

Monthly Financial Review



January, 2020



Revenues

January, 2020

- **General Fund**

- Three Months Collected

- **Franchise Fee & Public Service Tax** + 5.35%
 - **Half-Cent Sales Tax** - 2.86%
 - **Communication Services Tax** + 3.17%

- Four Months Collected

- **Municipal Revenue Sharing** + 2.33%



Other Funds

January, 2020

- **Local Option Sales Tax** - **0.99%**
- **Local Option Gas Tax** - **2.04%**
- Tree Planting Trust Fund \$523,317
- Housing Initiatives Fund
 - City \$42,688
 - CRA \$451,274



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Formal Bid/RFQs

•**Gulf Coast Environmental Contractors**

- Landscape & Irrigation Maintenance Svcs (Maritime Park) – Parks & Recreation
- SBE – Yes
- Purchase Method – Year 1 of 3 – ITB 19-028
- \$111,305
- Budgeted – Yes

•**Ranger Environmental Services**

- Underground Sediment Tank Services – Public Works
- SBE – No
- Purchase Method – Year 1 of 3 – ITB 19-20
- \$142,513
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Formal Bid/RFQs

•**TCF National Bank dba TCF Equipment Finance**

- Three (3) - Electric Golf Cars Monthly Lease – Parks & Recreation
- SBE – No
- Purchase Method – Year 1 of 3 – ITB 19-025 (36-month Lease)
- \$48,992
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Contract Renewals/Extensions

•**Escambia County EMS**

- Core Maintenance Bill – E-911 Renewal 10/1/2019-9/30/2020 – Technology Resources
- SBE – No
- Purchase Method – Direct Negotiation
- \$37,243
- Budgeted – Yes

•**INFOSEND, Inc.**

- Utility Bill Print Supply & Services – Pensacola Energy
- SBE – No
- Purchase Method – Year 2 of 3 ITB 18-029
- \$360,000
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Contract Renewals/Extensions

•**Thompson Tractor Co., Inc.**

- HMI Modernization Upgrade to Cat. Tractor Switchgear – Airport
- SBE – No
- Purchase Method – Sole Source
- \$49,096
- Budgeted – Yes

•**WatchGuard, Inc.**

- UPD Body Camera Bundle – Police
- SBE – No
- Purchase Method – Sole Source
- \$29,260
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Contract Renewals/Extensions

•**WatchGuard, Inc.**

- Evidence Library Annual Software Maint. 10/2019-9/2020 – Police
- SBE – No
- Purchase Method – Sole Source
- \$85,140
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•ACT 1 Flooring

- Carpet Replacement for Saenger – Saenger Theatre
- SBE – No
- Purchase Method – Quotations
- \$48,632
- Budgeted – Yes

•Axon Enterprise, Inc.

- UPD Taser Gun & Battery Pack – Police
- SBE – No
- Purchase Method – Sole Source
- \$33,900
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•Consolidated Pipe & Supply

- Warehouse: Coil & PE Pipe – Pensacola Energy
- SBE – No
- Purchase Method – ITB 19-031 - One Year Contract for Polyethylene Pipe, Fitting, Valves, Risers, Couplings, Valve Boxes and Gas Utility Markers
- \$34,560
- Budgeted – Yes

•Devtech Sales, Inc.

- Commercial Meter: AC-630 – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$35,109
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•Devtech Sales, Inc.

- Commercial Meter: AL-800 – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$43,218
- Budgeted – Yes

•Devtech Sales, Inc.

- Commercial Meter: AL-1000 25# Case – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$48,438
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•Dewberry Engineering, Inc.

- Service Authorization for Hashtag Connector Project (Main Street Complete Street Project) – Engineering
- SBE – No
- Purchase Method – Cont. Contract Svcs under RFQ 19-023
- \$232,700
- Budgeted – Yes

•Florida Housing Coalition, Inc.

- Florida Housing Coalition Consulting Services – Housing
- SBE – No
- Purchase Method – Direct Negotiation
- \$32,500
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•Gulf Beach Construction

- 2020 Sidewalk Project Phase 1– Engineering
- SBE – Yes
- Purchase Method – Quotation
- \$92,910
- Budgeted – Yes

•HDR Engineering, Inc.

- Service Authorization for Phased Master Plan (Bruce Beach) – Engineering
- SBE – No
- Purchase Method – Cont. Contract Svcs – RFQ 19-023
- \$54,159
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•McLemore Electric, Inc.

- Light Pole Install at Rental Facility – Airport
- SBE – Yes
- Purchase Method – Quotations
- \$39,350
- Budgeted – Yes

•McNeilus Financial, Inc. dba McNeilus Truck & Manufacturing Co

- Complete Autoreach Arm Assembly – Sanitation
- SBE – No
- Purchase Method – Sole Source
- \$31,042
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•NortonLifeLock, Inc.

- LifeLock – Finance
- SBE – No
- Purchase Method – Direct Negotiation
- \$229,348
- Budgeted – Yes

•Playcore Wisconsin Inc. dba GameTime

- East Pensacola Heights Park Play Structure Install – Parks & Recreation
- SBE – No
- Purchase Method – Quotations
- \$31,450
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•Quotations & Direct Negotiations

•Reynolds Smith & Hills, Inc.

- WO # 9- Passenger Terminal Planning Charrette – Airport
- SBE – No
- Purchase Method – Cont. Contract Svcs- RFQ 17-022
- \$81,226
- Budgeted – Yes

•USDA/Animal & Plant Health

- Wildlife Activity & Hazard Reduction – Airport
- SBE – No
- Purchase Method – Direct Negotiation
- \$26,842
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•State, Federal or Other Buying Contracts

•Beard Equipment Company

- New Mowers for Maintenance – Airport
- SBE – No
- Purchase Method – FL Agriculture & Lawn Equip. Contract #21100000-15-1(PG F2 CG 22)
- \$30,270
- Budgeted – Yes

•Bozard Ford Company

- Ford F-150 Pickup Truck – Sanitation
- SBE – No
- Purchase Method – FL Sheriffs Association Contract #FSA 19-VEL27.0
- \$28,781
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•State, Federal or Other Buying Contracts

•**Bozard Ford Company**

- Hook Lift Container Truck – Parks & Recreation
- SBE – No
- Purchase Method – FL Sheriffs Association Contract #FSA
19-VEL27.0
- \$92,236
- Budgeted – Yes

•**Deloitte & Touche, LLP**

- Cyber Incident Response Svcs – Finance
- SBE – No
- Purchase Method – GSA Contract #GS-35F-0617Y
- \$140,000
- Budgeted – Yes



Contracts/Expenditures Over \$25,000 Approved By Mayor 1/01/20 – 1/31/20

•State, Federal or Other Buying Contracts

•GT Distributors, Inc.

- Non-Lethal Ammunitions – Police
- SBE – No
- Purchase Method – FL State Contract # 46000000-15-1
- \$26,155
- Budgeted – Yes

•Motorola Solutions, Inc.

- Motorola Svc Agreement 10/2019- 6/2020 – Technology Resources
- SBE – No
- Purchase Method – U.S. Communities #USC000044642
- \$218,099
- Budgeted – Yes

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