

CRA Budget Overview

May 7, 2018



Urban Core TIF

FY 2018 - 2021 Projected Budget

With FY 2016 -2017 Actual

	ACTUAL FY 2016	ACTUAL FY 2017	BEG BUD FY 2018	PROJECTED FY 2018	PROJECTED FY 2019	PROJECTED FY 2020	PROJECTED FY 2021
FUND BALANCE	\$ 1,969,669	1,640,032	278,900	2,148,020	530,100	350,800	225,200
REVENUES:							
TIF Revenues (City, County, DIB)	4,427,771	4,794,186	5,260,200	5,260,200	5,464,700	5,683,100	5,910,700
Non-TIF Revenues	139,777	116,869	22,900	22,900	22,900	22,900	22,900
Sale of Asset	-	930,433	-	-	-	-	-
NMTC - Inv Fund Loan Interest	1,847,750	1,385,813	-	-	-	-	-
Federal Direct Subsidy Payment (2009 Bonds)	909,273	911,230	909,300	909,300	909,300	909,300	909,300
Sub-Total Revenues	7,324,571	8,138,531	6,192,400	6,192,400	6,396,900	6,615,300	6,842,900
TOTAL REVENUES AND FUND BALANCE	\$ 9,294,240	9,778,563	6,471,300	8,340,420	6,927,000	6,966,100	7,068,100
EXPENDITURES:							
2009/2017 Redevelopment Bonds (Thru 2040)	\$ 3,601,481	4,020,307	4,018,500	4,252,300	4,428,700	4,424,000	4,419,500
NMTC - Project Support Payments	1,894,745	1,421,059	-	-	-	-	-
ECUA/WWTP Agreement (Thru 2027)	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000
Personal Services - CRA Staff	21,600	118,740	146,500	146,500	160,800	166,300	170,900
Operating Expenditures	54,588	70,841	53,400	258,461	173,300	202,600	295,100
Maintenance/Repairs Work Items	-	-	100,000	384,100	-	-	-
NMTC Unwind	-	66,799	-	1,000	-	-	-
Contingency	-	-	-	322,532	-	-	-
CMIPA Grants & Aids	210,000	-	-	-	-	-	-
Facade Grant	6,630	-	50,000	260,999	50,000	50,000	50,000
Residential Rehabilitation	-	-	70,000	70,000	70,000	70,000	70,000
Affordable Housing	-	-	-	610,002	-	-	-
DIB Agreement (Thru 2020)	199,794	198,365	216,600	216,600	225,300	234,300	243,700 *
Landscape Maintenance	189,870	215,434	247,800	249,426	250,400	250,400	250,400
Community Policing	-	49,998	100,000	100,000	100,000	100,000	100,000
CRA Overhead	115,500	169,000	168,500	168,500	168,500	168,500	168,500
TOTAL EXPENDITURES	\$ 7,594,208	7,630,543	6,471,300	8,340,420	6,927,000	6,966,100	7,068,100

* Assumes DIB agreement will be extended past the FY 2020 expiration date.



Urban Core TIF

FY 2018 - 2021 Projected Revenues

By Source With FY 2016 - 2017 Actual

REVENUES:		ACTUAL FY 2016	ACTUAL FY 2017	BEG BUD FY 2018	PROJECTED FY 2018	PROJECTED FY 2019	PROJECTED FY 2020	PROJECTED FY 2021
TIF Revenues								
Escambia County	\$	2,565,048	2,788,214	3,059,900	3,059,900	3,182,400	3,309,500	3,442,100
City of Pensacola		1,662,929	1,807,608	1,983,700	1,983,700	2,057,000	2,139,300	2,224,900
DIB		199,794	198,365	216,600	216,600	225,300	234,300	243,700
Sub-Total TIF Revenues		4,427,771	4,794,187	5,260,200	5,260,200	5,464,700	5,683,100	5,910,700
Non-TIF Revenues								
PSA Reserved Parking		6,386	5,940	6,300	6,300	6,300	6,300	6,300
Berth Harbor Revenue		1,854	983	2,500	2,500	2,500	2,500	2,500
16 S. Palafox Lease		88,586	20,622	-	-	-	-	-
Sale of Assets		-	930,434	-	-	-	-	-
Plaza DeLuna Concession		7,047	8,904	4,000	4,000	4,000	4,000	4,000
Miscellaneous		-	-	5,100	5,100	5,100	5,100	5,100
Interest Income		35,905	80,420	5,000	5,000	5,000	5,000	5,000
Sub-Total Non-TIF Revenues		139,778	1,047,303	22,900	22,900	22,900	22,900	22,900
NMTC - Inv Fund Loan Interest		1,847,750	1,385,813	-	-	-	-	-
Federal Direct Subsidy Payment (2009 Bonds)		909,273	911,230	909,300	909,300	909,300	909,300	909,300
TOTAL REVENUES	\$	7,324,572	8,138,533	6,192,400	6,192,400	6,396,900	6,615,300	6,842,900



