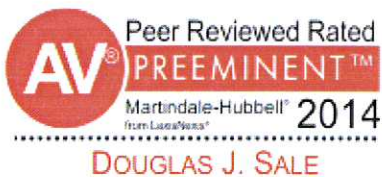


## Practice Areas

- [Local Government](#)
- Community Redevelopment
- Public Finance
- [Land Use Law](#)



Panama City Law Offices | 304 Magnolia Avenue | Panama City, Florida 32401 | 850.769.3434  
Santa Rosa Beach Law Offices | 2050 W. County Hwy 30A #M1-109 | Santa Rosa Beach, FL 32459  
| 850.650.0077  
Destin Law Offices | 35008 Emerald Coast Parkway, Fifth Floor | Destin, Florida 32541 |  
850.650.0010



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**Community and Professional Memberships:**

- Florida League of Cities 1999 Municipal Attorney of the Year
- Former President of Florida Municipal Attorneys Association
- The Florida Bar
- Former Member of the Florida Bar Young Lawyers Division Board of Governors
- Former President of the Bay County Bar Association
- Elected 2007 and 2014 Florida Trend's Legal Elite in Government and Administrative Law
- Board Member and Former Commodore of the St. Andrew's Bay Yacht Club
- Recipient of the Florida Bar President's 2006 Pro Bono award for the 14th Judicial Circuit
- Former member of the Vestry, St. Andrews Episcopal Church
- Member and former president of Florida Municipal Attorneys' Association

**About The Attorney:**

Douglas J. Sale is a Founding Partner with the Firm. His primary areas of practice are local government, public finance, and land use law. In addition, he heads the Firm's local government and public finance departments. He also maintains an active United States Coast Guard 100 Ton Masters License.

Mr. Sale served as the City Attorney for the City of Panama City Beach from 1981 until 2017 when HSMc Attorney Amy Myers with the firm succeeded him in that position. He serves as General Counsel for the Bay County Tourist Development Council and the Panama City Beach Convention and Visitors Bureau, Inc., and is the former General Counsel for First Florida Governmental Financing Commission and former General Counsel and Public Finance Counsel for Bay Medical Center, a special district. In addition, he serves as General Counsel for the Panama City Beach Community Redevelopment Agency, and was the City's lead representative in the financing and development of the Pier Park redevelopment project on Panama City Beach. He is serving as Special Counsel to the Panama City Community Redevelopment Agency regarding the City Marina and mixed use redevelopment project.

Mr. Sale earned his J.D., Cum Laude, from the University of Florida, where he served on the Law Review and as a Member of the Order of the Coif. He earned his B.A., Magna Cum Laude, from Vanderbilt University, majoring in Political Science with additional emphasis on Economics, and was chosen to be a Member of the Tennessee Alpha Chapter of the Phi Beta Kappa Society.

Mr. Sale is admitted to practice in Florida and in the federal court in the Northern District of Florida.

**Articles:**

[Free Enterprise vs. Economic Incentives: The Evolution of the "Public Purpose" Fulcrum](#)

BY: DOUGLAS J. SALE

Published in Stetson Law Review, May 2017



# Bryant Miller Olive

**Attorneys at Law**  
101 North Monroe Street  
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Tallahassee, FL 32301  
Tel 850.222.8611  
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## Frederick J. Springer

### SUMMARY

“You had an enormous task to accomplish within a very short timeframe. Not only did you do your job well, but you did it with a great deal of composure, patience and professionalism, and with a genuine openness to suggestions.”

