831         63.36%         7,084,246         99.31%           Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Tax Permits         130,000         130,000         130,000         45,	Fixed Base Operators				111,743			61.06%		100.00%
Advertising         125,000         125,000         125,000         125,000         82,170         65.74%         81,401         90.45%         189,995         100.00%           Hangar Rentals         90,000         90,000         90,000         50,738         56.38%         50,933         14.55%         74,591         100.00%           ST Ground Lease         260,000         260,000         260,000         327,000         327,000         322,300         327,000         224,201         68.56%         129,635          261,426         100.00%           Parking Lot         6,000,000         6,000,000         6,000,000         31,93,186         53.22%         3,357,831         63.36%         7,084,246         99.31%           Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         150,000         45,600         45,600         45,000         45,000         45,000         45,000         45,000		685,000	•	•	•	51.60%		63.21%	•	100.00%
Hangar Rentals         90,000         90,000         90,000         50,738         56.38%         50,933         14.55%         74,591         100.00%           ST Ground Lease         260,000         260,000         260,000         132,223         50.86%         129,635          261,426         100.00%           Airport & 12th         327,000         327,000         327,000         224,201         68.56%         224,201         53.38%         453,296         100.00%           Parking Lot         6,000,000         6,000,000         6,000,000         320,000         31,331         47.97%         149,730         59.89%         351,946         100.00%           Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         100,000         45,600         45,600         45,000         45,000         45,000         45,000         45,000         45,000         45,000         45,000         45,000	<u> </u>				•		•	90.45%	·	
Airport & 12th         327,000         327,000         327,000         327,000         224,201         68.56%         224,201         53.38%         453,296         100.00%           Parking Lot         6,000,000         6,000,000         6,000,000         3,193,186         53.22%         3,357,831         63.36%         7,084,246         99.31%           Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         100,000         45,600         45.60%         45,000         45.00%         109,200         100.00%           Commercial Property Rentals         190,000         190,000         160,863         84.66%         156,663         82.45%         326,844         100.00%           Miscellaneous         130,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         97,578	Hangar Rentals				50,738		50,933		74,591	100.00%
Airport & 12th         327,000         327,000         327,000         327,000         224,201         68.56%         224,201         53.38%         453,296         100.00%           Parking Lot         6,000,000         6,000,000         6,000,000         3,193,186         53.22%         3,357,831         63.36%         7,084,246         99.31%           Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         100,000         45,600         45.60%         45,000         45.00%         109,200         100.00%           Commercial Property Rentals         190,000         190,000         160,863         84.66%         156,663         82.45%         326,844         100.00%           Miscellaneous         130,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         97,578	ST Ground Lease	260,000	260,000	260,000	132,223	50.86%	129,635		261,426	100.00%
Parking Lot         6,000,000         6,000,000         6,000,000         3,193,186         53.22%         3,357,831         63.36%         7,084,246         99.31%           Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         100,000         45,600         45,600         45,000         45.00%         109,200         100,00%           Commercial Property Rentals         190,000         190,000         190,000         160,863         84.66%         156,663         82.45%         326,844         100.00%           GSA/TSA Term Rent         210,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         130,000         97,578         75.06%         95,386         190.77%         206,354         107.77%           Interest Income         90,000         90,000         20,779	Airport & 12th						•	53.38%		
Gift Shop         320,000         320,000         320,000         153,331         47.92%         149,730         59.89%         351,946         100.00%           Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         100,000         45,600         45,600         45,000         45.00%         109,200         100.00%           Commercial Property Rentals         190,000         190,000         190,000         160,863         84.66%         156,663         82.45%         326,844         100.00%           GSA/TSA Term Rent         210,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         97,578         75.06%         95,386         190.77%         206,354         107.77%           Interest Income         90,000         90,000         209,790         233.10%         73,551         122.59%         863,091         100.23%           Sale of Asset         0         0         0         7,250          9,850	•									
Taxi Permits         130,000         130,000         130,000         99,078         76.21%         98,885         89.90%         229,512         100.00%           LEO/TSA Security         100,000         100,000         100,000         45,600         45,600         45,000         45,000         100,000         100,000           Commercial Property Rentals         190,000         190,000         190,000         160,863         84.66%         156,663         82.45%         326,844         100.00%           GSA/TSA Term Rent         210,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         97,578         75.06%         95,386         190.77%         206,354         107.77%           Interest Income         90,000         90,000         90,000         209,790         233.10%         73,551         122.59%         863,091         100.23%           Sale of Asset         0         0         0         7,250          9,850          9,850            SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         8,987,892         53.36%	Gift Shop	320,000	320,000	320,000	153,331	47.92%	149,730	59.89%	351,946	100.00%
Commercial Property Rentals         190,000         190,000         190,000         160,863         84.66%         156,663         82.45%         326,844         100.00%           GSA/TSA Term Rent         210,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         130,000         97,578         75.06%         95,386         190.77%         206,354         107.77%           Interest Income         90,000         90,000         90,000         209,790         233.10%         73,551         122.59%         863,091         100.23%           Sale of Asset         0         0         0         7,250          9,850          9,850            SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         8,987,892         53.36%         8,832,200         59.69%         20,593,565         99.89%           TOTAL OPERATING REVENUES         22,460,000         22,460,000         12,420,158         55.30%         11,808,252         57.44%         26,834,505         99.92%	Taxi Permits	130,000	130,000	130,000	99,078		98,885	89.90%	229,512	100.00%
GSA/TSA Term Rent         210,000         210,000         210,000         88,981         42.37%         80,948         38.55%         164,621         100.00%           Miscellaneous         130,000         130,000         130,000         97,578         75.06%         95,386         190.77%         206,354         107.77%           Interest Income         90,000         90,000         90,000         209,790         233.10%         73,551         122.59%         863,091         100.23%           Sale of Asset         0         0         0         7,250          9,850          9,850            SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         8,987,892         53.36%         8,832,200         59.69%         20,593,565         99.89%           TOTAL OPERATING REVENUES         22,460,000         22,460,000         12,420,158         55.30%         11,808,252         57.44%         26,834,505         99.92%	LEO/TSA Security	100,000	100,000	100,000	45,600	45.60%	45,000	45.00%	109,200	100.00%
Miscellaneous         130,000         130,000         130,000         97,578         75.06%         95,386         190.77%         206,354         107.77%           Interest Income         90,000         90,000         90,000         209,790         233.10%         73,551         122.59%         863,091         100.23%           Sale of Asset         0         0         0         7,250          9,850          9,850            SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         8,987,892         53.36%         8,832,200         59.69%         20,593,565         99.89%           TOTAL OPERATING REVENUES         22,460,000         22,460,000         12,420,158         55.30%         11,808,252         57.44%         26,834,505         99.92%	Commercial Property Rentals	190,000	190,000	190,000	160,863	84.66%	156,663	82.45%	326,844	100.00%
Interest Income         90,000         90,000         90,000         209,790         233.10%         73,551         122.59%         863,091         100.23%           Sale of Asset         0         0         0         0         7,250          9,850          9,850            SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         16,844,000         8,987,892         53.36%         8,832,200         59.69%         20,593,565         99.89%           TOTAL OPERATING REVENUES         22,460,000         22,460,000         12,420,158         55.30%         11,808,252         57.44%         26,834,505         99.92%	GSA/TSA Term Rent	210,000	210,000	210,000	88,981	42.37%	80,948	38.55%	164,621	100.00%
Sale of Asset         0         0         0         7,250          9,850          9,850            SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         8,987,892         53.36%         8,832,200         59.69%         20,593,565         99.89%           TOTAL OPERATING REVENUES         22,460,000         22,460,000         12,420,158         55.30%         11,808,252         57.44%         26,834,505         99.92%	Miscellaneous	130,000	130,000	130,000	97,578	75.06%	95,386	190.77%	206,354	107.77%
SUB-TOTAL NON-AIRLINE REVENUES         16,844,000         16,844,000         16,844,000         8,987,892         53.36%         8,832,200         59.69%         20,593,565         99.89%           TOTAL OPERATING REVENUES         22,460,000         22,460,000         22,460,000         12,420,158         55.30%         11,808,252         57.44%         26,834,505         99.92%	Interest Income	90,000	90,000	90,000	209,790	233.10%	73,551	122.59%	863,091	100.23%
TOTAL OPERATING REVENUES 22,460,000 22,460,000 12,420,158 55.30% 11,808,252 57.44% 26,834,505 99.92%	Sale of Asset	0	0	0	7,250		9,850		9,850	
	SUB-TOTAL NON-AIRLINE REVENUES	16,844,000	16,844,000	16,844,000	8,987,892	53.36%	8,832,200	59.69%	20,593,565	99.89%
TOTAL REVENUES AND FUND BALANCE \$ 25,284,400 30,207,793 30,207,793 20,167,951 66.76% 25,670,997 74.58% 36,085,606 99.94%	TOTAL OPERATING REVENUES	22,460,000	22,460,000	22,460,000	12,420,158	55.30%	11,808,252	57.44%	26,834,505	99.92%
	TOTAL REVENUES AND FUND BALANCE	\$ 25,284,400	30,207,793	30,207,793	20,167,951	66.76%	25,670,997	74.58%	36,085,606	99.94%

