

# Monthly Financial Review



**April, 2018**





# Revenues

## April, 2018

- **General Fund**

- Six Months Collected

- **Franchise Fee & Public Service Tax** + **9.21%**
    - **Half-Cent Sales Tax** + **8.96%**
    - **Communication Services Tax** + **5.00%**

- Seven Months Collected

- **Municipal Revenue Sharing** + **2.03%**





# Other Funds

## April, 2018

- **Local Option Sales Tax** + **10.00%**
- **Local Option Gas Tax** + **0.57%**
- Tree Planting Trust Fund \$387,417
- Housing Initiatives Fund
  - City \$ 94,717
  - CRA \$440,000





# Upcoming Financings

## April, 2018

Est Amount

July 2018

– Refunding of Airport Revenue  
Bonds, Series 2008

\$30,745,000





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## • Formal Bids/RFQs

### • **Applied Construction Management, LLC**

- Asbestos Abatement & Demolition of Airport Properties - Airport
- SBE – Yes
- Purchase Method – ITB #18-008, Demolition & Asbestos Abatement of Various Structures at Designated Sites
- \$186,130
- Budgeted – Yes

### • **Video Industrial Services, Inc.**

- Video Inspections of Sewer Mains & Laterals – Pensacola Energy
- SBE – No
- Purchase Method – ITB #17-019, One (1) Year Contract to Perform Video Inspections of Sewer Mains & Laterals
- \$315,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## •Contract Renewals/Extensions

### •PPM Consultants, Inc.

- EPA Brownfield Grant Management Services & Work Plan Development at Maritime Park Marina – Mayor’s Office
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #13-029 Brownfield Program Services (PPM Proposal #14-20032)
- \$126,925
- Budgeted – Yes

### •PPM Consultants, Inc.

- WFRPC Brownfield Sub-Grant Cleanup Plan of Creosote Pilings at Maritime Park Marina – Mayor’s Office
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #13-029 Brownfield Program Services (PPM Proposal #14-20032)
- \$35,945
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## •Contract Renewals/Extensions

### •**Enmon Enterprises, LLC dba Jani-King**

- Janitorial Services at Pensacola International Airport - Airport
- SBE – No
- Purchase Method – Year 3 of 3 Year Contract Under ITB #16-016  
Airport Janitorial Services at Pensacola International Airport
- \$259,133
- Budgeted – Yes

### •**Southern Management ABM, LLC**

- Carpet/Upholstered Furniture Cleaning & Maintenance - Airport
- SBE – No
- Purchase Method –Year 2 of 3 Year Contract Under ITB #16-017  
Thirty-Six Month Contract for Airport Carpet Cleaning & Maintenance
- \$38,101
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## •Contract Renewals/Extensions

### •**Gulf Coast Environmental Contractors, Inc.**

- CRA Landscape Maintenance – Parks & Recreation
- SBE – Yes
- Purchase Method – Year 2 of 3 - Quote – CRA Landscape Maintenance
- \$50,414
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## **•Quotations & Direct Negotiations**

### **•A.E. New, Jr., Inc.**

- Sanders Beach/Corinne Jones Resource Center Ballroom Floor Replacement – Parks & Recreation
- SBE – No
- Purchase Method – Quote  
\$95,000
- Budgeted – Yes

### **•Atkins North America, Inc.**

- Lee Street Stormwater Management & Park Facility Design - CRA
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 – Professional Engineering Services  
\$198,095
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## **•Quotations & Direct Negotiations**

### **•Atkins North America, Inc.**

- Devilliers Street Revitalization - CRA
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$146,094
- Budgeted – Yes

### **•Hatch Mott MacDonald**

- Morris Court Park Engineering Design Services – Parks & Recreation
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$33,621
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## •Quotations & Direct Negotiations

### •Hatch Mott MacDonald

- Roger Scott Tennis Center Engineering Services – Parks & Recreation
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$28,024
- Budgeted – Yes

### •Atkins North America, Inc.

- “A” Street Revitalization & Concept Development - CRA
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$198,319
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## •Quotations & Direct Negotiations

### •Ingram Signalization, Inc.

- Light Poles Bases, Junction Boxes & Install #6 Wire – Jefferson Street Lighting Project – Public Works
- SBE – No
- Purchase Method – Quote
- \$74,200
- Budgeted – Yes

### •Stuart C. Irby Co, dba Irby

- Halophane Lighting – Jefferson Street Lighting Project – Public Works
- SBE – No
- Purchase Method – Quote
- \$190,341
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## **•Quotations & Direct Negotiations**

### **•Happy Software, Inc.**

- Upgrade Housing Software - Housing
- SBE – No
- Purchase Method – Sole Source
- \$29,120
- Budgeted – Yes

### **•Blue Water Construction & Landscaping**

- Osceola Tree Trimming Annual Repair/Maintenance – Parks & Recreation
- SBE – Yes
- Purchase Method – Quote
- \$27,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## **•Quotations & Direct Negotiations**

### **•Merritt Glass Company, Inc.**

- Saenger Theatre Palafox Doors – Saenger Theatre
- SBE – No
- Purchase Method – Quote
- \$28,385
- Budgeted – Yes

### **•National Fitness Campaign, LLC**

- Fitness Court EQ at Legion Field Park - Parks & Recreations
- SBE – No
- Purchase Method – Sole Source
- \$78,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## **•Quotations & Direct Negotiations**

### **•Cleaning Systems of America**

- Zone 2 & 3 Landscaping Maintenance – Parks & Recreations
- SBE – No
- Purchase Method – Quote
- \$74,640
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

## **State, Federal or Other Buying Contracts**

### **•Samson Equipment Company, Inc.**

- Eglin Broom Bear Truck Mounted Sweeper - Sanitation
- SBE – No
- Purchase Method – National Joint Power Alliance Purchasing Cooperative (NJPA) Contract #022014-FSC
- \$256,932
- Budgeted – Yes

### **•Toter, Inc.**

- Toter EVR II Universal/Nestable Carts - Sanitation
- SBE – No
- Purchase Method – National IPA (NIPA) Contract #171717
- \$28,399
- Budgeted – Yes





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