N220-0102

APPRAISAL REPORT

OF A

VACANT RESIDENTIAL LAND PARCEL

LOCATED AT

2300 WEST JACKSON STREET, A PENSACOLA, ESCAMBIA COUNTY, FLORIDA 32505

EXCLUSIVELY FOR

CITY OF PENSACOLA

AS OF

OCTOBER 13, 2020

BY

CHARLES C. SHERRILL, JR., MAI STATE - CERTIFIED GENERAL APPRAISER #RZ1665

2803 EAST CERVANTES STREET, SUITE C

PENSACOLA, FLORIDA 32503

APPRAISAL REPORT

The subject property consists of a vacant residential land parcel that is located at 2300 West Jackson Street, A in Pensacola, Florida. The client is reportedly interested in the acquisition of the 0.12-acre subject property at a yet-undetermined price.

The three traditional approaches to value real estate are the Cost Approach, the Sales Comparison Approach, and the Income Capitalization Approach. Based upon the type and specific characteristics of the subject property, the Cost and Income Capitalization Approaches were not considered to be appropriate to provide credible results for this valuation. Residential land parcels like the subject in the local market are not typically leased to tenants, so market data was not concluded to be adequate to estimate a credible market rent for the subject in the Income Capitalization Approach. Secondly, due to the absence of improvements, the performing of the Cost Approach was not considered to be applicable. Accordingly, the appraiser did not perform these two particular approaches to value the subject property in this assignment.

The subject is a vacant residential land parcel that is not encumbered by any leases. Buyers of this type of property in the local market typically rely most heavily on the Sales Comparison Approach in making buying decisions. Additionally, recent sales activity of similar type properties in the local market is considered to be sufficient to produce credible results. Accordingly, the appraiser has determined that the performing of the Sales Comparison Approach in this appraisal process is sufficient to achieve credible assignment results based primarily upon the intended use of this appraisal. The appraiser has clearly identified and explained the scope of work for this assignment within this appraisal report.

This is an Appraisal Report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal Practice. As such, it clearly and accurately sets forth the appraisal in a manner that will not be misleading; contains sufficient information to enable the intended users of the appraisal to understand the report properly; and clearly and accurately discloses all assumptions, extraordinary assumptions, hypothetical conditions, and limiting conditions used in the assignment. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated within this report. The appraiser is not responsible for the unauthorized use of this appraisal report.

Coronavirus Disease 2019 (Covid-19) is an extremely serious illness that has very rapidly become a world-wide pandemic. It has had a significant effect on the health and financial well-being in recent weeks of all humans throughout the world. The spread of this new coronavirus is being monitored by the Centers for Disease Control (CDC), the World Health Organization, and numerous other health organizations across the globe. This virus has caused extreme detriment to the overall economic conditions of communities throughout the world. It should be noted that this coronavirus could have a negative effect on the demand, marketability, and resulting value of the subject property. However, as of the effective date of this appraisal, it is not clear to what extent, if any, the local market conditions and subject property value are impacted by the coronavirus. The appraiser has reviewed available market surveys and performed multiple interviews recently with various knowledgeable market participants (such as real estate brokers, owners, developers, and lenders) to closely monitor this rapidly-developing issue.

CLIENT:	City of Pensacola Attention: Ms. M. Helen Gibson, AICP CRA Administrator 222 West Main Street Pensacola, Florida 32502
APPRAISER:	Charles C. Sherrill, Jr., MAI State - Certified General Appraiser #RZ1665 Sherrill Appraisal Company 2803 East Cervantes Street, Suite C Pensacola, FL 32503
APPRAISAL FILE NUMBER:	N220-0102
PROPERTY LOCATION:	2300 West Jackson Street, Pensacola, Escambia County, Florida 32505
PROPERTY TYPE:	Vacant Residential Land Parcel
REPORTED PROPERTY OWNER:	S & D Investments, LLC
OCCUPANT:	Not Applicable
TAX ACCOUNT NUMBER:	15-1498-000
PARCEL IDENTIFICATION NO.:	00-0S-00-9060-020-172
CURRENT PROPERTY TAX ASSESSMENT:	\$5,529
LEGAL DESCRIPTIONS:	A legal description of the subject property obtained from the Escambia County Property Appraiser's Office and a tax deed are presented in the addendum of this appraisal report.
ZONING CLASSIFICATION:	R-2; Residential/Office
FUTURE LAND USE CLASSIFICATION:	M.D.R.; Medium Density Residential
TYPE AND DEFINITION OF VALUE:	The purpose of this appraisal is to provide the appraiser's best estimate of the market value of the subject real property as of the effective date. Market value is a type of value stated as an opinion, that presumes the transfer of a property (i.e. a right of ownership or a bundle of such rights), as of a certain date, under specific conditions set forth in the value definition that is identified by the appraiser as applicable in an appraisal. Furthermore, market value is defined under 12 U.S.C. 1818, 1819 and title XI of the Financial Institutions Reform,

TYPE AND DEFINITION OF VALUE (CONT'D):

INTENDED USER OF APPRAISAL REPORT:

INTENDED USE OF REPORT:

Recovery, and Enforcement Act of 1989 ("FIRREA") as well as the Office of the Comptroller of the Currency, as "the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus". Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- (1) buyer and seller are typically motivated;
- (2) both parties are well informed or well advised, and acting in what they consider their own best interests;
- (3) a reasonable time is allowed for exposure in the open market;
- (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

City of Pensacola; No other party is entitled to rely upon this report without written consent of the appraiser.

For the sole purpose of assisting the client, City of Pensacola, in internal business decisions concerning the possible purchase of the subject property.

OWNERSHIP INTEREST VALUED: Fee Simple Title (defined as absolute ownership unencumbered by any other interest or estate; subject only to the limitations of eminent domain, escheat, police power, taxation, and/or any easements that may be present on the property).

DATE OF PROPERTY INSPECTION: October 13, 2020

EFFECTIVE DATE OF VALUE: October 13, 2020

DATE OF APPRAISAL REPORT: October 20, 2020

FINAL ESTIMATE OF VALUE:

\$8.000 (Market Va

(Market Value as vacant, subject to the appraisal assumptions and limiting conditions that are presented in the addendum of this appraisal report).

SCOPE OF WORK PERFORMED IN THIS APPRAISAL ASSIGNMENT:

The three traditional approaches to value real estate are the Cost Approach, the Sales Comparison Approach, and the Income Capitalization Approach. Based upon the type and specific characteristics of the subject property, the Cost and Income Capitalization Approaches were not considered to be appropriate to provide credible results for this valuation. Residential land parcels like the subject in the local market are not typically leased to tenants, so market data was not concluded to be adequate to estimate a credible market rent for the subject in the Income Capitalization Approach. Secondly, due to the absence of improvements, the performing of the Cost Approach was not considered to be applicable. Accordingly, the appraiser did not perform these two particular approaches to value the subject property in this assignment.

In performing this appraisal of the subject property, Charles C. Sherrill, Jr., MAI first identified the problem to be solved. Based upon the property type and intended use of this appraisal, the appraiser determined and performed the scope of work necessary to develop assignment results that were credible, and disclosed this scope of work in the appraisal report. In doing so, the appraiser inspected the subject property, performed a telephone interview with the designated property contact (client), and researched and analyzed comparable land sales and offerings in the local area. Additionally, the appraiser performed multiple interviews with various market participants (such as real estate brokers, owners, developers, and lenders) to closely monitor the rapidly-developing coronavirus issue. This information was applied in the Sales Comparison Approach to value the subject property.

This narrative appraisal report is the result of these processes. This Appraisal Report is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated above. The appraiser is not responsible for unauthorized use of this report.

DESCRIPTION OF REAL ESTATE APPRAISED:

Location Description: Known as the "City of Five Flags," Pensacola is the western-most city in the panhandle of Florida. Pensacola, the county seat, is located in the extreme southern portion of Escambia County. Escambia County encompasses 661 square miles of land and an additional 64,000 acres of waterways. Escambia County has experienced steady growth during its history as it represents the economic center for Northwest Florida. Its location generally bordering the Gulf of Mexico and three bays has resulted in outward growth in certain directions over the years. These growth areas include such neighboring cities/communities as Gulf Breeze, Milton, Pace, and Navarre (in Santa Rosa County), as well as the northern vicinity of Pensacola.

According to recent (2019) statistics from the U. S. Census Bureau, there are 318,316 residents in Escambia County, which ranked 17th in county population in Florida. Escambia County's population increased by 7.0 percent since 2010, and this gradual increase is anticipated for the near-term future. Escambia County has a diversified economic base which includes tourism, military (U. S. Navy), and a strong service sector. The area has an unemployment rate of 3.2 percent, which is fairly consistent with that indicated by the state and national averages (2.8 percent and 3.5 percent, respectively).

The quality of life afforded by the mild climate and abundant recreational activities and rich history and culture is an added feature that attracts new industries to the area. The availability of office and manufacturing facilities and an educated workforce give Escambia County the ideal catalyst for future growth and prosperity. Overall, the area's moderate anticipated population growth, diversified work force, and abundance of recreational activities provide for a relatively stable near-term outlook for this metropolitan area.

Neighborhood Description: The subject property is located inside the city limits of Pensacola in a mixed residential and commercial area. The subject neighborhood boundaries are generally defined as West Cervantes Street on the north, North A Street on the east, West Garden Street on the south, and North W Street on the west. Land uses in the immediate area include retail establishments, offices, convenience stores, restaurants, banks, automobile service garages, apartments, residences, warehouses, mini-warehouses, churches, motels, and lounges. The neighborhood is convenient to churches, shopping facilities, schools, medical facilities, recreational facilities, and other major sources of employment. No adverse neighborhood conditions were observed by the appraiser.