## CITY OF PENSACOLA AIRPORT FUND

## COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL For the Six Months Ended March 31, 2020

#### (Months Ended March 31, 202 (Unaudited)

			FY 2020		FY 2019				
	COUNCIL BEGINNING BUDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E	% OF BUDGET F.Y.E.
EVDENCEC.	BODGET	BODGET	BODGET	3/20	3/20	3/19	3/19	F.1.E	F.1.E.
EXPENSES:									
OPERATION & MAINTENANCE									
Personnel Services	\$ 4,216,900	4,216,900	4,207,500	1,929,961	45.87%	1,757,043	47.75%	3,751,039	98.97%
City Sponsored Pensions	718,800	718,800	728,200	719,126	98.75%	745,249	99.85%	747,093	99.98%
Sub-Total	4,935,700	4,935,700	4,935,700	2,649,087	53.67%	2,502,292	56.53%	4,498,132	99.13%
Operating Expenses	12,311,800	15,847,996	15,909,190	6,845,572	43.03%	6,332,043	49.78%	10,642,430	75.89%
Capital Outlay	2,947,700	4,334,897	4,273,703	1,228,772	28.75%	1,328,584	32.25%	1,896,103	44.21%
Sub-Total	20,195,200	25,118,593	25,118,593	10,723,431	42.69%	10,162,919	47.79%	17,036,665	74.56%
DEBT SERVICE GARB									
Interest	707,000	707,000	707,000	305,870	43.26%	274,703	35.92%	611,740	80.00%
Principal	2,144,000	2,144,000	2,144,000	1,715,200	80.00%	2,831,400	80.00%	2,831,400	80.00%
Sub-Total	2,851,000	2,851,000	2,851,000	2,021,070	70.89%	3,106,103	72.17%	3,443,140	80.00%
DEBT SERVICE CFC									
Interest	322,200	322,200	322,200	75,518	23.44%	81,296	16.63%	184,103	37.66%
Principal	1,242,900	1,242,900	1,242,900	. 0	0.00%	0	0.00%	0	0.00%
Sub-Total	1,565,100	1,565,100	1,565,100	75,518	4.83%	81,296	4.69%	184,103	10.63%
DEBT SERVICE FDOT JPA GRANT									
Interest	0	0	0	0		51,219	20.49%	51,219	20.49%
Principal	0	0	0	0		6,299,600	100.00%	6,299,600	100.00%
Sub-Total	0	0	0	0		6,350,819	96.96%	6,350,819	96.96%
Allocated Overhead/(Cost Recovery)									
General Fund	673,100	673,100	673,100	336,550	50.00%	285,300	50.00%	673,100	100.00%
TOTAL OPERATING EXPENSES	\$ 25,284,400	30,207,793	30,207,793	13,156,569	43.55%	19,986,437	58.06%	27,687,827	76.68%

## CITY OF PENSACOLA RISK MANAGEMENT SERVICES

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL

## For the Six Months Ended March 31, 2020 (Unaudited)

	FY 2020					FY 2019			
	COUNCIL BEGINNING BUDGET	COUNCIL AMENDED BUDGET	CURRENT APPROVED BUDGET	ACTUAL 3/20	% OF BUDGET 3/20	ACTUAL 3/19	% OF BUDGET 3/19	ACTUAL F.Y.E.	% OF BUDGET F.Y.E.
APPROPRIATED FUND BALANCE	\$ 0	0	0	0		0		0	
REVENUES:									
Service Fees	1,372,700	1,382,700	1,382,700	716,920	51.85%	671,316	49.55%	1,209,523	89.28%
TOTAL REVENUES	1,372,700	1,382,700	1,382,700	716,920	51.85%	671,316	49.55%	1,209,523	89.28%
TOTAL REVENUES AND FUND BALANCE	\$ 1,372,700	1,382,700	1,382,700	716,920	51.85%	671,316	49.55%	1,209,523	89.28%
EXPENSES:									
RISK MANAGEMENT Personnel Services City Sponsored Pensions	\$ 574,900 53,800	574,900 53,800	574,838 53,862	334,801 53,832	58.24% 99.94%	332,002 54,830	58.44% 99.76%	485,334 54,863	85.43% 99.82%
Sub-Total	628,700	628,700	628,700	388,633	61.82%	386,832	62.08%	540,197	86.70%
Operating Expenses	576,600	586,600	586,600	239,294	40.79%	207,838	35.57%	550,168	94.16%
Sub-Total	1,205,300	1,215,300	1,215,300	627,927	51.67%	594,670	49.25%	1,090,365	90.31%
CITY CLINIC									
Personnel Services City Sponsored Pensions	111,000 24,900	111,000 24,900	110,942 24,958	50,959 24,928	45.93% 99.88%	39,674 24,927	42.60% 99.87%	93,930 24,956	99.80% 100.00%
Sub-Total	135,900	135,900	135,900	75,887	55.84%	64,601	54.70%	118,886	99.84%
Operating Expenses	31,500	31,500	31,500	13,106	41.61%	12,045	41.25%	24,628	87.26%
Sub-Total	167,400	167,400	167,400	88,993	53.16%	76,646	52.03%	143,514	97.43%
TOTAL EXPENSES	\$ 1,372,700	1,382,700	1,382,700	716,920	51.85%	671,316	49.55%	1,233,879	91.08%

