2140 EAST SCOTT ST. PENSACOLA, FL 32503 PHONE (850) 382-7071 • E-MAIL BJANSON@HILESMCLEOD.COM

W. BRETT JANSON

Dear Mr. Johnson,

I would like to ask for consideration for the Board Member position with the Gateway Review District. I am a Pensacola native and an active community member with a background in the building construction and insurance industries and would love the chance to give back by lending my advisory skills to the City of Pensacola and its Gateway District.

I am an insurance risk advisor and specialize in working with clients in the building construction, architecture, and engineering industry, as building construction has been my career emphasis as a professional. I am a member of the American Institute of Architecture NW Florida chapter, and also a member of the Home Builders Association of West Florida. Please consider my involvement and my history as a licensed general contractor in the state of Alabama, as evidence that I have an interest in seeing that the design, erection, and renovation of buildings properly fit the needs and culture of our City. I also possess extensive knowledge in the operation of planning and zoning boards, as I have successfully presented numerous variance proposals, including to the City of Pensacola board. With this background and knowledge, I believe I would serve as an excellent advisor and Board Member to this organization. I would be thrilled to have the opportunity to serve on your board and put my knowledge to use as I am confident you'll find me a good fit.

Thank you very much for your time.

Sincerely,

srett Janson

W. BRETT JANSON

SUMMARY OF QUALIFICATIONS

- 10+ years state certified Residential Builders License in Alabama (Lic. # 14782)
- 7+ years claims estimating and adjusting with construction and insurance companies
- Licensed by Insurance department of numerous states for all lines adjusting, Property & Casualty
- Facilitated on-site meetings with homeowners, insurance adjusters, subcontractors, architects, engineers, and building inspectors
- Knowledge of Planning and Zoning Boards through many successful variance proposals including the City of Pensacola
- Member of the AIA-American Institute of Architecture, Member of Homebuilders Association
- Successfully created and negotiated numerous construction proposals based on client's needs
- Excellent personal skills, professional attitude, and firm personality provides ability to work through situational responsibilities
- Accomplished in the ability to read and interpret contract and insurance policy language
- Extensive experience in written and verbal explanations of insurance settlements
- Knowledge of importance in maintaining open communication with regards to customer service
- Advised homeowners and business owners of claim situations while successfully negotiating settlemments
- Proven track record of adaptability and flexibility to ensure that projects are completed on time and on budget
- Ability to adhere to company and corporate guidelines and procedures while working independently

EDUCATION

University of Florida

Bachelor of Science in Commercial Recreation/Hospitality Management (1997-2002)

Gainesville, FL

EMPLOYMENT

Hiles-McLeod Insurance

Pensacola, FL

2017-Present

Insurance Risk Advisor

Manage the transfer of risk for the Construction, Architecture, and Engineering Industries

Independent Claims Estimator

Pensacola, FL

2010 - 2016

Insurance Claims Associate

- Experience as a file examiner with responsibility of policy interpretation, issuing payments, settlement explanations, and denials
- Traveled to areas of the country where insurance clients experienced great insurance losses and adjusted causes of loss for Business Interruption, Additional Living Expenses, Contents, Fire, Water, Wind, Hail, Lightning, Back-up Sewer and Drain, Theft, Vandalism, Salvage, Liability
- Daily claim handling in Homeowner's, Commercial, Rental Dwelling, Condominium Association,
 Condo Unit, Church, Business Policies
- Responsible for training and reporting progress of adjusters new to the industry
- Worked independently at numerous catastrophe locations as a two story/steep adjuster

Blackwater Construction, Inc./Blackwater Restoration Consultants, Inc. Birmingham, AL 2005 – 2015

Business Owner

- Created and managed a construction business, offering planning, budgeting,
 and construction services to homeowners and property investors
- Prepared cost analysis and estimate proposals for new construction, renovations, and damaged homes
- Organized all accounting, billing, and draw requests with loan officers of banks
- Coordinated hiring and scheduling of subcontractors and negotiated contract pricing
- Managed and supervised construction of new homes, custom renovations,
 remodels, and additions to existing homes totaling multi-million dollars in revenue
- Facilitated on-site meetings with homeowners, insurance adjusters, subcontractors, architects, engineers, and building inspectors

Bluestone Building, LLC

Birmingham, AL

2004 - 2005

Project Manager/Construction Superintendent

■ Managed scheduling and completion of 3000 – 4000 sq. ft. custom built homes

Westerheim Homes, LLC

Pensacola, FL

2003 - 2004

Construction Superintendent

■ Supervised scheduling and building of 10 – 15 homes simultaneously