Urban Core Redevelopment Revenue Bond, Series 2017

	PROJECTED BUDGET
FUND BALANCE	\$ -
REVENUES:	
Bond Proceeds	8,000,000
Interest Income	-
Sub-Total Revenues	8,000,000
TOTAL REVENUES AND FUND BALANCE	\$ 8,000,000
EXPENDITURES:	
Issuance Cost	\$ 70,000
Bay Ferry Project	787,037
Jefferson Street Project	250,000
Devillers St Revitalization	2,046,095
"A" St Revitalization (& Rues St Design)	2,098,320
"E" St Revitalization	2,050,000
Urban Infill	698,548
TOTAL EXPENDITURES	\$ 8,000,000



Urban Core Redevelopment Revenue Bond, Series 2017

Summary of Debt Service Requirements

Fiscal Year	Coupon Rate	Principal Payment	Interest Payment	Total Fiscal Year
2018	3.600%	\$ 125,000.00	\$ 108,800.00	\$ 233,800.00
2019	3.600%	125,000.00	283,500.00	408,500.00
2020	3.600%	125,000.00	279,000.00	404,000.00
2021	3.600%	125,000.00	274,500.00	399,500.00
2022	3.600%	125,000.00	270,000.00	395,000.00
2023	3.600%	125,000.00	265,500.00	390,500.00
2024	3.600%	125,000.00	261,000.00	386,000.00
2025	3.600%	125,000.00	256,500.00	381,500.00
2026	3.600%	125,000.00	252,000.00	377,000.00
2027	3.600%	125,000.00	247,500.00	372,500.00
2028	3.600%	393,000.00	243,000.00	636,000.00
2029	3.600%	411,000.00	228,852.00	639,852.00
2030	3.600%	430,000.00	214,056.00	644,056.00
2031	3.600%	449,000.00	198,576.00	647,576.00
2032	3.600%	469,000.00	182,412.00	651,412.00
2033	3.600%	490,000.00	165,528.00	655,528.00
2034	3.600%	512,000.00	147,888.00	659,888.00
2035	3.600%	535,000.00	129,456.00	664,456.00
2036	3.600%	560,000.00	110,196.00	670,196.00
2037	3.600%	585,000.00	90,036.00	675,036.00
2038	3.600%	611,000.00	68,976.00	679,976.00
2039	3.600%	638,000.00	46,980.00	684,980.00
2040	3.600%	667,000.00	24,012.00	691,012.00
		<u>\$ 8,000,000.00</u>	<u>\$ 4,348,268.00</u>	<u>\$ 12,348,268.00</u>

Note: Loan maturity date is 04/01/40. Urban Core sunset date is 12/31/43.





Urban Core TIF City Funded Projects FY 2017- FY 2018

Urban Core CRA
Street Resurfacing
Total

\$ 2,900,498
\$ 2,900,498

City Funding Sources

Local Option Gas Tax Revenue Bond, Series 2016
Street Resurfacing
Total

2,900,498
\$ 2,900,498

Urban Core TIF

Sale of Assets

One-Time Funding Sources

Property Location	Sale Amount	Sale Date
16 South Palafox Street	\$ 460,002	Dec-16
150 South Baylen Street	470,432	Sep-17
Sub-total FYE 2017	<u>930,434</u>	
120 West Government Street	684,000	Jan-19
Hawkshaw Property	1,535,982	26-Feb
216 North A Street	5,000	Pending
Sub-total FY 2018 (unappropriated)	<u>2,224,982</u>	
Total	<u>\$ 3,155,416</u>	



Urban Core TIF

City Identified Unfunded Projects

Urban Core CRA	Demolition	Sidewalks	Landscape	Total
Demolition	\$ 54,600	\$ -	\$ -	\$ 54,600
Garden Street Improvements	-	-	70,000	70,000
Sidewalk Repair	-	2,197,400	-	2,197,400
Sub-total	54,600	2,197,400	70,000	2,322,000
Sidewalk New Construction	-	1,991,700	-	1,991,700
Total	\$ 54,600	\$ 4,189,100	\$ 70,000	\$ 4,313,700