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

#### CITY OF PENSACOLA

#### **CENTRAL SERVICES FUND**

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL

## For the Six Months Ended March 31, 2020 (Unaudited)

				FY 2020				FY 2019			
		COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF	
		BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	
		BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.	
APPROPRIATED FUND BALANCE	\$	430,000	430,000	430,000	430,000	100.00%	350,000	100.00%	0		
REVENUES:											
Service Fees											
Mail Room		86,200	86,200	86,200	52,495	60.90%	51,717	61.71%	76,682	91.51%	
Innovation & Technology		2,566,100	3,060,404	3,060,404	1,687,611	55.14%	1,575,652	51.75%	2,741,700	90.04%	
Engineering		828,600	828,600	828,600	342,596	41.35%	378,368	46.60%	590,175	72.69%	
Central Garage		1,505,000	1,625,508	1,625,508	799,987	49.21%	1,152,978	77.70%	2,225,970	121.38%	
TOTAL REVENUES	_	4,985,900	5,600,712	5,600,712	2,882,689	51.47%	3,158,715	58.23%	5,634,527	97.58%	
TOTAL REVENUES AND FUND BALANCE	\$	5,415,900	6,030,712	6,030,712	3,312,689	54.93%	3,508,715	60.76%	5,634,527	97.58%	
EXPENSES:											
MAIL ROOM											
Personnel Services	\$	46,600	46,600	46,599	21,674	46.51%	21,942	48.76%	44,311	89.80%	
City Sponsored Pensions		18,900	18,900	18,901	18,901	100.00%	19,600	100.00%	19,600	100.00%	
Sub-Total		65,500	65,500	65,500	40,575	61.95%	41,542	64.31%	63,911	92.70%	
Operating Expenses		20,700	20,700	20,700	11,920	57.58%	10,175	52.99%	14,773	99.45%	
Sub-Total Mail Room		86,200	86,200	86,200	52,495	60.90%	51,717	61.71%	78,684	93.89%	
INNOVATION & TECHNOLOGY											
Personnel Services		1,107,200	1,107,200	1,107,128	558,095	50.41%	501,868	47.43%	1,069,359	98.43%	
City Sponsored Pensions		192,300	192,300	192,372	192,333	99.98%	197,354	99.95%	197,389	99.97%	
Sub-Total		1,299,500	1,299,500	1,299,500	750,428	57.75%	699,222	55.69%	1,266,748	98.67%	
Operating Expenses		1,170,500	1,664,804	1,661,961	891,843	53.66%	844,897	73.05%	1,007,830	72.28%	
Capital Outlay		96,100	96,100	98,943	45,340	45.82%	31,533	6.36%	192,276	83.70%	
Sub-Total Technology Resources		2,566,100	3,060,404	3,060,404	1,687,611	55.14%	1,575,652	54.19%	2,466,854	84.83%	

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

## CITY OF PENSACOLA CENTRAL SERVICES FUND

#### COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL

## For the Six Months Ended March 31, 2020 (Unaudited)

	FY 2020					FY 2019			
	COUNCIL	COUNCIL	CURRENT		% OF		% OF		% OF
	BEGINNING	AMENDED	APPROVED	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
	BUDGET	BUDGET	BUDGET	3/20	3/20	3/19	3/19	F.Y.E.	F.Y.E.
ENGINEERING									
Personnel Services	614,500	614,500	614,425	201,358	32.77%	198,743	35.69%	419,998	75.43%
City Sponsored Pensions	85,200	85,200	85,275	85,248	99.97%	87,245	99.91%	87,295	99.97%
Sub-Total	699,700	699,700	699,700	286,606	40.96%	285,988	44.40%	507,293	78.76%
Operating Expenses	119,900	119,900	119,375	55,990	46.90%	65,650	47.99%	113,633	83.06%
Capital Outlay	9,000	9,000	9,525	0	0.00%	26,730	86.23%	26,730	86.23%
Sub-Total Engineering	828,600	828,600	828,600	342,596	41.35%	378,368	46.60%	647,656	79.77%
CENTRAL GARAGE									
Personnel Services	997,700	997,700	997,627	503,094	50.43%	448,761	45.08%	970,505	98.63%
City Sponsored Pensions	190,700	190,700	190,773	190,755	99.99%	201,708	99.99%	201,806	100.00%
Sub-Total	1,188,400	1,188,400	1,188,400	693,849	58.39%	650,469	54.33%	1,172,311	98.86%
Operating Expenses	316,600	341,600	341,600	136,929	40.08%	159,033	56.57%	292,499	100.00%
Capital Outlay	430,000	525,508	525,508	399,209	75.97%	343,476	69.73%	397,039	80.61%
Sub-Total Central Garage	1,935,000	2,055,508	2,055,508	1,229,987	59.84%	1,152,978	58.50%	1,861,849	94.47%
TOTAL EXPENSES	\$ 5,415,900	6,030,712	6,030,712	3,312,689	54.93%	3,158,715	54.70%	5,055,043	87.54%

