

# Monthly Financial Review



**March, 2018**





# Revenues

## March, 2018

- **General Fund**

- Four Months Collected

- **Franchise Fee & Public Service Tax** + **6.58%**
    - **Half-Cent Sales Tax** + **9.54%**
    - **Communication Services Tax** + **4.21%**

- Five Months Collected

- **Municipal Revenue Sharing** + **2.04%**





# Other Funds

## March, 2018

- **Local Option Sales Tax** + **8.80%**
- **Local Option Gas Tax** + **0.98%**
- **Tree Planting Trust Fund** \$387,152
- **Housing Initiatives Fund**
  - City \$109,162
  - CRA \$440,000





# Upcoming Financings

## March, 2018

Est Amount

July 2018

– Refunding of Airport Revenue  
Bonds, Series 2008

\$30,745,000





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## • Formal Bids/RFQs

### • **Safe Lawn, Inc.**

- Stormwater Pond maintenance- Public Works
- SBE – Yes
- Purchase Method – ITB 18-003, Stormwater Pond Maintenance
- \$54,537
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Contract Renewals/Extensions

### •**Consolidated Pipe & Supply**

- Warehouse: Polyethylene Pipe- Pensacola Energy
- SBE – No
- Purchase Method – ITB #16-040: 3 Year Contract “PE” Natural Gas Pipe & Fittings
- \$45,760
- Budgeted – Yes

### •**Consolidated Pipe & Supply**

- Warehouse: Pipe, Tapping Tree, & Coupling- Pensacola Energy
- SBE – No
- Purchase Method – ITB #16-040: 3 Year Contract “PE” Natural Gas Pipe & Fittings
- \$164,8445
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Contract Renewals/Extensions

### •**General Utility Pipe & Supply**

- Warehouse: Polyethylene Pipe- Pensacola Energy
- SBE – No
- Purchase Method – ITB #16-040: 3 Year Contract “PE” Natural Gas Pipe & Fittings
- \$33,350
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Emergency Purchases

### •**Midsouth Paving, Inc.**

- Additional Expenditure for Unseen Project Cost – Public Works
- SBE – No
- Purchase Method – ITB #17-030: FY 2017 Street Rehabilitation Group 2 Project
- \$300,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •Allied Corrosion Industries Inc.

- Cathodic Protection Repair of Positive Cable at Maritime Park-Public Works
- SBE – No
- Purchase Method – Quote  
\$25,039
- Budgeted – Yes

### •Brenan Comm Group, LLC

- Community Relations Support for Street Rehabilitation & Natural Gas Improvements – Public Works
- SBE – No
- Purchase Method – Direct Negotiation
- \$61,040
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •Ballard Partners, Inc.

- Strategic Consulting & Advocacy Services- Administration
- SBE – No
- Purchase Method – Direct Negotiation
- \$49,000
- Budgeted – Yes

### •Blast Off, Inc.

- A-4 Blue Angel Aircraft Restore- Airport
- SBE – No
- Purchase Method – Quote
- \$28,000
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •**Boyett's Vacuum Pumping, Inc.**

- Ferry Landing Restroom Trailer- Parks & Recreation
- SBE – No
- Purchase Method – Quote
- \$28,500
- Budgeted – Yes

### •**CSX Transportation, Inc.**

- Advance Payment per Agreement for 17<sup>th</sup> Ave Trestle- Engineering
- SBE – No
- Purchase Method – Direct Negotiations
- \$48,962
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •DevTech Sales, Inc.

- Commercial Gas Meter 14M W/ECI- Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$25,895
- Budgeted – Yes

### •Emergency Vehicle Maintenance Service, Inc. (EVMS, Inc.)

- Major Repairs to ARF 111 (970) Turret – Fire Department
- SBE – Yes
- Purchase Method – Sole Source
- \$45,019
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •Emerson Process Mgmt, LLLP

- Redundant Server for SCADA – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$29,438
- Budgeted – Yes

### •Evan Chase Construction, Inc.

- Community Maritime Park Fitness Court Installation - Parks & Recreations
- SBE – No
- Purchase Method – Quote
- \$38,500
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •**Gulf Coast Environmental Contractors, Inc.**

- Zone 4 & 5 Landscaping Maintenance – Parks & Recreations
- SBE – Yes
- Purchase Method – Quote
- \$86,500
- Budgeted – Yes

### •**NatureChem, Inc.**

- Weed Control for Airfield Fence line & Cracks - Airport
- SBE – No
- Purchase Method – Quote
- \$86,368
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •Quotations & Direct Negotiations

### •**RMG Enterprise Solution, Inc.**

- Enhancements to Airport Digital Signage - Airport
- SBE – No
- Purchase Method – Quote
- \$86,368
- Budgeted – Yes

### •**Seaside Mechanical, LLC**

- Fricker Roof Top HVAC Replacement – Parks & Recreations
- SBE – Yes
- Purchase Method – Quote
- \$78,414
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## •State, Federal or Other Buying Contracts

### •PC Specialists, Inc. dba TIG

- SAN Storage Devices, DELL 3.4TB, SAS 12GB, SSD, RI, 2.5, Customer Kit – Technology Resources
- SBE – No
- Purchase Method – State Contract# 43211500-WSCA-15-ACS
- \$50,529
- Budgeted – Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 03/01/18 – 03/31/18

## **•Owner Direct Purchases for VT Aerospace Hanger Project**

### **•Ferguson Enterprises**

- ODP Purchase: Water Closet for VTMAE - Airport
- SBE – No
- Purchase Method – Owner Direct Purchase
- \$34,559
- Budgeted – Yes



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