



City of Pensacola

City Council Special Meeting

Agenda - Final

Wednesday, November 10, 2021, 5:30 PM

Council Chambers, 1st Floor

Homeless Reduction Task Force of Northwest Florida Recommendations for ARPA Funding Proposals & Final Recommendations to City Council.

Members of the public may attend the meeting in person. City Council encourages those not fully vaccinated to wear face coverings that cover their nose and mouth.

The meeting can be watched via live stream at cityofpensacola.com/video. Citizens may submit an online form at <https://www.cityofpensacola.com/ccinput> BEGINNING AT 3:00 P.M.

ROLL CALL

DISCUSSION ITEMS

1. [21-00992](#) DISCUSSION REGARDING THE HOMELESSNESS TASK FORCE'S RANKING AND RECOMMENDATIONS FOR THE EXPENDITURE OF \$2,575,000 SET ASIDE FROM THE CITY'S ALLOCATION OF ARPA FUNDING.

Sponsors: Grover C. Robinson, IV

Attachments: [Homelessness Proposals 111021](#)
[Sample Scoring Sheet](#)
[ARPA Proposals Scored on 102821](#)
[ARPA Proposal Rankings Notes](#)

ACTION ITEMS

2. [21-00989](#) HOMELESSNESS REDUCTION PROPOSALS FOR AMERICAN
RESCUE PLAN ACT (ARPA) FUNDING

Recommendation: That City Council accept the Homelessness Reduction Task Force ranking recommendations and approve the distribution of \$2,575,000 in American Rescue Plan Act (ARPA) funds based on the provided rankings. Further, that City Council authorize the Mayor to set aside \$425,000 for a future distribution to the Lotus Campaign.

Sponsors: Grover C. Robinson, IV

Attachments: [Homelessness Proposals 111021](#)
[Sample Scoring Sheet](#)
[ARPA Proposals Scored on 102821](#)
[ARPA Proposal Rankings Notes](#)

ADJOURNMENT

If any person decides to appeal any decision made with respect to any matter considered at such meeting, he will need a record of the proceedings, and that for such purpose he may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

The City of Pensacola adheres to the Americans with Disabilities Act and will make reasonable accommodations for access to City services, programs and activities. Please call 435-1606 (or TDD 435-1666) for further information. Request must be made at least 48 hours in advance of the event in order to allow the City time to provide the requested services.



City of Pensacola

222 West Main Street
Pensacola, FL 32502

Memorandum

File #: 21-00992

City Council

11/10/2021

DISCUSSION ITEM

FROM: Grover C. Robinson, IV, Mayor

SUBJECT:

DISCUSSION REGARDING THE HOMELESSNESS TASK FORCE'S RANKING AND RECOMMENDATIONS FOR THE EXPENDITURE OF \$2,575,000 SET ASIDE FROM THE CITY'S ALLOCATION OF ARPA FUNDING.

SUMMARY:

The Homelessness Reduction Taskforce is made of a group of more than 200 individuals, many of whom are experts in the field of reducing homelessness and all with a desire to see this problem addressed. The Taskforce seeks to address the homeless problem by forming a community partnership to better streamline services and align resources so that partners can better provide housing, behavioral services, legal services, food resources and employment connectivity.

City Council has appropriated \$3,000,000 for homelessness reduction. The Mayor is requesting that \$425,000 of this amount be set aside for the Lotus campaign leaving \$2,575,000 for distribution. To assist the City with the distribution of these funds, the Taskforce solicited proposals from any group with projects addressing homelessness in Pensacola but were lacking funding to accomplish their mission. The Taskforce then met in the sunshine on October 29th to review and rank the proposals.

Additionally, the federal government requires any sub-recipient of federal dollars undergo a risk assessment to gauge the organization's financial ability to handle these monies. City staff has attempted to perform risk assessments on all organizations and scored them low, medium, and high. A low ranking means that the organization is at a low level of risk for handling and spending federal funds. A medium risk ranking means the organization has a medium risk level that can be mitigated with additional reporting requirements. A high-risk ranking means that either the project or the organization is at a high risk for expending funds, and/or the project is at a high risk of future liability and funding responsibility for the City.

The Taskforce's ranking, along with staff's risk assessment and a compendium of notes and opinions from taskforce members is included as backup.

PRIOR ACTION:

August 12, 2021 - City Council appropriated \$3,000,000 of ARPA funds for homelessness reduction.

STAFF CONTACT:

Kerrith Fiddler, City Administrator

Amy Miller, Deputy City Administrator - Administration & Enterprise

Amy Lovoy, Finance Director

ATTACHMENTS:

- 1) Homelessness Proposals 1111021
- 2) Sample Scoring Sheet
- 3) ARPA Proposals Scored on 102821
- 4) ARPA Proposals Ranking Notes

PRESENTATION: No

Homelessness Reduction Proposals
American Rescue Plan Act Funding
City of Pensacola

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Project Proposal: Addressing Homelessness:

It Takes More Than a House

Requested Amount: \$150,000.00

Project Purpose:

It Takes More Than House is a program component of Another Chance Transitional Services aka ACTS Reentry Pensacola, a 501c3 non-profit organization. Its multi-faceted goal is to address the homeless problem in the City of Pensacola by providing continuum of care for homeless residents beyond finding them a physical home. Addressing the underlying and causal factors is paramount in this program specifically with initiatives that have reduced the homelessness rate, recidivism rate, and improved the overall quality of life for individuals experiencing homelessness, reentry challenges, and addiction. ACTS Reentry Pensacola is setup to offset the negative effects from individuals losing jobs, permanent housing, and their overall quality of life. *It Takes More than a House* initiative is to break the cycle of general homelessness by helping to address the underlying and attributing factors to their current state. This is not a personal problem, this is a city-wide and county-wide problem, and should be addressed as such. Here at ACTS, our clients are: returning citizens from Escambia County Jail and Florida State prisons, chronic homeless individuals, and those struggling with mental health and addiction.

Levels of Homelessness

Primary Homelessness-Living on the streets, parks, abandoned buildings

Secondary Homelessness-Residing in temporary shelters such as refuges, outreach ministries, homeless shelters, etc.

Chronic Homelessness-

Individuals who have experienced homelessness for a minimum of a year while struggling with mental illness, substance abuse, or a physical disability.

Offender Reentry

Homeless Returning Citizens-and Recidivist Behavior

Approximately 176,000 Florida male inmates from correctional facilities are released annually back into society

Approximately 125,006 Florida women from correctional facilities are released annually back into society.

Escambia County Jail inmates are released daily, often with no housing, stable employment, or stable family dynamics, making it difficult for successful reentry and easier to commit new crimes in Escambia County.

Reducing the crime rate in the city of Pensacola and curtailing the recidivism rate among these individuals is critical. Without addressing their issues contributing to homelessness (family dynamics, mental health, substance abuse, lack of ability to find employment), the likelihood of these men and women committing more crimes goes up astronomically.

***It Takes More Than a House* assists Returning Citizens by:**

- 1) Providing immediate reentry counseling services where the goal is to assess the immediate needs of the returning citizen.
- 2) Provide workforce training and development.
- 3) Actively seek and solidify employment for these individuals once they are assessed for mental health and substance abuse.
- 4) Work in partnership with other housing agencies to solidify housing specifically with individuals who are being turned down because of their criminal records.
- 5) Develop a care-plan for each returning citizen including a continuum of care once they have obtained employment and solidified housing.
- 6) Required behavior modification therapy intervention. The goal here is to change the patterns and behaviors of criminal involvement, and recidivist behavior.

Mental Health Challenges among the Homeless

According to the National Alliance on Mental Health, 25% of individuals struggling with chronic homelessness also struggle with mental health. Assisting these men and women with shelter only *without* addressing the challenges in their mental health is futile. Without adequate mental health services, these men and women will continue to be caught in the “homeless revolving” door.

It Takes More Than a House assists homeless individuals struggling with mental health challenges by:

- 1) Provide mental health counseling by a licensed mental health therapist on staff at ACTS Reentry Pensacola. The goal is to assist these individuals with the necessary help they need in addressing potential causal factors, underlying factors, etc.
- 2) Removing the stigma of mental health among these individuals by offering a welcoming environment for therapeutic intervention.
- 3) Develop a care-plan and continuum of care during intervention.
- 4) Consistent and ongoing behavior modification therapy treatment intervention.

Substance Abuse Challenges among the Homeless

According to the National Coalition for the Homeless found that 38% of homeless individuals are alcohol dependent and 26% are dependent on some other form of chemical substance. Addiction is often the result of homelessness and vice versa. By not addressing addictive behaviors, it is very difficult to assist these men and women with the challenges of being homeless.

It Takes More Than a House assists homeless individuals struggling with addiction by:

- 1) Providing treatment for alcohol dependency, cocaine, and other substance abuse disorders. Addiction treatment includes detox, drug testing and drug counseling
- 2) Group/peer counseling facilitated by Addiction Specialist
- 3) Develop continuum of care during addiction treatment.
- 4) Work with other drug rehabilitation and recovery programs for the best possible outcomes.

5) Ongoing behavior modification therapy treatment intervention

Food Services

Beginning fall of 2021, ACTS will be providing free lunch between the hours of 11 am and 1 pm specifically for those who are homeless.

Personal Hygiene/Toiletries

Personal Hygiene and toiletry items are available at the ACTS Dream Again Center for all homeless individuals who need them.

Transportation

Transportation is provided those homeless individuals who are in need of making certain appointments to solidify shelter or permanent housing. The goal here is to partner with other agencies to ensure that clients can arrive safely to their designated appointments.

ACTS Reentry Pensacola

Proposed Budget

It Takes More Than a House: Addressing Homelessness in Pensacola

Requested amount: **\$150,000**

Budget Breakdown

Rental Space, ACTS Dream Again Center	\$35,000.00 per year.
	(\$2,916.00 per month lease) 5- year lease agreement.

