

Monthly Financial Review



December, 2018





Revenues

December, 2018

- **General Fund**

- Two Months Collected

- **Franchise Fee & Public Service Tax** + **2.96%**
 - **Half-Cent Sales Tax** + **0.04%**
 - **Communication Services Tax** + **16.82%**

- Three Months Collected

- **Municipal Revenue Sharing** + **1.88%**





Other Funds

December, 2018

- **Local Option Sales Tax** + **8.75%**
- **Local Option Gas Tax** - **10.72%**
- **Tree Planting Trust Fund** \$406,489
- **Housing Initiatives Fund**
 - City \$132,678
 - CRA \$440,489





Issues

December, 2018

- **CMPA Budget (Follow-up from November)**
 - Over Payment, Variable Attendance Surcharge Since Inception – No Reimbursement By The City To NFPB Required
 - Two Surcharges
 - Variable Attendance Surcharge (for O&M)
 - Change to flat fee of \$1.50 per ticket instead of sliding scale at 50¢ per ticket
 - Variable Ticket Surcharge (for R&R)
 - Remains at 50 ¢ per ticket





Issues

December, 2018

- **CMPA Budget (Follow-up from November)**
 - Future Allocation of the Two Surcharges Between O&M and R&R Will Be Determined Each Fiscal Year.
- **Master Bond Resolution**
 - Pensacola Energy
 - Pensacola International Airport





MAYOR TRANSITION TEAM

- January 8, 2019
 - Community Redevelopment Agency
- January 15, 2019; 3:00 p.m.
 - Local Option Sales Tax (Whibbs)
- January 22, 2019; 3:00 p.m.
 - Pensacola Energy (Hancock Bank-Creighton)
- January 29, 2019; 3:00 p.m.
 - Pensacola International Airport (Whibbs)
- February 5, 2019; 3:00 p.m.
 - Port of Pensacola (Whibbs)





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

• Formal Bid/RFQs

• **INFOSEND, Inc.**

- Utility Bill Print Supply & Services – Pensacola Energy
- SBE – No
- Purchase Method – RFQ 18-029, Three (3) Year Contract
- \$360,000
- Budgeted – Yes

• **L Pugh & Associates, Inc.**

- Surge Tank Installation for Fire - Airport
- SBE – No
- Purchase Method – Year 3 of 3 year contract ITB# 16-016
- \$302,488
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•Contract Renewals/Extensions

•**GovConnection, Inc.**

- FIREEYE Virus Protection Support Renewal & Upgrade – Technology Resources
- SBE – No
- Purchase Method – NCPA Contract # 01-44
- \$115,401
- Budgeted – Yes

•**PC Specialist, Inc.**

- WAN Support Services Renewal 10/1/18 – 9/30/19 – Technology Resources
- SBE – No
- Purchase Method – Single Quote
- \$34,200
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•Quotations & Direct Negotiations

•All South Underground, LLC

- Sediment Tank Cleaning – Public Works
- SBE – No
- Purchase Method – ITB 16-012, Year 2 of 3 Year Contract
- \$144,960
- Budgeted – Yes

•Atkins North America, Inc.

- Reus St Revitalization – Community Redevelopment Agency
- SBE – No
- Purchase Method – Continuing Contract Service Under RFQ15-038, Professional Engineering Services
- \$163,693
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•Quotations & Direct Negotiations

•Ballard Partners, Inc.

- Lobbying Services for Six Month Term – Mayor’s Office
- SBE – No
- Purchase Method – Direct Negotiation
- \$36,000
- Budgeted – Yes

•Big Orange Enterprise, LLC dba Escape Landscaping and Lawn Care

- Landscaping & irrigation System Maintenance - Airport
- SBE – Yes
- Purchase Method – Quotation
- \$67,192
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•Quotations & Direct Negotiations

•**Equipment Controls Co., Inc.**

- Sensus Automatic Meter Reading Support & Maintenance – Pensacola Energy
- SBE – No
- Purchase Method – Sole Source
- \$53,043
- Budgeted – Yes

•**Lower Bros Tennis Courts**

- Resurface 6 Tennis Courts at Bayview Park – Park & Recreation
- SBE – No
- Purchase Method – Quotation
- \$26,150
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•Quotations & Direct Negotiations

•Mott MacDonald Florida

- Legion Field Park Services Authorization for Design Services – Park & Recreation
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ15-038 Professional Engineering Services
- \$85,884
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•State, Federal or Other Buying Contracts

•**Action Truck Center, Inc.**

- One (1) AUTOCAR ACMD42 Chassis with GS Products 23 Yard ASL Body – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Sourcewell (Formally NJPA) contract # 081716-ATC
- \$280,135
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•State, Federal or Other Buying Contracts

•**Action Truck Center, Inc.**

- One (1) Automated Side Load Refuse Truck with ASMREP Body – Sanitation/Fleet Mgt.
- SBE – No
- Purchase Method – Sourcewell (Formally NJPA) contract # 081716-ATC
- \$287,416
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•State, Federal or Other Buying Contracts

•Bozard Ford Company

- One (1) Ford F-150 Crew Cab Truck For Airport K-9 – Police
- SBE – No
- Purchase Method – Florida Sheriff's Association Contract #FSA18-VEL26.0
- \$27,377
- Budgeted – Yes

•Faro Technologies, Inc.

- One (1) Laser Focus Scanner – Police
- SBE – No
- Purchase Method – GSA Contract # : GS-07F-197GA
- \$66,270
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 12/01/18 – 12/31/18

•State, Federal or Other Buying Contracts

•Verizon Connect NWF, Inc.

- Vehicle & Equipment GPS Tracking Services – Pensacola Energy
- SBE – No
- Purchase Method – GSA Contract #: GS-07F-559R
- \$30,121
- Budgeted – Yes



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