Amir Michael Fooladi

PO Box 12862 Pensacola, FL 32591 amir@pars-co.net (850) 696-7656

EDUCATION & INSTITUTIONAL SERVICE:

The University of Southern Mississippi, B.S., Construction Engineering & Management

Honors Graduate 3.5 GPA - Presidents/Deans List

Sigma Lambda Chi Honor Society for Architects and Engineers – Vice President

Phi Sigma Pi Honor Society – Secretary

USM Scholar Day Award

Student Constructors Organization, President

Resident Assistant - Three Years

RA of the Year 1998-1999

Team Captain of Flag Football Team 1998-1999

Boys & Girls Club of Hattiesburg, Tutor/Volunteer

Christian Services, Volunteer

The University of Texas at El Paso, Civil Engineering Bachelors of Science

Chess Club, President Radio Club, DJ and Producer

CERTIFICATIONS AND TRAINING:

NASCLA Certified Contractor Competency in 14 States throughout the USA

Certified General Contractor – State of Florida #1512307

Certified General Contractor – State of Alabama #49330

Certified General Contractor – State of Louisiana #59911

U.S. Army Corp of Engineers – Construction Quality Management Certification

OSHA 30 Hour Certificate

PMP Certification Training

HAZWOPER Training

CPR & First Aid Certified

Civil Works/Surveying & AASHTO Survey Data Management Systems (SDMS)

ArcGIS - Planning/Analysis, Data Management Training

Building Envelope, Mold/Mildew, and Remediation Certification – W.M.C.

USGBC NC v.2.1 - LEED AP+BC

Primavera Expedition/ConstructWare/Viewpoint/Bidtek/ComputerEase

Primavera P³/SureTrak/Microsoft Project - CPM Scheduling Certifications

Proficiency Microsoft Office Software

Timberline/MC²/Xactimate - Estimating Software

AutoCAD/Revit/Navisworks/Horizontal Glue - Design/BIM modeling software training

SBA 8(a) Certified General Contractor - Government Contracting

PROFESSIONAL EXPERIENCE:

 2005 – Present ParsCo, LLC President/CEO

2015 – Present University of West Florida

Adjunct Professor, Building Construction Program

2005 – 2009 Building Knowledge Services, LLC

Owner/Instructor

9 1998 – 2008 W.G. Yates & Sons Construction Company

Senior Project Manager

1997-1998 Roy Anderson Corporation

Project Engineer/Estimator

HONORS, AWARDS, COMMITTEES:

2006 Construction Excellence Award-Association of Builders and Contractors (ABC) 2007 Excellence in Construction Award - ABC 2006-2007 ABC Project Manager of the Gulf Coast Award Varco Pruden Pre-Engineered Metal Building Builder of the Southeast 2012 - PRESENT 2015 – PRESENT 1620 AM Radio Host – Restaurant Realty Show with Michael Carro 2015 - PRESENT All Ears Gulf Coast Podcast Founder and Host 2015 - PRESENT Belmont DeVilliers Neighborhood Association Member 2015 - PRESENT Belmont DeVilliers Art Committee Board Member 2015 - PRESENT University of West Florida Building Construction Program Board of Directors 2016 – PRESENT Pensacola Airport Master Planning Board Committee – Belmont DeVilliers ACUMEN Human Centered Design Team - Pensacola, FL 2014 Ranked 25th in the USA in Chess in 1990 – United States Chess Federation (USCF) 2016 – PRESENT City of Pensacola Construction Board of Adjustments and Appeals ENTRECON Award – Entrepreneurs' Champion Finalist – 2nd place 2016

2017 ENTRECON Panelist and Speaker – Process Improvement

2018 InWeekly Top 100 Power List – Ranked #68

PROFESSIONAL EXPERIENCE:

Amir has over 20 years and more than \$2 billion dollars of construction and management experience. He has successfully completed a wide variety of private and public sector projects, including medical, hospitals, assisted living facilities, restaurant, retail, hospitality, resort, casino, office, renovation, multi-family, institutional, military, civil, industrial, and state/government projects. Amir began his career early, working as an Estimator and Project Engineer while attending college, and later after graduation, he continued his progression into the roles of Lead Estimator, Project Manager, Senior Project Manager, and now President/CEO of his own successful firm. Amir has contractor licensure approval in 14 states and is responsible for all the aspects required to manage a project successfully and oversees all operations for ParsCo, LLC.

COMPETENCIES:

- Management duties including turn-key supervisory and management of all phases of construction on multiple projects including all subcontractor coordination, scheduling, safety, contracts, subcontractor and owner billings, purchase orders, submittals, change orders, requests for information (RFI's), and tracking of job costs. Responsible for hiring, coordinating, and supervising the tasks of internal staff and assigning work as required to execute projects. Responsible for overseeing all subcontractor activities and ensuring that they execute work in accordance with contractual and quality control/quality assurance goals. Oversee all project schedules to ensure timely or early completion dates. Manage all change orders and change management programs to maintain profits and minimize exposure.
- Safety Management duties including managing safety or occupational health program elements.
 Developing and recommending safety and occupational health policy to higher levels of
 management. Applying safety and occupational health laws, regulations, principles, theories,
 practices, and procedures to advise on or resolve technical matters dealing with occupational
 safety and health requirements. Developing safety and occupational health standards,
 regulations, practices, and procedures to eliminate or control potential hazards. Developing or
 implementing programs to reduce the frequency, severity, and cost of accidents and occupational

injuries. Analyzing or evaluating new and existing jobs, processes, products, or other systems to determine the existence, severity, probability, and outcome of hazards. Designing or modifying workplaces, processes, products, or other systems to control or eliminate hazards. Inspecting or surveying workplaces, processes, products, or other systems for compliance with established safety and occupational health policies or standards and to identify potential new hazards. Training of workers, supervisors, managers, or other safety and occupational health personnel in safety or occupational health subjects.

