APPRAISAL REPORT

OF A

VACANT COMMERCIAL LAND PARCEL

LOCATED AT

216 NORTH A STREET PENSACOLA, ESCAMBIA COUNTY, FLORIDA 32502

EXCLUSIVELY FOR

CITY OF PENSACOLA PLANNING SERVICES DIVISION

AS OF

SEPTEMBER 28, 2016

 \mathbf{BY}

CHARLES C. SHERRILL, JR., MAI STATE - CERTIFIED GENERAL APPRAISER #RZ1665

410 EAST GOVERNMENT STREET

PENSACOLA, FLORIDA 32502

APPRAISAL REPORT

The subject property consists of a vacant commercial land parcel that is located at 216 North A Street in Pensacola, Florida. The client is considering the sale of the property at a yet-undetermined price.

The three traditional approaches to value income-producing properties are the Cost Approach, the Sales Comparison Approach, and the Income Capitalization Approach. Based upon the type and specific characteristics of the subject property, the Cost and Income Capitalization Approaches were not considered to be appropriate to provide credible results for this valuation. Commercial land parcels like the subject in the local market are not typically leased to tenants, so market data was not concluded to be adequate to estimate a credible market rent for the subject in the Income Capitalization Approach. Secondly, due to the absence of improvements, the performing of the Cost Approach was not considered to be applicable. Accordingly, the appraiser did not perform these two particular approaches to value the subject property in this assignment.

The subject is a vacant commercial land parcel with no improvements that is not encumbered by any leases. Buyers of this type of property in the local market typically rely most heavily on the Sales Comparison Approach in making buying decisions. Additionally, recent sales activity of similar type properties in the local market is considered to be sufficient to produce credible results. Accordingly, the appraiser has determined that the performing of the Sales Comparison Approach in this appraisal process is sufficient to achieve credible assignment results based primarily upon the intended use of this appraisal. The appraiser has clearly identified and explained the scope of work for this assignment within this appraisal report.

This is an Appraisal Report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal Practice. As such, it clearly and accurately sets forth the appraisal in a manner that will not be misleading; contains sufficient information to enable the intended users of the appraisal to understand the report properly; and clearly and accurately discloses all assumptions, extraordinary assumptions, hypothetical conditions, and limiting conditions used in the assignment. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated within this report. The appraiser is not responsible for the unauthorized use of this appraisal report.

CLIENT:

City of Pensacola Planning Services Division Attention: Ms. Helen Gibson, AICP Neighborhood Revitalization Coordinator 222 West Main Street Pensacola, Florida 32502

APPRAISER: Charles C. Sherrill, Jr., MAI

State - Certified General Appraiser #RZ1665

Sherrill Appraisal Company 410 East Government Street

Pensacola, FL 32502

APPRAISAL FILE NUMBER: N216-0369

CLIENT PURCHASE ORDER NO.: Not Provided

PROPERTY LOCATION: 216 North A Street, Pensacola, Escambia County,

Florida 32502

PROPERTY TYPE: Vacant Commercial Land Parcel

REPORTED PROPERTY OWNER: Community Redevelopment Agency of the City of

Pensacola

TAX ACCOUNT NUMBER: 13-1804-000

PARCEL IDENTIFICATION NO.: 00-0S-00-9010-163-083

CURRENT PROPERTY

TAX ASSESSMENT: \$7,189; However, the current tax expense of the

subject is based upon a reduced assessed value of \$6,814 that results from an annual increase limit that applies to non-homesteaded properties in the State of Florida. There are no unpaid property taxes as the current owner is exempt from real estate

taxation based upon its governmental status.

LEGAL DESCRIPTIONS: Legal descriptions of the subject property obtained

from the Escambia County Property Appraiser's Office and a deed are presented in the addendum of

this appraisal report.

ZONING CLASSIFICATION: R-NC; Residential Neighborhood Commercial

TYPE AND DEFINITION OF VALUE: The purpose of this appraisal is to provide the

appraiser's best estimate of the market value of the subject real property as of the effective date. Market value is defined under 12 U.S.C. 1818, 1819 and title XI of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 ("FIRREA") as well as the Office of the Comptroller of the Currency, as "the most probable price which a property should bring in a competitive and open market under all conditions requisite to a

TYPE AND DEFINITION OF VALUE (CONTINUED):

fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus". Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- (1) buyer and seller are typically motivated;
- (2) both parties are well informed or well advised, and acting in what they consider their own best interests;
- (3) a reasonable time is allowed for exposure in the open market;
- (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

INTENDED USER OF APPRAISAL REPORT:

City of Pensacola, Planning Services Division; No other party is entitled to rely upon this report without written consent of the appraiser.

INTENDED USE OF REPORT:

For the sole purpose of assisting the client, City of Pensacola, Planning Services Division, in internal business decisions concerning the possible sale of the subject property.

OWNERSHIP INTERESTS VALUED:

Fee Simple Title (defined as absolute ownership unencumbered by any other interest or estate; subject only to the limitations of eminent domain, escheat, police power, taxation, and/or any easements that may be present on the property).

DATE OF PROPERTY INSPECTION: September 28, 2016

EFFECTIVE DATE OF VALUE: September 28, 2016

DATE OF APPRAISAL REPORT: October 10, 2016

FINAL ESTIMATE OF VALUE: \$13,000 (Subject to the appraisal assumptions

and limiting conditions that are presented in the addendum of this

appraisal report).

SCOPE OF WORK PERFORMED IN THIS APPRAISAL ASSIGNMENT:

The three traditional approaches to value income-producing properties are the Cost Approach, the Sales Comparison Approach, and the Income Capitalization Approach. Based upon the type and specific characteristics of the subject property, the Cost and Income Capitalization Approaches were not considered to be appropriate to provide credible results for this valuation. Commercial land parcels like the subject in the local market are not typically leased to tenants, so market data was not concluded to be adequate to estimate a credible market rent for the subject in the Income Capitalization Approach. Secondly, due to the absence of improvements, the performing of the Cost Approach was not considered to be applicable. Accordingly, the appraiser did not perform these two particular approaches to value the subject property in this assignment.

In performing this appraisal of the subject property, Charles C. Sherrill, Jr., MAI first identified the problem to be solved. Based upon the property type and intended use of this appraisal, the appraiser determined and performed the scope of work necessary to develop assignment results that were credible, and disclosed this scope of work in the appraisal report. In doing so, the appraiser inspected the subject property, conducted a telephone interview with a representative of the property owner (client), and gathered information from the subject's neighborhood or similar competitive neighborhoods in the local area on comparable land sales. This information was applied in the Sales Comparison Approach to value the subject property as vacant.

This narrative appraisal report is the result of these processes. This Appraisal Report is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated above. The appraiser is not responsible for unauthorized use of this report.

DESCRIPTION OF REAL ESTATE APPRAISED:

Location Description: Known as the "City of Five Flags," Pensacola is the western-most city in the panhandle of Florida. Pensacola, the county seat, is located in the extreme southern portion of Escambia County. Escambia County encompasses 661 square miles of land and an additional 64,000 acres of waterways. Escambia County has experienced steady growth during its history as it represents the economic center for Northwest Florida. Its location generally bordering the Gulf of Mexico and three bays has resulted in outward growth in certain directions over the years. These growth areas include such neighboring cities/communities as Gulf Breeze, Milton, Pace, and Navarre (in Santa Rosa County), as well as the northern vicinity of Pensacola.

According to recent (2015) statistics from the U. S. Census Bureau, there are 311,003 residents in Escambia County, which ranked 20th in county population in Florida. Escambia County's population increased at a rate of 4.5 percent in the previous 5 years, and this gradual increase is anticipated for the near-term future. Escambia County has a diversified economic base which includes tourism, military (U. S. Navy), and a strong service sector. The area has a current unemployment rate of 4.5 percent, which is within the range that is indicated by the state and national averages (4.4 percent and 4.7 percent, respectively).

The quality of life afforded by the mild climate and abundant recreational activities and rich history and culture is an added feature that attracts new industries to the area. The availability of office and manufacturing facilities and an educated workforce give Escambia County the ideal catalyst for future growth and prosperity. Overall, the area's moderate anticipated population growth, diversified work force, and abundance of recreational activities provide for a relatively stable near-term outlook for this metropolitan area.

Neighborhood Description: The subject property is located in the city limits along the periphery of the Pensacola Downtown Central Business District. This immediate vicinity is comprised of a mixed residential and commercial area. The subject neighborhood boundaries are generally defined as East Cervantes Street on the north, Palafox Street on the east, Pensacola Bay on the south, and North E Street on the west. Land uses in the general area include retail establishments, offices, restaurants, banks, auto service garages, apartments, residences, warehouses, churches, motels, condominiums, lounges, and courthouses. Overall, the neighborhood is convenient to Pensacola Bay, Downtown Pensacola, churches, shopping facilities, schools, medical facilities, recreational facilities, and other major sources of employment. No adverse neighborhood conditions were observed by the appraiser.