Mental Health Services

Licensed Mental Health Counselor Staff/per year	\$31,500.00
ACTS Employment Job/Network Includes computer software, Facilitator, Workforce training and Development. Soft skills training.	\$15,000.00
Substance Abuse/Addiction Recovery	\$28,000.00
Daily Food (Lunch provided)	\$15,000.00

Facility Operational Costs	\$30,000.00
Utilities, Maintenance	
Rental Insurance	\$4,800.00
Automobile Insurance (Van)	\$2,200.00
Office and Workshop Supplies	<u>\$3,500.00</u>
Total Proposed Budget:	\$150,000.00

**AMERICAN RESCUE PLAN ACT
GRANT REQUEST OF THE CITY OF PENSACOLA,
AMR AT PENSACOLA, INC.
OCTOBER, 2021**

PROJECT INFORMATION

Name of entity in which the Project's real/tangible property title will be vested: City of Pensacola

Name of Developer Organization/Property Management: AMR at Pensacola, Inc., a 501(c)(3), non-profit organization and state certified Community Housing Development Organization (CHDO)

Registered with the Secretary of State, State of Florida on Sunbiz: Yes, Document Number N30736

Date of last Form 990 submitted to the IRS: 10/19/2020

Employer identification Number: 59-2940706

DUNS Number: 965827793

Name of Proposed Project: Manger Village, an affordable, supportive, rental housing community

Project Address: To be determined within in the Qualified Census Tracts (QCT), City of Pensacola

Is the Development New Construction or Rehabilitation or both? New construction

Estimated Total Number of Units: 9 new tiny homes (<400 sq. ft.), Multi-Use Navigation Center/Respite Care

Targeted Beneficiary Population Characteristics per Guidelines:

- Physically located in a Qualified Census Tract (QCT)
- Primary intended beneficiaries live within a QCT
- Programs or services for which the eligibility criteria are such that the primary intended beneficiaries earn less than 60% of the median income
- Programs or services for which the eligibility criteria are such that over 25% of the intended beneficiaries are below the federal poverty line

Estimate Total American Rescue Plan Act Grant request: \$750,000.00

Which Allowable ARPA Eligible Uses does the Project address per the Guidelines?

Infrastructure -- Develops new permanent, affordable, supportive, rental homes for previously homeless individuals that will: 8. "...respond to the public health emergency or its negative economic impacts..." and "reduce, prevent or mitigate homelessness in the City of Pensacola".

Non-Infrastructure -- Offers Supportive Housing Services to the Village residents: 8.b. Supportive housing for those currently experiencing homelessness, and 8.c. ...providing access to stable affordable housing to unhoused individuals

Which two Homeless Reduction Task Force focus categories does the Project make the greatest impact for those who need help moving out of a state of homelessness—The focus of the Project impacts ***BOTH***

- Safe housing/shelter (Infrastructure)

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- Services (Non-Infrastructure)

CURRENT SITUATION

The COVID-19 pandemic/public health emergency has been especially economically hard on hospitality workers, low income wage earners and the housing insecure in our community. Many small businesses, especially restaurants, experienced temporary shutdowns resulting in the City of Pensacola resident worker to lose their jobs or have their work hours reduced which resulted in forced evictions from their homes. Now, many of them have secured new employment but cannot find affordable rental house vacancies in the community to allow them to live indoors. Hence, a significant increase in the “visible” number of people who are without permanent indoor homes, sleeping in their vehicles, living in our neighborhoods woods and trying to survive on our downtown sidewalks.

RESEARCH FINDINGS

In their recent book, ***HOMELESSNESS IS A HOUSING PROBLEM***, housing scholar Gregg Colburn and journalist Clayton Aldern explain the substantial variation in rates of homelessness that is apparent in cities across the United States. Using accessible statistics, the researchers tested a range of conventional beliefs about what drives the prevalence of homelessness in a given community—including mental illness, drug use, poverty, weather, generosity of public assistance, and low-income mobility—and they found that none explain why rates of homelessness are so much higher in one community than in another. Instead, **housing market conditions**, such as **the cost and availability of affordable rental housing**, offer a more convincing explanation. In fact, the researchers found that absolute rent levels and rental vacancy rates are associated with a community’s rates of homelessness. **Many other common explanations—drug use, mental illness, poverty, or local political context—just fail to account for city by city variation in homelessness.** So the availability of more affordable rental housing is critical to reducing homelessness in the City of Pensacola/Escambia County/Santa Rosa County. This proposed Project, Manger Village, is a continuation of AMR’s mission to the development, preservation, and management of affordable rental housing for **ALL** income levels in our community.

A HOUSING SOLUTION FOR A HOUSING DEFICIT PROBLEM

Manger Village is AMR’s affordable housing solution for beginning to reduce our community’s affordable housing deficit. Manger Village will be the first of its kind: a **gated, tiny house rental village** in the City of Pensacola that will begin to **reduce the huge deficit** in our City’s available affordable, rental housing inventory. Manger Village will consist of 9 affordable tiny home rentals on foundations of concrete piers/slabs with living space of less than 400 sq. ft. and Multi-Use Navigation Center. The tiny house/Navigation Center will be used as an emergency respite care transitional facility, a workforce training center, a place on campus for Pensacola Continuum of Care caseworkers to meet with assigned residents, a room for peer support group meetings like

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AA/NA/ALANON and a community fellowship gathering place for residents and their guest(s). The Village is **designed for previously homeless people** who have reliable, monthly income from their employment or from eligible federal/state benefits such **as SSI, SSDI and veteran disability benefits.**

Each tiny home will include an all-electric kitchen, bathroom, bedroom space, front porch, laundry area, ADA and Age-in-Place features, Pensacola Energy exterior tank less hot water heater and HVAC system, if natural gas service is available. The fully landscaped, gated campus will have internet Wi-Fi service, bicycle racks, a community garden, outdoor grills, picnic tables and recreational amenities.

THE DEVELOPMENT AND PROPERTY MANAGEMENT ORGANIZATION

AMR at Pensacola, INC. (AMR) is a 501 (c)(3), non-profit organization and **state certified Community Housing Development Organization (CHDO)**. As one of Escambia County's largest non-profit affordable housing organizations, AMR has been involved in the development, preservation, and management of affordable housing throughout the County since 1989. AMR currently owns and **manages 136 affordable rental homes** in the City of Pensacola/Escambia County.

AMR's story began in the mid 1980's, when the founder, a local real estate attorney and developer, witnessed a growing number of low income individuals in need of affordable housing. It was then that he vowed, "We can do better." Since that time, AMR has engaged in a close working relationship with Escambia County and the City of Pensacola Housing Departments to provide affordable housing and home ownership opportunities for citizens of Pensacola and Escambia County. But in recent years, we have begun to see the visible, negative effects of a slowdown in the creation of new affordable housing. In fact, on any day **the demand for subsidized, affordable rental housing by our low income citizens now clearly exceeds the available supply of subsidized affordable rental housing vacancies in the City of Pensacola.**

Over the years, AMR has used an innovative scattered site model, which has been inspired by the concerns over poverty concentration and quality of life for decades. **Scattered site housing** is defined as the construction or acquisition of low-density buildings (generally fewer than 15 units per site) in poverty concentrated neighborhoods throughout a city or metropolitan area (U.S. Department of Housing and Urban Development). Each home provides its resident with a private space, and thus inspires a greater sense of pride and "tenant-ship" among residents as compared to more concentrated multifamily community living alternatives.

AMR is currently expanding its affordable housing operations through its new **"The Phoenix Project" 5-Year Initiative**, which will include the development and management of tiny home communities throughout the region. AMR is seeking to provide low income households with access to stable, affordable Villages that will set them up for future personal success. AMR plans to pioneer their mission of increasing access to affordable,

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rental housing for all income levels and household sizes with an environment that is sustainable, innovative, and eco-friendly. Upon final completion of AMR's "The Phoenix Project" 5-Year Initiative and with the

support of local, state, federal government funding partners, community charities and private foundations a total of 168 new, affordable tiny home rentals will be created throughout 14 scattered site Villages in the City of Pensacola/Escambia County/Santa Rosa County. The Manger Village's rents will be based on a formula of charging a monthly rent of not more than 30% of a household's monthly income. Rental revenue will cover the taxes (if any), insurance, and maintenance on the buildings. The City of Pensacola will own the houses (property tax fee) and AMR would be the Property Manager under a contract to be negotiated.

AMR has worked diligently over the last year to research the appropriate tiny home community models to bring to the City of Pensacola/Escambia County community. AMR representatives have toured multiple tiny home communities throughout the nation and gathered data through extensive interviews with successful nonprofit organizations with tiny home communities including **Square One Village** in Oregon, **Veterans Community Project** and **Eden Village** in Missouri, **The Village at Glenclyff** in Nashville, TN, **Veterans Village** in Shelbyville, KY and **The Dwellings** in Tallahassee, FL. This research has provided AMR with extensive data, which has allowed the organization to create a new tiny home community model to serve the previously homeless, extremely low-income, low income and middle income residents in City of Pensacola/Escambia County/Santa Rosa County towards greater home security.

The **"Housing First"** model, which is a part of AMR's innovative model, is a homelessness prevention approach for individuals and families that prioritizes providing temporary or permanent housing and serves as a platform from which they can pursue personal goals and improve their quality of life (U.S. Department of Housing and Urban Development-Office of Policy Development and Research). The approach is guided by research that supports the theory that homeless people need stable indoor housing while ALSO attending to critical tasks, such as eliminating their food scarcity, undergoing physical or mental health treatment or while pursuing career and educational attainment or personal financial budgeting skills. Housing First is also based on the theory that supportive housing services and giving an individual a choice (empowerment) in their housing selection will make residents more committed to remaining housed permanently and working towards a better quality of life.

"Supportive Housing", mentioned in the description of AMR's proposed Manger Village Project, is a combination of housing and services intended as a cost-effective way to help people live more stable, productive lives, and is an active "community service" across the United States. Supportive housing is widely believed to work well for those who face the most complex challenges—individuals and families confronted with [homelessness](#) and who also have very low incomes and/or serious, persistent issues that may include [substance use disorders](#) (including [alcoholism](#)), [mental health](#) issues, [HIV/AIDS](#), [chronic illness](#), diverse [disabilities](#) (e.g., [intellectual disabilities](#), mobility or [sensory impairments](#)) or other serious challenges

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to stable housing. In this Project, AMR's Manger Village's supportive housing services will be provided through written MOUs among fellow **Pensacola Continuum of Care providers**. Discussions have already begun with Lakeview Center for mental health care, Community Health Northwest Florida for medical care,

Workforce Escarosa for job training & placement, SOAR SSI/SSDI/Veterans Affairs for assigned caseworkers, monthly disability income/health insurance benefits enrollment, and Opening Doors/REAP Safe Organized Spaces (SOS) Emergency Campgrounds for their Coordinated Entry eligible homeless household referrals, Rapid ReHousing Program enrollment and referrals from the Hollis S. Williams City Park campers.