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

627,927

51.67%

#### CITY OF PENSACOLA BUDGET PROGRAMS FISCAL YEAR 2019 (Unaudited)

			(Ondudited)				
				FY 2020			
	_	COUNCIL	COUNCIL	CURRENT	DIFFERENCE	FY 2020	% OF
		BEGINNING	AMENDED	APPROVED	APPROVED -	ACTUAL	BUDGET
PROGRAM		BUDGET	BUDGET	BUDGET	AMENDED	3/20	3/20
AIRPORT							
Aircraft Rescue & Firefighting Facility (ARFF)	\$	911,600	917,473	925,473	8,000	474,431	51.26%
Airport Administration		3,777,100	3,788,575	3,773,775	(14,800)	2,056,619	54.50%
Maintenance		14,040,800	18,936,845	18,935,245	(1,600)	7,246,602	38.27%
Operations		975,600	985,600	994,000	8,400	612,597	61.63%
Security		1,163,200	1,163,200	1,163,200	-	669,732	57.58%
Sub-total Sub-total	_	20,868,300	25,791,693	25,791,693		11,059,981	42.88%
CITY CLERK							
Administration of Legal Documents		12,100	18,300	36,100	17,800	29,925	82.89%
City Elections/Appointments		28,000	28,000	36,900	8,900	15,491	41.98%
City Council Meetings Preparation		75,100	75,100	87,900	12,800	41,310	47.00%
Public Records	_	71,600	71,600	71,600		31,493	
Sub-total	_	186,800	193,000	232,500	39,500	118,219	50.85%
CITY COUNCIL							
Audit		105,000	175,500	175,500	-	163,975	93.43%
City Council Support		353,600	353,600	353,600	=	99,687	28.19%
Office of the City Council		297,900	517,030	517,030	=	132,617	25.65%
Sub-total	_	756,500	1,046,130	1,046,130		396,279	37.88%
COMMUNITY REDEVELOPMENT AGENCY - CRA							
Asset Maintenance and Operation		301,800	780,550	787,316	6,766	134,674	17.11%
Community Policing		100,000	100,000	100,000	=	46,805	46.81%
Non-Capital Projects and Activities		1,524,800	4,141,250	4,141,250	=	641,784	15.50%
Redevelopment Plan Implementation		554,300	915,006	908,240	(6,766)	282,703	31.13%
2009 ECUA/WWTP Relocation		1,300,000	1,300,000	1,300,000	-	1,300,000	100.00%
Eastside Redevelopment Area Plan Implementation		117,200	737,406	737,406	-	45,129	6.12%
Westside Redevelopment Area Plan Implementation		357,100	446,875	446,875	-	19,183	4.29%
Sub-total	_	4,255,200	8,421,087	8,421,087	-	2,470,278	29.33%
FINANCIAL SERVICES							
Accounting		506,400	507,900	485,069	(22,831)	286,061	58.97%
Budget		52,200	52,200	13,700	(38,500)	1,408	10.28%
Payroll		182,100	182,100	175,331	(6,769)	100,646	57.40%
Purchasing		67,100	79,892	82,092	2,200	38,095	46.41%
Sub-total	_	807,800	822,092	756,192	(65,900)	426,210	56.36%
FINANCIAL SERVICES - RISK MANAGEMENT SERVICES							
Risk Management Services		1,205,300	1,215,300	1,215,300	-	627,927	51.67%
	_						

1,215,300

1,215,300

1,205,300

Sub-total

|--|

	11 2020							
	COUNCIL	COUNCIL	CURRENT	DIFFERENCE	FY 2020	% OF		
	BEGINNING	AMENDED	APPROVED	APPROVED -	ACTUAL	BUDGET		
PROGRAM	BUDGET	BUDGET	BUDGET	AMENDED	3/20	3/20		
FINANCIAL SERVICES - MAIL ROOM								
Mail Room	86,200	86,200	86,200	-	52,495	60.90%		
Sub-total	86,200	86,200	86,200		52,495	60.90%		
FIRE								
Administrative Support	493,700	493,700	528,522	34,822	289,206	54.72%		
City Emergency Management	12,400	12,400	12,900	500	6,043	46.84%		
Emergency Operations - Fire Suppression	7,931,700	7,931,700	7,727,520	(204,180)	4,228,594	54.72%		
Emergency Operations - Rescue	352,200	352,200	356,900	4,700	170,024	47.64%		
Facilities and Apparatus Management	833,100	858,256	884,194	25,938	435,593	49.26%		
Fire Cadet	200,200	200,200	200,600	400	102,366	51.03%		
Fire Code Enforcement	292,500	292,500	241,400	(51,100)	113,952	47.20%		
Marine Operations	50,700	50,700	50,700	-	6,160	12.15%		
Technical Support to City	12,400	12,400	12,900	500	6,043	46.84%		
Training	147,300	147,300	148,520	1,220	80,475	54.18%		
Sub-total	10,326,200	10,351,356	10,164,156	(187,200)	5,438,456	53.51%		
HOUSING								
HOME Program	194,100	784,595	784,595	-	16,034	2.04%		
SHIP Program	23,200	24,714	24,714	-	12,816	51.86%		
Sub-total	217,300	809,309	809,309		28,850	3.56%		
HOUSING - CDBG								
Community Development Block Grant (CDBG) Program	514,800	951,027	951,027	-	279,260	29.36%		
Housing Rehabilitation	533,700	669,382	669,382	-	272,877	40.77%		
Sub-total	1,048,500	1,620,409	1,620,409		552,137	34.07%		
HOUSING - SECTION 8								
Section 8 Housing Assistance Payments Program Fund	18,462,200	18,482,598	18,482,598	-	8,366,069	45.26%		
Sub-total	18,462,200	18,482,598	18,482,598	-	8,366,069	45.26%		

		11 2020								
	COUNCIL	COUNCIL	CURRENT	DIFFERENCE	FY 2020	% OF				
	BEGINNING	AMENDED	APPROVED	APPROVED -	ACTUAL	BUDGET				
PROGRAM	BUDGET	BUDGET	BUDGET	AMENDED	3/20	3/20				
HUMAN RESOURCES										
Human Resources Administration	446,400	495,302	673,502	178,200	353,391	52.47%				
Recruiting & Training	134,300	134,300	138,900	4,600	67,148	48.34%				
Sub-total	580,700	629,602	812,402	182,800	420,539	51.76%				
HUMAN RESOURCES - CLINIC										
Clinic	167,400	167,400	167,400	-	88,993	53.16%				
Sub-total Sub-total	167,400	167,400	167,400		88,993	53.16%				
INNOVATION & TECHNOLOGY										
Information Management	1,070,200	1,073,425	1,036,803	(36,622)	660,618	63.72%				
Innovation & Technology Adminstration	216,200	216,200	251,040	34,840	157,478	62.73%				
Network/System Management	1,102,500	1,593,579	1,595,109	1,530	784,317	49.17%				
Public Safety	177,200	177,200	177,452	252	85,198	48.01%				
Sub-total	2,566,100	3,060,404	3,060,404	-	1,687,611	55.14%				
INSPECTION SERVICES										
Inspection Services	1,495,000	1,495,000	1,495,431	431	821,424	54.93%				
Plan Review and Permitting	108,900	108,900	108,469	(431)	34,280	31.60%				
Sub-total	1,603,900	1,603,900	1,603,900		855,704	53.35%				
LEGAL										
Client Legal Advisory Services	799,700	799,700	797,800	(1,900)	359,904	45.11%				
Sub-total	799,700	799,700	797,800	(1,900)	359,904	45.11%				
MAYOR		_			_					
City Administrator/Cabinet	733,100	736,724	769,449	32,725	488,371	63.47%				
Communications	193,300	193,300	160,575	(32,725)	38,839	24.19%				
Constituent Services	211,000	211,000	58,423	(152,577)	58,418	99.99%				
Neighborhood Services	· -	-	211,577	211,577	18,565					
Office of the Mayor	143,800	149,300	149,300	· -	48,520	32.50%				
Sub-total	1,281,200	1,290,324	1,349,324	59,000	652,713	48.37%				
NON-DEPARTMENTAL FUNDING										
Agency funding	3,853,500	4,259,238	4,259,238	-	3,503,125	82.25%				
Sub-total	3,853,500	4,259,238	4,259,238		3,503,125	82.25%				