Summary of Local Residential Real Estate Market: After a number of years of steady growth in the local residential real estate market (as well as other sectors), the health of the market weakened during 2006 to 2011. Demand for residential space declined in the local market during that time period due to weakened economic conditions which resulted in an oversupply of inventory. The net result of this market weakness was an increase in vacancy rates, a decline in rental rates and values, an increase in property foreclosures, and extended marketing periods. However, the market began to stabilize in late 2011, and it has gradually increased in the past few years. It is concluded that the local market, as well as the subject property, should continue this slight improvement trend in the foreseeable future (although this could be impacted by the recent coronavirus pandemic). Based upon the location, quality, and other physical characteristics of the subject property, its overall current relative position within the local marketplace is concluded to be adequate.

Property Description: The subject property is located at the northwest corner of West Jackson Street and North Q Street. The corner parcel is rectangular in shape. The site has 58 feet of frontage on the north side of West Jackson Street and 91.5 feet of frontage on the west side of North Q Street. According to the Escambia County Property Appraiser's Office, the property contains 0.1209 acre. This equates by calculation to a land area of 5,266 square feet.

The property is fairly level and cleared, and it appears to have satisfactory drainage. The public utilities available to the site are considered to be adequate. It appears that the parcel is not located within a designated flood area (Flood Zone X; Flood Panel Map #12033C0390G).

Both West Jackson and North Q Streets are two-laned paved roadways in front of the subject. Overall access of the property is concluded to be adequate. The average daily traffic count on West Jackson Street in the vicinity of the subject of approximately 5,200 vehicles is considered to be relatively moderate.

The subject property is zoned R-2; Residential/Office under the zoning ordinances of the City of Pensacola. The residential/office land use district was established for the purpose of providing for a mixture of residential housing types and densities, and office uses. Residential and office uses shall be allowed within the same structure. When the R-2 zoning district is located in older, developed areas of the city, the zoning regulations are intended to provide for residential or office in full development at a density, character, and scale compatible with the surrounding area. In some cases the R-2 district is also intended as a transition area between commercial and residential uses.

The R-2 zoning district allows for such uses as single-family dwellings, multi-family attached dwellings, community residential homes, cemeteries, home occupations, municipally-owned parks, schools, day care centers, private clubs that are not operated as commercial enterprises, boarding houses, office buildings, hospitals, libraries, churches, and accessory structures.

This zoning district also contains a number of certain restrictions such as minimum front, rear, and side yard areas, maximum building height requirements, and a maximum lot coverage ratios. Additionally, on-site parking regulations, tree/landscape regulations, and storm water management must meet certain guidelines. The indicated unit density for multiple-family attached dwellings is 35 units per acre. The property has a Future Land Use Classification of M.D.R.; Medium Density Residential.

SALES HISTORY OF SUBJECT PROPERTY:

The subject property is currently owned by S & D Investments, LLC. According to the public records, the property was acquired by the current owner via a tax deed from 2014 that was finalized on March 8, 2019. The consideration in the amount of \$4,200 is concluded to have been below the prevailing price in the local market at that time. The appraiser is unaware of any other sales transactions of the property in the five years preceding the effective date of this valuation. No current listings, options, or agreements of sale of the subject property were discovered by the appraiser in the course of this analysis. The client is reportedly interested in the acquiring of the subject property at a yet-undetermined price.

HIGHEST AND BEST USE:

Highest and best use may be defined as "The reasonable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value." The first determination (highest and best use of land as though vacant) reflects the fact that the land value is derived from potential land use. The second determination (highest and best use of property as improved) refers to the optimum use that could be made of the property considering the existing structures, when applicable. The analysis of the highest and best use of the subject property as vacant is below.

Highest and best use as vacant. The first test of highest and best use is legally permissible uses. The legally permissible uses of the subject site include single-family dwellings, multi-family attached dwellings, community residential homes, cemeteries, home occupations, municipally-owned parks, schools, day care centers, private clubs that are not operated as commercial enterprises, boarding houses, office buildings, hospitals, libraries, churches, and accessory structures. These land uses are generally compatible with other property types in the subject neighborhood. The potential for a zoning change appears to be unlikely.

The second test of highest and best use is physically possible uses. The subject is comprised of a 5,266-square foot land parcel with adequate shape, frontage on two paved roads, and (level topography. There are generally no physical limitations on developable alternatives of the subject such that each of the legally permissible uses are physically possible. The third test of highest and best use is financially feasible uses. Based upon investor's desired returns on real estate investments in the local market, the zoning, size, and physical characteristics, the zoning, the neighborhood and local market conditions, and the location of the subject parcel, and the local market and subject neighborhood conditions, a residential use is concluded to be financially feasible. The fourth test of highest and best use of the subject site as vacant is concluded to be a residential use. Therefore, the highest and best use of the property as vacant is concluded to be a residential use.

APPRAISAL PROCESS:

The three traditional approaches to estimate the value of the income-producing properties are the Cost Approach, the Sales Comparison Approach (formerly called the Market Approach), and the Income Capitalization Approach. All three approaches are based upon the basic principle of substitution, which affirms that a prudent buyer will not pay more for a property than the cost of an equally desirable site plus the cost to construct a similar building (Cost Approach), the cost to acquire a competing property which is equal in desirability and utility (Sales Comparison Approach), or the cost to acquire a substitute income stream of equal quantity, quality, and durability (Income Capitalization Approach).

Based upon the subject property's being comprised of a vacant land parcel, the Cost and Income Capitalization Approaches were not considered to be appropriate for this valuation. Accordingly, the appraiser did not perform these two particular approaches to value the subject property. The subject property is a vacant commercial land parcel with no structures or long-term leases in place. Buyers of this type of property in the local market typically rely most heavily on the Sales Comparison Approach in making buying decisions. Additionally, recent sales activity of similar type properties in the local market is considered to be sufficient to produce credible results. Lastly, this appraisal process is concluded to be adequate based upon the intended use of this appraisal. Accordingly, the appraiser has determined that the performing of the Sales Comparison Approach in this appraisal process is sufficient to achieve credible assignment results based primarily upon the intended use of this appraisal. The appraiser has clearly identified and explained the scope of work for this assignment within this appraisal report.

SUMMARY OF LAND VALUATION ANALYSIS:

A summary of the data pertaining to vacant land sales considered to be similar to the subject is presented below. Summary information pertaining to each of these comparables, site plans and an aerial photograph, and a location map are presented at the conclusion of this appraisal report.

COMP. <u>NO.</u>	RECORD <u>NO.</u>	<u>LOCATION</u>	DATE OF <u>SALE</u>	SALE <u>PRICE</u>	<u>SQ. FT.</u>	PRICE/ <u>SQ. FT.</u>
1	538463	600 North Q Street (Adjacent to Subject)	07/31/19	\$9,000	7,625	\$1.18
2	548993	2200 Block of West Godfrey Street	09/27/19	\$10,000	7,000	\$1.43
3	540705	1418 North P Street	05/08/20	\$11,500	7,400	\$1.55
4	550575	1918 West Gadsden Street	05/17/19	\$15,000	9,150	\$1.64

The above land sales represent properties considered generally comparable to the subject. These parcels range in size from 7,000 to 9,150 square feet, which is slightly larger than the size of the subject. All are suitable for a residential type of use. Each is located in the subject vicinity within approximately 10 blocks of the subject property. Comparable No. 1 is situated directly adjacent to the subject parcel. These comparables range in price from \$9,000 to \$15,000 which equates to a unit price of \$1.18 to \$1.64 per square foot. However, all but one of these comparables sales reflect the upper end of this indicated unit price range.

In this analysis, price adjustments were considered for such dissimilarities as property rights conveyed, atypical financing, conditions of the sale, market conditions (time), location, land size, shape, access/exposure, topography, utilities availability, and zoning. After these necessary price adjustments were made for dissimilarities, when compared to the subject, a unit value of \$1.28 to \$1.86 per square foot results for the subject. It should be noted that this indicated value range is the result of small/minimal price adjustments that were considered appropriate based upon the relatively similar physical characteristics of the comparable properties, when compared to the subject.

In placing equal weight on each of the sales, a unit value towards the middle of the above range is concluded to be appropriate for the subject. Therefore, a value of \$1.50 per square foot is estimated for this valuation. This concluded unit value is well-bracketed by both the adjusted and the unadjusted unit price ranges of the comparables, which is considered to be reasonable based upon property characteristics and current market conditions. The estimated value of the subject property from this sales comparison analysis is shown below. A grid summarizing the price adjustments is presented on the following page of this appraisal report.

SUMMARY OF LAND VALUATION CONCLUSION

5,266 SQ. FT.	Х	\$1.50/SQ. FT.	=	\$7,899
		ROUNDED:		<u>\$8,000</u>

The above total land value estimate is slightly below the total sales price range of \$9,000 to \$15,000 that is indicated by the above comparables. However, this is concluded to be reasonable based primarily upon the slightly larger size of the comparables, relative to the subject property.