Summary of Local Office Market: After a number of years of steady growth in the local office market (as well as other sectors), the health of the market weakened during 2006 to 2011. Demand for office space declined in the local market during that time period due to weakened economic conditions which resulted in an oversupply of inventory. The net result of this market weakness was an increase in vacancy rates, a decline in rental rates and values, an increase in property foreclosures, and extended marketing periods. However, the market began to stabilize in late 2011, and it has gradually increased in the past few years. It is concluded that the local market, as well as the subject property, should continue this slight improvement trend in the foreseeable future. Based upon the location, quality, and other physical characteristics of the subject property, its overall current relative position within the local marketplace is concluded to be favorable.

Property Description: The subject property is located on the east side of North A Street, just south of West Wright Street. The vacant property is situated adjacent to multiple residences. The interior parcel is fairly regular in shape. The site has approximately 27.7 feet of frontage on the east side of North A Street and an average depth of approximately 88 feet. According to the Escambia County Property Appraiser's Office, the property contains 0.06 acre. This equates by calculation to a land area of 2,614 square feet.

The property is fairly level, cleared, fenced, and it appears to have satisfactory drainage. The public utilities available to the site are considered to be adequate. It appears that the parcel is not located within a designated flood area (Flood Zone X; Flood Panel Map #12033C0390G).

North A Street is a two-laned roadway in front of the subject. Overall access to the property is concluded to be adequate.

The property is zoned R-NC; Residential/Neighborhood Commercial under the zoning ordinances of the City of Pensacola. Permitted land uses within the subject zoning district include single-family residential, multiple-family residential, offices, retail, restaurants, banks, motels, appliance repair shops, gasoline service stations, and automobile service garages which perform minor repairs. The property has a Future Land Use Classification of MDR; Medium Density Residential.

SALES HISTORY OF SUBJECT PROPERTY:

According to the public records, the subject property was acquired by the current owner prior to 2009. The appraiser is unaware of any sales transactions of the property in the five years preceding the effective date of this valuation. No current listings, options, or agreements of sale of the property were discovered by the appraiser in the course of this analysis. The subject client is considering the possible sale of the property at a yet-undetermined price.

HIGHEST AND BEST USE:

Highest and best use may be defined as "The reasonable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value." The first determination (highest and best use of land as though vacant) reflects the fact that the land value is derived from potential land use. The second determination (highest and best use of property as improved) refers to the optimum use that could be made of the property considering the existing structures, when applicable.

Highest and best use as vacant. The legally permissible uses of the subject site include single-family residential, multiple-family residential, offices, retail, restaurants, banks, motels, appliance repair shops, gasoline service stations, and automobile service garages which perform minor repairs. The potential for a zoning change appears to be unlikely. These land uses are generally compatible with other property types in the subject neighborhood.

The subject is comprised of a 0.06-acre land parcel with adequate shape, road frontage, and level topography. It is concluded that there are physical limitations on the non-residential development alternatives of the property as a result of its relatively small size. Based upon the size and physical characteristics, the zoning, the neighborhood and local market conditions, and the location of the subject parcel, a residential use is concluded to be financially feasible. Additionally, the maximally productive and highest and best use of the subject site as vacant is concluded to be a residential use.

APPRAISAL PROCESS:

The three traditional approaches to estimate the value of the income-producing properties are the Cost Approach, the Sales Comparison Approach (formerly called the Market Approach), and the Income Capitalization Approach. All three approaches are based upon the basic principle of substitution, which affirms that a prudent buyer will not pay more for a property than the cost of an equally desirable site plus the cost to construct a similar building (Cost Approach), the cost to acquire a competing property which is equal in desirability and utility (Sales Comparison Approach), or the cost to acquire a substitute income stream of equal quantity, quality, and durability (Income Capitalization Approach).

Based upon the subject property's being comprised of a vacant land parcel, the Cost and Income Capitalization Approaches were not considered to be appropriate for this valuation. Accordingly, the appraiser did not perform these two particular approaches to value the subject property. The subject property is a vacant commercial land parcel with no structures or long-term leases in place. Buyers of this type of property in the local market typically rely most heavily on the Sales Comparison Approach in making buying decisions. Additionally, recent sales activity of similar type properties in the local market is considered to be sufficient to produce credible results. Lastly, this appraisal process is concluded to be adequate based upon the intended use of this appraisal. Accordingly, the appraiser has determined that the performing of the Sales Comparison Approach in this appraisal process is sufficient to achieve credible assignment results based primarily upon the intended use of this appraisal. The appraiser has clearly identified and explained the scope of work for this assignment within this appraisal report

SUMMARY OF LAND VALUATION ANALYSIS:

A summary of the data pertaining to vacant land sales and offerings considered to be similar to the subject is presented below. Summary information pertaining to each of these comparables, aerial photographs and site plans, and a location map are presented at the conclusion of this appraisal report.

COMP.	RECORD		DATE OF	SALE		PRICE/
NO.	<u>NO.</u>	<u>LOCATION</u>	<u>SALE</u>	PRICE	SQ. FT.	SQ. FT.
1	498241	1003 North A Street	06/10/16	\$20,500	5,563	\$3.69
2	470563	511 West Chase Street	02/05/15	\$18,000	3,920	\$4.59
3	497455	600 West Jackson Street (Current Offering)	09/28/16	\$12,000	2,614	\$4.59
4	494255	508 North A Street	06/23/16	\$19,000	3,049	\$6.23

The above land sales represent properties considered generally comparable to the subject. These parcels range in size from 2,614 to 5,563 square feet, which is generally larger than the size of the subject. All are suitable for a residential type of use, and all but one are zoned R-NC like that of the subject. Each is located in the immediate subject neighborhood within 8 blocks of the subject. These comparables range in price from \$12,000 to \$20,500, which equates to a broad unit price of \$3.69 to \$6.23 per square foot.

In this analysis, price adjustments were considered for such dissimilarities as property rights conveyed, atypical financing, conditions of the sale, market conditions (time), location, land size, shape, access/road frontage, topography, utilities availability, and zoning. Based upon the particular comparables included in this valuation analysis, no price adjustments were considered necessary for property rights conveyed, atypical financing, conditions of sale, topography, or utilities availability.

However, when compared to the subject, small upward unit price adjustments were considered to be necessary to each of the sales to account for the slightly improved local market conditions that have occurred since these sales were transacted. Upward unit price adjustments were concluded to be appropriate to Comparable Nos. 1 and 3 for locational differences. The largest of these adjustments was made to Comparable No. 1 based upon its location north of West Cervantes Street. The unit prices of Comparable Nos. 1 and 2 were adjusted slightly upward to account for their larger land size when compared to the subject. A small downward unit price adjustment was considered necessary to Comparable No. 1 to reflect its superior shape/width, relative to the subject. The unit price of Comparable No. 4 was adjusted downward to reflect its superior access (with frontage on two roads). Lastly, the unit price of Comparable No. 1 was adjusted upward based upon its inferior R-1A zoning classification when compared to the subject property.

After the above adjustments were made to the unit prices of the comparables, the indicated value range for the subject is \$4.65 to \$5.66 per square foot. In placing least weight on Comparable No. 1, which is the sale that resulted in the most and greatest price adjustments, a unit value towards the middle of the above range is concluded to be appropriate for the subject. Therefore, a value of \$5.00 per square foot is estimated for this valuation. This concluded unit value represents the middle and is well-bracketed by the unadjusted unit price range of the comparables, which are considered to be reasonable based upon property characteristics and current market conditions.

The estimated value of the subject property from this sales comparison analysis is shown below. A grid summarizing the price adjustments is presented on the following page of this appraisal report.