- Track record of success at trial and appellate levels
- Seasoned lawyer with comprehensive, multi-disciplinary, public contracts experience
- Public service experience at state and federal level - executive and judicial branches
- Recognized for construction law expertise in *The Best Lawyers in America* (2010 and 2011)

### BAR MEMBER

Florida; Supreme Court of the United States; United States Court of Appeals for the Federal Circuit; United States District Court for the Northern, Middle and Southern Districts of Florida

**PROFESSIONAL ASSOCIATIONS** American Bar Association, Public Contract Law section and Litigation section; Florida Bar, Administrative Law section and Government Lawyers section

### EDUCATION

**Villanova University School of Law, Villanova, PA**  
J.D., 1991, Magna Cum Laude (Rank 10/203). Order of the Coif

**University of Maryland, College Park, MD**  
B.A. in Philosophy, 1987  
B.S. in General Business Administration, 1987

**Florida State University College of Law, Tallahassee, FL**  
Adjunct Professor, *Construction Law*, Spring 2011

**Ave Maria School of Law, Naples, FL**  
Guest Lecturer, *Government Contracts*, Summer 2015, 2016

**PROFESSIONAL EXPERIENCE** Bryant Miller Olive, P.A., Tallahassee, FL

*Shareholder and Chairman of the Board.* Perform full range of services at Florida's preeminent public finance law firm. Lead the Government Relations practice group and work through others (Government Procurement, Litigation, Public Private Partnership, and State and Local Government). Represent state and local governments and select private sector clients in complex transactions at all stages (planning, financing, procuring, delivering, litigating). Support state agency rulemaking proceedings and complex procurements, including administrative challenges, circuit court litigation, and appeals. (2007 to present)

**Florida Department of Management Services, Tallahassee, FL**

*Interim Executive Director, Office of Efficient Government.* Implemented Florida Efficient Government Act of 2006, which created new policies governing complex outsourcing initiatives. Worked with leadership across branches of government and across knowledge areas (budget, legal, procurement, program, technology, and project management) to develop, align, and implement new supporting processes and procedures. Launched and supported new council comprised of three agency heads, one cabinet member, and three private-sector members with collective experience in procurement, increasing operational efficiency, and implementing complex projects. Developed new office to support council and to serve agencies as center of excellence for outsourcing. (May 2006 to January 2007)

*Interim Deputy Secretary of Operations Support.* As one of two deputy secretaries reporting directly to agency head, ensured that agency divisions had direction and resources necessary to execute agency mission. Responsible for State Purchasing; Fleet Management; Federal Property Assistance; Correctional Privatization; and ADA Working Group. (January to May 2006)

*Director of State Purchasing.* Responsible for the planning, execution, and management of State Purchasing. Possessed ultimate accountability for executive agency purchasing policies and procedures (covering \$4.5 billion in annual spend), interpretation and implementation of legislation, forecasts, budget (\$8mm+), audits, records, and metrics. Managed and developed purchasing personnel (49 FTEs), who contracted for spend exceeding \$1 billion annually and who delivered purchasing subsystem of Florida Financial Management Information System. Built and maintained good working relationships with procurement leaders at the national, state, and local levels, both to serve customers and to identify and implement best practices. Created over \$1 billion in value while increasing customer satisfaction along key metrics. (2003-2006)

*Senior Attorney.* As Deputy General Counsel, supervised purchasing and facilities attorneys. As Assistant General Counsel, created new methods of contract solicitation, new standard contract language, and new methods of contract management. Exercised legal oversight of state and departmental purchasing divisions. Developed and implemented rules effecting Service First legislation, the most significant overhaul of the state personnel system in fifty years. (2001-2003)

**National Association of State Procurement Officials**

*Board of Directors.* Set policy and direction for non-profit association dedicated to strengthening the procurement community through education, research, and communication. Elected to Board by general membership (central purchasing directors of the fifty states). Served on Emerging Issues Committee and on Benchmarking Committee (2004-2006). Elected as Honorary Member, and serve on Strategic Intergovernmental Relations Committee (2009 to 2015)

**Vezina, Lawrence & Piscitelli, P.A., Tallahassee, FL**

*Associate.* Conducted full range of legal tasks for Florida's premier public contracts and construction litigation firm, including counseling clients, drafting documents and contracts, and prosecuting and defending cases in state and federal trial and appellate courts and specialized tribunals. Practice focused on civil litigation, but included full range of issues that affect corporate clients (licensing, tax, employment, environmental, bonding, etc.). Supervised and developed staff, legal assistants, and young attorneys. (1993-2001) (prior to 1997, practiced with Cummings, Lawrence & Vezina, P.A.)