In the development and property management of this Project, AMR strives to continue to serve as one of Escambia County's most successful CHDO certified, affordable housing organizations by bringing this new, innovative approach to affordably housing our previously homeless individuals who are needing a permanent, stable, rental home in the City of Pensacola, **utilizing the "once in a lifetime"** American Rescue Plan Act funding.

For visual learners, view this short video link for a peek at a similar type tiny home development, **Eden Village**, to our proposed Manger Village. Please be patient through the imbedded ads that are in the beginning of this YouTube clip. Thank you. <https://youtu.be/sd9DyU2LQeE>

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The undersigned is authorized to bind AMR at Pensacola, Inc. to the proposed Project as outlined in this American Rescue Plan Act grant request and I declare and certify that AMR at Pensacola, Inc. complies now or agrees to comply in the future with all of the specifications as outlined in the two documents distributed by the City of Pensacola, Financial Services Department entitled:

1. City of Pensacola

Sub recipient Requirements and Guidelines

American Rescue Plan Act (ARPA)

(Infrastructure)

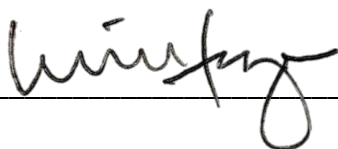
2. City of Pensacola

Sub recipient Requirements and Guidelines

American Rescue Plan Act (ARPA)

(Non-Infrastructure)

By: _____



Date: October 27, 2021

Kevin Hagen, President, AMR at Pensacola, Inc.

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MANGER VILLAGE PROJECT BUDGET	
The Development Category of Eligible Uses of ARPA Funding : INFRASTRUCTURE/NON-INFRASTRUCTURE	
The number of total affordable, permanent, supportive housing units in Project: 9 permanent homes	
Allowable ARPA Uses which the Project addresses <i>per Guidelines</i>: Infrastructure #8. ...reduce, prevent or mitigate homelessness in the City of Pensacola	
Allowable ARPA Uses which the Project addresses <i>per Guidelines</i>: Non-Infrastructure #8.b. Supportive housing for those currently experiencing homelessness	
Allowable ARPA Uses which the Project addresses <i>per Guidelines</i>: Non-Infrastructure #8.c. Providing access to stable affordable housing to unhoused individuals	
	ESTIMATED AMOUNTS
REQUESTED INFRASTRUCTURE DEVELOPMENT COSTS FROM AMERICAN RESCUE PLAN ACT FUNDS	\$750,000.00
Manger Village Real Estate & Construction Budget, build 9 homes in the first year or 3 homes each year @ \$75,000, in year 2022, 2023, 2024	9 tiny homes to be constructed
Land to be purchased by AMR in Pensacola, Inc. and vested to the City of Pensacola for the Manger Village Project	
Estimated Engineering/Architectural/ Permitting/Impact Fees/Site Work & Building Construction Costs	
Land/Permits/Blueprints/Site Work/Landscaping per home residential dwellings @ \$75,000 each (Total of 9 homes)	\$675,000.00

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Recreational Amenities (bicycle racks, picnic tables, barbeque pit, horse shoes set up)	
1 tiny home to be used as a Multi-Use Navigation Center/Respite Care Tiny Home/Community Meeting Space/Training	
AMR Administration Fee of \$25,000 annual if (built over 3 years)	\$75,000.00
Total American Rescue Plan Act Project Cost	\$750,000.00
REQUESTED NON-INFRASTRUCTURE COST TO ARPA Pensacola Continuum of Care MOU cost for Supportive Housing Services to each eligible tenant can paid for from Project monthly rental revenue	NO COST TO ARPA

RISK ASSESSMENT TOOL					
Grantee Name:	AMR at Pensacola, Inc				
Grantee DUNS Number:	965827793				
Grant Program Number:					
Grant Number:	To be completed by City				
Grant Amount:	To be completed by City				
Grant Period:	To be completed by City				
Monitor Period:	To be completed by City				
Date of Review:	To be completed by City				
Date of Last Review:	To be completed by City				

Bright Bridge Ministries
American Rescue Plan Act Proposal
October 2021

Bright Bridge Ministries requests ARPA funding to reduce, prevent and mitigate homelessness. Bright Bridge Ministries (BBM) has been operating in the Brownsville Community since 2007 (originally known as Pensacola United Methodist Community Ministries). BBM has been operating a successful residency program since 2017, in addition to their hot, healthy meal program.

Funding is requested to provide an overnight shelter. All beneficiaries will live below the federal poverty line and no benefits or services will be denied to individuals on the basis of race, color, national origin, disability, age or sex. Funding is requested to contract with a Caseworker who will work with the homeless population and guide them into stable housing. Funding is requested to provide for small renovations, repairs and maintenance to our building so that it can safely be used as an overnight shelter. Funding is requested for program expenses, including furniture, linens and other items for the overnight shelter. Funding is requested to provide for the cost of utilities of operating the overnight shelter. Funding is requested for Overnight Shelter Staff to ensure the safety of the shelter guests. Funding is requested to provide for a portion of the accounting fees associated with overseeing the financial aspects of the grant, in addition to conducting an independent, external audit. Funding is requested to provide for cleaning supplies to ensure a healthy, safe shelter.

Bright Bridge Ministries
American Rescue Plan Act Proposal to City of Pensacola
1/1/2022-12/31/2024

Item	Description	Total
Caseworker Salary: \$50,000/yr (Contract position)	Implementing program to reduce, prevent or mitigate homelessness	\$ 150,000.00
Renovations, repairs and maintenance	Includes the cost of maintaining shelter building; figured at \$7200/yr	\$ 21,600.00
Shelter Program Expenses	Expenses necessary for implementing program, including linens and furniture; figured at \$10,000/yr	\$ 30,000.00
Utilities	Provides for the utility cost for shelter building. Figured at \$9000/yr.	\$ 27,000.00
Overnight Shelter Staff (Contract position)	Provides for the cost of the overnight staff to remain onsite during overnight hours. Figured at \$12/hr for 10 hr shift, 365 days/yr for 3 yrs.	\$ 131,400.00
Accounting Fees: provides for financial oversight and annual audit for ARPA	Figured at \$5000/yr	\$ 15,000.00
Custodial supplies: Provides for the purchase of cleaning supplies of shelter space	Figured at \$3000/yr	\$ 9,000.00
Total		\$ 384,000.00



Homeless Reduction Intern Opportunity

Children's Home Society Runaway/Homeless Youth Programming

Children's Home Society of Florida - Western Region (CHSW) is requesting \$67,627.00 in ARPA funding for two consecutive 12 month periods for a total of \$135,254.00 to provide intern supervision in case management and/or counseling services to run away and homeless youth in our community. CHSW is the only provider of street outreach and transitional living services to youth within the service area and provides wraparound supports for youth internally through accompanying programming such as mental health counseling, youth employment through the Workforce Innovation and Opportunity Act funded YouthWorks Program, the MPower Transitional Living Program and the Street Outreach Program, Street Solutions. Comprehensive youth-centered services will include: 1) Culturally sensitive and effective outreach strategies; 2) empowering Positive Youth Development (PYD) services; 3) coordinated Support Services including stable, safe living accommodations, service planning and case management for health and mental health care, social services, education, job training, welfare, and legal aid; 4) comprehensive life skills training including interpersonal skill-building; 5) individualized educational opportunities, such as GED preparation, post-secondary training, or vocational education; 6) job readiness preparation and planning; and 7) aftercare development and implementation of an aftercare plan with follow-up support to each youth at least 3 months, 6 months, and 1 year after they leave the program. Trauma informed care principles and motivational interviewing practice are infused into service provision and all staff members will be trained and utilize them.

Target Population: Youth ages 16 to under 22 meeting the federal definition of homelessness will be targeted for case management and counseling in order to make a smooth transition into self-sufficiency while avoiding long-

term involvement in the criminal justice and dependency systems. CHSW will serve all special populations of runaway/homeless youth including tribal youth, LGBTQ, intersex youth, those with disabilities, youth victims of trafficking and those that have experienced sexual exploitation or sexual abuse. The project model includes a continuum of street outreach engagement, stable, safe living accommodations including a supervised apartment setting or host-homes, according to the age and needs of the youth and subsequent transition to independent apartments with aftercare services in the safe living situation of her/his/their choice, not to exceed 540 days, or, under exceptional circumstances, 635 days.

Goals: The goal of the Intern program is to provide 4-6 interns with a successful opportunity to provide direct client services in the social services field for Bachelor's Level and Master's Level students pursuing degrees in social work, counseling or other social service degrees to reduce youth homelessness in the service area. The program will provide interns with the opportunity to participate directly in outreach to youth living in places not meant for human habitation or unsafe/unstable living environments that may put them at risk. Interns will further have the opportunity to provide direct services through service linkages, case management and/or counseling services to youth identified as homeless to engage them in service provision leading to self-sufficiency. This will provide interns with an opportunity to experience service provision outside of an office setting and prepare them for the social services profession in community case management and counseling.

Activities:

Provide highly qualified supervision of interns providing services and supports in 6 core outcome areas in an effort to reduce youth homelessness:

- social and emotional well-being including counseling
- linkage/connections including referrals to food, medical, dental, vision and socio-economic supports
- education and/or employment including job readiness skills and assistance in enrolling in education or training

- safe and stable housing provided through temporary shelters and/or supervised apartments and family reunification
- provide safety and support services including brief intervention and ongoing case management

Evaluation: Children's Home Society in collaboration with the intern's university/college of attendance will evaluate intern progress in service delivery in the above mentioned categories inclusive of client engagement, case planning with the client, case plan service provision, aftercare planning with client and aftercare service provision. Interns will be supervised by CHSW's Clinical Director who currently holds the certification of Licensed Mental Health Counselor for the State of Florida. Formal supervision will take place for one hour weekly, individually or in a group. At least one supervision a month will be held with the student individually. Supervision will include discussion around topics relevant to working with homeless youth. Interns will be allowed to staff concerns, barriers, and questions that arise while working with the youth in the field setting.