2,614 SQ. FT. x \$5.00/SQ. FT. = \$13,070

ROUNDED: <u>\$13,000</u>

The above total land value estimate is within the total sales price range of \$12,000 to \$20,500 that is indicated by the above comparables. Although this represents the lower end of the indicated range, it is concluded to be reasonable based primarily upon the generally larger size of the comparables, relative to the subject property.

c16-0369L

SUMMARY OF LAND SALES ADJUSTMENTS

	Comp. No. 1	Comp. No. 2	Comp. No. 3	Comp. No. 4
Index Number	498241	470563	497455	494255
Total Sales Price	\$20,500	\$18,000	\$12,000	\$19,000
Square Feet	5,563	3,920	2,614	3,049
Price Per Square Foot	\$3.69	\$4.59	\$4.59	\$6.23
Price Adjustments				
Property Rights Conveyed	0%	0%	0%	0%
Adjusted Unit Price	\$3.69	\$4.59	\$4.59	\$6.23
Atypical Financing Terms	0%	0%	0%	0%
Adjusted Unit Price	\$3.69	\$4.59	\$4.59	\$6.23
Conditions of Sale	0%	0%	0%	0%
Adjusted Unit Price	\$3.69	\$4.59	\$4.59	\$6.23
Market Conditions (Time)	1%	5%	0%	1%
Adjusted Unit Price	\$3.72	\$4.82	\$4.59	\$6.29
Adjustments- Physical Characteristics				
Location	15%		10%	
Size of Site	5%	5%		
Shape of Site	-5%			
Access/Road Frontage				-10%
Topography				
Utilities Availability				
Zoning	10%			
Other Features				
Cumulative Adjustments	25%	5%	10%	-10%
Adjusted Price Per Square Foot	\$4.65	\$5.06	\$5.05	\$5.66
			(Listing)	

RECONCILIATION AND VALUE CONCLUSION:

For this valuation of the subject vacant land parcel, only the Sales Comparison Approach was performed. In doing so, the market value of the fee simple title in the subject property as of September 28, 2016, based upon the appraisal assumptions and limiting conditions that are presented on the following pages, is estimated to be \$13,000. As mentioned, this appraisal was prepared for the exclusive use of City of Pensacola, Planning Services Division.

Exposure time is defined by USPAP as the estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. It is a retrospective opinion based on an analysis of past events assuming a competitive and open market. The previously-presented comparable sales were on the market between 50 to 291 days (1.7 to 9.7 months) before being sold. Based upon the subject's property type, overall characteristics, and concluded marketability, its estimated exposure time is concluded to have been approximately 6 to 9 months. Similarly, the estimated marketing time (i.e., the amount of time it would probably take to sell the subject property if it were exposed in the market, beginning on the date of this valuation) is projected to be approximately 6 to 9 months.

Attached are assumptions and limiting conditions of this appraisal, the certification of the appraiser, a copy of the appraiser's state certification, subject photographs, location maps, a legal description, a deed of the subject property, a plot plan, a site plan, an aerial photograph, a flood zone map, zoning maps, comparable land sales summary sheets, site plans and aerial photographs, a comparable land sales location map, and the appraiser's professional qualifications.

ASSUMPTIONS AND LIMITING CONDITIONS:

This appraisal and the appraiser's certification that follows is subject to the following assumptions and limiting conditions:

- 1. The three traditional approaches to value income-producing properties are the Cost Approach, the Sales Comparison Approach, and the Income Capitalization Approach. Based upon the type and specific characteristics of the subject property, the Cost and Income Capitalization Approaches were not considered to be appropriate to provide credible results for this valuation. Commercial land parcels like the subject in the local market are not typically leased to tenants, so market data was not concluded to be adequate to estimate a credible market rent for the subject in the Income Capitalization Approach. Secondly, due to the absence of improvements, the performing of the Cost Approach was not considered to be applicable. Accordingly, the appraiser did not perform these two particular approaches to value the subject property in this assignment.
- 2. This is an Appraisal Report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal Practice. As such, it clearly and accurately sets forth the appraisal in a manner that will not be misleading; contains sufficient information to enable the intended users of the appraisal to understand the report properly; and clearly and accurately discloses all assumptions, extraordinary assumptions, hypothetical conditions, and limiting conditions used in the assignment. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated within this report. The appraiser is not responsible for the unauthorized use of this appraisal report.
- 3. The client is the party who engages an appraiser (by employment or contract) in a specific assignment. A party receiving a copy of this report from the client does not, as a consequence, become a party to the appraiser-client relationship. Any person who receives a copy of this appraisal report as a consequence of disclosure requirements that apply to an appraiser's client, does not become an intended user of this report unless the client specifically identifies them at the time of the assignment. The appraiser's written consent and approval must be obtained before this appraisal report can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.
- 4. No responsibility is assumed for legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated in this report. The property is appraised as though free and clear of any or all liens and encumbrances unless otherwise stated in this report. Responsible ownership and competent property management are assumed unless otherwise stated in this report. Typical mortgage loan encumbrances and utility easements are assumed to exist.
- 5. If the property is improved, it is assumed that the structural and mechanical components of the building are in good condition and operating properly, unless reported otherwise.

- 6. The information furnished by others is believed to be accurate, true, and reliable. However, no warranty is given for its accuracy.
- 7. All engineering is assumed to be correct. Any plot plans and illustrative material in this report are included only to assist the reader in visualizing the property.
- 8. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering studies that may be required to discover such conditions.
- 9. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless otherwise stated in this report.
- 10. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a nonconformity has been stated, defined, and considered in this appraisal report.
- 11. It is assumed that all required licenses, certificates of occupancy consents, or other legislative or administrative authority from any local, state, or national governmental, or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained this report are based.
- 12. Any sketch in this report may show approximate dimensions and is included to assist the reader in visualizing the property. Maps and exhibits found in this report are provided for reader reference purposes only. No guarantee as to accuracy is expressed or implied unless otherwise stated in this report. No survey has been made by the appraiser for the purpose of this report.
- 13. It is assumed that the utilization of the land and improvement is within the boundaries or property lines of the property described and that there is no encroachment or trespass unless otherwise stated in this report.
- 14. The appraiser is not qualified to detect hazardous waste and/or toxic materials. Any comment by the appraiser that might suggest the possibility of the presence of such substance should not be taken as confirmation of the presence of hazardous waste and/or toxic materials. Such determination would require investigation by a qualified expert in the field of environmental assessment. The presence of substance such as asbestos, ureaformaldehyde foam insulation, or other potentially hazardous materials may affect the value of the property. The appraiser's value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value unless otherwise stated in this report. No responsibility is assumed for any environmental conditions, or for any expertise or engineering knowledge required to discover them. The appraiser's descriptions and resulting comments are the result of the routine observations made during the appraisal process.

- 15. Unless otherwise stated in this report, the subject property is appraised without a specific compliance survey having been conducted to determine if the property is or is not in conformance with the requirements of the Americans with Disabilities Act. The presence of architectural and communication barriers that are structural in nature that would restrict access by disabled individuals may adversely affect the property's value, marketability, or utility.
- 16. The appraiser warrants only that the value conclusion is his best opinion estimate as of the exact day of valuation. For prospective value estimates, the appraiser cannot be held responsible for unforeseeable events which might alter market conditions prior to the effective date of the appraisal.
- 17. Any proposed improvements are assumed to be completed in good workmanlike manner in accordance with the submitted plans and specifications.
- 18. The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.
- 19. Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used, or reproduced in part or its entirety, for any purpose by any person other than **City of Pensacola, Planning Services Division** without the written consent of the appraiser, and in any event, only with proper written qualification and only in its entirety.
- 20. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected) shall be disseminated to the public through advertising, public relations, news sales, or other media without prior written consent and approval of the appraiser.
- 21. Use of this appraisal constitutes acceptance of the stated limiting conditions and assumptions. The appraiser's liability extends to the current client and not to subsequent users of the appraisal.
- 22. The Americans with Disabilities Act (ADA) became effective January 26, 1992. For improved properties, we have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirement of ADA in estimating the value of the property.
- 23. The appraiser certifies that he has no debt relationship with **City of Pensacola**, **Planning Services Division**.

- 24. This valuation is contingent upon there being no contamination of the soil due to any source, including but not limited to underground tanks, if any.
- 25. This valuation is contingent upon a survey, legal description, and land area calculation being prepared by a qualified and properly licensed engineer to indicate the subject property to be basically the same as described in this appraisal report.

EXTRAORDINARY APPRAISAL ASSUMPTIONS:

There are no extraordinary assumptions of this appraisal.

HYPOTHETICAL CONDITIONS OF THE APPRAISAL:

There are no hypothetical conditions of this appraisal.

CERTIFICATION OF THE APPRAISER

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- I have made a personal inspection of the property that is the subject of this appraisal report.
- I have performed no services as an appraiser, or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- No one provided significant real property appraisal assistance to the person signing this appraisal report and certification.
- I currently hold an appropriate state license or certification allowing the performance of real estate appraisals in connection with federally related transactions of properties located in Florida.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the State of Florida for state-certified appraisers.

The Appraisal Institute and the State of Florida conduct mandatory programs of continuing education for its designated members and licensees, respectively. Appraisers who meet the minimum standards of these programs are awarded periodic educational certification. As of the date of this report, I have completed the requirements of the continuing education programs for designated members of the Appraisal Institute, and of the State of Florida, respectively.

The use of this report is subject to the requirements of the State of Florida relating to review by the Real Estate Appraisal Subcommittee of the Florida Real Estate Commission, as well as the Appraisal Institute.