## **United States District Court, District of New Jersey**

*Law Clerk to Honorable Garrett E. Brown, Jr.* Provided research and writing support to judge in country's seventh busiest district. Drafted bench memoranda, memorandum opinions, and orders in wide range of cases. Participated in case management conferences and coordinated progress of civil cases with clerk's office and magistrate judges. (1991-1993)

### **NOTABLE CASES**

*Miccosukee Tribe of Indians of Florida v. South Florida Water Management District*, 48 So. 3d 811 (Fla. 2010) (constitutionality of half-billion dollar financing for Everglades restoration)  
*City of Parker v. State*, 992 So. 2d 171 (Fla. 2008) and *Bay County v. Town of Cedar Grove*, 992 So. 2d 164 (Fla. 2008) (constitutionality of tax increment finance bonds)  
*Media General Convergence, Inc. v. Chief Judge of the Thirteenth Judicial Circuit*, 840 So. 2d 1008 (Fla. 2003) (for *amicus*, Circuit Court Judges Association)  
*Engineering Contractors Ass'n of S. Fla., Inc. v. Broward County*, 789 So. 2d 445 (Fla. 4<sup>th</sup> DCA 2001) (for trade association challenging contract award procedures)  
*Gore v. Harris*, 773 So. 2d 524 (Fla. 2000) (for intervenor, elector John Thrasher)  
*Triple R Paving, Inc. v. Broward County*, 774 So. 2d 50 (Fla. 4<sup>th</sup> DCA 2000) (reversing jury verdict denying home office overhead damages)  
*Harbert Int'l, Inc. v. James*, 157 F.3d 1271 (11<sup>th</sup> Cir. 1998) (affirming summary judgment for defendants in civil rights suit) (I worked in trial court, not on appeal)  
*Maccaferri Gabions, Inc. v. Dynateria, Inc.*, 91 F.3d 1431 (11<sup>th</sup> Cir. 1996) (reversing judgment entered on three-count jury verdict)

### **NOTABLE TRIALS**

Stipulated Judgment for client one day before jury trial in the amount of \$6,875,000  
Stipulated Judgment for client one day before jury trial in the amount of \$4,200,000  
Judgment for client following a two-week jury trial in the amount of \$2,700,000  
Judgment for client following an eight-day jury trial in the amount of \$1,840,000

### **SAMPLE PUBLIC CONTRACT MATTERS**

Represented state agency in near termination for default and negotiation of major deductive change order on complex technology project (2012)

Represented government agency in procurement and negotiation of third-party administration contract for \$2B clean energy and storm hardening program (2012)

Represented contractor in presentation and negotiation of claim related to termination for convenience of state agency contract (2012)

Represented government agency in defending protests seeking injunctive and declaratory relief concerning award of major construction contracts (\$36M and \$80M) in connection with a federal- and state-mandated wastewater improvement program in an environmentally sensitive area, latter of which was successfully defended in district court of appeal (2013)

Represented government agency in defending protests against procurement of construction manager at risk services for mission-critical urban construction project (2013)

Represented contractor in prosecution of lawsuits related to termination for cause of state agency contract and violations of public records law (2013)

Represented government agency in procurement and negotiation of innovative contract for mission-critical infrastructure development project (2013)

Represented state agency in procurement of contract for alternative retirement benefit packages (2013)

Represented intended awardee in administrative challenge regarding state agency's intended award of contract to provide tenant-broker and real estate advisory services (2013)