Additional Funding Sources

Urban Core CRA	
FY 2018 Unappropriated Sale of Assets	\$ 2,224,982
FY 2018 Urban Core TIF and CRA Contingency	97,018
Sub-total	2,322,000
Urban Core Redevelopment Bond, Series 2017	
FY 2018 Urban Core Project Funds	1,991,700
Total	\$ 4,313,700



Eastside TIF

FY 2018 – 2021 Projected Budget With FY 2016 -2017 Actual

(unaudited)

	ACTUAL FY 2016	ACTUAL FY 2017	BEG BUD FY 2018	PROJECTED FY 2018	PROJECTED FY 2019	PROJECTED FY 2020	PROJECTED FY 2021
FUND BALANCE	\$ 559,269	638,532	-	614,763	30,600	30,900	30,300
REVENUES:							
TIF Revenues							
Escambia County	54,718	63,344	73,200	73,200	76,900	80,700	84,700
City	35,474	41,066	47,400	47,400	49,900	52,400	54,500
Interest Income	3,522	4,001	-	-	-	-	-
Eastside \$500,000 Loan Proceeds	-	500,000	-	-	-	-	-
Sub-Total Revenues	93,714	608,411	120,600	120,600	126,800	133,100	139,200
TOTAL REVENUES AND FUND BALANCE	\$ 652,983	1,246,943	120,600	735,363	157,400	164,000	169,500
EXPENDITURES:							
2017 Eastside Redevelopment Bond	\$ -	-	90,000	90,000	89,500	89,900	89,200
Personal Services	-	20,816	27,200	27,200	26,500	27,000	27,500
Operating Expenditures	20	8,442	2,500	17,263	5,500	11,200	16,900
Plans and Studies	-	-	-	60,000	-	-	-
Allocated Overhead	-	900	900	900	900	900	900
Affordable Housing	-	-	-	300,000	-	-	-
Eastside \$500,000 Loan Interest Payment (City)	-	3,750	-	60,000 *	15,000	15,000	15,000
Eastside TIF Projects (Chappie James)	14,431	418,272	-	-	-	-	-
CRA/City Operating Interlocal (Chappie James)	-	-	-	180,000 *	20,000	20,000	20,000
TOTAL EXPENDITURES	\$ 14,451	452,180	120,600	735,363	157,400	164,000	169,500

* Balance, as needed, will be carried forward each fiscal year until no funds are available.



Eastside Redevelopment Revenue Bond, Series 2017

FY 2018 Current Budget

With FY 2017 Actual

(unaudited)

	ACTUAL FY 2017	CURRENT BGT FY 2018
FUND BALANCE	\$ -	\$ 771,755
REVENUES:		
Bond Proceeds	1,307,000	-
Interest Income	4,995	-
Sub-Total Revenues	1,311,995	-
TOTAL REVENUES AND FUND BALANCE	\$ 1,311,995	\$ 771,755
EXPENDITURES:		
Issuance Cost	\$ 11,833	-
Chappie James Land Purchase	64,359	-
Chappie James Building	464,036	307,621
Chappie James Parking Lot	12	439,988
Contingency	-	24,146
TOTAL EXPENDITURES	\$ 540,240	\$ 771,755



Eastside Redevelopment Revenue Bond, Series 2017

Summary of Debt Service Requirements

Fiscal Year	Coupon Rate	Principal Payment	Interest Payment	Total Fiscal Year
2018	3.330%	\$ 62,000.00	\$ 27,322.84	\$ 89,322.84
2019	3.330%	48,000.00	41,458.50	89,458.50
2020	3.330%	50,000.00	39,860.10	89,860.10
2021	3.330%	51,000.00	38,195.10	89,195.10
2022	3.330%	53,000.00	36,496.80	89,496.80
2023	3.330%	55,000.00	34,731.90	89,731.90
2024	3.330%	57,000.00	32,900.40	89,900.40
2025	3.330%	58,000.00	31,002.30	89,002.30
2026	3.330%	60,000.00	29,070.90	89,070.90
2027	3.330%	62,000.00	27,072.90	89,072.90
2028	3.330%	64,000.00	25,008.30	89,008.30
2029	3.330%	67,000.00	22,877.10	89,877.10
2030	3.330%	69,000.00	20,646.00	89,646.00
2031	3.330%	71,000.00	18,348.30	89,348.30
2032	3.330%	74,000.00	15,984.00	89,984.00
2033	3.330%	76,000.00	13,519.80	89,519.80
2034	3.330%	78,000.00	10,989.00	88,989.00
2035	3.330%	81,000.00	8,391.60	89,391.60
2036	3.330%	84,000.00	5,694.30	89,694.30
2037	3.330%	87,000.00	2,897.10	89,897.10
		<u>\$ 1,307,000.00</u>	<u>\$ 482,467.24</u>	<u>\$ 1,789,467.24</u>

Note: Bond maturity date is 04/01/37. Eastside sunset date is 12/31/45.