Charles C. Sherrill, Jr., MAI

State - Certified General Appraiser #RZ1665

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION FLORIDA REAL ESTATE APPRAISAL BD

LICENSE NUMBER

RZ1665

The CERTIFIED GENERAL APPRAISER Named below IS CERTIFIED Under the provisions of Chapter 475 FS. Expiration date: NOV 30, 2016

> SHERRILL, CHARLES C JR PA 410 E GOVERNMENT ST PENSACOLA FL 32502





ISSUED: 08/20/2014

DISPLAY AS REQUIRED BY LAW

SEQ # L1408200003373

PHOTOGRAPHS OF SUBJECT PROPERTY



Front View of Subject Property

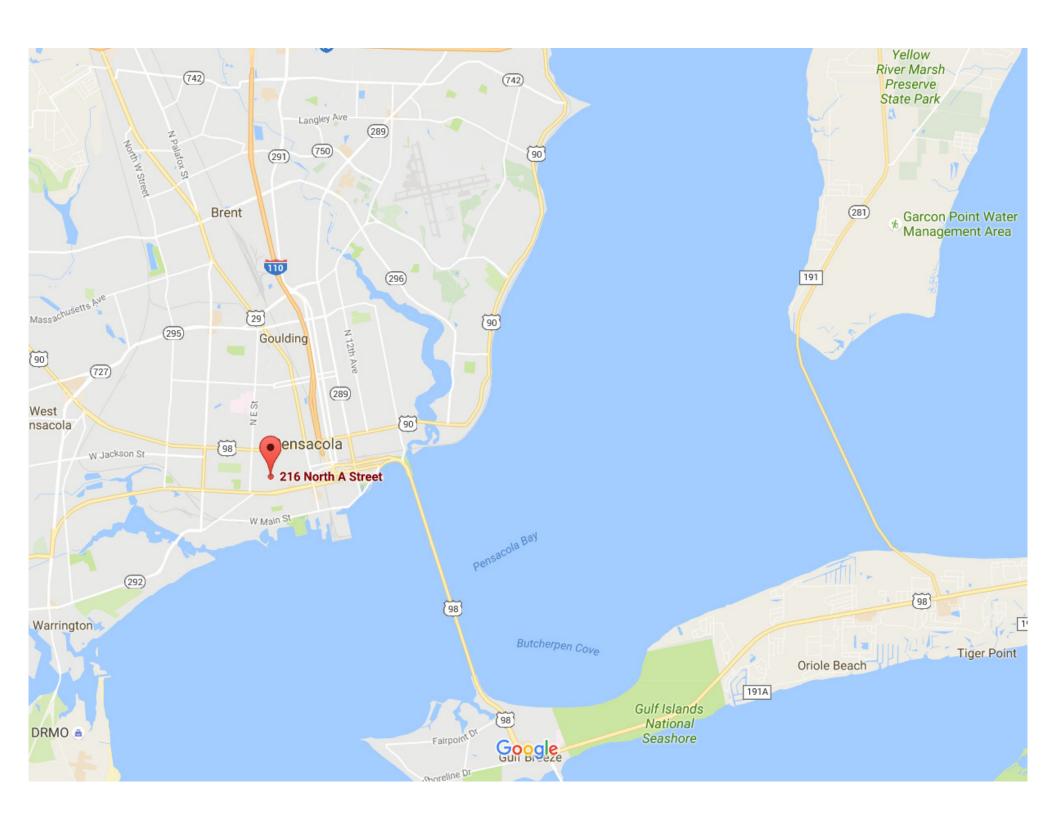


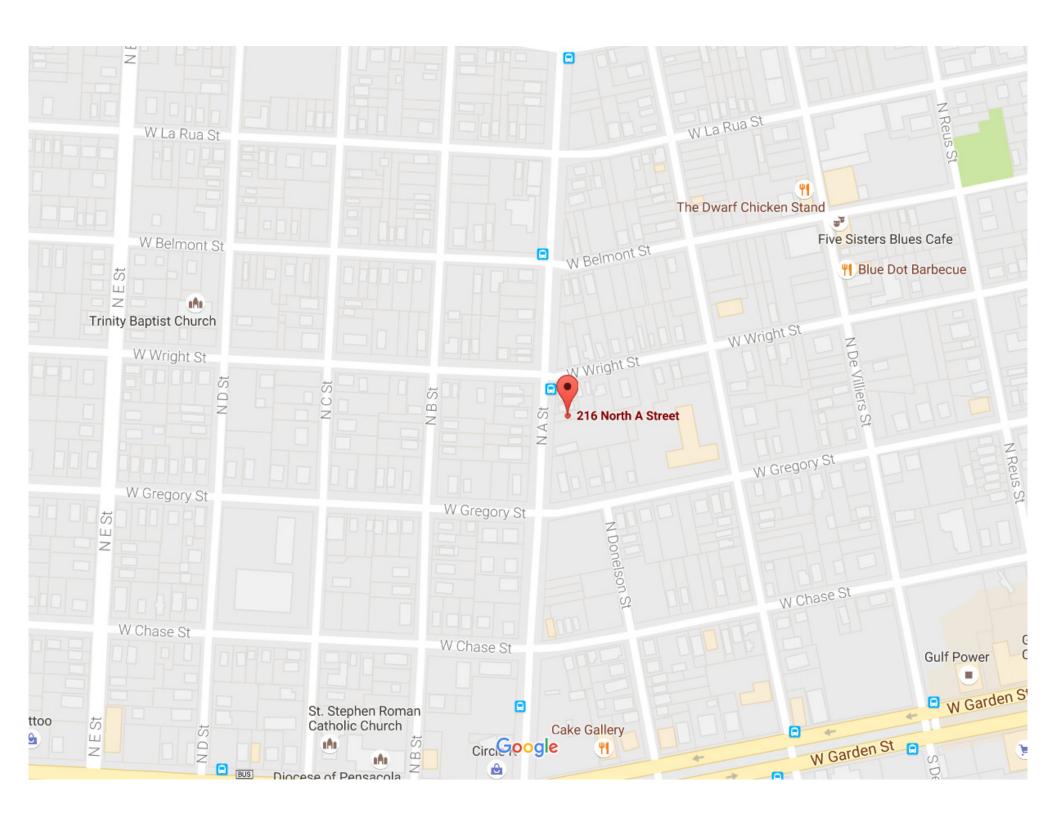
View of Interior of Subject Parcel

PHOTOGRAPHS OF SUBJECT PROPERTY



Subject Street Scene From North A Street





Navigate Mode • Account • Reference

General Information

Reference: 000S009010163083

Account: 131804000

Owners: COMMUNITY REDEVELOPMENT AGENCY

OF THE CITY OF PENSACOLA

Mail: PO BOX 12910

PENSACOLA, FL 32521

Situs: 216 N A ST 32502

Use Code: VACANT RESIDENTIAL

Taxing
PENSACOLA CITY LIMITS

Authority: Open Tax Inquiry Window
Tax Inquiry link courtesy of Janet Holley

Escambia County Tax Collector

Assessments								
Year	Land	Imprv	Total	Cap Val				
2016	\$7,189	\$0	\$7,189	\$6,814				
2015	\$6,195	\$0	\$6,195	\$6,195				
2014	\$6,195	\$0	\$6,195	\$6,195				
		Disclaimer	•					

Restore Full Page Version

Amendment 1/Portability Calculations

Sales Data

Sale Date Book Page Value Type Official Records (New Window)

02/13/2008 6288 1439 \$100 WD <u>View Instr</u> 07/2003 5191 706 \$100 TD <u>View Instr</u>

Official Records Inquiry courtesy of Pam Childers Escambia County Clerk of the Circuit Court and

Comptroller

2016 Certified Roll Exemptions

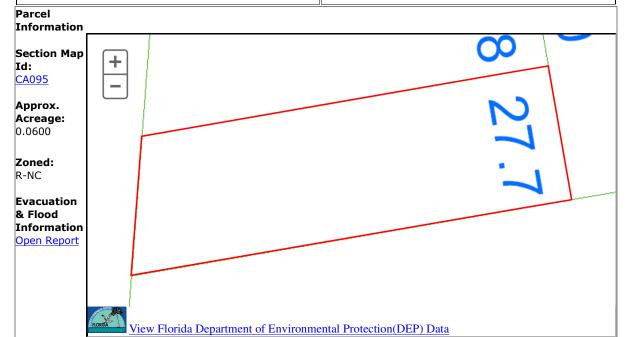
MUNICIPAL OWNED

Legal Description

S 27 7/10 FT OF S 90 FT OF LTS 16 17 AND OF W 8 FT 4 IN OF LT 15 MAXENT TRACT BEL NO BLK 83 BELMONT TRACT OR 6288...