	112020							
	COUNCIL	COUNCIL	CURRENT	DIFFERENCE	FY 2020	% OF		
	BEGINNING	AMENDED	APPROVED	APPROVED -	ACTUAL	BUDGET		
PROGRAM	BUDGET	BUDGET	BUDGET	AMENDED	3/20	3/20		
PARKS & RECREATION								
Aquatics	332,500	362,500	362,453	(47)	95,908	26.46%		
Athletic Field Maintenance	418,900	418,900	428,439	9,539	215,480	50.29%		
Athletics	449,900	449,900	585,675	135,775	264,633	45.18%		
Office of the Director (Administration)	824,600	824,600	916,200	91,600	439,745	48.00%		
Park Administration & Maintenance	2,574,600	2,629,367	2,623,457	(5,910)	1,280,348	48.80%		
Recreation/Resource Center Administration	943,000	943,000	842,033	(100,967)	412,649	49.01%		
Resource Center	1,030,000	1,030,000	912,510	(117,490)	332,891	36.48%		
Senior Center	235,900	235,900	199,400	(36,500)	87,116	43.69%		
Volunteer & Outdoor Pursuits	58,800	58,800	58,800	-	23,445	39.87%		
Sub-total	6,868,200	6,952,967	6,928,967	(24,000)	3,152,215	45.49%		
PARKS & RECREATION - GOLF								
Osceola Golf Course	775,100	779,900	779,900	-	382,277	49.02%		
Sub-total	775,100	779,900	779,900	-	382,277	49.02%		
PARKS & RECREATION - TENNIS								
Roger Scott Tennis Center	128,700	145,200	145,200	-	50,725	34.93%		
Sub-total	128,700	145,200	145,200	-	50,725	34.93%		
PARKS & RECREATION - CMP								
Community Maritime Park Cultural Events	1,124,300	1,403,022	1,403,022	-	621,320	44.28%		
Sub-total	1,124,300	1,403,022	1,403,022	-	621,320	44.28%		
PENSACOLA ENERGY								
Customer Service	1,152,600	1,167,025	1,167,025	-	572,911	49.09%		
Gas Construction	5,987,900	7,365,168	7,359,568	(5,600)	4,412,257	59.95%		
Gas Cost	19,091,200	19,091,200	18,916,200	(175,000)	8,431,470	44.57%		
Gas Marketing	2,302,900	2,302,900	2,478,000	175,100	1,247,929	50.36%		
Gas Operations	12,329,400	12,793,512	12,811,912	18,400	7,008,120	54.70%		
Gas Training	347,600	347,600	354,300	6,700	155,387	43.86%		
Infrastructure Replacement	1,365,600	1,467,480	1,447,880	(19,600)	356,347	24.61%		
Sub-total	42,577,200	44,534,885	44,534,885	<del></del>	22,184,421	49.81%		

		112020							
	COUNCIL	COUNCIL	CURRENT	DIFFERENCE	FY 2020	% OF			
	BEGINNING	AMENDED	APPROVED	APPROVED -	ACTUAL	BUDGET			
PROGRAM	BUDGET	BUDGET	BUDGET	AMENDED	3/20	3/20			
PLANNING SERVICES									
Business Licenses	46,100	46,100	46,100	-	29,729	64.49%			
Pensacola Neighborhood Challenge (PNC)	50,000	194,623	194,623	-	-	0.00%			
Planning Services	883,200	916,270	981,770	65,500	475,150	48.40%			
Sub-total Sub-total	979,300	1,156,993	1,222,493	65,500	504,879	41.30%			
POLICE									
Administration - Chief's Office	1,601,400	1,676,400	1,700,635	24,235	887,339	52.18%			
Cadets	368,200	368,200	368,250	50	148,213	40.25%			
Central Records	451,100	451,892	455,934	4,042	255,222	55.98%			
Communications Center	1,761,300	1,761,300	1,761,300	-	1,052,511	59.76%			
Community Oriented Policing Squad	872,700	872,700	913,334	40,634	504,957	55.29%			
Crime Scene Investigation	808,700	808,700	808,986	286	506,304	62.59%			
Criminal Intelligence Unit	98,100	104,200	104,200	=	56,446	54.17%			
Criminal Investigation Unit	2,571,600	2,571,600	2,570,200	(1,400)	1,552,483	60.40%			
Neighborhood Unit	906,000	909,200	916,030	6,830	516,895	56.43%			
Property Management	392,300	392,300	386,744	(5 <i>,</i> 556)	272,642	70.50%			
School Resource Office (SRO)	855,100	855,100	834,580	(20,520)	511,626	61.30%			
Traffic	1,048,700	1,048,700	1,048,600	(100)	829,549	79.11%			
Training/Personnel	756,200	756,200	761,200	5,000	447,171	58.75%			
Uniform Patrol	10,118,100	10,329,230	10,275,194	(54,036)	6,087,274	59.24%			
Vice & Narcotics	761,300	761,300	761,835	535	403,832	53.01%			
Sub-total	23,370,800	23,667,022	23,667,022		14,032,464	59.29%			
PORT									
Administration	544,600	582,508	565,441	(17,067)	240,659	42.56%			
Business & Trade Development	197,500	197,500	207,449	9,949	132,269	63.76%			
Operations & Maintenance	1,106,300	1,106,300	1,109,708	3,408	566,048	51.01%			
Seaport Security	279,400	279,400	279,410	10	127,018	45.46%			
Waterfront Development	-	-	3,700	3,700	284	7.68%			
Federal/State Matching Grant	<del> =</del>	507,721	507,721	<u> </u>	122,328	24.09%			
Sub-total	2,127,800	2,673,429	2,673,429	-	1,188,606	44.46%			