- Estimating duties including quantity takeoffs, budget analysis, value engineering, bid solicitation, request for proposals (RFP's), and bid day activities.
- Pre-construction duties including due diligence, feasibility studies, design coordination, consultant hiring, design/build, RFPs, review of plans/specifications, program management, and generation of drawings as required for bidding, construction, estimating, and field use.
- Marketing duties including business development and solicitation of work through contacts and relationships with area developers, architects/engineers, and contacts throughout the Southeast.
- Administrative duties including overseeing payables and receivables, generation of pay applications, development of procedures and systems to create organization within the company.
- Management and coordination of projects from conceptual design stages to construction phase to closeout/start-up, and final commissioning. Responsible for all planning and organizational decisions to ensure project success including staff hiring, jobsite setup, subcontractor design/build coordination, value engineering, Owner contract negotiations, and final coordination between Consultants to make projects a reality.

NOTABLE PROJECTS:

Portofino Condominium Phase 1 - \$30M Pensacola Beach, FL

Restaurant Iron - \$100K Pensacola, FL

Summer Vista - \$12M Pensacola, FL

Federal Bureau of Prisons - \$120M Yazoo City, MS

LSU UMC Hospital - \$1.9B New Orleans, LA

Seminole Hard Rock Café Casino - \$100M Tampa, FL

Destin West Gulfside Condominium - \$26M Okaloosa Island, FL

Grand Sandestin Hotel - \$40M Sandestin, FL

UMC Acute Care Health Tower - \$22M Jackson, MS

Wal-Mart Supercenter #182 - \$9.5M Greenville, MS

Palms of Destin Resort - \$80M Destin, FL

The Ruby Slipper Café - \$400K Pensacola, FL

VA Hospital Renovations - \$4M Tuscaloosa, AL

Auburn University Wellness & Rec - \$36M Auburn, AL

University of Alabama Student Center - \$25M Tuscaloosa, AL

Silver Beach Condos - \$20M Destin, FL

St. Barth/St. Lucia Silver Shells -\$52M Condominiums Destin, FL

The Village of Baytowne Wharf - \$90M Sandestin, FL

Portofino Spa & Lifestyle Center - \$9M Pensacola Beach, FL

Wal-Mart Supercenter Expansion #534 - \$8.75M Lafayette, LA

Scarborough Middle School Renovation - \$6M

Mobile, AL

The Blake at Gulf Breeze - \$14M

Gulf Breeze, FL

Highland Plaza Office Complex - \$5M

Jackson, MS

Rankin County Public School CMa - \$2M

Rankin County, MS

The Blake at Malbis - \$15M

Daphne, AL

Summer Vista - \$18M

Pensacola, FL

One51 Main - \$4M

Pensacola, FL

Hawkins Waterfront Residence - \$1M

Gulf Breeze, FL

Trustmark Bank Downtown - \$1M

Pensacola, FL

Urban Swinery - Global Grill - \$500K

Pensacola, FL

Ruby Slipper Café - \$500K

Mobile, AL

Eglin Building 488 - \$750K

Eglin AFB, Florida

BLI&T Corp Headquarters - \$500K

Navarre, FL

Grand Casino Hotel Renovations - \$2M

Biloxi, MS

Semmes Middle School Addition - \$1M

Semmes, AL

Hinds County Courthouse - \$20M

Jackson, MS

Russell County Detention Center - \$4M

Phenix City, AL

The Blake at Township - \$12M

Ridgeland, MS

Louisiana State University Medical Center - \$2B

New Orleans, LA

Tarantola Historic Residence - \$500K

Pensacola, FL

Zimet Loft Residence - \$900K

Pensacola, FL

Fisher Brown Bottrell Insurance Downtown - \$1M

Pensacola, FL

Wilfrids Barber Shop - \$100K

Pensacola, FL

Tyndall Air Force Base IDIQ - \$5M

Tyndall AFB, Florida

Eglin Building C-80 - \$300K

Eglin AFB, Florida

Garden District Cottages Development - \$7M

Pensacola, FL

PERSONAL:

Married, with 3 children.

Former drummer for Church Worship Team

Member of First United Methodist Church of Robertsdale, AL

Enjoys playing chess, sports, and being outdoors.

Owns and operates the "Razzle Dazzle Farm" with his wife in Baldwin County, AL

Foster Home - State Certified.

Volunteer Work: Boys & Girls Club, Pensacola Chess Club, University of West Florida, Studer Community Institute.