Extra Features

None



Chris Jones Escambia County Property Appraiser



— US Highway

Chris Jones Escambia County Property Appraiser

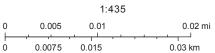






— State Road

— US Highway



Escambia County Property Appraiser 000S009010163083 - Full Legal Description

S 27 7/10 FT OF S 90 FT OF LTS 16 17 AND OF W 8 FT 4 IN OF LT 15 MAXENT TRACT BEL NO BLK 83 BELMONT TRACT OR 6288 P 1439 CA 95

This document was prepared by: Stephen G. West, Assistant County Attorney Escambia County Attorney's Office 221 Palafox Place, Suite 430 Pensacola, Florida 32502 (850) 595-4970

STATE OF FLORIDA **COUNTY OF ESCAMBIA**

DEED

THIS DEED is made this 13th day of 1ebruary, 2008, by Escambia County, a political subdivision of the State of Florida, acting by and through its duly authorized Board of County Commissioners, whose address is 221 Palafox Place, Pensacola, Florida 32502 (Grantor), and the Community Redevelopment Agency of the City of Pensacola, a public body, corporate and politic, of the State of Florida, whose address is 180 Governmental Center, Pensacola, Florida 32502 (Grantee).

WITNESSETH, that Grantor, for and in consideration of the sum of Ten Dollars (\$10.00), and other good and valuable consideration in hand paid by Grantee, the receipt of which is acknowledged, conveys to Grantee and Grantee's heirs, executors, administrators, successors and assigns forever, land in Escambia County, Florida described in the attached Exhibit A (Property).

THIS CONVEYANCE IS SUBJECT TO taxes and assessments for the year 2008 and subsequent years; outstanding and unpaid taxes and assessments, if any, from previous years; conditions, easements, and restrictions of record, if any, but this reference does not operate to reimpose them; zoning ordinances and other restrictions and prohibitions imposed by applicable governmental authorities.

GRANTOR RESERVES an undivided 3/4 interest in, and title in and to an undivided 3/4 interest in, all the phosphate, minerals and metals that are or may be in, on, or under the Property and an undivided ½ interest in all the petroleum that is or may be in, on, or under the Property with the privilege to mine and develop the same.

IN WITNESS WHEREOF, Grantor has caused this deed to be executed in its name by its Board of County Commissioners acting by the Chairman of the Board, the day and year first above written.

> Ernie Lee Magaha Clerk of the Circuit Court

Date BCC Approved

2-13-2008

1-10-2008

ESCAMBIA COUNTY, FLORIDA by and through its duly authorized BOARD OF

COUNTY COMMISSIONERS

D. M. "Mike" Whitehead, Chairman

Date Executed

BK: 6288 PG: 1440 Last Page

Exhibit A

That certain property described in the Special Warranty Deed recorded in Official Record Book 3857 at page 779 of the public records of Escambia County, more particularly described as:

Commence at the southwest corner of Block 26, Old City Tract, City of Pensacola as copyrighted by Thomas C. Watson in 1906; thence proceed N 89° 02' 20" East along the South line of said Block 26, a distance of 10.00 feet to the point of beginning, said point being the intersection of the north right of way (R/W) line of Intendencia Street (R/W varies) and the East R/W line of Baylen Street (R/W varies); thence proceed North 00° 08' 28" East along said East R/W line of Baylen Street a distance of 119.10 feet; thence depart said line, proceed North 89° 11' 00" East a distance of 66.55 feet; thence proceed North 00° 02' 03" West a distance of 53.84 feet; thence proceed North 89° 23' 23" East a distance of 60.08 feet; thence proceed South 00° 06' 23" East a distance of 172.39 feet to the aforementioned North R/W line of Intendencia Street; thence proceed South 89° 02' 20" West along said North R/W line a distance of 127.22 feet to the Point of Beginning. Lying and being part of Section 46, Township 2 South, Range 30 West, Escambia County, Florida.

That certain property described in the Warranty Deed recorded in Official Record Book 4581 at page 1350 of the public records of Escambia County, and more particularly described as:

Lot 121 and the West 29 feet of Lot 120 and the West 60 feet of Lot 134, Block · 14, Old City Tract, according to the Map of the City of Pensacola, copyrighted by Thos. C. Watson in 1906.

That certain property described in the Tax Deed recorded in Official Record Book 5191 at page 706 of the public records of Escambia County, and more particularly described as:

S 27 7/10 FT OF S 90 FT OF LTS 16 17 AND OF W 8 FT 4 IN OF LT 15 MAXENT TRACT BEL NO BLK 83 BELMONT TRACT CA 95 SECTION 00, TOWNSHIP 0 SOUTH, RANGE 00 WEST, REFERENCE NUMBER 000S009010163083, TAX ACCOUNT NUMBER 131804000

JANET HOLLEY, CFC
ESCAMBIA COUNTY TAX COLLECTOR

ACCOUNT NUMBER

ESCROW CD

ASSESSED VALUE

MILLAGE CODE

PROPERTY REFERENCE NUMBER

13-1804-000

SEE BELOW

16

000S00-9010-163-083

2015 Property Taxes

COMMUNITY REDEVELOPMENT AGENCYOF THE CITY OF PENSACOLA PO BOX 12910 PENSACOLA, FL 32521 216 N A ST S 27 7/10 FT OF S 90 FT OF LTS 16 17 AND OF W 8 FT 4 IN OF LT 15 MAXENT TRACT BE See Additional Legal on Tax Roll OFFICE (850) 438-6500 Ext. 3252

PAY DELINQUENT TAXES BY CASH, CASHIER'S CHECK OR MONEY ORDER

AD VALOREM TAXES							
TAXING AUTHORITY	MILLAGE RATE	ASSESSED VALUE	EXEMPTION AMOUNT	TAXABLE AMOUNT	TAXES LEVIED		
COUNTY	6.6165	6,195	6,195	0	0.00		
PUBLIC SCHOOLS							
BY LOCAL BOARD	2.1140	6,195	6,195	0	0.00		
BY STATE LAW	4.9990	6,195	6,195	0	0.00		
PENSACOLA	4.2895	6,195	6,195	0	0.00		
WATER MANAGEMENT	0.0378	6,195	6,195	0	0.00		
M.S.T.U. LIBRARY	0.3590	6,195	6,195	0	0.00		
		VERA REPORTED					

RETAIN THIS PORTION FOR YOUR RECORDS

TOTAL MILLAGE 18.4158 AD VALOREM TAXES \$0.00

NON-AD	VALOREM	ASSESSMENTS	
--------	---------	--------------------	--

LEVYING AUTHORITY RATE AMOUNT

PLEASE PAY ONE AMOUNT SHOWN IN YELLOW SHADED AREA

NON-AD VALOREM ASSESSMENTS

\$0.00

COMBINED TAXES AND ASSESSMENTS \$0.00 PAY ONE AMOUNT See reverse side for important information

AMOUNT DUE IF PAID BY

If Received By
Please Pay

Sep 30, 2016
\$0.00

JANET HOLLEY, CFC ESCAMBIA COUNTY TAX COLLECTOR

NOTICE OF AD VALOREM TAXES AND NON-AD VALOREM ASSESSMENTS

	ACCOUNT NUMBER	ESCROW CD	ASSESSED VALUE	MILLAGE CODE	PROPERTY REFERENCE NUMBER
	13-1804-000		SEE ABOVE	16	000S00-9010-163-083
2015	Property Taxes				

216 N A ST

S 27 7/10 FT OF S 90 FT OF LTS 16 17 AND OF W 8 FT 4 IN OF LT 15 MAXENT TRACT BE

See Additional Legal on Tax Roll

TAXES
BECOME
DELINQUENT
APRIL 1

CURRENT

YEAR

AGENCYOF THE CITY OF PENSACOLA PO BOX 12910

COMMUNITY REDEVELOPMENT

PENSACOLA, FL 32521

PAY DELINQUENT TAXES BY CASH, CASHIER'S CHECK OR MONEY ORDER

PAY IN U.S. FUNDS TO ESCAMBIA COUNTY TAX COLLECTOR • P.O. BOX 1312 • PENSACOLA, FL 32591-1312			(850) 438-6500 Ext. 3252	
If Received By Please Pay	Sep 30, 2016 \$0.00			RETURN WITH PAYMENT



Print Date: Tuesday, September 27, 2016





Disclaimer: This map was prepared by the GIS section of the City of Pensacola and is provided for information purposes only and is not to be used for development of construction plans or any type of engineering services based on information depicted herein. It is maintained for the function of this office only. It is not intended for conveyance nor is it a survey. The data is not guaranteed accurate or suitable for any use other than that for which it was gathered.