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SUMMARY OF LAND SALES ADJUSTMENTS

	Comp. No. 1	Comp. No. 2	Comp. No. 3	Comp. No. 4	
Index Number	538463	548993	540705	550575	
Total Sales Price	\$9,000	\$10,000	\$11,500	\$15,000	
Square Feet	7,625	7,000	7,400	9,150	
Price Per Square Foot	\$1.18	\$1.43	\$1.55	\$1.64	
Price Adjustments					
Property Rights Conveyed	0%	0%	0%	0%	
Adjusted Unit Price	\$1.18	\$1.43	\$1.55	\$1.64	
Atypical Financing Terms	0%	0%	0%	0%	
Adjusted Unit Price	\$1.18	\$1.43	\$1.55	\$1.64	
Conditions of Sale	0%	0%	0%	0%	
Adjusted Unit Price	\$1.18	\$1.43	\$1.55	\$1.64	
Market Conditions (Time)	3%	3%	1%	3%	
Adjusted Unit Price	\$1.22	\$1.47	\$1.57	\$1.69	
Adjustments- Physical Characteristics					
Location					
Size of Site				5%	
Shape of Site					
Access/Road Frontage	5%	5%	5%		
Topography					
Utilities Availability					
Zoning		5%	-5%	5%	
Other Features					
Cumulative (Net) Adjustments	5%	10%	0%	10%	
Adjusted Price Per Square Foot	\$1.28	\$1.62	\$1.57	\$1.86	
	(Adjacent				

to Subject)

RECONCILIATION AND VALUE CONCLUSION:

For this valuation of the subject land parcel, only the Sales Comparison Approach was performed. In doing so, the market value of the fee simple title in the subject property, based upon the appraisal assumptions and limiting conditions that are presented on the following pages as of October 13, 2020 is estimated to be \$8,000. It should be noted that no personal property, fixtures, or intangible items are included in this opinion of market value. As mentioned, this appraisal was prepared for the exclusive use of City of Pensacola.

Exposure time is defined by USPAP as an opinion, based upon supporting market data, of the length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal. It is a retrospective opinion based on an analysis of past events assuming a competitive and open market. The previously-presented comparable sales were on the market between 198 to 399 days (6.6 to 13.3 months) before being sold. Based upon the subject's property type, overall characteristics, and concluded marketability, its estimated exposure time is concluded to have been approximately 6 to 12 months. Similarly, the estimated marketing time (i.e., the amount of time it would probably take to sell the subject property if it were exposed in the market, beginning on the date of this valuation) is projected to be approximately 6 to 12 months.

Attached are assumptions and limiting conditions of this appraisal, the certification of the appraiser, a copy of the appraiser's state certification, subject photographs, location maps, a legal description, a tax deed, a plot plan, a site plan, an aerial photograph, a flood zone map, zoning maps, comparable land sales summary sheets, site plans, and aerial photographs, a comparable land sales location map, and the appraiser's professional qualifications.

ASSUMPTIONS AND LIMITING CONDITIONS:

This appraisal and the appraiser's certification that follows is subject to the following assumptions and limiting conditions:

- 1. The three traditional approaches to value real estate are the Cost Approach, the Sales Comparison Approach, and the Income Capitalization Approach. Based upon the type and specific characteristics of the subject property, the Cost and Income Capitalization Approaches were not considered to be appropriate to provide credible results for this valuation. Residential land parcels like the subject in the local market are not typically leased to tenants, so market data was not concluded to be adequate to estimate a credible market rent for the subject in the Income Capitalization Approach. Secondly, due to the absence of improvements, the performing of the Cost Approach was not considered to be applicable. Accordingly, the appraiser did not perform these two particular approaches to value the subject property in this assignment.
- 2. This is an Appraisal Report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal Practice. As such, it clearly and accurately sets forth the appraisal in a manner that will not be misleading; contains sufficient information to enable the intended users of the appraisal to understand the report properly; and clearly and accurately discloses all assumptions, extraordinary assumptions, hypothetical conditions, and limiting conditions used in the assignment. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated within this report. The appraiser is not responsible for the unauthorized use of this appraisal report.
- 3. The client is the party who engages an appraiser (by employment or contract) in a specific assignment. A party receiving a copy of this report from the client does not, as a consequence, become a party to the appraiser-client relationship. Any person who receives a copy of this appraisal report as a consequence of disclosure requirements that apply to an appraiser's client, does not become an intended user of this report unless the client specifically identifies them at the time of the assignment. The appraiser's written consent and approval must be obtained before this appraisal report can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.
- 4. No responsibility is assumed for legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated in this report. The property is appraised as though free and clear of any or all liens and encumbrances unless otherwise stated in this report. Responsible ownership and competent property management are assumed unless otherwise stated in this report. Typical mortgage loan encumbrances and utility easements are assumed to exist.
- 5. If the property is improved, it is assumed that the structural and mechanical components of the building are in good condition and operating properly, unless reported otherwise.

- 6. The information furnished by others is believed to be accurate, true, and reliable. However, no warranty is given for its accuracy.
- 7. All engineering is assumed to be correct. Any plot plans and illustrative material in this report are included only to assist the reader in visualizing the property.
- 8. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering studies that may be required to discover such conditions.
- 9. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless otherwise stated in this report.
- 10. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a nonconformity has been stated, defined, and considered in this appraisal report.
- 11. It is assumed that all required licenses, certificates of occupancy consents, or other legislative or administrative authority from any local, state, or national governmental, or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained this report are based.
- 12. Any sketch in this report may show approximate dimensions and is included to assist the reader in visualizing the property. Maps and exhibits found in this report are provided for reader reference purposes only. No guarantee as to accuracy is expressed or implied unless otherwise stated in this report. No survey has been made by the appraiser for the purpose of this report.
- 13. It is assumed that the utilization of the land and improvement is within the boundaries or property lines of the property described and that there is no encroachment or trespass unless otherwise stated in this report.
- 14. The appraiser is not qualified to detect hazardous waste and/or toxic materials. Any comment by the appraiser that might suggest the possibility of the presence of such substance should not be taken as confirmation of the presence of hazardous waste and/or toxic materials. Such determination would require investigation by a qualified expert in the field of environmental assessment. The presence of substance such as asbestos, urea-formaldehyde foam insulation, or other potentially hazardous materials may affect the value of the property. The appraiser's value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value unless otherwise stated in this report. No responsibility is assumed for any environmental conditions, or for any expertise or engineering knowledge required to discover them. The appraiser's descriptions and resulting comments are the result of the routine observations made during the appraisal process.

- 15. Unless otherwise stated in this report, the subject property is appraised without a specific compliance survey having been conducted to determine if the property is or is not in conformance with the requirements of the Americans with Disabilities Act. The presence of architectural and communication barriers that are structural in nature that would restrict access by disabled individuals may adversely affect the property's value, marketability, or utility.
- 16. The appraiser warrants only that the value conclusion is his best opinion estimate as of the exact day of valuation. For prospective value estimates, the appraiser cannot be held responsible for unforeseeable events which might alter market conditions prior to the effective date of the appraisal.
- 17. Any proposed improvements are assumed to be completed in good workmanlike manner in accordance with the submitted plans and specifications.
- 18. The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.
- 19. Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used, or reproduced in part or its entirety, for any purpose by any person other than **City of Pensacola** without the written consent of the appraiser, and in any event, only with proper written qualification and only in its entirety.
- 20. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected) shall be disseminated to the public through advertising, public relations, news sales, or other media without prior written consent and approval of the appraiser.
- 21. Use of this appraisal constitutes acceptance of the stated limiting conditions and assumptions. The appraiser's liability extends to the current client and not to subsequent users of the appraisal.
- 22. The Americans with Disabilities Act (ADA) became effective January 26, 1992. For improved properties, we have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirement of ADA in estimating the value of the property.
- 23. The appraiser certifies that he has no debt relationship with City of Pensacola.

- 24. This valuation is contingent upon there being no contamination of the soil due to any source, including but not limited to underground tanks, if any.
- 25. This valuation is contingent upon a survey, legal description, and land area calculation being prepared by a qualified and properly licensed engineer to indicate the subject property to be basically the same as described in this appraisal report.
- 26. The appraisal does not include Furniture, Fixtures, or Equipment (F F & E).
- 27. Coronavirus Disease 2019 (Covid-19) is an extremely serious illness that has very rapidly become a world-wide pandemic. It has had a significant effect on the health and financial well-being in recent weeks of all humans throughout the world. The spread of this new coronavirus is being monitored by the Centers for Disease Control (CDC), the World Health Organization, and numerous other health organizations across the globe. This virus has caused extreme detriment to the overall economic conditions of communities throughout the world. It should be noted that this coronavirus could have a negative effect on the demand, marketability, and resulting value of the subject property. However, as of the effective date of this appraisal, it is not clear to what extent, if any, the local market conditions and subject property value are impacted by the coronavirus. The appraiser has reviewed available market surveys and performed multiple interviews recently with various knowledgeable market participants (such as real estate brokers, owners, developers, and lenders) to closely monitor this rapidly-developing issue.

EXTRAORDINARY APPRAISAL ASSUMPTIONS:

There are no extraordinary assumptions of this appraisal.

HYPOTHETICAL CONDITIONS OF THE APPRAISAL:

There are no hypothetical conditions of this appraisal.

CERTIFICATION OF THE APPRAISER

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- I have made a personal inspection of the property that is the subject of this appraisal report.
- I have performed no services as an appraiser, or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- No one provided significant real property appraisal assistance to the person signing this appraisal report and certification.
- I currently hold an appropriate state license or certification allowing the performance of real estate appraisals in connection with federally related transactions of properties located in Florida.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the State of Florida for state-certified appraisers.

The Appraisal Institute and the State of Florida conduct mandatory programs of continuing education for its designated members and licensees, respectively. Appraisers who meet the minimum standards of these programs are awarded periodic educational certification. As of the date of this report, I have completed the requirements of the continuing education programs for designated members of the Appraisal Institute, and of the State of Florida, respectively.

The use of this report is subject to the requirements of the State of Florida relating to review by the Real Estate Appraisal Subcommittee of the Florida Real Estate Commission, as well as the Appraisal Institute.