Eastside Redevelopment Loan, Series 2017

FY 2015- FY 2017 Actual

(unaudited)

	ACTUAL FY 2015	ACTUAL FY 2016	ACTUAL FY 2017	TOTAL
REVENUES:				
Loan Proceeds	\$ -	\$ -	\$ 500,000	\$ 500,000
Eastside TIF Revenues	-	-	34,509	34,509
TOTAL REVENUES	\$ -	-	534,509	534,509
EXPENDITURES:				
Chappie James Land Purchase	30,647	-	-	30,647
Chappie James Building	57,600	10,953	418,017	486,570
Chappie James Parking Lot	14,384	2,726	182	17,292
TOTAL EXPENDITURES	\$ 102,631	\$ 13,679	\$ 418,199	\$ 534,509



Eastside Redevelopment Loan, Series 2017

Summary of Debt Service Requirements

Fiscal Year	Coupon Rate	Principal Payment	Interest Payment	Total Fiscal Year
2017	3.000%	\$ -	\$ 3,750.00	\$ 3,750.00
2018	3.000%	-	15,000.00	15,000.00
2019	3.000%	-	15,000.00	15,000.00
2020	3.000%	-	15,000.00	15,000.00
2021	3.000%	-	15,000.00	15,000.00
2022	3.000%	-	15,000.00	15,000.00
2023	3.000%	-	15,000.00	15,000.00
2024	3.000%	-	15,000.00	15,000.00
2025	3.000%	-	15,000.00	15,000.00
2026	3.000%	-	15,000.00	15,000.00
2027	3.000%	-	15,000.00	15,000.00
2028	3.000%	-	15,000.00	15,000.00
2029	3.000%	-	15,000.00	15,000.00
2030	3.000%	-	15,000.00	15,000.00
2031	3.000%	-	15,000.00	15,000.00
2032	3.000%	-	15,000.00	15,000.00
2033	3.000%	-	15,000.00	15,000.00
2034	3.000%	-	15,000.00	15,000.00
2035	3.000%	-	15,000.00	15,000.00
2036	3.000%	-	15,000.00	15,000.00
2037	3.000%	-	15,000.00	15,000.00
2038	3.000%	49,200.00	15,000.00	64,200.00
2039	3.000%	50,700.00	13,524.00	64,224.00
2040	3.000%	52,200.00	12,003.00	64,203.00
2041	3.000%	53,800.00	10,437.00	64,237.00
2042	3.000%	55,400.00	8,823.00	64,223.00
2043	3.000%	57,100.00	7,161.00	64,261.00
2044	3.000%	58,800.00	5,448.00	64,248.00
2045	3.000%	60,500.00	3,684.00	64,184.00
2046	3.000%	62,300.00	1,869.00	64,169.00
		<u>\$ 500,000.00</u>	<u>\$ 381,699.00</u>	<u>\$ 881,699.00</u>

Note: Loan maturity date is 12/31/45. Eastside sunset date is 12/31/45.



Eastside TIF City Funded Projects FY 2017- FY 2018

Eastside CRA

Street Resurfacing

Total

\$ 236,878

\$ 236,878

City Funding Sources

Local Option Gas Tax Revenue Bond, Series 2016

Street Resurfacing

Total

236,878

\$ 236,878



Eastside TIF

City Identified Unfunded Projects

Eastside CRA	Demolition	Sidewalks	Total
Demolition	\$ 15,600	\$ -	\$ 15,600
Sidewalk Repair	-	248,700	248,700
Sub-total	15,600	248,700	264,300
Sidewalk New Construction	-	1,657,100	1,657,100
Total	\$ 15,600	\$ 1,905,800	\$ 1,921,400



Westside TIF

FY 2018 – 2021 Projected Budget

With FY 2016 -2017 Actual

(unaudited)