ZONING

Print Date: Tuesday, September 27, 2016



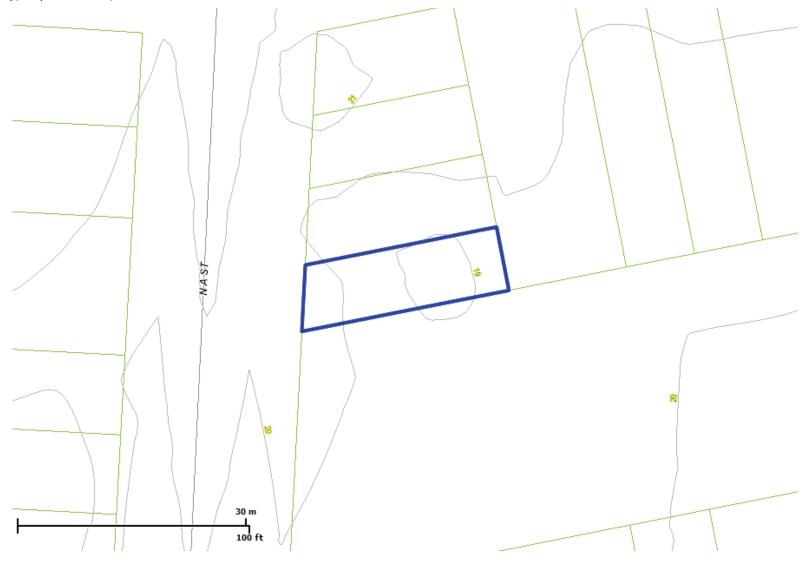


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FUTURE LAND USE

Print Date: Tuesday, September 27, 2016





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CONTOURS

Spreadsheet Page

LAND

Agent Full - For Agent's Only. Do Not Distribute to Clients.

MLS # 498241 Prop Type: RESIDENTIAL LOTS List Price: \$25,000 Status: Sold Last Change: 6/13/2016 Address:1003 N A ST

List Date: 4/16/2016 Lot Size: 44.5x125

PENSACOLA FL 32501 Acreage: 0.127700 County: ESCAMBIA Acre Price: \$160,532.... Approx Sqft: Subdivision:WEST KING TRACT

Client Hit Ct: 11 Water Frontage: Parcel # 000S00-9060-020-008 Road Front Feet: NumLots: Elem: GLOBAL LEA Middle: WORKMAN High: PENSACOLA Front Foot Price

Dir: From Cervantes to North on A Street. Lot is right after the church on the left Legal: S 14 FT OF LT 20 ALL LT 21 BLK 8 WEST KING TRACT OR 7447 P 73 CA 106

Virtual To... Media:

Just blocks from downtown, ready to be built on. Perfect piece of property for a downtown Cottage. This lot has been cleared and sits next to a row of North Hill Cottages. Perfect opportunity to buy a piece of "downtown" before its gone. Call today!!!









Property Description

Agent Notes Call or text listing agent for info

TYPE USE LOT LOCATION RESIDENTIAL INTERIOR ACCESS/SURFACECITY STREET, PAVED TOPOGRAPHY HIGH/DRY, LEVEL IMPROVEMENTS CLEARED

WATERFRONT NO WATERFRONT WATER VIEW NONE PUBLIC WATER WATER SEWER PUBLIC SEWER OTHER UTILITIES ELECT
WATERFRONT FEATURENONE **ELECTRICITY** ZONING CITY, RES SINGLE

County Zoning:

SPECIAL SALE TYPE:N/A

Land Lease per Year: 1st Mort Amount:

FEES INCLUDE:

Contingency Reason:

Assignment of Interest: Seller Terms:

Interest Rate:

1st Mtg Incl: **Equity:**

ACCEPT FINANCING: CASH, CONVENTIONAL

LstOff: Levin Rinke Realty - OFC: 850-916-5050 LstAgt: Amanda Hurd - CELL: 850-375-3570

LstAgt Email: amandahurdrealtor@vahoo.com Co-Off:

Co-Agt:

Sale Factors:

BuyAgt: 2% TrnsBrk: 2% NonRep: 0% Dual/Var?:Y

List Type: EXCLUSIVE RIGHT OF SALE Agency Relationship:TRANSACTION BROKER Sellers: in file

LtdServ:N

Sellers Ph:

SHOWING: CALL AGENT

Bonus Amt: Bonus Exp Date: **Bonus Terms:**

Sold Price: \$20,500 Closed Date: 6/10/2016 Contract Date: 4/16/2016

DOM/CDOM: 0/0 **Contingency Reason:**

Mtg Amt Offered:

1st Mtg Mo Pymt:

Buyer Name: Mortgage Type: CASH

DIVINITY BUILDERS GROUP

SellingOff: KELLER WILLIAMS REALTY GULF COAST - OFC: 850-471-5... CoSellOff:

SellAgt: JAMES GILBERT - CELL: 850-607-5531 CoSellAat:

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Prepared by: CHARLES SHERRILL Confidential: Agent Only. Do not Distribute to Client. 10/05/2016 04:08 PM

1 of 1 10/5/2016 4:18 PM

COMPARABLE #1

Chris Jones Escambia County Property Appraiser



— US Highway





Map Grid

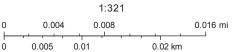
All Roads

City Road

Easement

County Road Property Line

Interstate



Spreadsheet Page

LAND

Agent Full - For Agent's Only. Do Not Distribute to Clients.

MLS # 470563 Prop Type: RESIDENTIAL LOTS List Price: \$18,000 Status: Sold Last Change: 2/6/2015 List Date: 10/7/2014

Address:511 W CHASE ST Lot Size: 37 X 110 PENSACOLA FL 32502 Acreage: 0.090000 County: ESCAMBIA Acre Price: \$200,000.... Approx Sqft: Subdivision:NONE

Client Hit Ct: 8 Water Frontage: Parcel # 000S00-9080-190-010 Road Front Feet: NumLots: Elem: GLOBAL LEA Middle: WORKMAN High: PENSACOLA Front Foot Price Dir: WEST ON GARDEN ST TO NORTH ON DEVILLERS TO WEST (LEFT) ON CHASE ST

Legal: BEG 120 FT W OF NE COR OF BLK S 110 FT W 37 FT N 110 FT E 37 FT TO BEG BLK 10 OR 1976 P 540 MAXENT TRACT CA 96

Virtual To... Media:







Property Description Vacant land, Close to downtown, Price to sell!

Agent Notes Vacant land. Close to downtown. Price to sell! Please check with city for permitting and or building requirements.

LOT LOCATION INTERIOR ACCESS/SURFACECITY STREET IMPROVEMENTS CLEARED

WATER PUBLIC WATER SEWER SEWER AVAILABLE

County Zoning:

SPECIAL SALE TYPE: AS IS, COURT APPROVAL REQUIRED Mtg Amt Offered:

Land Lease per Year: 1st Mort Amount:

FEES INCLUDE:

Contingency Reason:

Assignment of Interest:

LtdServ:N

Sellers Ph:

Seller Terms:

Equity:

List Type: EXCLUSIVE RIGHT OF SALE

SHOWING: SEE AGENT NOTES, VACANT

Agency Relationship:TRANSACTION BROKER

Bonus Exp Date:

Interest Rate:

1st Mtg Incl:

ACCEPT FINANCING: CASH, CONVENTIONAL

LstOff: ERIC GLEATON REALTY, INC - OFC: 850-477-5908

LstAgt: ERIC L GLEATON - HOME: 850-477-5908 LstAgt Email: ericgleaton@ericgleaton.com

Co-Off: ERIC GLEATON REALTY, INC - OFC: 850-477-5908

Co-Agt: BRIAN KELLEY - CELL: 850-380-1292

\$18,000

DOM/CDOM: 50 / 50

1st Mtg Mo Pymt:

2/5/2015

Contract Date: 11/26/2014 Sale Factors:

Contingency Reason:

Bonus Amt: **Bonus Terms:**

Dual/Var?: N

BuyAgt: 2.5%

TrnsBrk: 2.5%

NonRep: 0%

We Are Having Fun,LLC

Sellers: In File

Buyer Name: Mortgage Type: CASH

SellingOff: ERIC GLEATON REALTY, INC - OFC: 850-477-5908

CoSellOff:

Sold Price:

Closed Date:

SellAgt: ERIC L GLEATON - HOME: 850-477-5908

CoSellAat:

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1 of 1 10/5/2016 4:23 PM

COMPARABLE #2







Map Grid

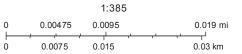
All Roads

City Road County Road Property Line

Easement

Interstate

State Road



Spreadsheet Page

LAND

Agent Full - For Agent's Only. Do Not Distribute to Clients.

MLS # 497455 Prop Type: RESIDENTIAL LOTS List Price: \$12,000

Status: Active **List Date:** 12/11/2015 Last Change: 7/9/2016 Address: 600 W JACKSON ST Lot Size: 27x104 PENSACOLA FL 32501 Acreage: 0.060000 County: ESCAMBIA Acre Price: \$200,000....

