Monthly Financial Review



December, 2018







Revenues December, 2018

General Fund

Two Months Collected

•	Franchise	Fee &	Public	Service Tax	+ 2.96%
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• Half-Cent Sales Tax + 0.04%

• Communication Services Tax + 16.82%

Three Months Collected

• Municipal Revenue Sharing + 1.88%







Other Funds December, 2018

Local Option Sales Tax

+ 8.75%

Local Option Gas Tax

- 10.72%

Tree Planting Trust Fund

\$406,489

Housing Initiatives Fund

— City

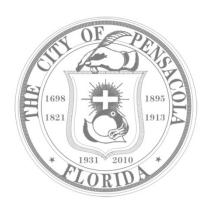
\$132,678

-CRA

\$440,489







Issues December, 2018

- CMPA Budget (Follow-up from November)
 - Over Payment, Variable Attendance Surcharge Since Inception – No Reimbursement By The City To NFPB Required
 - Two Surcharges
 - Variable Attendance Surcharge (for O&M)
 - Change to flat fee of \$1.50 per ticket instead of sliding scale at 50¢ per ticket
 - Variable Ticket Surcharge (for R&R)
 - Remains at 50 ¢ per ticket







Issues December, 2018

- CMPA Budget (Follow-up from November)
 - Future Allocation of the Two Surcharges Between
 O&M and R&R Will Be Determined Each Fiscal Year.
- Master Bond Resolution
 - Pensacola Energy
 - Pensacola International Airport







MAYOR TRANSITION TEAM

- January 8, 2019
 - Community Redevelopment Agency
- January 15, 2019; 3:00 p.m.
 - Local Option Sales Tax (Whibbs)
- January 22, 2019; 3:00 p.m.
 - Pensacola Energy (Hancock Bank-Creighton)
- January 29, 2019; 3:00 p.m.
 - Pensacola International Airport (Whibbs)
- February 5, 2019; 3:00 p.m.
 - Port of Pensacola (Whibbs)







Formal Bid/RFQs

•INFOSEND, Inc.

- •Utility Bill Print Supply & Services Pensacola Energy
- •SBE No
- •Purchase Method RFQ 18-029, Three (3) Year Contract
- **•**\$360,000
- •Budgeted Yes

·L Pugh & Associates, Inc.

- Surge Tank Installation for Fire Airport
- •SBE No
- •Purchase Method Year 3 of 3 year contract ITB# 16-016
- •\$302,488
- •Budgeted Yes







Contract Renewals/Extensions

GovConnection, Inc.

- •FIREEYE Virus Protection Support Renewal & Upgrade Technology Resources
- •SBE No
- Purchase Method NCPA Contract # 01-44
- **•**\$115,401
- Budgeted Yes

•PC Specialist, Inc.

- •WAN Support Services Renewal 10/1/18 9/30/19 Technology Resources
- •SBE No
- Purchase Method Single Quote
- **•**\$34,200
- •Budgeted Yes







Quotations & Direct Negotiations

All South Underground, LLC

- Sediment Tank Cleaning Public Works
- •SBE No
- •Purchase Method ITB 16-012, Year 2 of 3 Year Contract
- **•**\$144,960
- •Budgeted Yes

Atkins North America, Inc.

- •Reus St Revitalization Community Redevelopment Agency
- •SBE No
- •Purchase Method Continuing Contract Service Under RFQ15-038, Professional Engineering Services
- **•**\$163,693
- •Budgeted Yes







Quotations & Direct Negotiations

- Ballard Partners, Inc.
 - Lobbying Services for Six Month Term Mayor's Office
 - •SBE No
 - Purchase Method Direct Negotiation
 - **•**\$36,000
 - •Budgeted Yes

•Big Orange Enterprise, LLC dba Escape Landscaping and Lawn Care

- Landscaping & irrigation System Maintenance Airport
- •SBE Yes
- Purchase Method Quotation
- •\$67,192
- Budgeted Yes







Quotations & Direct Negotiations

Equipment Controls Co., Inc.

- •Sensus Automatic Meter Reading Support & Maintenance Pensacola Energy
- •SBE No
- Purchase Method Sole Source
- **•**\$53,043
- Budgeted Yes

Lower Bros Tennis Courts

- •Resurface 6 Tennis Courts at Bayview Park Park & Recreation
- •SBE No
- Purchase Method Quotation
- **•**\$26,150
- •Budgeted Yes







Quotations & Direct Negotiations

Mott MacDonald Florida

- Legion Field Park Services Authorization for Design Services –
 Park & Recreation
- •SBE No
- •Purchase Method Continuing Contract Services Under RFQ15-038 Professional Engineering Services
- •\$85.884
- •Budgeted Yes







State, Federal or Other Buying Contracts

- Action Truck Center, Inc.
 - •One (1) AUTOCAR ACMD42 Chassis with GS Products 23 Yard ASL Body Sanitation/Fleet Mgt.
 - •SBE No
 - •Purchase Method Sourcewell (Formally NJPA) contract # 081716-ATC
 - **•**\$280,135
 - •Budgeted Yes







State, Federal or Other Buying Contracts

- Action Truck Center, Inc.
 - •One (1) Automated Side Load Refuse Truck with ASMREP Body Sanitation/Fleet Mgt.
 - •SBE No
 - •Purchase Method Sourcewell (Formally NJPA) contract # 081716-ATC
 - **•**\$287,416
 - •Budgeted Yes







State, Federal or Other Buying Contracts

Bozard Ford Company

- •One (1) Ford F-150 Crew Cab Truck For Airport K-9 Police
- •SBE No
- •Purchase Method Florida Sheriff's Association Contract #FSA18-VEL26.0
- **•**\$27,377
- •Budgeted Yes

•Faro Technologies, Inc.

- •One (1) Laser Focus Scanner Police
- •SBE No
- Purchase Method GSA Contract #: GS-07F-197GA
- •\$66,270
- Budgeted Yes







State, Federal or Other Buying Contracts

- Verizon Connect NWF, Inc.
 - •Vehicle & Equipment GPS Tracking Services Pensacola Energy
 - •SBE No
 - Purchase Method GSA Contract #: GS-07F-559R
 - **•**\$30,121
 - •Budgeted Yes





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