Represented contractor in prosecution of lawsuit related to award of \$4M infrastructure construction contract by local government (2014)

Represented government agency in administrative challenge to five environmental permits on major wastewater collection system construction projects (2014)

Represented contractor in pursuit of \$300M technology project competitively awarded by state agency (2015)

Represented protestor in administrative challenge to award of \$155M design-build infrastructure project (2015)

Represented government agency in administrative challenge to environmental permits on major wastewater treatment system construction project (2015)

Represented state agency in analyzing options for terminating \$300M infrastructure project (2015)

Represented government agency in administrative challenge regarding intended award of contract to provide public safety radio system (2016)

Represented protestor in administrative challenge to award of state agency contract for traffic modeling software (2017)

Represented government agency in review and revision of procurement policies and procedures to ensure compliance with FEMA and OMB "Super Circular" requirements (2017)

Represented state agency in audit of procurement process followed for award of complex infrastructure project (2017)

Represented contractor in pursuit of \$250M technology project competitively awarded by state agency (2017)

Represented government agency in defending federal court lawsuit challenging award of local transit service contract (2017)

Represented contractor in pursuit of \$445M technology project competitively awarded by state agency (2017)

**SAMPLE  
OUTSIDE  
WORK**

*Procurements* (Florida Bar, City County and Local Government Law Certification Review Course, Orlando, FL, May 2017)

*Negotiated Procurements in the Public Sector* (ABA Section of Public Contract Law, National Webinar, April 2017)

*Florida Ethics Law* (Florida League of Cities, various locations, 2016)

*Florida's Consultants Competitive Negotiation Act* (Florida County and City Managers Association, Marianna, FL, January 2016)

*Big Data – Legal Issues* (FDOT Data Symposium, Orlando, FL, October 2014)

*P3 101- The Basics* (Florida Council for Public Private Partnerships, Orlando, FL, May 2014)

*Hot Topic - Public Private Partnerships* (ABA Section of Public Contract Law, State and Local Procurement Symposium, Asheville, NC, April 2014)

*Effective Communication between State Procurement and Industry* (NASPO White Paper, April 2012)



# Bryant Miller Olive

PDF

**Frederick J. Springer**

Attorney

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Office Location: Tallahassee

vCard



Frederick J. Springer  
ATTORNEY

- **PROFESSIONAL SUMMARY**
- **PRACTICE AREAS**
- **EDUCATION**
- **BAR ADMISSIONS**
- **COURT ADMISSIONS**
- **PROFESSIONAL ACTIVITIES**
- **CIVIC ACTIVITIES**
- **HONORS & AWARDS**



- **PUBLICATIONS**
- **PRESENTATIONS**
- **SIGNIFICANT CASES**

## PROFESSIONAL SUMMARY

Fred Springer possesses comprehensive, multi-disciplinary, public contracts experience. As a private attorney, he has a track record of success at the trial and appellate levels in cases involving contract award and performance issues. Through government service, he understands public sector needs and dynamics. Since joining the firm in 2007, Mr. Springer has represented state and local governments and select private sector clients in complex transactions at all stages (planning, financing, procuring, delivering, litigating). He focuses on all aspects of complex procurements, including administrative challenges, circuit court litigation, and appeals. Between 2001 and 2006, Mr. Springer served with the Florida Department of Management Services. In the general counsel's office, he exercised legal oversight of the agency's contracting divisions and created new methods of contract solicitation and management. He subsequently became Director of State Purchasing, which possesses ultimate authority and accountability for policies and procedures governing executive agency purchasing. During 2006, he served as interim Deputy Secretary of Operations Support and as interim Executive Director of the Office of Efficient Government, which functioned as a center of excellence for complex outsourcing initiatives. During his tenure with the Department, Mr. Springer worked with leadership across branches of government and across the various knowledge areas necessary to deliver government solutions — budget, legal, procurement, technology, project management, and substantive program areas. Between 1993 and 2001, Mr. Springer conducted a full range of legal tasks with a private law firm in Florida. His practice focused on public contracts and construction litigation, and included counseling clients, drafting documents and contracts, and prosecuting and defending cases in state and federal trial and appellate courts and specialized tribunals. Between 1991 and 1993, Mr. Springer served as a law clerk to United States District Court Judge Garrett E. Brown, Jr., in Trenton, New Jersey. He graduated magna cum laude in 1991 from the Villanova University School of Law, where he was elected to the Order of the Coif.

