

Adam C. Cobb

30 S. Spring Street • Pensacola, Florida 32502
Phone: 857-233-7676 • E-Mail: acobb@esclaw.com

Experience

Director, *Emmanuel, Sheppard & Condon, P.A.*, Pensacola, FL

May, 2016 – Present

- Negotiate and draft purchase and sale agreements, financing structures and documents, development agreements, public private partnerships, and leases and otherwise guide and advise developers, lenders and property owners through all manner of real estate transactions.
- Litigate and advocate on behalf of developers and property owners in real estate, land use, and zoning issues throughout North Florida.
- Represented local utility in the successful financing its new utility infrastructure system.
- Represent county property appraiser in property valuation and related litigation, and regularly provide opinions on real estate and operational issues.
- Represented property owners in land-use litigation to effectively prevent the construction of an industrial fish hatchery in downtown Pensacola.

Attorney, *Ice Miller LLP*, Indianapolis, IN

April, 2014 – May, 2016

- Negotiated and drafted purchase and sale agreements, leases, conveyance documents, easements, development agreements, and loan documents for commercial real estate transactions on behalf of developers, businesses and individuals.
- Advised clients on land use and zoning issues, and argued land use and zoning petitions before municipal and regulatory bodies.
- Represented developer in negotiating and structuring a public-private partnership with municipality, which partnership included the development of an approximately \$10 million office building and various tax incentives and entitlements.
- Represented one of the largest municipalities in Indiana in its attempt to annex approximately 23 square miles of unincorporated property into its city limits.
- Represented developer in its partnership with local municipality and other partners to redevelop a blighted 80 acre tract in urban Indianapolis.
- Represented real estate investment fund in its disposition of a \$100 million office complex.
- Represented a nationwide residential developer and homebuilder in its development of single-family subdivisions throughout central Indiana, including its purchase of land, acquisition of government entitlements and approvals, installation of infrastructure, and sale of developed lots and homes.

Attorney, *Mercer Belanger, P.C.*, Indianapolis, IN

September, 2010 – April, 2014

- Represented lending institutions in real estate and commercial litigation, including mortgage foreclosure, land title, contract, tort, collection, and eviction before state and federal courts and regulatory bodies.

Education

Florida State University, Tallahassee, FL – *Juris Doctor, Cum Laude*

September, 2007 – December, 2009

GPA, 85.507/100; Rank 59/245; University Student Supreme Court; Public Interest Law Center.

Troy University, Troy, AL – *B.S. in Business Admin., Magna Cum Laude*

September, 2002 – May, 2006

Student Government Association; Farmhouse Fraternity; Millennium Academic Scholarship Recipient.

Memberships, Community Involvement, and Awards

Licensed to practice law in Florida, Alabama and Indiana (inactive); Pensacola Downtown Improvement Board – finance committee; NAIOP – board of directors; Junior Achievement – board of directors and volunteer; Leadership Pensacola – Class of 2018; Super Lawyers – Rising Star, 2014-2018; First Place Partners – member; Sunday's Child – member; Midtown Indy – committee member within this community development organization during its successful advocacy for use of TIF financing to fund new city-wide public transportation systems and infrastructure.