Jula

Charles C. Sherrill, Jr., MAI State - Certified General Appraiser #RZ1665

RICK SCOTT, GOVERNOR

JONATHAN ZACHEM, SECRETARY





STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

FLORIDA REAL ESTATE APPRAISAL BD

THE CERTIFIED GENERAL APPRAISER HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 475, FLORIDA STATUTES



LICENSE NUMBER: RZ1665 EXPIRATION DATE: NOVEMBER 30, 2020

Always verify licenses online at MyFloridaLicense.com

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

PHOTOGRAPHS OF SUBJECT PROPERTY



Front View of Subject Property (From West Jackson Street)

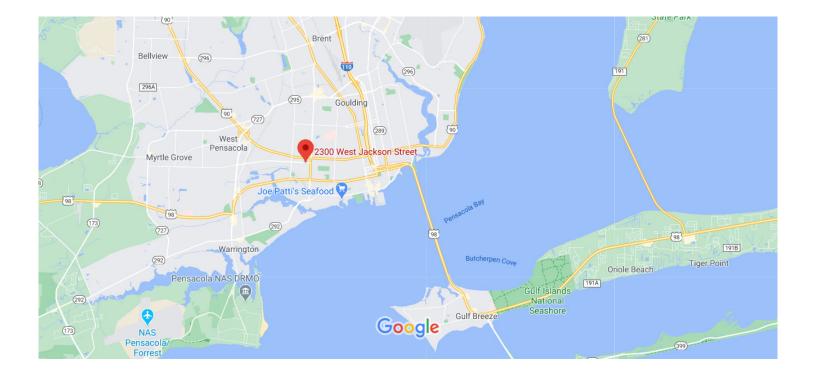


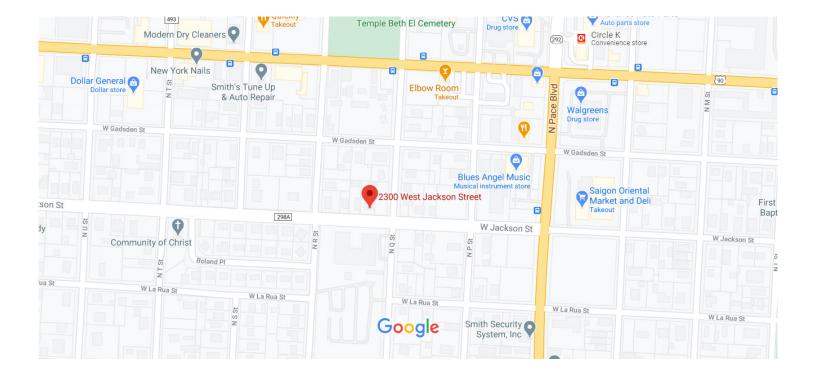
Side View of Subject Parcel (From North Q Street)

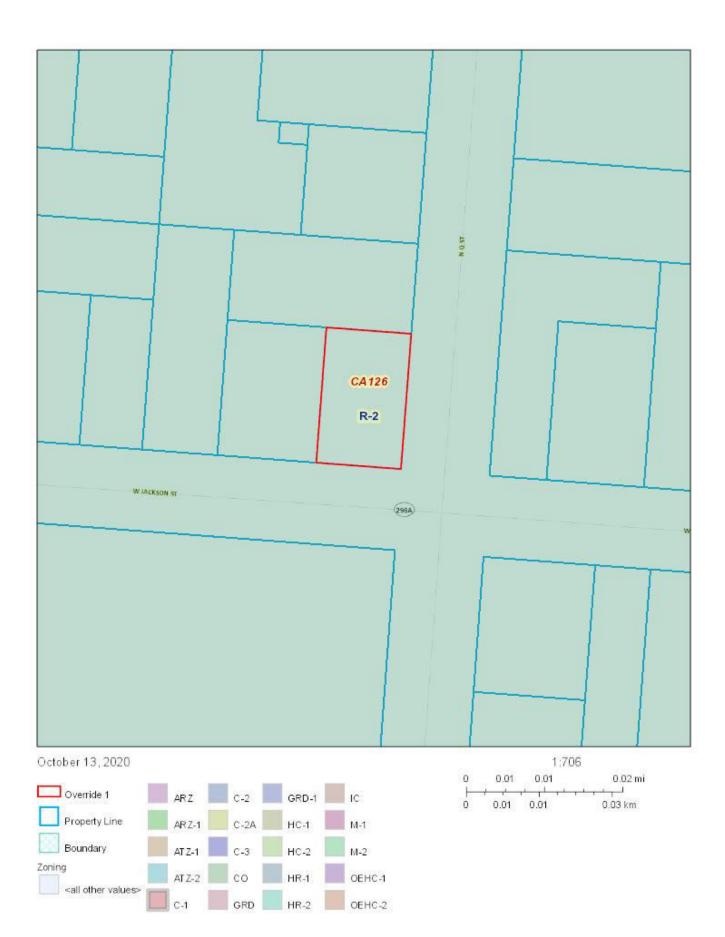
PHOTOGRAPHS OF SUBJECT PROPERTY



Subject Street Scene From West Jackson Street









October 13, 2020



Override 1



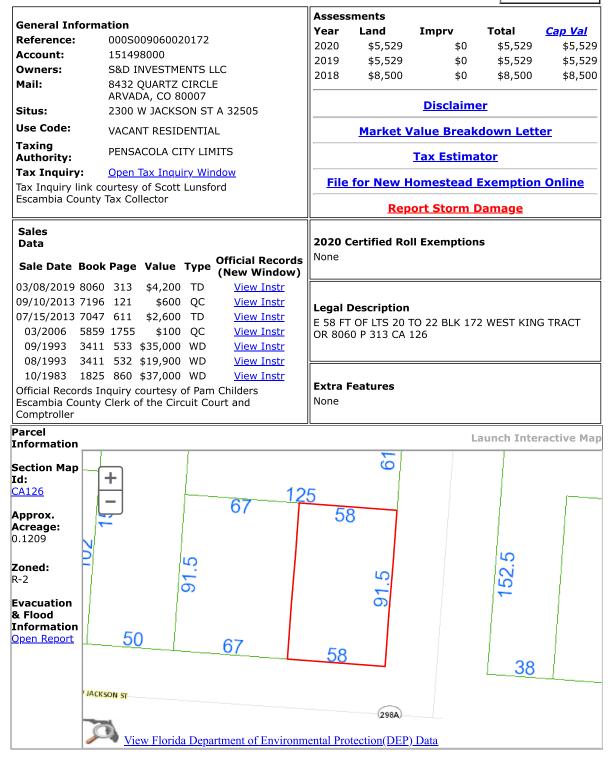
Property Line

Boundary



Map Grid

Restore Full Version



This instrument was prepared by: Pam Childers, Clerk of the Circuit Court Escambia County Courthouse Pensacola, Florida

Tax Deed File No. 19-236 PropertyIdentification No. 000S009060020172 Tax Account No. 151498000

TAX DEED

State of Florida County of Escambia

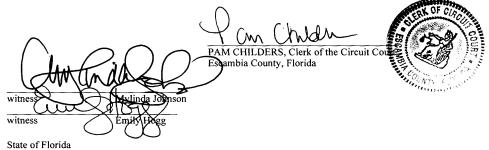
The following Tax Sale Certificate Numbered 09627 issued on June 1, 2014 was filed in the office of the tax collector of this County and application made for the issuance of a tax deed, the applicant having paid or redeemed all other taxes or tax sale certificates on the land described as required by law to be paid or redeemed, and the costs and expenses of this sale, and due notice of sale having been published as required by law, and no person entitled to do so having appeared to redeem said land; such land was on the 4th day of March 2019, offered for sale as required by law for cash to the highest bidder and was sold to: S&D INVESTMENTS LLC, 8432 QUARTZ CIRCLE ARVADA CO 80007, being the highest bidder and having paid the sum of his bid as required by the Laws of Florida.

Now, on this 4th day of March 2019, in the County of Escambia, State of Florida, in consideration of the sum of (\$4,200.00) FOUR THOUSAND TWO HUNDRED AND 00/100 Dollars, being the amount paid pursuant to the Laws of Florida does hereby sell the following lands, including any hereditaments, buildings, fixtures and improvements of any kind and description, situated in the County and State aforesaid and described as follows:

E 58 FT OF LTS 20 TO 22 BLK 172 WEST KING TRACT OR 7196 P 121 CA 126

SECTION 00, TOWNSHIP 0 S, RANGE 00 W

** Property previously assessed to: WILLIAM H STONE SR TRUSTEE, LAND TRUST NO 2300A



County of Escambia

On this 8th day of March 2019 before me Emily Hogg personally appeared Pam Childers, Clerk of the Circuit Court in and for the State and this County known to me to be the person described in, and who executed the foregoing instrument, and acknowledged the execution of this instrument to be his own free act and deed for the use and purposes therein mentioned.

Witness my hand and official seal date aforesaid.