Some topics that will be discussed in supervision include: Variations in Office setting and Field setting provision of services, Client Engagement, Safety in the Field, Trauma, and Considerations related to the different cultural populations being served (LGBTQ+, intersex, tribal, disabled, trafficked, sexually exploited and sexually abused youth). Students will be assigned a topic area to research and present on during supervision throughout the course of the semester. They will also be responsible for researching one community resource provider in the area, including the process for accessing the resources. They will share this information with the other students during supervision.

The Clinical Director will work directly with the university/college to recruit and provide supervision in accordance with the intern's collegiate requirements for internship. Further evaluation will include successful completion of the internship leading to qualified employment in a human services occupation upon degree completion. Interns will also be asked to complete a satisfaction survey to provide feedback to CHSW regarding their experience as an intern. This also provides invaluable feedback for improvement for the overall intern program and gives our team goals to work toward as well.

Budget: The budget will support 70% of the Clinical Director's salary, benefits and expenses including mileage, cell phone, data and intern background screening costs. Seventy percent of the Clinical Director's time and efforts will be spent directly supervising 4-6 interns working specifically with runaway and homeless youth. CHSW is requesting \$67,627.00 in ARPA funding for two consecutive 12 month periods for a total of \$135,254.00.

Children's Home Society is prepared to implement this program upon receipt of contract execution.

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
Contributions-Unrestricted (40000)	\$ -
Contributions-Restricted (40001)	\$ -
Subtotal Contributions	\$ -
Contributed Services (40010)	\$ -
Contributed Goods (40020)	\$ -
Contributed Facilities Usage (40015)	\$ -
Subtotal Contrib - In-kind	\$ -
United Way, contracts (41030)	\$ -
Subtotal United Way	\$ -
Grants (41070)	
Subtotal Other Fundraising/Grants	\$ -
60000 - Medicaid reimbursements	
60020 - Other program fees	
Subtotal	
Contracts with Other Non-Profits	\$ 67,627
Subtotal Contracts	\$ 67,627
Grand Total Revenue	\$ 67,627
Salaries & wages	
Professional/Exempt Staff (70020)	\$ 45,150
Overtime (70045)	\$ -
Monetary Incentives (70025)	\$ -
Subtotal Salaries & wages	\$ 45,150
Employee benefits	
Thrift Match (72010)	\$ 1,282
Health Insurance (72020)	\$ 6,818

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
Pension Contributions (72030)	\$ 1,580
Disability Insurance (72040)	\$ 77
Life Insurance (72050)	\$ 63
Employee Health Incentives	
Miscellaneous Benefits (72090)	\$ -
Non-Monetary Incentives (72080)	\$ -
Subtotal Employee Benefits	\$ 9,820
Payroll taxes	
FICA (71010)	\$ 3,454
Workers' Compensation (71020)	\$ 808
Unemployment Compensation (71030)	\$ 140
Subtotal Payroll taxes	\$ 4,402
Subtotal All Staff Expense	\$ 59,372

Professional Fees

External Audit Fees (80020)

Professional Fees (80040)

Legal Fees (80010)	\$ -
Other Professional clinical Fees (80045)	\$ -
Contributed Professional Serv. (80060)	\$ -
Subtotal Professional Fees	\$ -

Insurance

Property Insurances (84040)

Gen. Liability & Umbrella Ins. (91050)

Vehicle Insurance, Licenses (87060)	
Subtotal Insurance	\$ -

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

		contract Budget 100%
Accounts		
Supplies		
Office Supplies (81020)		
Expendable Furniture & Equip. (85030)		
Development Supplies (81040)	\$	-
Expendable Software (82070)	\$	-
Subtotal Supplies	\$	-
Communications		
Land Lines, Local Service (82010)		
Land Lines, Long Distance (82015)		
Cellular Telephone Service (82020)	\$	524
Data Communication (82030)	\$	323
Subtotal Communications	\$	847
Postage & shipping		
Postage (83010)		
Delivery & Shipping Expenses (83020)		
Subtotal Postage & shipping	\$	-
Occupancy		
Electric, Water & Other Util. (84020)		
Janitorial Services (84030)		
Building & Grounds Maintenance (84060)		
Rent (84010)		
Contributed Facilities Usage (84015)		
Records Storage Expense (84070)		
Subtotal Occupancy	\$	-
Equipment rental and maintenance		
Equipment Rental (85010)		

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
Equipment Maintenance (85020)	
Software Support/Maintenance (82080)	
Subtotal Equipment rental and maintenance	\$ -
Printing, publications and education	
Informational Materials (86010)	
Public Education (86030)	
Publications & Subscriptions (86040)	\$ -
Staff Training Materials (86050)	\$ -
Appeals (86020)	\$ -
Subtotal Printing, publications and education	\$ -
Travel	
Meals (87010)	\$ -
Lodging (87020)	\$ -
Mileage (87030)	\$ 516
Other Transportation Costs (87040)	\$ -
Subtotal Travel	\$ 516
Conference/Training	
Facility Rental (88010)	\$ -
Registration Fees (88030)	\$ -
Miscellaneous Meeting Expenses (88040)	\$ -
Speaker Fees (88020)	\$ -
Subtotal Conference/Training	\$ -
Assistance to/for clients	
Gasoline (87070)	\$ -
Client Financial Assistance (89015)	\$ -
Food, CHS Facilities (89020)	\$ -

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%	
Residential Supplies, CHS Fac. (89025)	\$	-
Medical, Psych. & Dental Fees (89030)	\$	-
Resident Clothing Personal (89050)	\$	-
Client Transportation (89055)	\$	-
Recreational Activities (89060)	\$	-
Legal Assistance (89065)	\$	-
Recruitment Outreach Activity (89070)	\$	-
Program Educational Supplies (89075)	\$	-
Other Asst./Behalf of Clients (89090)	\$	-
Back. Drug Screens - Nonemploy. (92060)	\$	-
Contributed Goods (97000)	\$	-
Subtotal Assistance to/for clients	\$	-
Memberships		
Staff Memberships (90010)	\$	-
Organizational Memberships (90020)		
Subtotal Memberships	\$	-
Miscellaneous financial management expenses		
Mortgage Interest (91010)	\$	-
Interest, Other Loans (91020)	\$	-
Service and Bank Charges (91060)	\$	-
Investment Management Fees (91040)	\$	-
Subtotal Miscellaneous fin. Mgt. expenses	\$	-
Other expenses		
Special Events Expenses (92010)	\$	-
Auxiliary Expenses (92017)	\$	-
Contribution Expenses (92020)	\$	-
Penalties, Fines & Judgments (92030)	\$	-

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
COA Fees (92035)	
Relocation (92040)	\$ -
Recruitment (92045)	\$ -
Safety/OSHA Expenses (92050)	\$ -
Background Screens - Employee (92055)	\$ 744
Miscellaneous Expenses (92090)	
Transfers Out (99990)	\$ -
Sales Taxes Paid (92070)	\$ -
T-Out Net Assets Released Rest (99991)	\$ -
Subtotal Other expenses	\$ 744
Depreciation, amortization	
Depreciation Expense (99010)	
Amortization Expense (99020)	\$ -
Gain/Loss-Disposal Fixed Asset (99030)	\$ -
Subtotal Depreciation, amortization	\$ -
Subtotal All Non-Staff Expense	\$ 2,107
Total Operating Expenses	\$ 61,479
Total Expenses minus COE Fees	\$ 61,479
Indirect Cost Allocation, Corp (98010)	\$ 6,148
Subtotal	\$ 6,148
Grand Total Expenses	\$ 67,627
Net Gain (Loss)	\$ 0

Ecomfort,Inc American Rescue Plan Funds Proposal

Ecomfort a 501c3 with 14 plus years of operating experience is requesting funding from the American Rescue Plan funds that the City of Pensacola received to start a Florida Identification program for Escambia County.

People experiencing homelessness, and many individuals exiting the correction facility in Escambia County do not have valid Florida identification. Without a valid Florida ID, you cannot obtain employment or apply for benefits. Almost all programs that assist a person to transition from being homeless requires valid Florida ID. The starting point for all services that are being proposed by the Homeless Task Force, starts with obtaining valid Florida identification. Ecomfort is uniquely positioned for this service. For over 14 years people experiencing homelessness have come to Ecomfort seeking a hot meal. The center is well known among the homeless and a relationship of trust has been established with the homeless community. Many people exiting the Escambia County jail make their way to Ecomfort after incarceration. Ecomfort is less than a mile from the jail and many people seeking assistance after incarceration do not possess Florida ID. Ecomfort currently has a resource coordinator that assists people with establishing a plan to exit homelessness.

To obtain FL ID, an individual must have a valid birth certificate, social security card, and the \$6.25 fee for the tax collector's office.

Ecomfort is basing the program on Project-ID, a successfully proven program that operated in Escambia County prior to the COVID-19 pandemic. Project-ID had one individual working part time and was able to serve on average 5 clients a week. Project-ID ran out of funding and was no longer able to provide their services. The former case worker with Project-ID has agreed to train the Ecomfort case manager on best practices at no charge. Part of the project plan will be for the Ecomfort case manager to train volunteers on how to obtain Florida ID. This will benefit other organizations and give more routes to obtaining Florida identification. Ecomfort will also coordinate and host the Florida Department of Transportation's Florida Licensing on Wheels (FLOW) bus to come to the community at least once a year.

Ecomfort is requesting funding for a part time case worker and operating expenses.

Expenses include:

Part time salary at \$20 an hour for 20 hours per week for three years (\$20,800 annually \$62,400 for three years).

Customer Management Software HubSpot at approximately \$500 annually (\$1500 for three years)

- The following is based off serving 5 individuals a week for three years.

Obtaining birth certificates using VitalCheck. Obtaining birth certificates can cost between \$5 and \$45 per person. We are asking for \$20 a person to average cost. (\$5,200 annually \$15,600 for three years).

There is no cost for obtaining a social security card.