	ACTUAL FY 2016	ACTUAL FY 2017	BEG BGT FY 2018	PROJECTED FY 2018	PROJECTED FY 2019	PROJECTED FY 2020	PROJECTED FY 2021
FUND BALANCE	\$ 65,743	132,785	-	123,392	-	-	-
REVENUES:							
TIF Revenues							
Escambia County	55,981	118,244	186,300	186,300	195,600	205,400	214,900
City	36,293	76,658	120,800	120,800	128,900	135,300	140,700
Interest Income	499	1,134	-	-	-	-	-
Sub-Total Revenues	92,773	196,036	307,100	307,100	324,500	340,700	355,600
TOTAL REVENUES AND FUND BALANCE	\$ 158,516	328,821	307,100	430,492	324,500	340,700	355,600
EXPENDITURES:							
2017 Westside Redevelopment Bond	\$ -	-	275,000	280,000	279,500	279,500	279,400
Personal Services	-	20,816	27,200	27,200	26,500	27,000	27,500
Operating Expenditures	25,731	3,913	4,200	42,592	17,800	33,500	48,000
Plans and Studies	-	-	-	25,000	-	-	-
Allocated Overhead	-	700	700	700	700	700	700
Community Policing	-	-	-	15,000	-	-	-
Façade Grant	-	-	-	40,000	-	-	-
TOTAL EXPENDITURES	\$ 25,731	25,429	307,100	430,492	324,500	340,700	355,600



Westside Redevelopment Revenue Bond, Series 2017

FY 2018 Current Budget

With FY 2017 Actual

(unaudited)

	ACTUAL FY 2017	CURRENT BGT FY 2018
FUND BALANCE	\$ -	\$ 4,072,280
REVENUES:		
Bond Proceeds	4,082,000	-
Interest Income	23,270	-
Sub-Total Revenues	4,105,270	-
TOTAL REVENUES AND FUND BALANCE	\$ 4,105,270	\$ 4,072,280
EXPENDITURES:		
Issuance Cost	\$ 32,990	\$ -
Westside Land Purchases	-	2,000,000
901 W Blount St Land Purchase		200,000
West Moreno Stormwater Park	-	198,096
Westside Project Funds	-	1,674,184
TOTAL EXPENDITURES	\$ 32,990	\$ 4,072,280



Westside Redevelopment Revenue Bond, Series 2017

Summary of Debt Service Requirements

Fiscal Year	Coupon Rate	Principal Payment	Interest Payment	Total Fiscal Year
2018	3.330%	\$ 194,000.00	\$ 85,334.21	\$ 279,334.21
2019	3.330%	150,000.00	129,470.40	279,470.40
2020	3.330%	155,000.00	124,475.40	279,475.40
2021	3.330%	160,000.00	119,313.90	279,313.90
2022	3.330%	165,000.00	113,985.90	278,985.90
2023	3.330%	171,000.00	108,491.40	279,491.40
2024	3.330%	177,000.00	102,797.10	279,797.10
2025	3.330%	183,000.00	96,903.00	279,903.00
2026	3.330%	189,000.00	90,809.10	279,809.10
2027	3.330%	195,000.00	84,515.40	279,515.40
2028	3.330%	201,000.00	78,021.90	279,021.90
2029	3.330%	208,000.00	71,328.60	279,328.60
2030	3.330%	215,000.00	64,402.20	279,402.20
2031	3.330%	222,000.00	57,242.70	279,242.70
2032	3.330%	230,000.00	49,850.10	279,850.10
2033	3.330%	237,000.00	42,191.10	279,191.10
2034	3.330%	245,000.00	34,299.00	279,299.00
2035	3.330%	253,000.00	26,140.50	279,140.50
2036	3.330%	262,000.00	17,715.60	279,715.60
2037	3.330%	270,000.00	8,991.00	278,991.00
		<u>\$ 4,082,000.00</u>	<u>\$ 1,506,278.51</u>	<u>\$ 5,588,278.51</u>

Note: Bond maturity date is 04/01/37. Westside sunset date is 12/31/37.



Westside TIF City Funded Projects FY 2017- FY 2018

Westside CRA

West Cervantes Corridor Improvements	\$ 1,500,000
Street Resurfacing	1,812,709
Total	<u>\$ 3,312,709</u>

City Funding Sources

LOST, Series IV

West Cervantes Corridor Improvements	\$ 1,500,000
Local Option Gas Tax Revenue Bond, Series 2016	1,812,709
Street Resurfacing	
Total	<u>\$ 3,312,709</u>



Westside TIF

City Identified Unfunded Projects

Westside CRA	Demolition	Sidewalks	Total
Demolition	\$ 163,800	\$ -	\$ 163,800
Sidewalk Repair	-	734,500	734,500
Sub-total	163,800	734,500	898,300
Sidewalk New Construction	-	13,388,300	13,388,300
Total	\$ 163,800	\$14,122,800	\$14,286,600



Housing Initiatives/Affordable Housing

FY 2018 Budget

Community Redevelopment Area	Funding Sources	Total
Pensacola Inner City CRA	General Fund	\$ 440,000
Urban Core CRA	Urban Core TIF	610,002
Eastside CRA	Eastside TIF	300,000
Westside CRA	Westside TIF	-
Total		<u>\$ 1,350,002</u>



Questions?