Scott Lunsford, CFC · Escambia County Tax Collector Escambia TaxCollector.com 2019 REALESTATE TAXES Notice of Ad Valorem and Non-Ad Valorem Assessments SCAN TO PAY ONLINE MILLAGE CODE 15-1498-000 16

PROPERTY ADDRESS:

2300 W JACKSON ST A

S&D INVESTMENTS LLC 8432 QUARTZ CIRCLE ARVADA, CO 80007

AD VALOREM TAXES ASSESSED VALUE **MILLAGE RATE EXEMPTION AMOUNT** TAXING AUTHORITY **TAXABLE AMOUNT** TAXES LEVIED COUNTY 6.6165 5,529 0 5,529 36.58 **PUBLIC SCHOOLS BY LOCAL BOARD** 2.0990 5,529 0 5,529 11.61 **BY STATE LAW** 3.9440 5,529 0 5,529 21.81 PENSACOLA 4.2895 5,529 0 5,529 23.72 WATER MANAGEMENT 0.0327 5,529 0 5,529 0.18 M.S.T.U. LIBRARY 0.3590 5,529 0 5,529 1.98

	TOTAL MILLAGE	17.3407			AD VALOR	EM TAXES	\$95.88
LEGAL DE	SCRIPTION		NON-A	D VALOR	EM ASSESSMEN	TS	
	0 22 BLK 172 WEST KING 060 P 313 CA 126	TAXING AUTHOR	RITY		RATE		AMOUNT
		xCollector.con	ו		N-AD VALOREM ASSE		\$0.00 \$95.88
,	ust be in U.S. funds drav	wn from a U.S. bank					
If Paid By Please Pay	Mar 31, 2020 \$0.00						
		RETAIN FOR	YOUR RECOR	DS			

2019 REAL ESTATE TAXES DETACH HERE AND RETURN THIS PORTION WITH YOUR PAYMENT

ACCOUNT NUMBER 15-1498-000 PROPERTY ADDRESS 2300 W JACKSON ST A

S&D INVESTMENTS LLC 8432 QUARTZ CIRCLE ARVADA, CO 80007 Make checks payable to:

Scott Lunsford, CFC Escambia County Tax Collector P.O. BOX 1312 PENSACOLA, FL 32591 Pay online at EscambiaTaxCollector.com Payments in U.S. funds from a U.S. bank

EXEMPTIONS:

PAY ONLY ON	IE AMOUNT
AMOUNT IF PAID BY	Mar 31, 2020 0.00
AMOUNT IF PAID BY	

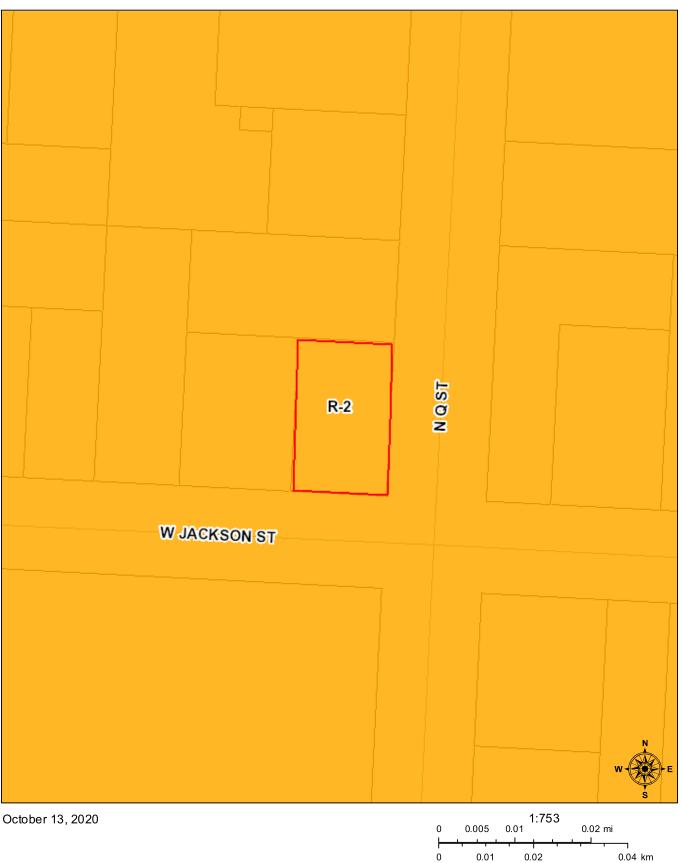
DO NOT FOLD, STAPLE, OR MUTILATE

FLOOD MAP



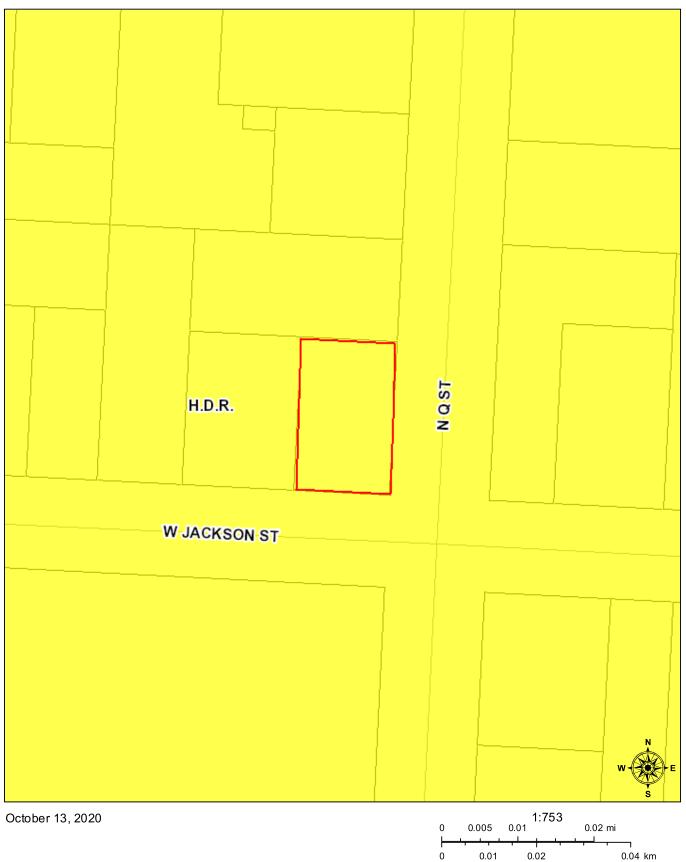
COLLECTOR

ZONING



Sources: Esri, HERE, Garmin, USGS, Intermap, INCREMENT P, NRCan, Esri Japan, METI, Esri China (Hong Kong), Esri Korea, Esri (Thailand), NGCC, (c) OpenStreetMap contributors, and the GIS User Community

FUTURE LAND USE

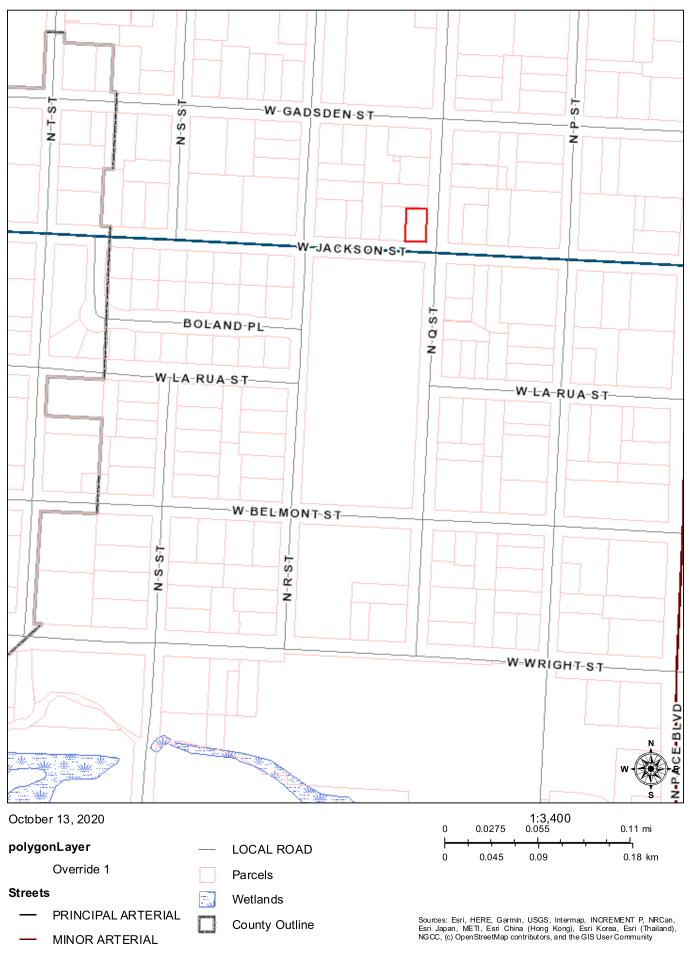


Sources: Esri, HERE, Garmin, USGS, Intermap, INCREMENT P, NRCan, Esri Japan, METI, Esri China (Hong Kong), Esri Korea, Esri (Thailand), NGCC, (c) OpenStreetMap contributors, and the GIS User Community

