Monthly Financial Review



April, 2018







Revenues April, 2018

General Fund

Six Months Collected

• Municipal Revenue Sharing

 Franchise Fee & Public Service Tax 	+ 9.21%
 Half-Cent Sales Tax 	+ 8.96%
 Communication Services Tax 	+ 5.00%
 Seven Months Collected 	





+ 2.03%



Other Funds April, 2018

Local Option Sales Tax

+ 10.00%

Local Option Gas Tax

+ 0.57%

Tree Planting Trust Fund

\$387,417

Housing Initiatives Fund

— City

\$ 94,717

-CRA

\$440,000







Upcoming Financings April, 2018

Est Amount

July 2018

Refunding of Airport Revenue
 Bonds, Series 2008

\$30,745,000







Formal Bids/RFQs

Applied Construction Management, LLC

- Asbestos Abatement & Demolition of Airport Properties Airport
- •SBE Yes
- •Purchase Method –ITB #18-008, Demolition & Asbestos Abatement of Various Structures at Designated Sites
- **•**\$186,130
- Budgeted Yes

Video Industrial Services, Inc.

- •Video Inspections of Sewer Mains & Laterals Pensacola Energy
- •SBE No
- •Purchase Method –ITB #17-019, One (1) Year Contract to Perform Video Inspections of Sewer Mains & Laterals
- **•**\$315,000
- •Budgeted Yes







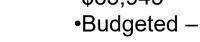
Contract Renewals/Extensions

•PPM Consultants, Inc.

- •EPA Brownfield Grant Management Services & Work Plan Development at Maritime Park Marina – Mayor's Office
- •SBE No
- •Purchase Method Continuing Contract Services Under RFQ #13-029 Brownfield Program Services (PPM Proposal #14-20032)
- •\$126.925
- Budgeted Yes

PPM Consultants, Inc.

- •WFRPC Brownfield Sub-Grant Cleanup Plan of Creosote Pilings at Maritime Park Marina – Mayor's Office
- •SBF No
- •Purchase Method Continuing Contract Services Under RFQ #13-029 Brownfield Program Services (PPM Proposal #14-20032)
- **•**\$35,945
- •Budgeted Yes







Contract Renewals/Extensions

Enmon Enterprises, LLC dba Jani-King

- Janitorial Services at Pensacola International Airport Airport
- •SBE No
- •Purchase Method Year 3 of 3 Year Contract Under ITB #16-016 Airport Janitorial Services at Pensacola International Airport
- •\$259,133
- •Budgeted Yes

Southern Management ABM, LLC

- •Carpet/Upholstered Furniture Cleaning & Maintenance Airport
- •SBE No
- •Purchase Method –Year 2 of 3 Year Contract Under ITB #16-017 Thirty-Six Month Contract for Airport Carpet Cleaning & Maintenance
- •\$38,101
- •Budgeted Yes







Contract Renewals/Extensions

- Gulf Coast Environmental Contractors, Inc.
 - •CRA Landscape Maintenance Parks & Recreation
 - •SBE Yes
 - •Purchase Method Year 2 of 3 Quote CRA Landscape Maintenance
 - **•**\$50,414
 - •Budgeted Yes







Quotations & Direct Negotiations

•A.E. New, Jr., Inc.

- Sanders Beach/Corinne Jones Resource Center Ballroom Floor Replacement – Parks & Recreation
- •SBE No
- •Purchase Method Quote \$95,000
- •Budgeted Yes

Atkins North America, Inc.

- •Lee Street Stormwater Management & Park Facility Design CRA
- •SBE No
- •Purchase Method Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- •\$198,095
- •Budgeted Yes







Quotations & Direct Negotiations

- Atkins North America, Inc.
 - Devilliers Street Revitalization CRA
 - •SBE No
 - •Purchase Method Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
 - **•**\$146,094
 - •Budgeted Yes

Hatch Mott MacDonald

- •Morris Court Park Engineering Design Services Parks & Recreation
- •SBE No
- •Purchase Method Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- **•**\$33,621
- •Budgeted Yes







Quotations & Direct Negotiations

Hatch Mott MacDonald

- •Roger Scott Tennis Center Engineering Services Parks & Recreation
- •SBE No
- •Purchase Method Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- **•**\$28,024
- •Budgeted Yes

Atkins North America, Inc.

- "A" Street Revitalization & Concept Development CRA
- •SBE No
- •Purchase Method Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- **•**\$198,319
- •Budgeted Yes







Quotations & Direct Negotiations

Ingram Signalization, Inc.

- •Light Poles Bases, Junction Boxes & Install #6 Wire Jefferson Street Lighting Project Public Works
- •SBE No
- Purchase Method Quote
- **•**\$74,200
- Budgeted Yes

Stuart C. Irby Co, dba Irby

- Halophane Lighting Jefferson Street Lighting Project Public Works
- •SBE No
- Purchase Method Quote
- •\$190,341
- •Budgeted Yes







Quotations & Direct Negotiations

- Happy Software, Inc.
 - Upgrade Housing Software Housing
 - •SBE No
 - Purchase Method Sole Source
 - **•**\$29,120
 - •Budgeted Yes

Blue Water Construction & Landscaping

- •Osceola Tree Trimming Annual Repair/Maintenance Parks & Recreation
- •SBE Yes
- Purchase Method Quote
- **•**\$27,000
- Budgeted Yes







Quotations & Direct Negotiations

- Merritt Glass Company, Inc.
 - Saenger Theatre Palafox Doors Saenger Theatre
 - •SBE No
 - Purchase Method Quote
 - **•**\$28,385
 - •Budgeted Yes

National Fitness Campaign, LLC

- •Fitness Court EQ at Legion Field Park Parks & Recreations
- •SBE No
- Purchase Method Sole Source
- **•**\$78,000
- •Budgeted Yes







Quotations & Direct Negotiations

- Cleaning Systems of America
 - •Zone 2 & 3 Landscaping Maintenance Parks & Recreations
 - •SBE No
 - Purchase Method Quote
 - **•**\$74,640
 - •Budgeted Yes







State, Federal or Other Buying Contracts

Samson Equipment Company, Inc.

- •Eglin Broom Bear Truck Mounted Sweeper Sanitation
- •SBE No
- •Purchase Method National Joint Power Alliance Purchasing Cooperative (NJPA) Contract #022014-FSC
- **•**\$256,932
- •Budgeted Yes

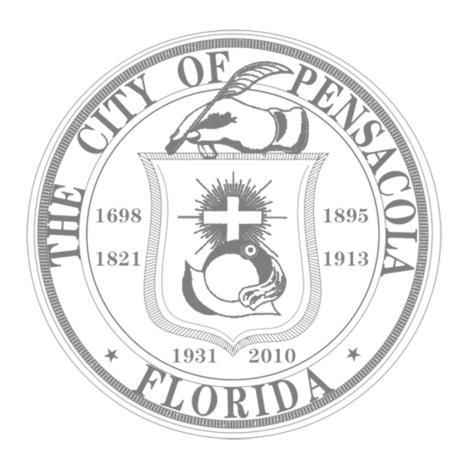
•Toter, Inc.

- Toter EVR II Universal/Nestable Carts Sanitation
- •SBE No
- Purchase Method National IPA (NIPA) Contract #171717
- **•**\$28,399
- Budgeted Yes





Monthly Financial Review



April, 2018