The cost for Identification in the State of Florida is \$25 per individual and the tax collector charges a \$6.25 administration fee. Florida will wave the \$25 for a person if they can prove they are homeless by presenting a letter from a homeless provider. Waterfront Rescue Mission and Alfred Washburn center provides these letters. The address for both facilities can be used for the ID. We are asking for \$6.25 per person (\$1,625 annually \$4,875 for three years).

In total, Ecomfort is asking to fund this project for three years at a total cost of \$84,375.

Florida Identification restores dignity to a person and is the start to a person exiting homelessness.

Both Co-Chairs on The Faith Based Homeless Task Force Committee Support this Proposal.

**Lakeview Center ARPA proposal: Scalable Mobile Response
Behavioral Health Team/Teams targeting non-traditional sites**

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- Provide access and treatment for mental health and substance use disorders
- Hub and spoke model where team members are available to different sites, also scaled Tele med availability to a large continuum of services
- Provide Urgent Care intervention services to target population. (Homeless, coordinated response with law enforcement, churches as spoke sites)
- Implement Co-responder Model to partner with Law Enforcement for individuals in a behavioral health crisis
- Link with other community resources including street outreach
- Offer services at other community homeless service sites
- Team engages with target population to establish and provide services for a period of up to 90 days. With transition to ongoing services, as applicable.
- Team Composition:
 - Medical psychiatric provider
 - Two Case managers
 - One Nurse
 - One Peer Specialist
 - One Masters Level Counselor
- Cost \$500k per team/Year
- Team capacity for engagement 200 per month (approximation)

PENSACOLA CARING HEARTS, INC. BLESSING THE HOMELESS THROUGH FOOD

October 7, 2021

I am Ms. Fannie Finkley, President of Pensacola Caring Hearts, a nonprofit organization. This organization is devoted to empowering the homeless community with access to healthy food, nutrition, education, and advocacy for those who are at risk of hunger. Currently we have a food pantry that is open every Wednesday and we feed over two hundred individuals and families a week. The Mobile food pantry feeds about six hundred individuals, and families a month. Currently we are feeding about five hundred homeless people a month under the I-110 bridge in Pensacola FL. My organization has been feeding individuals and families since 2014 and I have been feeding the homeless since 2012.

As you are aware, over the past two years the Coronavirus (Covid - 19) has taken the lives of hundreds of thousands of Americans and has been especially devastating to Homeless population. It is my desire and goal to provide for the homeless people three hot meal weekly. The proposed grant will allow me and my team to reach out to displaced persons in need of a nutritional hot meal. It is my goal to feed anyone in need of a hot meal three times a week. The homeless rate has tripled since the pandemic. Therefore, Pensacola Caring Hearts is seeking financial support and partnership with the City of Pensacola and the Escambia County Government to achieve this goal. If you have any questions or concerns, please feel free to contact me at 850-375-1838. My Email is fanniefinkley@pensacolacaringhearts.org.

Respectfully submitted,

Fannie Finkley, President

**PENSACOLA CARING HEARTS, INC.
BLESSING THE HOMELESS THROUGH FOOD**

Narrative- Line items explained

One (1) Site Manager who will oversee the project @ \$20.00 per hour for 20 to 25 hours per week.

Four (4) case managers @ \$15.00 per hour for 12 hours per week.

Four (4) cooks @ \$15.00 per hour for 12 hours per week.

Two (2) drivers @ \$15.00 per hour for 6 hours per week and .26 cents per mile.

Office expense includes Rent and Utilities. Rent is \$500.00 per month and the utilities runs about \$480.00 per month.

Food includes the groceries bought to cook the hot meals. Meals are \$5.00 per plate to feed six hundred homeless people per week.

One (1) Project Director @ \$25.00 per hour to oversee the entire project from start to finish.

A Consulting/Accounting firm to oversee our payroll and taxes.

PENSACOLA CARING HEARTS, INC. BLESSING THE HOMELESS THROUGH FOOD

Proposed Budget

Description	
<u>Operations</u>	
Site Manager	\$20,800
Case Managers	\$34,560
Cooks	\$34,560
Transportation/Voucher Program/Drivers	\$10,000
Office Expense/Rent/Utilities	\$11,400
Total: \$111,320	
<u>Program Administration</u>	
Project Director	\$26,000
Bookkeeping/Accountant	\$16,000
Total: \$42,000	
TOTAL PROPOSED BUDGET	\$153,320



Pensacola Dream Center Proposal for ARPA Funds

The purpose of the Pensacola Dream Center (PDC) is to assist people in navigating out of abuse, addiction, bad choices, and prostitution that led to homelessness and hopelessness into a home and a life of purpose. This is multifaceted as PDC becomes a centralized hub for each person to connect with the resources being made available through the Homeless Reduction Task Force.

According to the criteria for subrecipients of these funds, PDC's program will address the following:

1. Residential counseling and/or housing navigation assistance to those currently or in danger of experiencing homelessness.
2. Supportive housing for those currently homeless or displaced.
3. Acquisition of personal identification including but not limited to Florida ID cards and licenses, birth certificates and Social Security cards for those currently or in danger of experiencing homelessness. Assistance will be expedited by ensuring clients' file are "document ready" for other agency collaboration.

These criteria will be met through PDC's Coach/Mentor Program and PDC's Safe Temporary Shelter, named Canopy of Hope.

Program Descriptions

Coach/Mentor Program: (C/M)

PDC started its C/M Program in 2017 to support the community's marginalized citizens who desire a way out of abuse, addiction, bad choices, prostitution, and other challenging living situations and assist them in acquiring life skills so they can move forward into a sustainable future full of promise and purpose. The goal for each client is to equip them to become a productive member of the community and live a life of purpose, instead of a life of crime or dependence on public assistance.

As PDC works with its clients, the following steps are taken at the initial Coach/Mentor meeting:

- Create a detailed profile of the client's living situation, as well as assess client's personality, gifts, and abilities
- Capture the client's short and long-term goals
- Identify current roadblocks that are keeping goals from being met
- Develop an individualized, sequential roadmap for moving forward out of homelessness and into independent living



Coach/Mentors are trained volunteers with life skills who are matched with each client according to their profile and needs. As the program expands its capacity to meet the growing needs within our city, PDC will develop and expand its capacity by employing professional staff with requisite education, training and experience to lead the expansion of services with the addition of the following Staff positions:

- Coach/Mentor Program Director
- Program and Resource Coordinator
- Volunteer Recruitment Coordinator
- Comptroller

These staff positions will be further defined along with salaries requested below.

Canopy of Hope (COH)- Safe Temporary Shelter

Canopy of Hope is a safe, temporary shelter assisting women desiring to move out of toxic and abusive situations like abuse, addiction, bad choices, trafficking and prostitution. Many times, women stay in unsafe environments because the alternative is homelessness. Each woman is paired with a coach during their short-term stay to develop an individualized roadmap for their next steps to becoming a productive citizen. For many of these women their next step will be to moving to transitional living, safe houses, addiction recovery or other long-term programs to address the trauma of their stories.

The goal of COH is to assist these women in developing a plan for their next steps and equip them with the skills needed to move forward. By addressing each situation with the individualized resources needed, these women will avoid further homelessness and dangerous vulnerabilities.

Once COH is operational, the following staff positions will be required:

- Program Manager-responsible for residential programming and reporting
- COH House Mom- live on-site and responsible for daily needs of guests

Overall Program GOALS

- Coach/Mentor Program: 3 homeless clients/month (36 clients /year) who desire to move from their current circumstances of abuse, addiction, bad choices, prostitution and homelessness into a sustainable future of promise and purpose. Capacity will significantly increase as coaches are identified and trained.
- COH Program: 4 women per month (48 women/year), once building is completed and opened, will be provided temporary housing and connected with the resources needed to take next steps to achieve individualized goals.



Projected Staff Funding Needs:

PDC is responsible for its daily operational expenses and the completion of the construction required to open Canopy of Hope. Once the permit is finalized, COH is expected to be completed and opened within 90 days. To expand the capacity of the PDC mission as discussed in this proposal, the following staffing positions will be required.

- PDC Coach/Mentor Program Director: \$50,000 x 3years= \$150,000
- PDC Program and Resource Assistance Specialist: \$36,000 x 3 = \$108,000
- PDC Volunteer Recruitment Coordinator: PT \$25,000 x 3 years= \$75,000
- COH Program Manager: \$40,000 x 3 years= \$120,000
- COH House Mom: \$15,000 x 3 = \$45,000
- Comptroller: \$20,000 x 3 + \$60,000

Total Salaries for Program to move forward and expand:

- **\$186,000 annually**
- **\$558,000 for a 3-year program**

Projected Return on Investment

PDC will provide training for all volunteer Coach/Mentors, who are asked to make a 1–2-year commitment to ensure continuity of care for clients. PDC will begin by raising awareness and seeking to recruit and train coaches from every sphere of our community, including business and industry, faith-based, education, entertainment, and government. PDC believes in the transformational power of each citizen investing in one person to make a difference in their life. Through this approach, a new culture will be birthed in the community.

Based on the stated goals, PDC expects to make the following impacts:

- Walk with approximately **252 clients** throughout the next three years and move them toward a sustainable lifestyle out of homelessness.
- Based on staffing costs, the cost of investment will be **\$2,214** per client.
- Additionally, the community will have **252 citizens** living with purpose and redefining their stories. Ultimately that is **252 citizens** who are not on the street homeless and hopeless.



RE-ENTRY ALLIANCE PENSACOLA, INC.

P.O. Box 13224
Pensacola, Florida 32591
1000 West Blount Street, Pensacola, Florida 32501

850.332.6677
www.reapreentry.org
Fax: 850-332-6727

Vinnie Whibbs, Executive Director

Kevin Eason, Director of Operations

October 27, 2021

Re-Entry Alliance Pensacola, Inc. ("REAP") is an IRS 501 C (3) organization which was established in 2013 as a Florida not-for-profit organization. To date, we have provided a complete range of transitional re-entry services to more than one thousand men and women returning from incarceration. Statistics provided by the Florida Department of Corrections indicate that less than 10% of individuals completing REAP's Intensive Case Management Program return to incarceration within two years following admission. At any time seventy-five men and women participate in our programs, and in the average year, more than two hundred returning citizens reside in REAP supported facilities. Beginning in 2016, the Florida Department of Corrections began funding 40% of REAP's annual budget. An additional 20% of the annual budget comes from fees charged to our clients and the balance is derived from support by local organizations and foundations. In May 2021, REAP became a sub-recipient of a \$509,000 CARES Act/COVID-19 grant covering Escambia and Santa Rosa counties to assist homeless individuals. REAP's total budget for fiscal year 2021-2022 is \$1,450,000.

