

# Monthly Financial Review



**March, 2019**



# Revenues

## March, 2019

- **General Fund**

- Five Months Collected

- **Franchise Fee & Public Service Tax** - **1.76%**
    - **Half-Cent Sales Tax** + **3.40%**
    - **Communication Services Tax** + **1.57%**

- Six Months Collected

- **Municipal Revenue Sharing** + **1.88%**



# Other Funds

## March, 2019

- **Local Option Sales Tax** **+ 11.55%**
- **Local Option Gas Tax** **- 0.58%**
- **Tree Planting Trust Fund** **\$434,684**
- **Housing Initiatives Fund**
  - City **\$34,693**
  - CRA **\$442,482**



# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/19 – 3/31/19

## •Contract Renewals/Extensions

### •Big Orange Enterprise, LLC DBA Escape Landscaping & Lawn Care

- Zone 2 & 3 Landscape Maintenance – Parks & Recreation
- SBE – Yes
- Purchase Method – Year 2 of 3 year contract (Quotations)
- \$79,075
- Budgeted – Yes

### •Gulf Coast Environmental Contractors

- Zone 4 & 5 Landscape Maintenance – Parks & Recreation
- SBE – Yes
- Purchase Method – Year 2 of 3 year contract (Quotations)
- \$86,500
- Budgeted – Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/19 – 3/31/19

## •Contract Renewals/Extensions

### •**Olameter DPG, LLC**

- Natural Gas Dist. System Leak Survey – Pensacola Energy
- SBE – No
- Purchase Method – Year 2 of 3 year contract (RFP 18-001)
- \$157,282
- Budgeted – Yes

### •**Safe Lawn, Inc.**

- Stormwater Maintenance Service Agreement 2019 – Public Works
- SBE – Yes
- Purchase Method – Year 2 of 3 year contract (ITB 18-003)
- \$56,556
- Budgeted – Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/19 – 3/31/19

## •Contract Renewals/Extensions

### •Warren Averett, LLC

- FY 19 Professional Auditing Services – Finance
- SBE – No
- Purchase Method – Year 2 of 5 year contract (RFP 18-010)
- \$90,500
- Budgeted – Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/19 – 3/31/19

## •Quotations & Direct Negotiations

### •**Ballard Partners, Inc.**

- Lobbying Service – Mayor's Office
- SBE – No
- Purchase Method – Direct Negotiations
- \$48,000
- Budgeted – Yes

### •**Gulf Coast Environmental Contractors, Inc.**

- Main St. Medians Plant Replacement – Parks & Recreation
- SBE – Yes
- Purchase Method – Quotation
- \$31,800
- Budgeted – Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/19 – 3/31/19

## **•Quotations & Direct Negotiations**

### **•New World Landing, LLC**

- Janitorial Cleaning for City Hall – Public Works
- SBE – No
- Purchase Method – Quotations
- \$56,117
- Budgeted – Yes

### **•Vulcan Construction Materials**

- Rip Rap for Repair to Baywoods Gulley – Public Works
- SBE – No
- Purchase Method – Sole Source
- \$47,700
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/19 – 3/31/19

## **•State, Federal or Other Buying Contracts**

### **•Beard Equipment Company**

- John Deer 310L EP Backhoe Loader – Sanitation
- SBE – No
- Purchase Method – Sourcewell (formerly NJPA) Contract# 032515-JDC
- \$81,189
- Budgeted – Yes

### **•Johnson Controls, Inc.**

- Retrofit on HVAC Controls at Police Dept. – Public Works
- SBE – No
- Purchase Method – Sourcewell (formerly NJPA) Contract# 030817-JHN
- \$102,224
- Budgeted – Yes

# Monthly Financial Review



**March, 2019**