## PRACTICE AREAS

- Governmental Consulting
- Public Private Partnerships
- State & Local Government
- Government Procurement

- Appellate Advocacy
- Litigation

## EDUCATION

**College:** University of Maryland, College Park – B.S., Business Management, 1987

**Law School:** Villanova University School of Law – J.D., *Magna Cum Laude*, *Order of the Coif*, 1991

**Other school or degree:** University of Maryland, College Park- B.A. Philosophy, 1987

## BAR ADMISSIONS

The Florida Bar (1993)

## COURT ADMISSIONS

Supreme Court of the United States

United States Court of Appeals for the Federal Circuit

United States District Court, Northern, Middle, and Southern Districts of Florida

All Florida Courts

## PROFESSIONAL ACTIVITIES

The Florida Bar, Administrative Law and Government Lawyer Sections, Member

American Bar Association, Public Contract Law and Litigation Sections, Member

## CIVIC ACTIVITIES

Board of Directors, Emergency Care Help Organization, Inc., Tallahassee, FL

Guest Lecturer, Government Contracts, Ave Maria School of Law, Naples, FL, Summer 2015

Adjunct Professor, Construction Law, Florida State University School of Law, Tallahassee, FL, Spring 2011

## HONORS & AWARDS

National Association of State Procurement Officials, President's Award for Outstanding Service, 2006

## PUBLICATIONS

*Mallard v. United States District Court*: Attorney May Refuse Federal Judge's Request to Represent Civil Plaintiff Proceeding *In Forma Pauperis*, 35 Vill. L. Rev. 1175 (1990).

## PRESENTATIONS

*Public Private Partnerships*, City Council Workshop, Cape Coral, FL, January 2015

*P3 101- The Basics*, Florida Council for Public Private Partnerships, Orlando, FL, May 2014

*Hot Topic – Public Private Partnerships*, ABA Section of Public Contract Law, State and Local Procurement Symposium, Asheville, NC, April 2014

*Doing Business and Opportunities with the Government*, U.S. Rep. John Mica, Daytona Beach, FL, March 2010

*Best Practices in Procurement Workshop*, Miami-Dade Expressway Authority Board of Directors, Miami, FL, February 2010

*Public Private Partnerships*, NAPM of South Florida, Miami, FL, January 2009

*Privatization and the Definition of Agency*, Florida Bar, Pat Dore Administrative Law Conference, Tallahassee, FL, October 2008

*Public Private Partnerships – Managing Risks, Unlocking Rewards*, ABA Section of Public Contract Law, State and Local Procurement Symposium, Austin, TX, May 2008

## SIGNIFICANT CASES

*Miccosukee Tribe of Indians of Florida v. South Florida Water Management District*, 48 So. 3d 811 (Fla. 2010)

*City of Parker v. State*, 992 So. 2d 171 (Fla. 2008) and *Bay County v. Town of Cedar Grove*, 992 So. 2d 164 (Fla. 2008)

*Media General Convergence, Inc. v. Chief Judge of the Thirteenth Judicial Circuit*, 840 So. 2d 1008 (Fla. 2003)

*Engineering Contractors Ass'n of S. Fla., Inc. v. Broward County*, 789 So. 2d 445 (Fla. 4th DCA 2001)

*Gore v. Harris*, 773 So. 2d 524 (Fla. 2000)

