

Monthly Financial Review



November, 2019





Revenues

November, 2019

- **General Fund**

- One Month Collected

- **Franchise Fee & Public Service Tax** + **11.98%**
 - **Half-Cent Sales Tax** + **2.72%**
 - **Communication Services Tax** + **5.53%**

- Two Months Collected

- **Municipal Revenue Sharing** + **2.33%**





Other Funds

November, 2019

- **Local Option Sales Tax** + **1.64%**
- **Local Option Gas Tax** - **10.59%**
- Tree Planting Trust Fund \$520,226
- Housing Initiatives Fund
 - City \$51,461
 - CRA \$449,309





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Formal Bids/RFQs

•**Big Orange Enterprise dba Escape Landscaping & Lawn Care**

- Stormwater Ponds Maintenance – Public Works
- SBE – Yes
- Purchase Method – ITB 19-024, Stormwater Pond Maint. Contract
- \$114,373
- Budgeted – Yes

•**Castech Products, Inc.**

- Landside Pavement Sealcoating – Airport
- SBE – No
- Purchase Method – ITB 19-035
- \$71,862
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Contract Renewals/Extensions

•**CDW Government**

- Microsoft License Renewal – Technology Resources
- SBE – No
- Purchase Method – National IPA Tech. Solutions Contract 2018011-01
- \$229,807
- Budgeted – Yes

•**Coastal Machinery Co.**

- Ball Crew Tractor Replacement – Parks & Recreation
- SBE – No
- Purchase Method – Quotes
- \$35,654
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Contract Renewals/Extensions

•**Environmental Systems Research**

- ArcGIS License & Maintenance Renewal – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$25,146
- Budgeted – Yes

•**GovConnection, Inc.**

- FireEye Virus Protection Support Renewal & Upgrade – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$52,464
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Contract Renewals/Extensions

•**Ken Griffin Landscape Contractors, Inc.**

- Landscape & Irrigation Maint. Scvs for PNS Terminal Area & Rental Car Scv Facility – Airport
- SBE – Yes
- Purchase Method – Year Three (3) of Three (3) Year Contract (ITB#17-013)
- \$108,529
- Budgeted – Yes

•**N. Harris Computer Corp. dba ADV**

- CIS Infinity Support Renewal – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$175,816
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

Contract Renewals/Extensions

•PC Specialist, Inc. dba Technology Integration Group

- WAN Support & IDS Mgt Support Renewal – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$48,600
- Budgeted – Yes

•SmartCop, Inc. , dba CTS America

- SmartCop ESRI Mobile Mapping Solution – Police
- SBE – No
- Purchase Method – Single Quotation
- \$30,100
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Contract Renewals/Extensions

•**Southern Light, LLC dba Uniti Fiber**

- Dark Fiber Ring Network Maintenance Renewal – Technology Resources
- SBE – No
- Purchase Method – Single Quotation
- \$76,800
- Budgeted – Yes

•**Warren Averett, LLC**

- FY20 Professional Auditing Services – Financial Services Department
- SBE – No
- Purchase Method – Year Three(3) of Five(5) Year Contract (RP 18-010)
- \$93,475
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Quotations & Direct Negotiations

•Adventure Motorsports of NWF

- Two Marked Motorcycles Outfit FY20 – Police
- SBE – No
- Purchase Method – Sole Source
- \$46,494
- Budgeted – Yes

•Big Orange Enterprise dba Escape Landscaping & Lawn Care

- Landscape & Irrigation System Mani., Summit Blvd – Airport
- SBE – Yes
- Purchase Method – Quotations
- \$27,996
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Quotations & Direct Negotiations

•Consolidated Pipe & Supply

- Warehouse: Polyethylene(PE) Pipe & Fitting – Pensacola Energy
- SBE – No
- Purchase Method –ITB 19-031, 1 year contract
- \$25,288
- Budgeted – Yes

•Enmon Enterprise, LLC dba JaniKing of Pensacola

- Terrazzo Floor Maintenance Services - Airport
- SBE – Yes
- Purchase Method – Quotations
- \$75,780
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Quotations & Direct Negotiations

•Florida Cleaning Systems, Inc. dba FCS Facility Services

- Janitorial & Carpet Cleaning Services - Airport
- SBE – No
- Purchase Method – Year Two(2) of Three(3) Year Contract (ITB 19-0008)
- \$367,500
- Budgeted – Yes

•InterVISTAS Consulting, Inc.

- Air Service Consulting – Airport
- SBE – Yes
- Purchase Method – Direct Negotiations
- \$125,000
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Quotations & Direct Negotiations

•Michael G Moroney & Associates, Inc.

- Airport Consulting Services for FY20 – Airport
- SBE – No
- Purchase Method – Direct Negotiation
- \$198,500
- Budgeted – Yes

•RMG Enterprise Solutions, Inc.

- Enhancements to Airport Digital Signage – Airport
- SBE – No
- Purchase Method – Sole Source
- \$85,053
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Quotations & Direct Negotiations

•Site and Utility, LLC

- Airport Rental Car Pond#4 Rehab Project – Airport
- SBE – No
- Purchase Method – Quotations
- \$28,060
- Budgeted – Yes

•Site and Utility, LLC

- Brittney Forge Pond#2 Rehab Project – Public Works
- SBE – No
- Purchase Method – Quotations
- \$35,444
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•Quotations & Direct Negotiations

•Site and Utility, LLC

- Brittney Forge Pond#1 Rehab Project – Public Works
- SBE – No
- Purchase Method – Quotations
- \$54,058
- Budgeted – Yes

•Schindler Elevator Corporation

- Elevator & Escalator Maintenance – Airport
- SBE – No
- Purchase Method – Quotations
- \$48,588
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

State, Federal or Other Buying Contracts

•Bozard Ford Company

- Two ½ Ton CNG Powered Ford F150 Pickups – Pensacola Energy
- SBE – No
- Purchase Method – Florida Sheriff’s Association Contract
#FSA 19-VEL27.0
- \$89,580
- Budgeted – Yes

•Bozard Ford Company

- Ford F750 Powered Utility Body – Pensacola Energy
- SBE – No
- Purchase Method – Florida Sheriff’s Association Contract
#FSA 19-VEL27.0
- \$149,994
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•State, Federal or Other Buying Contracts

•Deere & Company dba John Deere

- John Deere 3038E Compact Utility Tractor – Public Works
- SBE – No
- Purchase Method – Sourcewell Contract #062117-DAC
- \$35,338
- Budgeted – Yes

•Dell Marketing LP

- Dell Latitude 420, Latitude 7490, Mobile Precision 5530 & adapters
– Technology Resources
- SBE – No
- Purchase Method – NASPO ValuePoint Contract #MNWNC-108
- \$114,713
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

State, Federal or Other Buying Contracts

- **Rush Truck Center of Alabama dba Rush Truck Center Mobile**
 - Peterbilt 567 Tractor – Sanitation
 - SBE – No
 - Purchase Method – Florida Sheriff’s Association Bid #18-VEH16.0
 - \$148,314
 - Budgeted – Yes

- **Sanson Equipment Company, Inc.**
 - 2020 Autocar with New Way 31 Yard ASL Body – Sanitation
 - SBE – No
 - Purchase Method – Sourcwell Contract#112014-NWY
 - \$339,221
 - Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 11/01/19 – 11/30/19

•State, Federal or Other Buying Contracts

•Ten-8 Fire Equipment, Inc.

- Gripper Hose System – Fire
- SBE – No
- Purchase Method – Lake County, FL Contract # 17-0606L
- \$27,278
- Budgeted – Yes



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