		FY 2020									
	COUNCIL	COUNCIL	CURRENT	DIFFERENCE	FY 2020	% OF					
	BEGINNING	AMENDED	APPROVED	APPROVED -	ACTUAL	BUDGET					
PROGRAM	BUDGET	BUDGET	BUDGET	AMENDED	3/20	3/20					
PUBLIC WORKS & FACILITIES - GENERAL FUND											
Building Maintenance Administration	274,200	296,408	297,755	1,347	78,430	26.34%					
City Facility Maintenance & Repair	1,187,600	1,197,600	1,204,700	7,100	596,185	49.49%					
Daily Operations	281,300	282,787	282,608	(179)	119,385	42.24%					
Resource Center Maintenance	132,200	188,098	186,751	(1,347)	90,458	48.44%					
Street Daily Operation	1,159,800	1,395,193	1,375,193	(20,000)	451,304	32.82%					
Traffic Signals & Street Lighting	1,849,400	2,060,772	2,018,663	(42,109)	717,888	35.56%					
Traffic Striping	43,300	43,300	30,688	(12,612)	14,135	46.06%					
Sub-total	4,927,800	5,464,158	5,396,358	(67,800)	2,067,785	38.32%					
PUBLIC WORKS & FACILITIES - STORMWATER FUND											
Stormwater Operation & Maintenance	1,923,500	2,043,933	2,027,999	(15,934)	1,107,601	54.62%					
Street Sweeping FDOT Roadways	56,600	56,600	58,582	1,982	33,715	57.55%					
Street Sweeping Operation & Maintenance	1,167,400	1,167,400	1,181,352	13,952	664,718	56.27%					
Sub-total	3,147,500	3,267,933	3,267,933	-	1,806,034	55.27%					
PUBLIC WORKS & FACILITIES - CENTAL SERVICES FUND											
Plan Review	90,400	90,400	90,400	=	26,753	29.59%					
Project Design	350,400	350,400	351,586	1,186	130,096	37.00%					
Project Management	380,500	380,500	379,314	(1,186)	182,809	48.19%					
Survey Operations Coordination	7,300	7,300	7,300	-	2,938	40.25%					
Sub-total	828,600	828,600	828,600	-	342,596	41.35%					
SANITATION SERVICES											
Code Enforcement	1,324,800	1,324,800	1,324,800	-	741,249	55.95%					
Code Enforcement-Zoning/Housing	100,200	100,200	100,200	=	61,990	61.87%					
Recycling Collection	933,600	1,213,736	1,213,601	(135)	808,593	66.63%					
Residential Garbage Collection	3,914,000	4,793,429	4,689,628	(103,801)	2,787,484	59.44%					
Transfer Station	618,200	646,955	665,405	18,450	461,430	69.35%					
Yard Trash/Bulk Waste Collection	1,823,300	1,823,300	1,908,786	85,486	1,040,785	54.53%					
Sub-total	8,714,100	9,902,420	9,902,420	-	5,901,531	59.60%					
SANITATION SERVICES - GARAGE											
Central Garage	1,935,000	2,055,508	2,055,508		1,229,987	59.84%					
Sub-total	1,935,000	2,055,508	2,055,508		1,229,987	59.84%					
TOTAL	\$ 166,577,200	183,481,779	183,481,779		90,570,330	49.36%					

#### City of Pensacola, Florida Investment Schedule As of March 31, 2020 (Unaudited)

POOLED INVESTMENTS	Invest Type	Purchase Date	Maturity Date	Interest Rate	Principal Amount	Market Value
BankUnited	CD	05/30/19	05/30/20	2.60%	5,000,000.00	5,000,000.00
Compass	CD	07/22/19	07/22/20	2.13%	5,000,000.00	5,000,000.00
BankUnited	CD	07/22/19	07/22/20	2.08%	20,000,000.00	20,000,000.00
ServisFirst Bank	CD	08/13/19	08/13/20	2.11%	15,000,000.00	15,000,000.00
Synovus (Florida Community Bank)	CD	08/13/19	08/13/20	2.00%	5,000,000.00	5,000,000.00
BBVA (Compass Bank)	CD	12/11/19	12/11/20	1.66%	15,000,000.00	15,000,000.00
Synovus (Florida Community Bank)	CD	12/10/19	12/10/20	1.71%	30,000,000.00	30,000,000.00
BankUnited	CD	12/11/19	12/11/20	1.75%	15,000,000.00	15,000,000.00
Synovus	CD	01/24/20	01/24/21	1.65%	5,000,000.00	5,000,000.00
ServisFirst Bank	CD	01/24/20	01/24/21	1.61%	5,000,000.00	5,000,000.00
Synovus	CD	03/05/20	03/05/21	1.23%	15,000,000.00	15,000,000.00
BankUnited	CD	03/13/20	12/13/20	0.75%	15,000,000.00	15,000,000.00
BBVA	MM	03/12/20	03/12/21	1.38%	5,000,000.00	5,000,000.00
City's- GCA (checking account)						
Wells Fargo Bank		ERC 1.00% up to	fees			
Ç		and 0.70% on exc		•	24,544,363.53	24,544,363.53
		TOTAL INVESTI	MENTS		\$ 179,544,363.53 \$	179,544,363.53

Money Market interest rates are good through March 31, 2020.

Wells Fargo Bank is the City's primary depository.

# CITY OF PENSACOLA DEBT SERVICE SCHEDULE March 31, 2020 (Unaudited)

	BALANCE 09/30/19	ADDITION OR (RETIREMENT) OF PRINCIPAL	ESTIMATED BALANCE 03/31/20	REQUIRED RESERVES (a)	FUTURE INTEREST	MATURITY DATE
2008 AIRPORT TAXABLE CFC REVENUE NOTE	5,800,000.00	0.00	5,800,000.00	0.00	590,681.74 (b)	12/31/21
2009A REDEVELOPMENT REVENUE BONDS (CMP)	1,175,000.00	0.00	1,175,000.00	0.00	24,968.75	04/01/20
2011 GAS SYSTEM REVENUE NOTE	1,614,000.00	(527,000.00)	1,087,000.00	0.00	34,192.40	10/01/21
2015 AIRPORT REFUNDING REVENUE NOTE	9,680,000.00	(970,000.00)	8,710,000.00	1,219,797.50	1,028,925.00	10/01/27
2016 LOCAL OPTION GAS TAX REVENUE BOND	11,434,000.00	(1,340,000.00)	10,094,000.00	0.00	752,258.10	12/31/26
2016 GAS SYSTEM REVENUE NOTE	13,491,000.00	(1,232,000.00)	12,259,000.00	0.00	1,040,179.70	10/01/26
2016 EASTSIDE REDEVELOPMENT REVENUE LOAN	500,000.00	0.00	500,000.00	0.00	332,949.00	12/31/45
2017 EASTSIDE REDEVELOPMENT REVENUE BOND	1,197,000.00	0.00	1,197,000.00	0.00	393,755.85	04/01/37
2017 WESTSIDE REDEVELOPMENT REVENUE BOND	3,738,000.00	0.00	3,738,000.00	0.00	1,229,236.20	04/01/37
2017 AIRPORT REFUNDING REVENUE NOTE	5,760,000.00	(555,000.00)	5,205,000.00	0.00	611,310.50	10/01/27
2017 INFRASTRUCTURE SALES SURTAX REVENUE BOND	23,048,000.00	(2,091,000.00)	20,957,000.00	0.00	2,316,732.50	10/01/28
2017 URBAN CORE REDEVELOPMENT REVENUE BOND	7,750,000.00	0.00	7,750,000.00	0.00	3,816,468.00	04/01/40
2018 AIRPORT REFUNDING REVENUE NOTE	29,354,000.00	(994,000.00)	28,360,000.00	2,149,814.60	12,420,096.90	10/01/38
2019 URBAN CORE REDEV REFUNDING AND IMPROV REV BOND	58,140,000.00	0.00	58,140,000.00	0.00	29,791,604.56	12/31/43
TOTAL	\$ 172,681,000.00	(7,709,000.00)	164,972,000.00	3,369,612.10	54,383,359.20	

<sup>(</sup>a) Does not include required O&M and R&R reserves.