CONTOURS

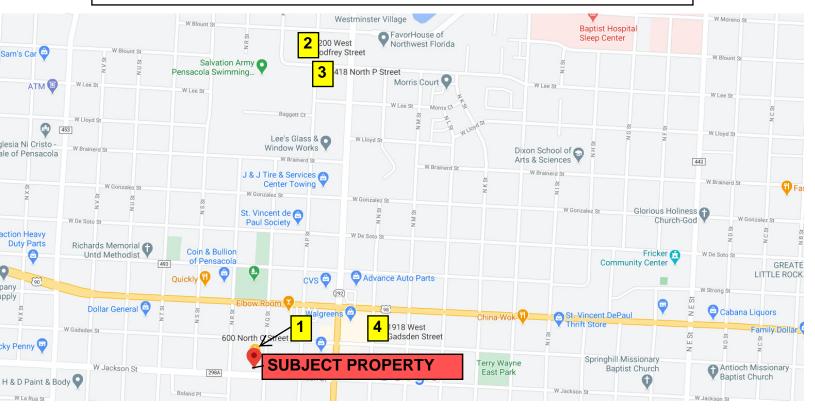


WETLANDS



COLLECTOR

COMPARABLE LOCATION MAP

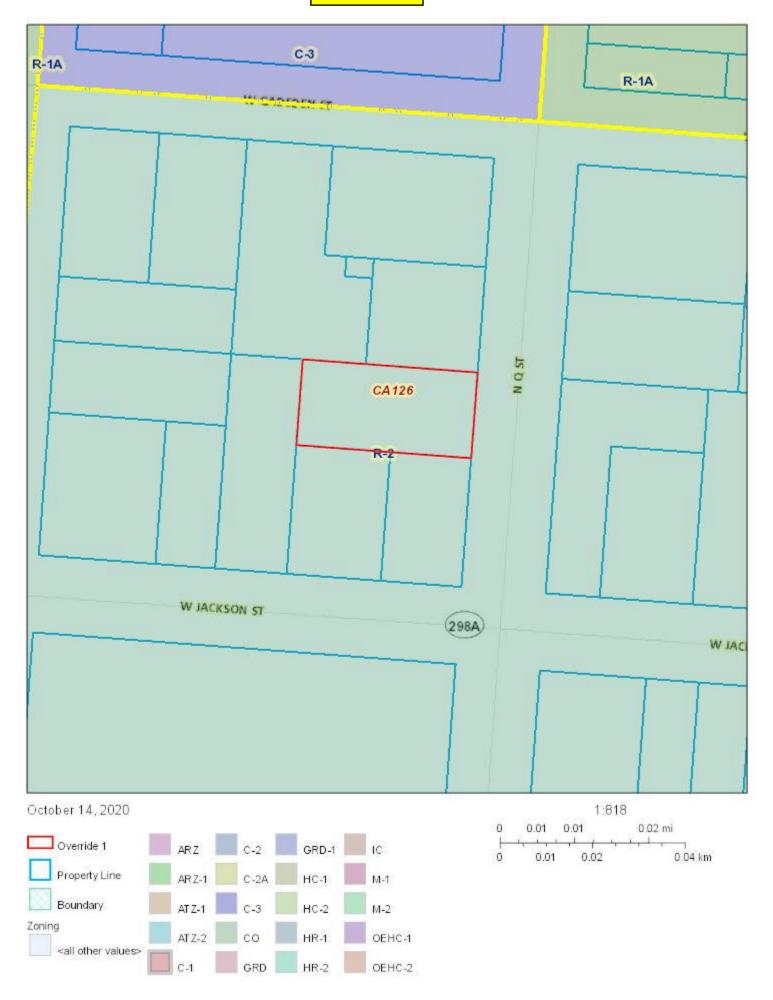


Map data ©2020 500 ft 🛯

							COMP NO. 1
LAND MLS # 538463 Status: Sold Address: 600 N Q ST PENSACOLA County: ESCAMBIA Subdivision:WEST KING	Pro Last Cha FL	 For Agent's O p Type: RESIDENTIA inge: 8/1/2019 32505 Client Hit Ct: 13 	L LOTS	List Price: List Date: Lot Size: Acreage: Price Per Acre: Approx Sqft:	\$13,900 6/28/201 61 x 125 0.170000	8	
Parcel # 00-0S-00-906 Elem: GLOBAL LEA Mid Dir: Heading East on will be on your re	dle: WARRINGT W Cervantes tur	NumLots: 1 Of High: PENSACOLA n South on the North		Price 227.86	' Gadsden	and lot	2
Legal: Lts 18 & 19 Blk 1	.72 West King Tr	act Or 2179 P 904 Ca	126				
Virtual Tour:		Med	ia:				M 🕅 🖬 🔳
Residential bldg lot on a Numbers 538464, 5384	62, 538461, 538	460 INFORMATION D	EEMED RELIA	ABLE BUT IS NOT	GAURAN		North Q St PROPERTIES (MLS
lot is sold in as is condition			properties on		the street.		
ACCESS/SURFACE CIT GAS NO	TERIOR TY STREET INE INE			WATER PUBLI SEWER NONE			
County Zoning:	MEDIAN DENSIT	Y RESIDENTIAL				Assignment of Int Seller Terms:	terest: N
Land Lease per Year: 1st Mort Amount: FEES INCLUDE:	A3 13	Mtg Amt Offered: 1st Mtg Mo Pymt:		Interest R 1st Mtg Ir		Equity:	
Contingency Reason:				ACCEPT F	INANCIN	G: CASH	
LstOff: Realty Executiv LstAgt: CHERYL RITCH LstAgt Email: cherylreg Co-Off: Co-Agt:	IE - CELL: 251-6	509-5767	300	BuyAgt: 39 TrnsBrk: 39 NonRep: 39 Dual/Var?: Bonus Amt: Bonus Term	6 A 6 S N S	ist Type: EXCLUSIVE RIGHT OF gency Relationship: SINGLE AG ellers: Peek, Donald F HOWING: APPOINTMENT ONLY, Bonus Exp Date:	GENT Sellers Ph: CALL AGENT
Sold Price:\$9,000Closed Date:7/31/20Contract Date:6/16/20Sale Factors:		DOM/CDOM: 353 DUC: Contingency Reaso	/ 353 n:	Buyer Name Mortgage Ty		d Towns H	
SellingOff: Realty Exect CoSellOff:	utives Gulf Coas	t, LLC - OFC: 251-968	-4300	SellAg CoSell		. RITCHIE - CELL: 251-609-5767	

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Prepared by: CHARLES SHERRILL Confidential: Agent Only. Do not Distribute to Client. 10/14/2020 02:17 PM

COMP NO. 1







 October 14, 2020
 1:593

 Override 1
 0

 Override 1
 0

 Property Line

Map Grid

Boundary

COMP NO. 2

LAND	Agent Ful	I - For Agent's O	nlv. Do	Not Distribute	to Clients.		
MLS # 548993	-	p Type: RESIDENTIA	-	List Price:	\$10,000		s Alt are y
Status: Sold	Last Cha	ange: 10/1/2019		List Date:	2/12/2019		The Ask of
Address: Lot 2 Blk H GOI	DFREY ST			Lot Size:	50 x 140		A WAY A WAY AND A WAY A
PENSACOLA	FL	32505		Acreage:	0.160000	NE	Set of the set
County: ESCAMBIA				Price Per Acre:	\$62,500.00	1 新田田 新	en e
Subdivision: KUPFRAIN F	PARK			Approx Sqft:			and the state of the
		Client Hit Ct: 41	Water Fi	ontage:			A A A A A A A A A A A A A A A A A A A
Parcel # 30-2S-30-0010	-2002-008	NumLots:	Road Fro	ont Feet:			and the second second
Elem: WEIS Midd	lle: WARRINGT	OF High: PENSACOLA	Front Fo	ot Price			All and a second
Dir: Pace Blvd to West	on Godfrey					There is a	
						Destant	
Legal: Lot 2 Blk H Blount	RE S/D of Kup	frain Park					

Virtual Tour: Media: Media:

Property Description

Cleared Lot in Brownsville near Salvation Army* Fenced* Nice Trees/Shrubs* Mobile Home was on the property at one time* Build or possible Mobile Home* Motivated Seller

Agent Notes call agent with questions

TYPE USE	MOBILE HOME, RESIDENTIAL	VEG/MIN RIGHT	S NO MINERAL RIGHTS
LOT LOCATION	INTERIOR	WATER	PUBLIC WATER
ACCESS/SURFACE	COUNTY ROAD	SEWER	PUBLIC SEWER
TOPOGRAPHY	LEVEL	ZONING	COUNTY, MOBILE HOMES, RES SINGLE
IMPROVEMENTS	CLEARED, FENCED		

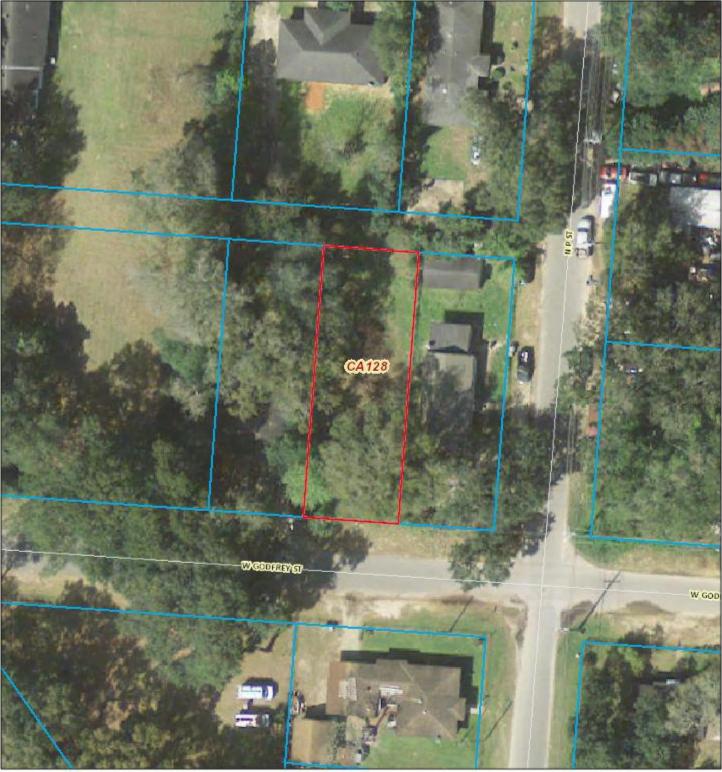
County Zoning: SPECIAL SALE TYPE: N/A			Assignment of Interest: Seller Terms:	
Land Lease per Year:	Mtg Amt Offered:	Interest Rate:		
1st Mort Amount: FEES INCLUDE:	1st Mtg Mo Pymt:	1st Mtg Incl:	Equity:	
Contingency Reason:		ACCEPT FINA	ICING: CASH	
LstOff: VILLAGE HOMES & LAND	- OFC: 850-981-2622	BuyAgt: 4%	List Type: EXCLUSIVE RIGHT OF SALE	LtdServ: Y

LstAgt: THERESA JOHNSON - CELL: 850-291-8937 LstAgt Email: villagehomesandland@gmail.com Co-Off: Co-Agt:			TrnsBrk: 4% NonRep: 0% Dual/Var?: N Bonus Amt: Bonus Terms:	Agency Relationship: TRANSACTION BROKER Sellers Sellers: File SHOWING: VACANT Bonus Exp Date:		
Sold Price: Closed Date: Contract Date Sale Factors:	-	DOM/CDOM: 198 / 198 DUC: Contingency Reason:	Buyer Name: W Mortgage Type: C	/alls ASH		
SellingOff: VI CoSellOff:	LAGE HOMES & LAN	D - OFC: 850-981-2622	SellAgt: THE CoSellAgt:	RESA JOHNSON - CELL: 850-291-8937		
Prepared by:	Information CHARLES SHERRIL	2	17.5	by the Pensacola Association of Realtors, inc. Do not Distribute to Client. 10/1	14/2020 02:18 PM	