Approx Sqft: Subdivision:NONE Client Hit Ct: 29 Water Frontage:

Parcel # 000S00-9011-008-075 NumLots: Road Front Feet: Elem: GLOBAL LEA Middle: WORKMAN High: PENSACOLA Front Foot Price

Start out by going west on Cervantes Street toward N. Palafox. Turn left onto N. Coyle St. Take second right onto W Jackson St. Lot is on the corner of Coyle and Jackson.

Legal: LT 8 BEL NO BLK 75 RE S/D OF BLK 75 WEST KING PB 2 P 38 OR 623 P 97 OR 6911 P 437 CA 94

Virtual To... Media:



Seller Terms:

Equity:

List Type: EXCLUSIVE RIGHT OF SALE

Agency Relationship:SINGLE AGENT

Bonus Exp Date:

Sellers: Faklis, George

SHOWING: VACANT

LtdServ:N

Sellers Ph:





Property Description

Great residential lot in up and coming area of downtown. Owner will consider a package deal including-this lot & MLS 493475

Agent Notes Owner will consider a package deal including-this lot, MLS 491571 & MLS 493475

LOT LOCATION CORNER ACCESS/SURFACECITY STREET, PAVED

WATER PUBLIC WATER SEWER PUBLIC SEWER ZONING RES SINGLE

County Zoning: Assignment of Interest:

Land Lease per Year: Mtg Amt Offered: **Interest Rate:**

1st Mtg Incl: 1st Mort Amount: 1st Mtg Mo Pymt:

FEES INCLUDE:

ACCEPT FINANCING: Contingency Reason:

LstOff: KELLER WILLIAMS REALTY GULF COAST - OFC: 850-916-5800 **BuyAgt:** 2.5% TrnsBrk: 2.5% NonRep: 2.5%

LstAgt: HEATHER SHEARER - CELL: 850-390-5857

LstAgt Email: ha.shearer@yahoo.com

Co-Off: Co-Agt:

SPECIAL SALE TYPE:N/A

Sold Price: DOM/CDOM: 291 / 291

Closed Date: **Contract Date: Contingency Reason:**

Sale Factors:

SellingOff: SellAgt: CoSellOff: CoSellAat:

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Dual/Var?: N

Bonus Terms:

Buyer Name:

Mortgage Type:

Bonus Amt:

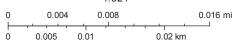
1 of 1 10/5/2016 4:24 PM

COMPARABLE #3









COMPARABLE #4

Spreadsheet Page

LAND

MLS # 494255

Status: Sold

Agent Full - For Agent's Only. Do Not Distribute to Clients.

Prop Type: RESIDENTIAL LOTS Last Change: 6/27/2016

List Price: \$25,900 **List Date:** 2/1/2016 Lot Size: 30*120

Address: 508 N A ST PENSACOLA FL 32501 Acreage: 0.070000 County: ESCAMBIA Acre Price: \$271,428....

Approx Saft: Subdivision:NONE Client Hit Ct: 18 Water Frontage: Road Front Feet: NumLots:

Parcel # 000S009010019078 Elem: GLOBAL LEA Middle: WORKMAN High: PENSACOLA Front Foot Price Dir: From W Cervantes Street, turn South on A Street. Lot is on the left.

Legal: N 30 FT OF S 150 FT OF W 125 F T BEL NO BLK 78 BELMONT TRACT OR 6772 P 1606 CA 95

Media:





Assignment of Interest:

LtdServ:N

Sellers Ph:

Seller Terms:

Equity:

List Type: EXCLUSIVE RIGHT OF SALE

Sellers: See Chell Investments LLC

SHOWING: SEE AGENT NOTES

SellAgt: NANNETTE CHANDLER - CELL: 850-516-3863 CoSellAgt: Jamie Ross - CELL: 850-449-3454

Agency Relationship:TRANSACTION BROKER

Bonus Exp Date:



Property Description

Virtual To...

Free and clear lot just a few blocks from downtown and directly next door to new construction. Great investment opportunity in an up-and-coming area.

Agent Notes Show and sell. Exact dimensions to be verified by buyer.

WATER PUBLIC WATER SEWER PUBLIC SEWER

Interest Rate:

BuyAgt: 2.5%

TrnsBrk: 2.5% NonRep: 2.5%

Dual/Var?:Y

Bonus Amt:

Bonus Terms:

County Zoning:

SPECIAL SALE TYPE:N/A

Land Lease per Year: 1st Mort Amount:

FEES INCLUDE: Contingency Reason: Mtg Amt Offered: 1st Mtg Mo Pymt:

1st Mtg Incl:

ACCEPT FINANCING: CASH, CONVENTIONAL

LstOff: WaterFrontCity Realty LLC - CELL: 850-712-2591

LstAgt: NANNETTE CHANDLER - CELL: 850-516-3863 LstAgt Email: nchandler10@gmail.com Co-Off: WaterFrontCity Realty LLC - CELL: 850-712-2591

Co-Agt: Jamie Ross - CELL: 850-449-3454

Sold Price: \$19,000

Closed Date: 6/23/2016 Contract Date: 6/3/2016 Sale Factors:

DOM/CDOM: 123 / 123

Contingency Reason:

Buyer Name: Mortgage Type: CASH

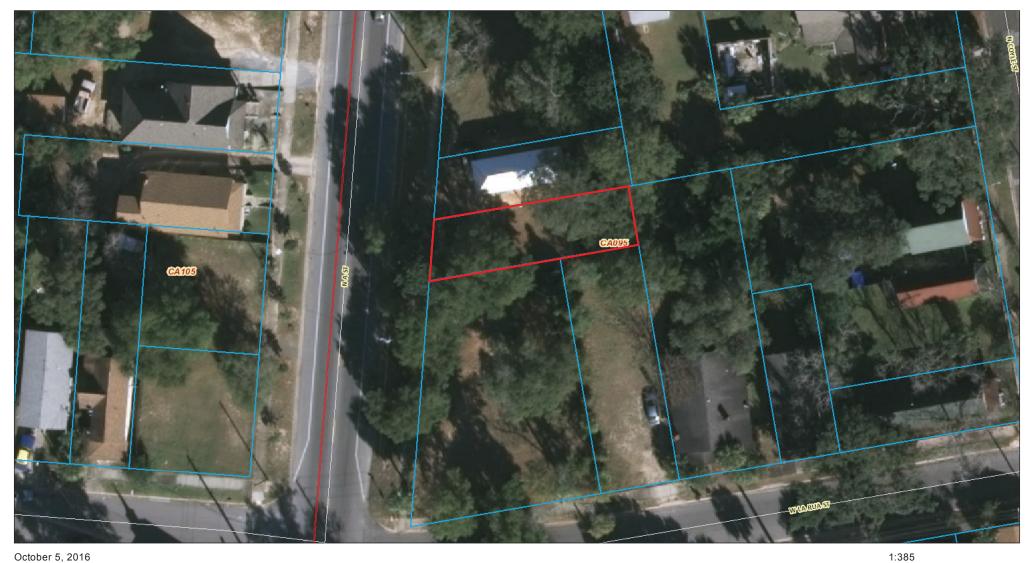
SellingOff: WaterFrontCity Realty LLC - CELL: 850-712-2591 CoSellOff: WaterFrontCity Realty LLC - CELL: 850-712-2591

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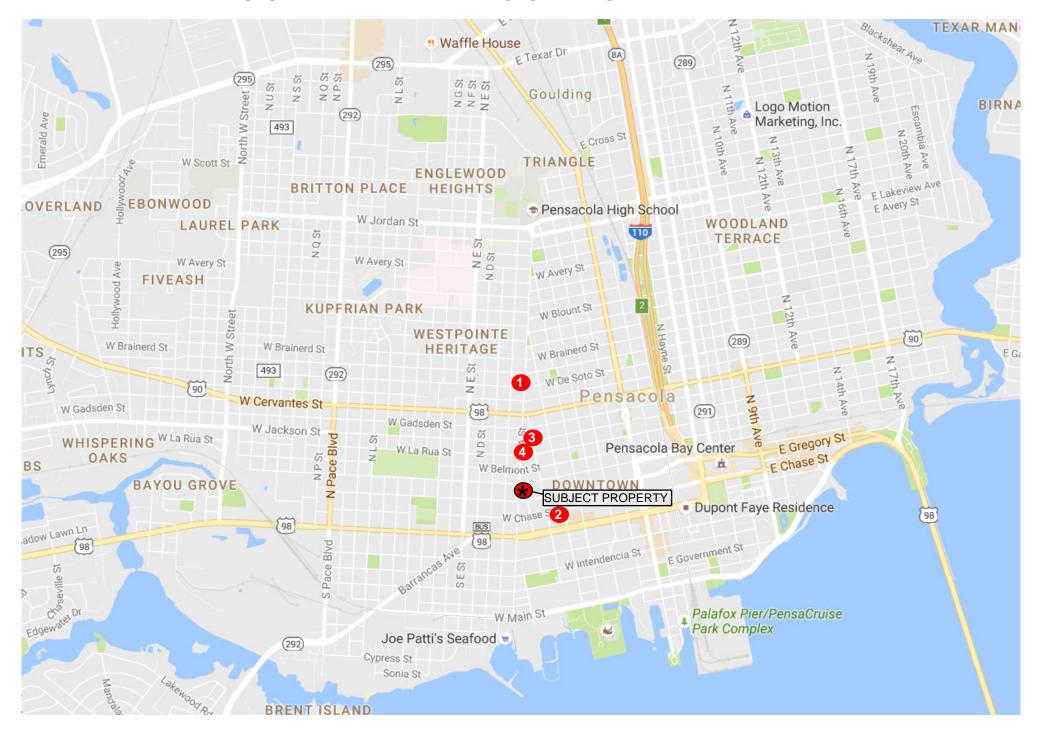