<sup>(</sup>b) Estimated.

## CITY OF PENSACOLA DEBT SERVICE SCHEDULE BY ALLOCATION March 31, 2020

(Unaudited)

	BALANCE 09/30/19	ADDITION OR (RETIREMENT) OF PRINCIPAL	ESTIMATED BALANCE 03/31/20	REQUIRED RESERVES (a)	FUTURE INTEREST	MATURITY DATE
LOCAL OPTION GAS TAX FUND						
2016 LOCAL OPTION GAS TAX REVENUE BOND	11,434,000.00	(1,340,000.00)	10,094,000.00	0.00	752,258.10	12/31/26
TOTAL LOCAL OPTION GAS TAX FUND	11,434,000.00	(1,340,000.00)	10,094,000.00	0.00	752,258.10	
COMMUNITY REDEVELOPMENT AGENCY						
2009A REDEVELOPMENT REVENUE BONDS (CMP)	1,175,000.00	0.00	1,175,000.00	0.00	24,968.75	04/01/20
2016 EASTSIDE REDEVELOPMENT REVENUE LOAN	500,000.00	0.00	500,000.00	0.00	332,949.00	12/31/45
2017 EASTSIDE REDEVELOPMENT REVENUE BOND	1,197,000.00	0.00	1,197,000.00	0.00	393,755.85	04/01/37
2017 WESTSIDE REDEVELOPMENT REVENUE BOND	3,738,000.00	0.00	3,738,000.00	0.00	1,229,236.20	04/01/37
2017 URBAN CORE REDEVELOPMENT REVENUE BOND	7,750,000.00	0.00	7,750,000.00	0.00	3,816,468.00	10/01/28
2019 URBAN CORE REDEV REFUNDING AND IMPROV REV BOND	58,140,000.00	0.00	58,140,000.00	0.00	29,791,604.56	12/31/43
TOTAL COMMUNITY REDEVELOPMENT AGENCY	72,500,000.00	0.00	72,500,000.00	0.00	35,588,982.36	
LOCAL OPTION SALES TAX FUND						
2017 INFRASTRUCTURE SALES SURTAX REVENUE BOND	23,048,000.00	(2,091,000.00)	20,957,000.00	0.00	2,316,732.50	10/01/28
TOTAL LOCAL OPTION SALES TAX FUND	23,048,000.00	(2,091,000.00)	20,957,000.00	0.00	2,316,732.50	
GAS UTILITY FUND						
2011 GAS SYSTEM REVENUE NOTE	1,614,000.00	(527,000.00)	1,087,000.00	0.00	34,192.40	10/01/21
2016 GAS SYSTEM REVENUE NOTE	13,491,000.00	(1,232,000.00)	12,259,000.00	0.00	1,040,179.70	10/01/26
TOTAL GAS UTILITY FUND	15,105,000.00	(1,759,000.00)	13,346,000.00	0.00	1,074,372.10	
AIRPORT FUND						
2008 AIRPORT TAXABLE CFC REVENUE NOTE	5,800,000.00	0.00	5,800,000.00	0.00	590,681.74 (b	) 12/31/21
2015 AIRPORT REFUNDING REVENUE NOTE	9,680,000.00	(970,000.00)	8,710,000.00	1,219,797.50	1,028,925.00	10/01/27
2017 AIRPORT REFUNDING REVENUE NOTE	5,760,000.00	(555,000.00)	5,205,000.00	0.00	611,310.50	10/01/27
2018 AIRPORT REFUNDING REVENUE NOTE	29,354,000.00	(994,000.00)	28,360,000.00	2,149,814.60	12,420,096.90	10/01/38
TOTAL AIRPORT FUND	50,594,000.00	(2,519,000.00)	48,075,000.00	3,369,612.10	14,651,014.14	
TOTAL	\$ 172,681,000.00	(7,709,000.00)	164,972,000.00	3,369,612.10	54,383,359.20	

<sup>(</sup>a) Does not include required O&M and R&R reserves.

<sup>(</sup>b) Estimated.

#### CITY OF PENSACOLA SCHEDULE OF LEGAL COSTS March 31, 2020 (Unaudited)

ATTORNEY NAME OR FIRM	AMOUNT PAID	NATURE OF SERVICES PROVIDED
ALLEN NORTON & BLUE P A	\$11,583.62	Administrative, Collective Bargaining and Employee Matters
BEGGS & LANE	2,802.50	Contract and Real Estate Law
BEGGS & LANE	132,967.22	Airport VT Mobile Aerospace Engineering Project
BRYANT MILLER OLIVE PA	4,526.03	Bond Counsel
CARLTON FIELDS JORDEN BURT	37,454.39	Environmental and Real Estate
GRAY ROBINSON PA	18,593.70	Fee, Tax and Pension Plan Compliance
GUNSTER YOAKLEY & STEWART PA	999.30	Natural Gas Matters
MCCARTER & ENGLISH LLP	5,811.71	Natural Gas Industry
NABORS GIBLIN & NICKERSON P A	3,550.75	Annual Stormwater Assessment Program
PLAUCHE MASELLI PARKERSON LLP	380.00	Utility Litigation
QUINTAIROS PRIETO WOOD & BOYER PA	1,830.00	Workers Compensation and Liability Claims
RAY, JR LOUIS F	14,355.00	Code Enforcement Special Magistrate
RODERIC G. MAGIE, PA	28,399.73	Workers Compensation Claims
SNIFFEN & SPELLMAN PA	42,280.28	Police Liability Claims
WILSON HARRELL & FARRINGTON PA	34,657.10	Claims and Litigation
REPORT TOTAL	\$340,191.33	

### TREE PLANTING TRUST FUND FISCAL YEAR 2020 FEES COLLECTED THROUGH MARCH 31, 2020

District	Amount	Purpose
4	3,600.00	Removal Without Permit Penalty
5	19,100.00	New Commercial
5	1,000.00	New Single Family
7	1,000.00	New Single Family
7	1,000.00	New Single Family
		-
	25,700.00	
	4 5	4 3,600.00 5 19,100.00 5 1,000.00 7 1,000.00 7 1,000.00

