







**ARI PHOENIX, INC.**  
 4119 Binion Way  
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 info@ari-hetra.com  
**Toll Free: 800-562-3250**  
 Phone: 513-229-3750  
 Fax: 703-359-6405




  
**NCPA QUOTE**  
 09/06/2019 10:01 AM  
 Valid For: 30 Days  
 Quote Number: ARI14793

Doug Resmondo  
 Assistant Director Sanitation Services and Fleet Management  
 Pensacola Fleet Mngmt  
 2759 N Palafox St  
 Pensacola, FL 32501

Phone: 850-436-5596  
 Fax:  
 Email: dresmondo@cityofpensacola.com

Dear Doug Resmondo:

Thank you for the opportunity to quote you prices on our **ARI-HETRA** equipment. Our products are designed specifically for Heavy Duty applications using technologies that provide ruggedness, quality and long term benefits to your operation. The pricing shown below is pursuant to our **National Cooperative Purchasing Alliance (NCPA) Contract Number 05-21.**

Qty	Product Details	Price	Total	Discount	Total
1	<b>HDXL-902</b> Surface Mounted Scissor Lift, 50,000 Lb Capacity	\$ 78,093.24	\$ 78,093.24	\$ 15,618.65	\$ 62,474.59
2	<b>HBP-HDML-10-4-AE</b> Unit of 4 - 72,000 Lb Capacity - Hybrid Battery Powered Mobile Lift	\$ 45,859.20	\$ 91,718.40	\$ 13,941.20	\$ 77,777.20
3	<b>XLA-458A</b> Air-Hydraulic Lifting Crosspiece 30,000 Lb. Capacity	\$ 12,546.00	\$ 37,638.00	\$ 6,850.12	\$ 30,787.88
2	<b>HDXL-903</b> Surface Mounted Scissor Lift, 75,000 Lb Capacity	\$ 99,317.40	\$ 198,634.80	\$ 39,726.96	\$ 158,907.84
1	<b>HDML INSTALL</b> Scissor Lifts Installation	\$ 8,760.78	\$ 8,760.78	\$ 0.00	\$ 8,760.78
1	<b>Electrical</b> Electrical Installation - All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate.	\$ 7,800.00	\$ 7,800.00	\$ 0.00	\$ 7,800.00
				Sub Total	\$ 346,508.29
				<b>Grand Total</b>	<b>\$ 346,508.29</b>

240V 3-PH (High Leg)

Terms: 1% 10; Net 30  
 Taxes: Responsibility of Purchaser  
 Shipping & Handling: **FOB DEST. ALLOWED (Freight is not charged)**  
 Lease/Purchase Available

Issuance of Purchase Orders & Payments To: **ARI-PHOENIX**

\_\_\_\_\_  
 Pensacola Fleet Mngmt

\_\_\_\_\_  
 Steve Prince  
 ARI-PHOENIX

To view our entire product catalog please visit [www.ari-hetra.com/catalog](http://www.ari-hetra.com/catalog)

Please send your purchase order referencing this quote number to: **Orders@ari-hetra.com**

Be sure that your PO includes our correct name and address shown at the top of this quote as we recently changed ownership and have a new corporate address. Our new Tax ID is 47-4503033 and we will provide a W-9 upon request.