October 14, 2020	1:593
Override 1	0 0.01 0.01 0.02 mi
Override 1	0 0.01 0.01 0.03 km
Property Line	

Map Grid

Boundary

					COMP NO. 3
LAND	-	-	nly. Do Not Dist		
MLS # 540705		p Type: RESIDENTIA		1 /	
Status: Sold Address: 1418 N P ST	Last Cha	ange: 5/14/2020	List Date Lot Size:	: 3/11/2020 64x100	
PENSACOLA	FL	32505	Acreage:		
County: ESCAMBIA		52505	-	Acre: \$76,666.67	
Subdivision:NONE			Approx S		
		Client Hit Ct: 26	Water Frontage:		
Parcel # 302S30100207	0004	NumLots:	Road Front Feet:		
		OF High: PENSACOLA			
Dir: Cervantes St to N	on Pace Blvd. I	eft on Lee St, Right o.	on P St. Lot will be on t	he right	
Legal: SLY 64 FT OF LTS 436 CA 128	7 & 8 BLK D BL	OUNT RE S/D OF KUP	PFRAIN PARK W OF O S	ST PB 1 P 87 OR 7845	Ρ
Virtual Tour:		Med	lia:		M 🕅 🖽 🔳
Price Reduced!! Vacant lo mobile homes allowed. C	onvenient to D	owntown Pensacola, h	l use. Current zoning i ospitals, shopping and	s HC/LI & MU-U. Prop I entertainment.	erty is high and dry and no flood insurance is required. NO
TYPE USE COMMERCIAL	., RESIDENTIAI	-		PUBLIC WATER PUBLIC SEWER	

LstOff: COASTAL REALTY EXPERTS - OFC: 850-332-0222 LstAgt: FREDERICK P REAMSMA - CELL: 850-516-1492 LstAgt Email: FREAMSMA@GMAIL.COM Co-Off: Co-Agt:			BuyAgt: 5% TrnsBrk: 5% NonRep: 5% Dual/Var?: N Bonus Amt: Bonus Terms:	List Type: EXCLUSIVE RIGHT OF SALE LtdServ: Agency Relationship: TRANSACTION BROKER Sellers: In File SHOWING: SEE AGENT NOTES, VACANT Bonus Exp Date:		
	.1,500 8/2020 11/2020	DOM/CDOM: 399 / 399 DUC: Contingency Reason:	Buyer Name: Mortgage Type:	Knight CASH		
Sale Factors:						
SellingOff: Emeral CoSellOff:	ld Coast Realty P	Pros - OFC: 850-437-5618	SellAgt: BR CoSellAgt:	RIGETTE BROOKS - CELL: 850-291-5577		

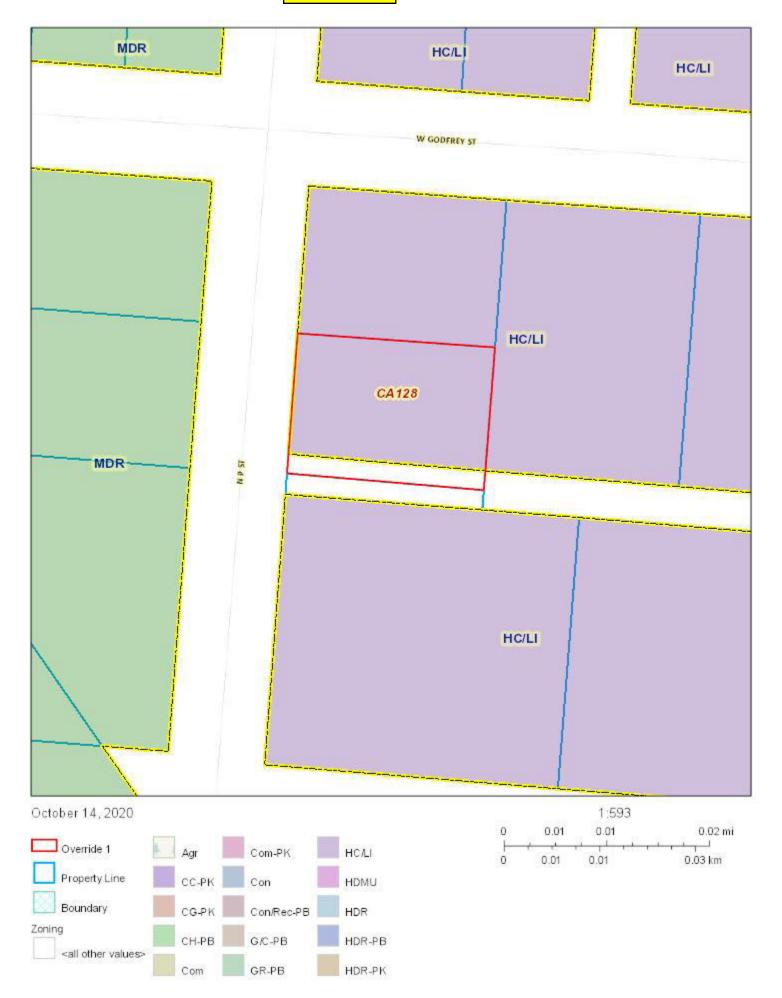
Prepared by: CHARLES SHERRILL

FEES INCLUDE: Contingency Reason:

Confidential: Agent Only. Do not Distribute to Client.

10/14/2020 02:18 PM









October 14	,202	0
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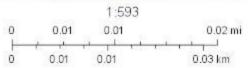
Override 1



Property Line

Boundary

Map Grid



LAND	Ag	ent Full	- For Agent's O	nly. Do N	ot Distribute	to Clients.		
MLS # 5505	575	Pro	Type: RESIDENTIA	L LOTS	List Price:	\$15,000		
Status: Sol	ld	Last Cha	nge: 5/10/2019	1	List Date:	3/14/2019		
Address: 190	00 W GADSDEN S	т		1	Lot Size:	61'150		
PEN	NSACOLA	FL	32501	1	Acreage:	0.210000	CADDEN IN	
County: ESC	AMBIA			1	Price Per Acre:	\$71,428.57	1 Providence and	A CARLER AND A CARLER
Subdivision	WEST KING TRAC	CT		1	Approx Sqft:			
			Client Hit Ct: 7	Water From	ntage:			No. 25 States and Barry and Ba
Parcel # 000	0S009060001125		NumLots: 2	Road From	t Feet:			
Elem: GLOBA	AL LEA Middle: W	ORKMAN	High: PENSACOLA	Front Foot	Price			
	West Cervantes to t and Gadsden	Gadsden	or North Pace Blvd to	Gadsden Str	reet. Located on	the corner of "N"	-	
Legal: LTS 1	2 AND S 61 FT OF	ELT 24 BL	K 125 WEST KING TR	ACT OR 727	7 P 1020 CA 116		Contraction of the second seco	4
Virtual Tour			Med	ia:				M 🕅 Ħ 🔳 🖸
Property De	escription							

This is a very nice size corner lot in a central area in West Pensacola just minutes away from the historical downtown Pensacola. The lot is in walking distance to your local convenience stores, pharmacy, hospital, and much more. There is also public transportation access near by. This is a great buy to build a home for first-time home buyers. It is also good for investors to build rental properties on this lot. The lot is zoned for single family and two family homes. At this affordable opportunity, it is a win/win to own this lot.

Agent Notes Owner might might be willing to lease with an option to buy for serious inquirers but he prefers to sell the lot to a potential buyer. Buyer's agent please check zoning with the City Planning and Zoning. Seller does not have a survey.

LOT LOCATION CENTRAL ACCESS ACCESS/SURFACE CITY STREET, PAVED

Co-Agt:

WATER PUBLIC WATER SEWER SEWER AVAILABLE

County Zoning: Assignment of Interest: N SPECIAL SALE TYPE: N/A Seller Terms: Land Lease per Year: Mtg Amt Offered: Interest Rate: Equity: **1st Mort Amount:** 1st Mtg Mo Pymt: 1st Mtg Incl: FEES INCLUDE: **Contingency Reason:** ACCEPT FINANCING: CASH, CONVENTIONAL, LEASE W/OPTION, WILL LEASE LstOff: EXIT REALTY N. F. I. - OFC: 850-475-0077 BuyAgt: 2.5% List Type: EXCLUSIVE RIGHT OF SALE LtdServ: N LstAgt: CHIQUITA WILLIAMS FOUNTAIN - CELL: 850-602-5562 Sellers Ph: TrnsBrk: 2.5% Agency Relationship: SINGLE AGENT IN File LstAgt Email: chiqwilliams@cox.net NonRep: 2.5% Sellers: IN File Co-Off: Dual/Var?: N SHOWING: VACANT

Bonus Amt:

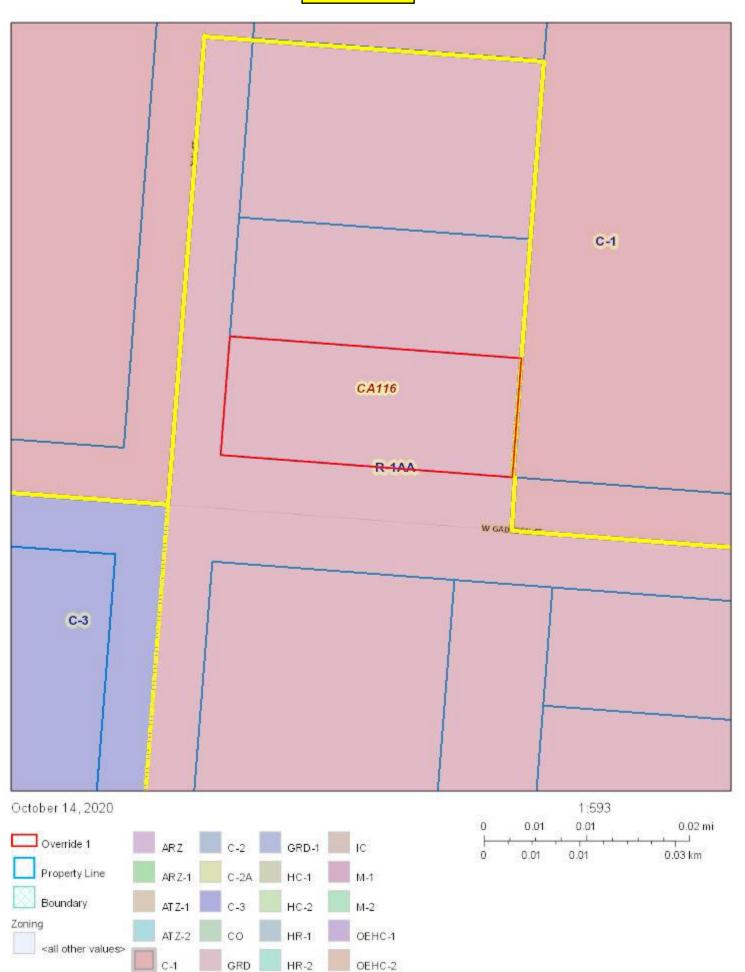
Bonus Exp Date:

Bonus Terms: Sold Price: \$15,000 DOM/CDOM: 0/0 Buyer Name: Edgar, Pete Closed Date: 5/7/2019 DUC: Mortgage Type: CASH Contract Date: 3/14/2019 **Contingency Reason:** Sale Factors: SellingOff: BECK PARTNERS CRE LLC - OFC: 850-477-7044 SellAgt: DAVID VALLETTO, SIOR - CELL: 850-982-7352 CoSellOff: CoSellAgt:

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COMP NO. 4

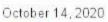




C-1









Override 1

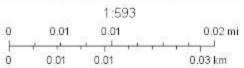


Boundary

Property Line



Map Grid



APPRAISER'S QUALIFICATIONS

NAME:	Charles C. Sherrill, Jr., MAI
TITLE:	President
OFFICE ADDRESS:	Sherrill Appraisal Company 2803 East Cervantes Street, Suite C Pensacola, Florida 32503
EDUCATION:	Bachelor of Arts Degree in Economics, Washington & Lee University, Lexington, Virginia (1984)

Successfully completed the following courses sponsored by the American Institute of Real Estate Appraisers:

- Course 1A-1 Real Estate Appraisal Principles (Tufts University, 1986)
- Course 1A-2 Basic Valuation Procedures (University of North Carolina, 1986)
- Course SPP Standards of Professional Practice (Atlanta, Georgia, 1987)
- Course 1B-A Capitalization Theory and Techniques Part A (Florida State University, 1987)
- Course 1B-B Capitalization Theory and Techniques Part B (University of Portland, 1988)
- Case Studies in Real Estate Valuation (Colorado University, 1988) Course 2-1
- Course 2-2 Report Writing and Valuation Analysis (University of Central Florida, 1989)

Successfully completed the following course sponsored by the Commercial Investment Real Estate Institute:

Course 401 Introduction to Commercial Real Estate Analysis (Pensacola, Florida, 1995/1998)

CONTINUING EDUCATION:

Credited with attendance/completion of the following seminars/courses:

Appraisal Institute
Eminent Domain and Condemnation
Uniform Standards of Professional Appraisal Practice
Business Practices and Ethics
Analyzing Operating Expenses
Appraising from Blueprints and Specifications
Feasibility, Market Value, and Investment Timing
Analyzing Distressed Real Estate
Hotel/Motel Valuation
Effective Appraisal Report Writing
FHA Homebuyer Protection Plan and The Appraisal Process
Standards of Professional Practice - Part C
Standards of Professional Practice - Part A
Fair Lending and the Appraiser
Appraisal of Retail Properties
Standards of Professional Practice - Part B
Understanding Limited Appraisals and General Reporting Options - General
Accrued Depreciation
Depreciation Analysis
Rates, Ratios, and Reasonableness
Comprehensive Appraisal Workshop
Real Estate Risk Analysis
New Technologies for Real Estate Appraisers

APPRAISER'S QUALIFICATIONS

CONTINUING EDUCATION (Continued):

Credited with attendance/completion of the following seminars/courses:

State Certification USPAP Update Florida Appraisal Laws and Regulations Appraisal of 2-4 Family and Multi-Family Properties Challenging Assignments for Residential Appraiser's Foreclosure Basics for Appraiser's Florida Appraiser Supervisor/Trainee Rules Neighborhood Analysis Communicating the Appraisal **Appraisal Principles** Sales Comparison Approach Income Capitalization Approach Cost Approach Real Estate, Mortgages, and Law Essential Elements of Disclosures and Disclaimers Mold, A Growing Concern Construction Details - from Concept to Completion

EXPERIENCE:

Engaged since 1986 in valuation, consulting, and market studies of various property types, including office, retail, industrial, multi-family residential, churches, restaurants, motels, subdivision developments, commercial land, acreage, marinas, single family residential, and condominiums in numerous states. Have testified as an expert witness numerous times in the Circuit Courts of Escambia, Santa Rosa, and Okaloosa Counties. Prior to joining Sherrill Appraisal Company in 1992, employed by Landauer Associates, Inc., Atlanta, Georgia (1986-1992) as Vice President, Valuation and Technical Services Division.

PROFESSIONAL LICENSES:

State Certified General Appraiser (#RZ1665), State of Florida (1993-Present) Licensed Real Estate Broker (#BK0436908), State of Florida (1996-Present) Former Licensed Real Estate Salesman (#SL0436908), State of Florida (1985-1996) Former State Certified Appraiser (#000439), State of Georgia (1991-1992)

PROFESSIONAL MEMBERSHIPS:

Member, Appraisal Institute; Awarded the MAI designation by the Appraisal Institute in 1991 Past Member, Escambia County Value Adjustment Board (2008 – 2012) Member, Pensacola Association of Realtors Member, Florida Association of Realtors Member, National Association of Realtors Member, Truist Local Advisory Board of Directors (formerly Branch Banking and Trust Company)

CIVIC ACTIVITIES:

Graduate, Leadership Pensacola (Class of 1999) Member, Rotary Club of Pensacola (Former Board Director); Paul Harris Award Recipient Past President and Executive Committee Member, Pensacola Sports Association Board of Directors Current Board Member, Pensacola Sports Foundation Past Secretary/Past Treasurer, Fiesta of Five Flags Association Board of Governors Past Board Member and Trustee, Pensacola Historical Society Foundation Past Member and Executive Committee Member, Pensacola State College Board of Governors Past Board Director & Past Executive Committee Member, Pensacola State College Board of Governors Past Board Member and Former Treasurer, Pensacola Historical Society Board of Directors Past President, Booker T. Washington High School Baseball Booster Club Board of Directors

Other civic involvements include various fund raising activities for Boy Scouts of America, Junior Achievement, March of Dimes, American Cancer Society, Leukemia Society, Manna Food Bank, and the American Heart Association.

APPRAISER'S QUALIFICATIONS

LISTING OF APPRAISER CLIENTS:

Aegon Realty Advisors Company Aetna Realty Advisors Bank of America Bank of Boston Bank of Pensacola Bank South N. A. Baptist Health Care Corp. Barnett Banks, Inc. **BBVA** Compass **Beach Community Bank** Branch Banking & Trust (BB&T) Canadian Imperial Bank of Commerce Catholic Church Diocese Centennial Bank CenterState Bank Chase Manhattan Mortgage Corp. Charter Bank Chicago Title Company Citicorp Real Estate City of Fort Walton Beach City of Milton City of Pensacola Clarity Appraisal Management Coastal Bank and Trust Colonial Bank of Alabama Cumberland Bank (Kentucky) Dart Appraisal Management Company Dollar Bank Dusco Property Management **Emerald Coast Utilities Authority Episcopal Church Diocese Equity Valuation Partners** Escambia County, Florida Escambia County Employees' Credit Union Farm Credit of Northwest Florida Fairfield Communities, Inc. Federal Aviation Administration Federal Deposit Insurance Corporation First Alabama Bank First American Bank First City Bank of Fort Walton Beach First Coast Community Bank First National Bank of Commerce (Louisiana) First National Bank of Florida First National Bank of Georgia First Navy Bank Fisher Brown Insurance Company (Cost Analysis)

Ford Motor Company Florida Department of Transportation Gulf Coast Community Bank Hancock Bank Harvesters Federal Credit Union Holley-Navarre Water Lakeview Center Lasalle Realty Advisors Liberty Bank Midway Water Company Metropolitan Life Insurance Company National Bank of Commerce (Alabama) National Asset Management Group Navy Federal Credit Union Pen Air Federal Credit Union Pensacola Area Chamber of Commerce Pensacola Government Credit Union Pensacola Historical Society Pensacola State College Pensacola Preservation Board (State of Florida) PHH Relocation and Real Estate PNC Bank Port of Pensacola Premier Bank (Louisiana) Presbytery of Florida **RBC** Bank Recoll Management Corporation Insurance Co. **Regions Bank** Sacred Heart Hospital Saltmarsh. Cleaveland & Gund ServisFirst Bank Smart Bank Southern Company SunTrust Banks. Inc. Synovus Financial Travellers Realty Investment Company Tyndall Federal Credit Union United Bank (Alabama) Valuation Management Group Vanguard Bank & Trust Company Various Estates, Attorney's, Accountants, Insurance Companies, Churches, & Property Owners Wachovia Corporation Waterfront Rescue Mission Wells Fargo Bank Whitney National Bank WSRE Television