#### CITY OF PENSACOLA Contracts/ Expenditures Over \$25,000 Approved By Mayor 2/01/20 - 2/29/20

NAME OF COMPANY	NATURE OF SERVICES PROVIDED & DEPARTMENT		PURCHASE METHOD	AMOUNT PAID	BUDGETED
FORMAL BID/RFQs	<u>_</u>				
Allstop Waterproofing, LLC	Terminal Joint Repairs - Airport	Yes	ITB 20-013	\$25,569.00	Yes
Bass Corrosion Services, Inc.	Two (2) Year Contract for Natural Gas Pipeline Cathodic Protection System Services & Maintenance - Pensacola Energy	No	ITB 20-007, Two (2) Year Contract	\$120,880.00	Yes
Gulf Coast Traffic Engineers	Terminal Apron Taxilane Relocation	No	ITB 20-006	\$33,650.00	Yes
CONTRACT RENEWALS/ EXTENSIONS	<u></u>				
Elite Line Services, Inc.	Maintenance & Operation of Baggage Handling System – Airport	No	Year 4 of 3 Under RFP# 16-042	\$506,095.00	Yes
Florida Bullet, Inc.	Training Ammunition– Police	No	Sole Source	\$26,297.00	Yes
Security Engineering of Pensacola	Server and Cash Drawer Cameras – Innovation & Technology	No	Single Quote	\$26,728.00	Yes
QUOTES & DIRECT NEGOTIATIONS	<u> </u>				
Blue Water Construction and Landscaping, Inc.	Maintenance & Operation of Baggage Handling System – Airport	Yes	Year 4 of 3 Under RFP# 16-042	\$25,080.00	Yes
Bozard Ford Company	One (1) Ford F-150 Crew Cab Bi-Fuel CNG – Pensacola Energy	No	Sole Source	\$44,790.00	Yes
Cameron-Cole, LLC	Site Assessment at Fire Station #4 – Fire Department	No	Single Quote	\$26,621.00	Yes
Emagination Unlimited, Inc	Develop Artwork Installation Baggage Claim – Airport	Yes	Single Quote	\$51,600.00	Yes
Mott MacDonald of Florida	Work Order # 43 – Wayfinding Landside/Parking – Airport	No	Single Quote	\$38,808.00	Yes
Mott MacDonald of Florida	Service Authorization #502100054-006 Hunter Pool A&E Concept Design – Parks and Recreation	No	Single Quote	\$47,960.00	Yes
Payne Pool Professional, LLC	Hunter Pool Resurfacing Project – Parks and Recreation	No	Single Quote	\$46,950.00	Yes
Security Engineering of Pensacola	Building Security Cameras – Police	No	Single Quote	\$40,361.00	Yes
Security Engineering of Pensacola	Analog Camera Replacements – Airport	No	Single Quote	\$39,998.00	Yes

#### CITY OF PENSACOLA Contracts/ Expenditures Over \$25,000 Approved By Mayor 3/01/20 - 3/31/20

NAME OF COMPANY	NATURE OF SERVICES PROVIDED & DEPARTMENT		PURCHASE METHOD	AMOUNT PAID	BUDGETED
FORMAL BID/RFQs	<u> </u>				
Bozard Ford Company	Three (3) CNG Powered Medium Duty Utility Trucks – Pensacola Energy	No	ITB 20-014	329,988.00	Yes
Lender Services, Inc. DBA Buggyworx	SRO Campus Safety Patrol Vehicles - Police	No	Sole Source	25,219.00	Yes
Stuart C Irby, Co. dba Irby Electrical Distributor	298 Street Light Fixtures & 298 Poles – Public Works	No	ITB 20-034	828,440.00	Yes
QUOTES & DIRECT NEGOTIATIONS	<u></u>				
Allen Enterprises, Inc.	Replace Airfield Control Lights & Sign System – Airport	No	Sole Source	47,402.00	Yes
Atkins North America, Inc.	Service Authorization #2019-6: A Street Revitalization – CRA	No	Continuing Contract Srvc RFQ 19-023	30,940.00	Yes
Atkins North America, Inc.	Work Order # 27 – Agreement for Engineering Services, Project Titan, VT Aerospace – Airport	No	Continuing Contract Srvc RFQ 17-022	2,074,601.00	Yes
Bill Smith Electric, Inc.	TSA Checkpoint Modifications – Airport	Yes	Single Quote	143,492.00	Yes
Communications Engineering	New Radio System & License – Airport	No	Sole Source	34,052.00	Yes
Consolidated Pipe & Supply	Warehouse: PE Pipe – Pensacola Energy	No	ITB 19-031, Year One	29,005.00	Yes
Consolidated Pipe & Supply	Warehouse: PE Pipe – Pensacola Energy	No	ITB 19-031, Year One	77,010.00	Yes
Government Services Group, Inc.	FY 20-21 Stormwater Assessment Program – Public Works	No	Direct Negotiation	34,500.00	Yes
Gulf Material Sales, LLC	SMT Trailer Mash TL-3 Arrow Board, Scorpion, Assembly, and Freight – Public Works	No	Quotations	27,000.00	Yes
Naturechem, Inc.	Growth Regulation, Insecticide for Grasshoppers & Weed Control for 362 Acres – Parks and Recreation	No	Sole Source	56,760.00	Yes

#### CITY OF PENSACOLA Contracts/ Expenditures Over \$25,000 Approved By Mayor 3/01/20 - 3/31/20

NAME OF COMPANY	NATURE OF SERVICES PROVIDED & DEPARTMENT		PURCHASE METHOD	AMOUNT PAID	BUDGETED
QUOTES & DIRECT NEGOTIATIONS (Continued)	<u></u>				
Reynolds Smith & Hills, Inc.	Work Order # 10–Escalator Replacement & Administrative Svcs – Airport	No	Continuing Contract Srvc RFQ 17-022	118,896.00	Yes
RMG Enterprise Solutions, Inc.	Enhancements to Airport Digital Signage – Airport	No	Sole Source	50,704.00	Yes
Security Engineering of Pensacola	Install Data Cabling TSA Checkpoint Modification – Airport	No	Single Quote	37,023.00	Yes
Site and Utility, LLC	2020 Multi Intersection Drainage Improvements Phase 3 – Engineering	Yes	Quotations	41,000.00	Yes
Site and Utility, LLC	2020 Multi Intersection Drainage Improvements Phase 1 – Engineering	Yes	Quotations	45,500.00	Yes
Site and Utility, LLC	2020 Multi Intersection Drainage Improvements Phase 2 – Engineering	Yes	Quotations	45,500.00	Yes
Ten-8 Fire Equipment, Inc.	New Pierce Sabre Pumper - Fire	No	Direct Negotiation	488,156.00	Yes
Waters General Contractors, Inc.	Callaway Park Basketball Court Project – Parks and Recreation	Yes	Quotations	34,200.00	Yes
STATE, FEDERAL, OTHER BUYING CONTRACTS					
Dana Safety Supply, Inc.	FY 20 Unmarked Vehicle Outfit Equipment – Police	No	Bradford County, FL Contract # BSCO2019- 01	28,036.00	Yes
Dana Safety Supply, Inc.	FY 20 Equipment for Marked Police Vehicles – Police	No	Bradford County, FL Contract # BSCO2019- 01	271,884.54	Yes
Hi-Lite Group, LLC dba Hi-Lite	Runway, Taxiway and Apron Painting Services - Airport	No	Florida Depat. Of Trans. Contract # BE- 497	142,549.00	Yes