*Triple R Paving, Inc. v. Broward County*, 774 So. 2d 50 (Fla. 4th DCA 2000)

*Maccaferri Gabions, Inc. v. Dynateria, Inc.*, 91 F.3d 1431 (11th Cir. 1996)



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LAST EDIT ON MARCH 7, 2016

## Margaret Stopp



Margaret Stopp has an AV Preeminent Martindale-Hubbell® Review Rating™ and focuses on real estate, real property, lease contracts, business law, public and low income housing, community associations, Sunshine law, public records, and local government issues. In 2007 - 2009, she served as general counsel to the City of Pensacola Charter Review Commission as it worked through the process of significantly revising the City of Pensacola's Charter. She served as an assistant county attorney prior to joining the firm. She taught at the University of West Florida for ten years in the Law Studies program, and is the author of numerous publications. Prior to her career she had her own law practice, specializing in real estate contracts, within a general practice. While attending the Georgia State University Law Center, she worked for the U.S. House of

Representatives as a legislative aide and a House Appropriations Committee staff member. She is active in the community, serving on a number of boards.

### Community Service:

Baptist Health Care Foundation Board (2009), President 2016-2017

Baptist Health Care Corporation Board (2016)

Escambia/Santa Rosa Bar Foundation Board (2002)

Pensacola Country Club Board (2012), Secretary 2015-2016  
Rotary Club of Pensacola (2001), President 2009-2010  
Impact 100 Pensacola Bay Area (2004)

**Areas of Practice:**

Real Estate & Real Property  
Business Law  
Community Associations  
Contracts  
Sunshine & Public Records Law  
Public and Low Income Housing

**Bar Admissions:**

The Florida Bar  
U.S. Court of Appeals 4th Circuit  
U.S. District Court Northern District of Florida  
U.S. Court of Federal Claims  
U.S. Court of Appeals 11th Circuit

**Education:**

Georgetown University Law Center, Washington, District of Columbia,  
1981 J.D.  
McNeese State University,  
1977 B.A.  
Honors: *Cum Laude*

**Published Works:**

Evidence Law in The Trial Process, West Legal Studies, 1999

**Representative Cases:**

State v. Whitmire, 791 So.2d 1192 (Fla.1st DCA 2001)

**Classes/Seminars Taught:**

Associate Professor, University of West Florida, 1989 - 2000  
Public Records, Lorman Education Services, 2003 - 2005

Public Records Requests, Florida Association of Court Clerks, 2005

Unlicensed Practice of Law and Ethical Consideration for Paralegals, NWFPA, 2011

Legal Responsibilities of a Board Member, United Way of Escambia County, 2013, 2015, 201

**Professional Associations and Memberships:**

Escambia/Santa Rosa Bar Association, President 2002-2003

Florida Association of Women Lawyers

Northwest Florida Association of Women Lawyers

American Bar Association

Community Associations Institute (CAI)

Housing and Development Law Institute (HDLI)

National Association of Housing and Redevelopment Officials (NAHRO)

American Land Title Association (ALTA)

Florida Association of Housing Redevelopment Officials (FAHRO)

National Apartment Association (NAA)

Emerald Coast Apartment Association of Northwest Florida, Inc.

**Past Employment Positions:**

Escambia County, Assistant County Attorney, 2000 - 2002

University of West Florida, Associate Professor, 1989 - 2000

**Fraternities/Sororities:**

Phi Kappa Phi

**Recognition:**

AV Preeminent Martin Hubble® Peer Review Rating™

Escambia/Santa Rosa Bar Association Community Service Award (2012)

Filed Under: [Attorney's](#) Tagged With: [Associations](#), [Attorney](#), [Contracts](#), [Local Government](#), [Real Estate](#), [Sh](#)

**CONTACT INFO:**

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We are located in the Maritime Place building right in front of the ball park. We are on the first floor. Our normal office hours are 8:30am to 5pm Monday through Friday.

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