REAP's mission is to improve the safety and quality of life in Northwest Florida by enabling individuals returning from incarceration to be self-sufficient, crime-free, productive citizens and neighbors. REAP has re-entry portals located in Escambia and Santa Rosa counties, operates ten residential units (five houses are owned and five houses are leased), and leases a 52-bed emergency shelter for women and women with children in Escambia County.

More recently, REAP's Board of Directors recognized that returning citizens constitute only a segment of our area's homeless population and authorized REAP to expand its programs to include other segments of the area homeless population. This expansion resulted in the opening of REAP's Lodges and Emergency Shelter to serve homeless women and women with children. In addition, REAP established REAP's Rapid Rehousing Program as a part the federally funded Rapid Re-housing program which focuses on the placement of families in permanent housing.

This grant request proposes to address the immediate needs of the homeless in the City of Pensacola and surrounding areas. It consists of three parts which could each stand-alone but, if taken together, would provide a comprehensive plan to address the immediate needs of our area's homeless population. These parts are as follows: (1) a continuation of expiring funding for REAP's Lodges and Emergency Shelter for women and women with children; (2) the opening of several Safe Outdoor Spaces ("SOS") with toilet facilities, showers, hand washing stations, and other amenities; and (3) the operation of a holistic navigational center adjacent to a SOS which would provide enhanced case management services, access to medical and dental support services, respite care, legal services, pet services, and other support services to help homeless individuals navigate the transition to self-sufficiency.

(1) **Continuation Funding.** Funding for the 52-bed REAP's Lodges and Emergency Shelter for Women and Women with Children is slated to expire in March 2022. This shelter was opened on July 15, 2021, as a temporary men's shelter for men who had tested positive for COVID-19 and who required temporary quarantining. Once the quarantine period expired, the facility was sanitized by a professional cleaning service and re-opened as a women's temporary shelter. Within ten days it had reached effective capacity, quickly demonstrating our area's need for the facility. With the COVID-19/CARES Act funding expiring in March 2022, an alternative source of funding will be needed to keep the shelter serving our community's homeless women. Our recent experience operating REAP's Lodges indicates the following Operating Expenses for a longer period:

- a. Personnel: Program Manager-\$50,000; Senior case Manager (MSW Certified) \$50,000 overseeing and providing case management working with three interns, \$50,000, plus an additional \$50,000 for second year case management and follow-up; 2 Weekend and Night Clerks at \$24,000 each; 23% for benefits and taxes-\$32,890. Total Personnel: \$230,890.
- b. Occupancy: Annual rent - \$60,000; utilities - \$16,000; insurance - \$12,000; maintenance and repairs - \$6,000. Total Occupancy: \$94,000.
- c. Daily hot nutritious meal for each resident - \$50,000; linen and laundry equipment and supplies - \$10,000. Total: \$60,000.
- d. Financial and Administrative Costs: 10% of expected budget - \$32,989.
- e. Total Operating Expenses: \$417,879.00.

(2) **Opening of three Safe Outdoor Spaces ("SOS").** REAP proposes to open and operate three separate Safe Outdoor Spaces in the following locations:

- a. A 2-acre fenced, and attractively screened site located behind the building at 2200 North Palafox Street, Pensacola. The site would have the following enhancements: wooden tent platforms; separate men and women's portable potties, sinks and showers; a charging station for cell phones and electrical devices; a secure mailbox and prescription drug box area; a lockable storage facility; and an emergency call station. There would also be a common-area tent, a general storage container, an office trailer, and winter warming facilities. Staffing will consist of a Program Director and one case manager. After-hours security will be provided.

- b. A one-half acre fenced, and screened parcel located adjacent to REAP's Lodges and Emergency Shelter at 1310 North S Street, dedicated exclusively for women and children when space is unavailable or unsuitable at REAP's Lodges. The site would have the following enhancements: wooden tent platforms; separate men and women's portable potties, sinks and showers; a charging station for cell phones and electrical devices; a secure mailbox and prescription drug box area; a lockable storage facility; pet kennels; and an emergency call station. There would also be a common-area tent, a general storage container, an office trailer, and winter warming facilities. Staffing will consist of the Lodges Program Director and one case manager and would provide for after-hours staffing for security purposes. Primary use of this site will be for overflow when the Lodges are full and exclusively for families waiting to transition to permanent housing under the REAP's Rapid Re-housing program.

- c. A 5-acre parcel situated on Houston Street, in an area east of Mobile Highway and south of Saufley Field Road. The site would have the following enhancements: wooden tent platforms; separate men and women's portable potties, sinks and showers; a charging station for cell phones and electrical devices; a secure mailbox and prescription drug box area; a lockable storage facility; pet kennels; and an emergency call station. There would also be a common-area tent, a general storage container, an office trailer, and winter warming facilities. Case management services would be available on a part-time basis.

After the sites are established and the transitional clients are situated, other services including laundry facilities, could be added.

The individual budgets for each of these three Safe Outdoor Spaces are attached. Although the budget for each site is separate and distinct, funding for all three

sites provides a more comprehensive plan, with a site located near downtown Pensacola, another site in West Pensacola, and a third located outside city limits near a major highway.

- (3) Opening of a Navigational Holistic Center:** This funding request supports the opening of a one-stop multi-purpose resource center providing direct services to the nearby SOS residents, as well as office space to other community service providers who will assist our community's homeless in navigating the transition to self-sufficiency and independence. The proposed Holistic Center is a 15,000 square feet commercial office building at 2200 North Palafox within city limits. By co-locating community support services with temporary transitional housing, the Holistic Center will offer residents easy access to community service providers and direct services including outreach and individualized case management; behavioral health services and mental health screening; HIV/AIDS quick testing; employment assistance and vocational training; life skills development; respite and recumbent patient services; legal services for disability determination and mainstream resource enrollment assistance; pet services including inoculations, spaying and neutering; Day Center Services - showers, laundry, phone; mail and computer access.

To support REAP's multi-faceted approach, there are other factors that deserve consideration. In prior years, REAP has received over \$1,000,000 in funding from the State of Florida and other generous foundations. Along with this funding comes the requirement of both scheduled and unscheduled site audits, including compliance requirements and regular reporting. The fact that REAP has received very favorable reports from its funding sources in addition to having its funding increased over the last four years lends credence to the fact that REAP is well established, properly funded, and familiar with local, state, and federal reporting requirements. REAP's established experience in the case management of homeless clients and its close working relationships with other area service providers increases the likelihood of programmatic success.

These individual projects are more than "shovel ready"- the Lodges request is for an extension of a currently operating facility; the proposed Safe Outdoor Spaces would only require permitting or special exceptions; and the Navigational Holistic Center facility would be ready for occupancy within 90 days after funding. Most importantly, REAP has an experienced and knowledgeable staff that is committed to serving its clients and performing in accordance with the directions of its funding sources.

SUMMARY:

Renewal of funding for REAP's Lodges: to 3/31/23	\$417,879.00
Funding for SOS 2200 Palafox (one year)	\$316,850.00
Funding for SOS @ REAP's Lodges (one year)	\$178,520.00
Funding for SOS Houston (one year)	\$273,740.00
Funding for Navigational Holistic Center 2200 Palafox (one year)	\$559,475.00

If you have any questions, the best way to contact me is by cell at (850) 324-6667 or by email at vincewhibbs@gmail.com.

Respectfully submitted,

Vince Whibbs, Jr.

Vince Whibbs, Jr.
Executive Director, REAP

Grant Application City of Pensacola 102721

EXPENSE STRUCTURE CITY OF PENSACOLA SAFE OUTDOOR SPACES PROGRAM
10/26/21

DESCRIPTION	MAXWELL S.O.S.	COMMENT	REAP'S LODGES S.O.S.	COMMENT	HOUSTON ST. S.O.S.	COMMENT
PERSONNEL						
CASE MANAGER	50,000	MELISSA J.	\$10,000	RICH L	24,000	TBD
ASSISTANT CASE MANAGER	42,000	LAURA K.	5,000	MICHAEL W	NA	
TRANSPORTATION DRIVER (P/T)	18,000	JIM C	6,000	JIM C.	NA	
SECURITY GUARD (2500 HRS @ \$14)	35,000	TBD	35,000		35,000	
TAXES, BENEFITS & INSURANCE (23%)	33,350		11,730		13,570	
TOTAL PERSONNEL	177,430		67,730		72,570	
TRANSPORTATION						
VEHICLE	10,000		INC		NA	
INSURANCE	3,600		INC		NA	
FUEL	3,000		INC		2,400	
MAINTENANCE	2,400		INC		NA	
T	19,000		0		2,400	
SITE IMPROVEMENTS						
LEASE FEES	NA	RON LONG	24,000	TSA	40,000	RALLS
SHOWER UNITS 3 @ \$300/MON	10,800	BALD/BOY	10,800	BALD/BOY	10,800	BALD/BOY
SINK UNITS 3 @ \$300/MON	10,800	BALD/BOY	10,800	BALD/BOY	10,800	BALD/BOY
PORTA-POTTIES 3 @ \$300/MON	10,800	BALD/BOY	10,800	BALD/BOY	10,800	BALD/BOY
OFFICE TRAILER 1 @ \$400/month	4,800	ETHERIDGE	NA		4,800	TBD
STORAGE CONTAINER	3,600	BUDGET	3,600	BUDGET	3,600	BUDGET
DUMPSTER 12 MONTHS @ \$400	4,800	BUDGET	4,800	BUDGET	4,800	BUDGET
COMMON USE TENT	6,800	30 X 40	6,800	30 X 40	6,800	30 X 40
UTILITY POWER POLE	2,000		2,000		2,000	
WATER 12 MONTHS @ \$400	4,800		4,800		4,800	
ELECTICAL SERVICE 12 @ \$400	4,800		INC		4,800	
FENCING	2,000	SANDEFUR	2,000	SANDEFUR	35,000	TORNADO
OTHER -SCREENING	2,000		2,000		2,000	
OUTSIDE PICNIC TABLES	300		300		300	
MED BOXES 1/CAMPER	360	30	240	20	720	60
BIKE RACKS	600	CITY	600	CITY	600	CITY
COOLING BOXES	600		600		600	
PET KENNELS & TARPS	200		200		200	

