

400 New, High Paying Jobs are on the Way!

VT MAE MRO Hangar Project at Pensacola International Airport- UPDATE



April 9, 2018

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For more detailed information:
<http://cityofpensacola.com/1131/VT-MAE>

Construction Update

MRO Hangar Site as of February 1, 2017



727.520.8181
www.aerophoto.com

MRO Hangar
(Pensacola International Airport)

Image # 77
Date 02.01.17

Construction Update

MRO Hangar Site as of March 1, 2018



727.520.8181
www.aerophoto.com

MRO Hangar
(Pensacola International Airport)

Image # 89
Date 03.01.18

Construction Update

MRO Hangar Site as of March 1, 2018



727.520.8181
www.aerophoto.com

MRO Hangar
(Pensacola International Airport)

Image # 93
Date 03.01.18

Construction Update

MRO Hangar Site as of April 3, 2018



727.520.8181
www.aerophoto.com

MRO Hangar
(Pensacola International Airport)

Image # 52
Date 04.03.18

Construction Update

MRO Hangar Site as of April 3, 2018



727.520.8181
www.aerophoto.com

MRO Hangar
(Pensacola International Airport)

Image # 54
Date 04.03.18

VT MAE Hangar status

- Substantial completion – April 1, 2018
- Completed “On time and on budget”
- Total cost \$46 Million
- Total new jobs – 400 at average annual salary of at least \$41,000/year plus benefits.
- City/County contribution \$8.0 Million, or \$20,000 per job.
- GRAND OPENING AND RIBBON CUTTING:

JUNE 8, 2018

Aircraft MRO Operations Begin June 2018

Next Phase – MRO Aviation Campus



Next Phase of MRO Campus Development – 1,325 additional New Jobs

MRO Aviation Campus Update

- 3 additional MRO hangars
- 1 Administrative office building
- Shops and warehouse building
- 775,000 additional square feet
- Additional real property rent approximately \$1.0 million per year
- 1,325++ direct new jobs at average salary of \$44,461 plus benefits
- 3,400 indirect new jobs

Substantial additional benefits to NW Florida!

MRO Aviation Campus – Local Impacts

- Approximately 2,000 new direct jobs in the aviation industry on campus
- Average salary of \$44,461 plus benefits
- Approximately 3,400 more indirect new jobs in ancillary industries
- Personal income of \$400 million *per year*
- GDP increase of \$600 million *per year*
- Sustainable economic diversification
- Accelerated workforce development activities and training academy
- Pathway to middle class; improve the vitality of all areas and populations
- Creation of community assets that attracts jobs and other business

**MRO Campus will improve the economy in NW
Florida for everyone!**

Top Employers in NW Florida*

VT MAE will become the 5th largest employer in NW Florida

Company	Employees	Industry
Baptist Health Care	6,633	Healthcare
Navy Federal Credit Union	5,715	Financial Services
Sacred Heart Health Systems	4,820	Healthcare
Gulf Power Company	1,774	Utilities
VT MAE	1,725	Aerospace and Aviation
West Florida Healthcare	1,200	Healthcare

* Florida West economic development alliance

Local Impacts – Enhanced Training Programs and Pipeline of Trained Workforce

- Florida Job Growth Grant Fund - \$280,000 of \$1,860,510 grant received for Aviation training facilities at GSTC and BTWHS
- Triumph application - \$392,014 of \$2,690,056 grant applied for will be spent on Aviation training and facilities at GSTC and BTWHS
- Training Pipeline projected for Aviation Maintenance careers:

Academy	2016-17	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Aviation Maintenance (BTWHS)	32	50	90	125	125	125	125
Aviation Maintenance (GSTC)	26	60	75	75	75	75	75

MRO Aviation Campus – Funding status

Committed funding

- Governor's job growth fund (DEO) - \$4.0 million
- Florida legislature - \$3.0 million
- FDOT - \$25.0 million
- VT MAE - \$35.0 million

Additional funding requests in process

- Triumph - \$130 million over 4 years
- Federal funds - \$17.5 million
- Local - \$10 - \$15 million needed to complete funding (\$7,500 to \$11,300 per job)

Important governmental agencies recognize the value of this Program!

Status of Triumph Request

- Pre-application submitted December 2017
- Letter received from Triumph to submit full application – March 2018
- Full application submitted by City – March 2018
- Meeting with Rick Harper and Cori Henderson (Triumph staff) to review application – March 29
- Updates to application currently in process, based on input from Rick and Cori
- Updated application expected to be submitted April/May timeframe

Triumph action anticipated summer 2018

Next Steps

- Finalize and submit updated Triumph application
- Finalize commitments and terms with funding partners
 - Triumph
 - Federal
 - State
 - City/County
- Finalize Master Lease agreement with VT MAE
- Start design and engineering toward bidding process for Hangar 2

Pulling it all together

Final Thoughts

- This is a *TRANSFORMATIONAL* project for our community
- All \$200 Million in assets are city/community owned. For every dollar invested in facilities (a one-time cost), personal net incomes increase by \$2+ *every single year*
- Ramp-up of aviation technology training (George Stone and PSC) will enhance the community by creating a pipeline of trained constituents who will have real-world, in-demand job skills
- New job creation will have a generational impact to the community by creating opportunities for our citizens, their children and grandchildren
- Pensacola and NW Florida economy will be strengthened by economic diversification through the creation of a new, high tech, growth industry
- Pensacola will become the Center of excellence for the MRO industry, leader in “Smart MRO” technologies and will become a magnet for related industries
- Finally, this will significantly improve the quality of life for the residents of NW Florida and be a clear pathway to the middle class.

The MRO Campus will provide economic benefits for the 50-year future!

Questions