COMPARABLE LOCATION MAP



APPRAISER'S QUALIFICATIONS

NAME: Charles C. Sherrill, Jr., MAI

TITLE: President

OFFICE ADDRESS: Sherrill Appraisal Company

410 East Government Street Pensacola, Florida 32502

EDUCATION: Bachelor of Arts Degree in Economics, Washington & Lee University,

Lexington, Virginia (1984)

Successfully completed the following courses sponsored by the American Institute of Real Estate Appraisers:

Course 1A-1 Real Estate Appraisal Principles (Tufts University, 1986)

Course 1A-2 Basic Valuation Procedures (University of North Carolina, 1986)

Course SPP Standards of Professional Practice (Atlanta, Georgia, 1987)

Course 1B-A Capitalization Theory and Techniques - Part A (Florida State University, 1987)

Course 1B-B Capitalization Theory and Techniques - Part B (University of Portland, 1988)

Course 2-1 Case Studies in Real Estate Valuation (Colorado University, 1988)

Course 2-2 Report Writing and Valuation Analysis (University of Central Florida, 1989)

Successfully completed the following course sponsored by the Commercial Investment Real Estate Institute:

Course 401 Introduction to Commercial Real Estate Analysis (Pensacola, Florida, 1995/1998)

CONTINUING EDUCATION:

Credited with attendance/completion of the following seminars/courses:

Appraisal Institute

Eminent Domain and Condemnation

Uniform Standards of Professional Appraisal Practice

Business Practices and Ethics

Analyzing Operating Expenses

Appraising from Blueprints and Specifications

Feasibility, Market Value, and Investment Timing

Analyzing Distressed Real Estate

Hotel/Motel Valuation

Effective Appraisal Report Writing

FHA Homebuyer Protection Plan and The Appraisal Process

Standards of Professional Practice - Part C

Standards of Professional Practice - Part A

Fair Lending and the Appraiser

Appraisal of Retail Properties

Standards of Professional Practice - Part B

Understanding Limited Appraisals and General Reporting Options - General

Accrued Depreciation

Depreciation Analysis

Rates, Ratios, and Reasonableness

Comprehensive Appraisal Workshop

Real Estate Risk Analysis

APPRAISER'S QUALIFICATIONS

CONTINUING EDUCATION (Continued):

Credited with attendance/completion of the following seminars/courses:

State Certification

USPAP Update

Florida Appraisal Laws and Regulations

Appraisal of 2-4 Family and Multi-Family Properties

Challenging Assignments for Residential Appraiser's

Foreclosure Basics for Appraiser's

Florida Appraiser Supervisor/Trainee Rules

Neighborhood Analysis

Communicating the Appraisal

Appraisal Principles

Sales Comparison Approach

Income Capitalization Approach

Cost Approach

Real Estate, Mortgages, and Law

EXPERIENCE:

Engaged since 1986 in valuation, consulting, and market studies of various property types, including office, retail, industrial, multi-family residential, churches, restaurants, motels, subdivision developments, commercial land, acreage, marinas, single family residential, and condominiums in numerous states. Have testified as an expert witness numerous times in the Circuit Courts of Escambia, Santa Rosa, and Okaloosa Counties. Prior to joining Sherrill Appraisal Company in 1992, employed by Landauer Associates, Inc., Atlanta, Georgia (1986-1992) as Vice President, Valuation and Technical Services Division.

PROFESSIONAL LICENSES:

State Certified General Appraiser (#RZ1665), State of Florida (1993-Present)

Licensed Real Estate Broker (#BK0436908), State of Florida (1996-Present)

Former Licensed Real Estate Salesman (#SL0436908), State of Florida (1985-1996)

Former State Certified Appraiser (#000439), State of Georgia (1991-1992)

PROFESSIONAL MEMBERSHIPS:

Member, Appraisal Institute; Awarded the MAI designation by the Appraisal Institute in 1991

Past Member, Regional Ethics and Counseling Panel - Appraisal Institute (1994-1996)

Past Member, Escambia County Value Adjustment Board (2008 – 2012)

Member, Pensacola Association of Realtors

Member, Florida Association of Realtors

Member, National Association of Realtors

Member, Branch Banking and Trust Company Local Advisory Board of Directors

Member, Pensacola Area Chamber of Commerce

CIVIC ACTIVITIES:

Member, Rotary Club of Pensacola (Former Board Director); Paul Harris Award Recipient

Past President and Executive Committee Member, Pensacola Sports Association Board of Directors

Current Board Member, Pensacola Sports Foundation

Past Secretary/Past Treasurer, Fiesta of Five Flags Association Board of Governors

Past Board Member and Trustee, Pensacola Historical Society Foundation

Past Member and Executive Committee Member, Pensacola State College Board of Governors

Member and Past Board Director & Executive Committee Member, Pensacola YMCA

Past Board Member and Former Treasurer, Pensacola Historical Society Board of Directors

Past President, Booker T. Washington High School Baseball Booster Club Board of Directors Graduate, Leadership Pensacola (Class of 1999)

Other civic involvements include various fund raising activities for Boy Scouts of Ame

Other civic involvements include various fund raising activities for Boy Scouts of America, Junior Achievement, March of Dimes, American Cancer Society, Leukemia Society, and the American Heart Association.

APPRAISER'S QUALIFICATIONS

LISTING OF APPRAISER CLIENTS:

Mortgage Loan Purposes

Aegon Realty Advisors Company Liberty Bank Bank of America Metric Realty

BBVA Compass Metropolitan Life Insurance Company National Bank of Commerce (Alabama) Beach Community Bank

Branch Banking & Trust (BB&T) Navy Federal Credit Union Canadian Imperial Bank of Commerce Pen Air Federal Credit Union Pensacola Government Credit Union Centennial Bank

Chase Manhattan Mortgage Corp. PNC Bank

Premier Bank (Louisiana) Charter Bank

Coastal Bank and Trust RBC Bank Colonial Bank of Alabama Regions Bank Cumberland Bank (Kentucky) ServisFirst Bank Dollar Bank Smart Bank

Statewide Mortgage Company **Equity Valuation Partners**

First American Bank SunTrust Banks, Inc.

First City Bank of Fort Walton Beach Travellers Realty Investment Company

First Coast Community Bank Tyndall Federal Credit Union First National Bank of Commerce (Louisiana) United Bank (Alabama) First National Bank of Florida Valuation Management Group First Navy Bank Vanguard Bank & Trust Company

Gulf Coast Community Bank Whitney National Bank GulfSouth Private Bank Wachovia Corporation

Hancock Bank Wells Fargo Bank

Market Value Purposes

Aetna Realty Advisors Ford Motor Company

Bank of Boston Florida Department of Transportation

Gulf American SBL, Inc. Bank South N. A.

Baptist Health Care Corp. Lakeview Center

Barnett Banks, Inc. Lasalle Realty Advisors Barnett Bank Trust Company N. A. Midway Water Company

Catholic Church Diocese PHH Relocation and Real Estate Chicago Title Company Pensacola Area Chamber of Commerce

Citicorp Real Estate Pensacola Historical Society City of Fort Walton Beach Pensacola State College

Pensacola Preservation Board (State of Florida) City of Milton City of Pensacola Port of Pensacola

Dusco Property Management Presbytery of Florida

Episcopal Church Diocese Recoll Management Corporation Insurance Co.

Escambia County, Florida Sacred Heart Hospital

Escambia County Employees' Credit Union Saltmarsh, Cleaveland & Gund

Escambia County Utilities Authority Southern Company

Fairfield Communities, Inc. SouthTrust Bank of Alabama, N.A.

Various Estates, Attorney's, Accountants, Insurance Federal Aviation Administration Federal Deposit Insurance Corporation Companies, Churches, & Property Owners

First Alabama Bank Waterfront Rescue Mission

First National Bank of Georgia Wachovia Settlement Services, LLC

Fisher Brown Insurance Company (Cost Analysis) WSRE Television