EXPENSE STRUCTURE CITY OF PENSACOLA SAFE OUTDOOR SPACES PROGRAM
10/26/21

GAZEBOS	1,500		1,500		1,500	
FIRE EXTINGUISHERS	200		200		200	
FIRST AID STATIONS	100		100		100	
HAND SANITIZER & GLOVES	260		250		250	
CELL PHONE SOLAR CHARG. STAT.	300		300		300	
SPOTLIGHTS FOR COMMON AREAS	200		200		200	
SECURITY GATE/METAL DETECTOR	1900		1,900		1,900	
TOTAL SITE IMPROVEMENTS	69,720		88,790		143,070	
OFFICE & ADMINISTRATIVE						
COMMUNICATION	1,800		INC		1,800	
DATA PROCESSING	2,400		2,400		2,400	
UTILITIES	900		3,600		900	
OFFICE SUPPLIES	3,000		INC		1,800	
INSURANCE	3,600		INC		3,600	
SUPERVISION-ED-	7,500		2,500		7,500	
SUPERVISION-ACCOUNTING	7,500		2,500		7,500	
TOTAL OFFICE & ADMINISTRATIVE	26,700		11,000		25,500	
OTHER						
CLIENT NEEDS-ID'S, CO-PAYS-BUS	2,400		2,400		2,400	
BIRTH CERTIFICATES	1,500		1,500		1,500	
LIFE SKILLS PROGRAM LIBRARY	3,000		NA		3,000	
COMPUTER EQUIPMENT	1,500		1,500		1,500	
HOTSPOT	600		600		600	
PLATFORMS	10,000		5,000		10,000	
MISCELLANEOUS/CONTINGENCY	5,000		5,000		5,000	
TOTAL OTHER	24,000		16,000		24,000	
TOTAL PROJECTED EXPENSE	\$316,850		\$183,520		\$267,540	

TOTAL PROGRAM EXPENSE: \$316,850 REAP MAXWELL SOS
 \$183,520 REAP LODGES SOS
 \$267,540 REAP MEN'S HOUSTON ST. SOS

REVENUE	COMMENT	MONTH	ANNUAL
CITY OF PENSACOLA ARPA			\$559,475
EXPENSE CATEGORY			
PERSONNEL EXPENSES			
PROGRAM MANAGER	MSW/CERTIFIED	\$4,250	\$51,000
CASE MANAGER	BSW OR 5 YR EXPER	\$3,540	\$42,500
INTERN EXPENSE	3 @ \$1,000	\$250	\$3,000
WEEKEND & NIGHT DUTY	2 @ \$24,000	\$4,000	\$48,000
TAXES, INSURANCE & BENEFITS	23% OF PAYROLL	\$2,720	\$33,235
RECUPERATIVE CARE			
LAUNDRY SERVICES	\$75 @ WEEK	\$325	\$3,900
MEALS	\$25 @ DAY	\$750	\$9,000
SAFE OUTSIDE SPACE AMENITIES			
LAUNDRY EQUIPMENT	2 WASHERS & DRYERS	\$2500	\$2,500
UTILITY SERVICE		\$400	\$4,800
OTHER CLIENT NEEDS	ID, BUS, CO-PAY, FOOD	\$200	\$2,400
TRANSPORTATION		\$600	\$7,200
OCCUPANCY			
RENT	1 YR LEASE STARTING 2/1/22	\$20,000	(EST) \$240,000
UTILITIES		\$2,200	\$26,400
PREMISES LIABILITY INSURANCE		\$800	\$9,600
REPAIRS		\$125	\$1,500
JANITORIAL		\$250	\$3,000
OFFICE			
SUPERVISION & ACCOUNTING	REAP ED & OFFICE	\$4,000	\$48,000
FURNITURE & FIXTURES		\$4,000	\$4,000
COX COMMUNICATIONS & INTERNET	INITIAL SET-UP	\$300	\$3,600
COMPUTER SERVICES		\$400	\$3,600
LEGAL & ACCOUNTING		\$100	\$1,200
OFFICE SUPPLIES		\$400	\$4,800
TRAVEL & ENTERTAINMENT		\$100	\$1,200
EDUCATION & TRAINING		\$100	\$1,200
CORPORATE/GOVERNMENT FEES		\$50	\$600
POSTAGE & SHIPPING		\$50	\$600
MARKETING	BROCHURE , FLYERS	\$200	\$2,400
BANK & AMAZON CHARGES		\$20	\$240
MISC. & OTHER			
TOTAL EXPENSES		\$46,623	\$559,475
SURPLUS/DEFICIT		0	\$0

Notes: Possible rental income from service providers is not included and will increase revenue with little effect on expense. Estimated time to complete renovations is 120 days from funding. Program is premised on receiving regular contributions from the community and volunteer assistance. Insurance expense is premised on premium for several combined programs and would require adjustments if the requests are not all funded.



UNITED MINISTRIES

LOVE YOUR NEIGHBOR

Rev. Ashley Wilkinson Meyer
Executive Director

Board of Directors
Sorna Khakzad Knight
President

Cokesbury United Methodist
Church

Rev. Ashlee Brown
Vice President
Gulf Breeze United Methodist
Church

Rev. Joe Driver
Past President
Echo Life Church

Ryan Campbell
Treasurer
St. Thomas More Catholic
Church

Adam Royal
Secretary
First Baptist Church

Linda Ayres
Trinity Presbyterian Church

Nancy Emery
First United Methodist Church

Rev. Dr. Tyler Hardeman
Antioch Missionary Baptist
Church

John Johnson
Light Ministries/Opening Doors
NWFL

Tom McElhaney
Liberty Church

Don McShan
Christ Episcopal Church

Leslie Yandle
First Presbyterian Church

American Rescue Plan Act Proposal

United Ministries, in partnership with Family Promise of Escambia County, is requesting ARPA funding to reduce, prevent and/or mitigate homelessness in the City of Pensacola.

Specifically, we would like to respond to the deep need in our community for **sustained case management for families with dependent children who are in crisis, and who are currently or in danger of experiencing homelessness**. This is defined in the ARPA Subrecipient Requirements and Guidelines 8.g. as, “case management costs directly related to services for those currently or in danger of experiencing homelessness.”

We are requesting funding for the salary for:

- **2 social workers at \$112,000 per year for 3 years, for a total of \$336,000**
- **Individual salaries would be \$56,000 per year (with approximately \$3,000/worker to cover payroll and 401K expenses)**

The social workers would be employed by United Ministries and would utilize aspects of the Family Promise Stabilization Program to provide **sustained case management for 1-2 years for families in crisis**. The social workers would also **train and equip up to 6 social work interns, along with United Ministries volunteers and community partners in the vital work of sustained family support**.

For the first year of this program, the goal would be to **stabilize 20-30 families**, and in the years following, to **increase the number of families stabilized by 5-10 each year**, depending on capacity.

Family Promise has a 30+ year history of homeless prevention and stabilization, with affiliates in 43 states and an 80% success rate of sustainability for housing families. The Escambia County affiliate is newly formed and not yet eligible for ARPA funding.

United Ministries also has a 30+ year history of homeless prevention in Pensacola, through rent/mortgage and utility financial assistance for families experiencing a verifiable crisis. United Ministries has long engaged in strategic community partnerships to promote stability for families.



The shared mission and vision of Family Promise and United Ministries makes these two phenomenal non-profits a great fit for collaboration. Because both value the approach of engaging the community in the important work of stabilization and sustainability, there is great opportunity for education, advocacy and a renewed energy in our Gulf Coast community around helping vulnerable families.

The Family Promise Stabilization Program involves the following initiatives that empower families to thrive:

- Trauma-informed Care
- Keys to Good Tenancy and Home Ownership
- Financial capability and specific action plans
- Educational initiatives and career pathways action plans

The stabilization of families at risk of homelessness is critical work in every community. Yet the lack of shelter, and transitional or affordable housing for families in *our* community is alarming (and is particularly challenging for single father families). This makes the work of homeless prevention and stabilization for families even more vital, until and unless, we develop more shelter and transitional/affordable housing.

United Ministries is already an active participant in the Homeless Management Information System (HMIS) and would continue to utilize HMIS with these grant dollars. Family Promise will use HMIS as well, once they are more established. United Ministries is committed to community partnerships and would look for every opportunity to collaborate with other service providers in our communal efforts to reduce homelessness, and Family Promise is dedicated to collaboration as a priority as well.

Finally, United Ministries and Family Promise both have a history of diversified funding, and efforts would be made to continue the funding of the social worker positions after the three years of ARPA funding have been expended.

We are grateful for the opportunity to submit this proposal, and we are grateful for this community-wide effort to help those who are most vulnerable in our community.



Additional Information about United Ministries and Family Promise

United Ministries was formed in 1987 by area churches to establish a central and collaborative location for offering financial assistance, support and encouragement to families in crisis. In 1989, it received its 501(c)(3) designation.

The mission of United Ministries is to primarily serve families with dependent children in financial crisis who are at risk of homelessness by providing financial assistance and engaging in community partnership to promote stability. We do so in such a way as to offer hope, encouragement and spiritual support, operating as an agent of grace in the world. The vision for United Ministries is to see the greater Pensacola area as a thriving, sustainable and safe community where residents are treated with respect and work together for the common good; where churches unite in purpose to demonstrate the compassion of Christ; and where the United Ministries' volunteers and staff act on behalf of local families with financial and spiritual needs to prevent homelessness.

In recent months, the vision of United Ministries inspired plans for a new initiative, *Project Transformation*, which seeks to empower Pensacola families to move from poverty into financial wholeness and flourishing. Centered around a diverse support team of financial and career coaches, community and church partners, business/career mentors, Christian counselors, client advocates, and United Ministries staff, this comprehensive care program envisions 5 areas of focus for client families: 1) Financial budgeting/coaching; 2) Educational/Vocational Training and Job Placement; 3) Affordable Childcare; 4) Affordable Housing; 5) Affordable Transportation. The hope is that with all five of these stabilizers in place, along with the consistent support of the community, families would have the strongest chance of being safe, sustained, and thriving in our community. Ideally, once families have progressed through the program, United Ministries would encourage Program Graduates to give back to the program by joining a support team in the future, and by serving as mentors and friends to new client families.

The mission of Family Promise is to help families experiencing homelessness and low-income families achieve sustainable independence through a community-based response. As United Ministries and Family Promise have learned more about our shared purpose, as well as the similar vision of Project Transformation and the Family Stabilization Program, we are excited about the possibilities for collaboration alongside and on behalf of vulnerable families in our community.

Non-Discrimination Policy for United Ministries:

It is the policy of United Ministries not to discriminate against clients or potential clients, employees or volunteers because of age, race, religion, color, handicap, sex, physical condition, physical or mental disabilities, military veteran status, sexual orientation, marital status, or national origin. This policy shall include, but is not limited to, the following: eligibility and acceptance of individuals served, potential employees, current and future employees and volunteers and potential volunteers.

Agency Name
Agency Point of Contact
Name of Reviewer

Criteria	Yes/No	Points - yes= 1, no= 0
Does proposal address either safe living environment or outcome-driven services (those that positively change the behavior, skills and/or knowledge of the individual served)?		0
Does proposal include number who will be served?		
Is the target population clearly identified?		
Are outcomes and measurement tools identified?		
Does the agency have experience providing this type of service?		
Do other agencies provide similar services?		Yes = 0, No = 1
Is there evidence of collaboration with other partners/agencies?		
Did the organization list a minimum amount of funding with which the agency could implement the program?		
Is there other funding to sustain the program beyond ARPA funding or a reasonable plan to sustain the program?		
Is the program/service evidence-based?		
Is there a similar program operational elsewhere in the state or country?		
Does the program narrative provide an outline of how the program operates?		
Will HMIS be used to track clients?		
Does proposal address any potential public safety issues (i.e. through use of security guards; cameras, etc.)? If no, agency will be asked to provide information on how those issues would be addressed.		
Total points - max score equals 13		
Consider extra points for (2 points for yes answer)		
Is the focus of the program on safe living/shelter?		
Grand total -max score is 15		0

Homelessness Reduction Taskforce																
Scoring and Risk Assessment Results																
for Proposals Submitted for ARPA Funding																
Agency	Project		Amount	Risk Assessment	Connie Bookman	Laura Gillam	Marcie Whitaker	John Johnson	Irv Williams	Allison Patton	Ross Goodman	Ronnie Rivera	Chandra Smiley	Total	Weighted Totals	Rank
ACTS	It Takes More than a House		\$165,000		0.00	6.50	7.00	0.00	8.00	10.00	8.00	11.00	7.00	57.50	57.50	10
AMR of Pensacola	9 Tiny Homes		\$750,000	High	12.00	12.00	13.00	12.00	15.00	9.00	12.00	11.00	10.00	106.00	106.00	2
Bright Bridge Ministries	Bright Bridge		\$384,000	Medium	9.00	8.50	10.00	14.00	10.00	15.00	8.00	7.00	14.00	95.50	95.50	6
Children's Home Society	Homeless Reduction Intern Opportunity		\$135,254	Low	12.00	9.00	12.00	7.00	14.00	12.00	9.00	12.00	14.00	101.00	101.00	4
Ecomfort	Florida Identification Program		\$84,375	Medium	0.00	6.00	12.00	10.00	11.00	12.00	10.00	13.00	10.00	84.00	84.00	7
Lakeview	Mobile Response Team		\$500,000	Low	7.00	8.50	12.00	15.00	0.00	13.00	6.00	12.00	12.00	85.50	99.75	5
Lotus Campaign	Lotus Campaign		\$425,000	Medium												
Pensacola Caring Hearts	Blessing the Homeless through Food		\$153,320		0.00	2.50	8.00	5.00	9.00	6.00	8.00	2.00	8.00	48.50	48.50	9
Pensacola Dream Center	Canopy of Hope		\$558,000	Medium	10.00	9.50	14.00	11.00	13.00	13.00	10.00	12.00	12.00	104.50	104.50	3
Re-Entry Alliance Pensacola			\$1,752,464	Medium	13.00	10.50	12.00	15.00	12.00	13.00	9.00	12.00	14.00	110.50	110.50	1
	Emergency Women's Shelter	\$417,879														
	SOS 2200 Palafox Campsite	\$316,850														
	SOS REAP Lodge Campsite	\$183,520														
	SOS on Houston St Campsite	\$267,540														
	Navigational Holistic Center	\$511,475														
United Ministries	Sustained Case Management		\$336,000	Medium	10.00	11.50	11.00	8.00	10.00	10.00	8.50	5.00	7.00	81.00	81.00	8
			\$5,243,413		73.00	84.50	111.00	97.00	102.00	113.00	88.50	97.00	108.00	874.00	888.25	
* Dr. Williams is employed by Lakeview Center. As such, he did not score or discuss their proposal. As a result, we weighted an answer in this block by taking the average of all other responses.																
This is shown in the weighted total column.																

ARPA Proposal Rankings Notes to Scoring

United Ministries

Connie Bookman - I am very familiar with this organization's mission and with their new leadership. Very solid proposal and documented need. Fund @ \$100,000

Laura Gilliam – Unique aspect is the sustained case management for up to 2 years.

John Johnson – Not funded. Work with family promise. Case Management for up to 2 years. Stabilization. 6 social interns.

Marcie Whitaker – Ø

Irwin Williams – Other agencies provide similar services, but not as comprehensive. Agency has history of gaining grants and other funding.

Ross Goodman - Another good program with a good track record. I think this is a good program and would be helpful if it could be afforded. The negatives are that it goes away when ARPA funds go away, its purely service based, meaning it doesn't provide any housing and it doesn't provide any food. In other words, it provides an opportunity for good advice, but it does not meet many of the immediate needs of the homeless.

Allison Patton - I think that this is an excellent program as well and is much needed in the community. However, I prioritized other proposals over this one due to my thoughts on which services are most needed at this time.

Jennifer Tompkins - I fully support funding for this proposal but ask that the salary ask be reviewed.

Chandra Smiley – Partnered with Family Promise. Extended CM. Up CM to less than 2 years. Interns.

AMR Pensacola, Inc.

Connie Bookman - Very compelling proposal and an obvious need, as we have a lack of affordable housing, especially with the vulnerable individuals living on disability payments of \$755. monthly. The services listed above in my recommendations will provide the safety, security and services to prepare 9 people to accept this permanent housing opportunity. Fund @ \$650,000

Laura Gilliam – Although written application did not address security or the number to be served, these were addressed in the oral presentation. Much needed housing, however, only serves 9 individuals.

John Johnson – Partially funded at \$700,000. Propose that they do 7 units instead of 9 units.

Marcie Whitaker – Application indicated at 10.29.21 co-chair meeting that they did not have site control. Applicant indicated at 10.29.21 co-chair meeting that the dwelling would be owned by the city as per the funding guidelines. Applicant indicated at 10.29.21 co-chair meeting that the dwelling would be used to provide permanent supportive housing.

Irwin Williams – Specified number of units built. Potential MOU's identified. Agency has history of gaining grants and other funding.

Ross Goodman - The AMR proposal is the most permanent solution in that we have independent housing for 9 families. The downside is it is only 9 families and no other services. I like it the most as it is self-sustaining after the tiny houses are built. The "tenants" will be paying rent which will pay costs and upkeep.

Allison Patton - This is another great organization, and the proposal is a good one. However, given the need for temporary shelter for men, I am prioritizing those beds over the tiny house program. Also, the City doesn't get as much bang for the buck and there may be a cheaper way of doing this type of project.

Jennifer Tompkins - I am a supporter of the tiny house community ideas. However, AMR has not located a piece of property that is suitable for this purpose, I do not support funding for this proposal.

Chandra Smiley – Build 9 tiny houses. City vested. Public safety measures. Do not have a location. Will have a gated community with a thumb print access that would not allow vandals onto the campus/community. Not sure if HMIS will be used to track the clients. No location.

REAP

Connie Bookman - This proposal will cost a great deal, but it will set a new path for how we manage and serve our citizens experiencing homelessness. We must create an organized living environment with a healthy structure that allows the unhoused an opportunity to move into a new way of living. It also makes a statement for those who are not ready to accept help and who are not from our area. We will support them by providing a bus ticket back to their home city. I am personally raising private funds to offset the ARPA funding request of \$1,750,000. Fund @ \$1,000,000

Laura Gilliam – I'm concerned about the amount of funding this one proposal will take from the total available. County has not been approached about zoning. It's possible at least one of the three locations would not be approved for the proposed use.

John Johnson – Partially funded at \$750,000. Solution. 3 square outdoor spaces – fenced and screened (40 people). Backyard at lodges, Maxwell, Houston Street, Holistic Center – 2200 Palafox Center (40).

Marcie Whitaker – Applicant presented at co-chair 10.29.21 meeting that funding to sustain operations would be community campaign. Applicant does not have site control. Applicant does not have approval from the governing jurisdictions for the proposed SOS sites but feels that can be obtained. Applicant addresses proposed number to be served at SOS sites at 10.29.21 co-chair meeting. Some agencies provided SOS sites, but not tiny home villages.

Irvin Williams - Agency has history of gaining grants and other funding.

Ross Goodman - What a great program! I was surprised it scored only a 9. It is multi-faceted. It is proposed by a group that has proven its success. It appears to be well run. And, it provides a needed swath of services.

Allison Patton –

- Reap Holistic Center – The building at 2200 N. Palafox is being renovated into Pensacola’s first “one stop shop” for homeless transitional living and services. This is critically needed in our community. There is also an opportunity for respite beds at this location, which are also needed. \$559,000
- Reap Lodges – Emergency Women’s Shelter – We need short term housing for women and children. This program will provide much needed shelter and support. \$385,000
- Reap - SOS@2200 N. Palafox – We need a safe, controlled environment for a transitional campground for men/women awaiting services. This will be a secure location attached to an operational service center and is the best location for this type of interim shelter program. \$316,850
- SOS@REAP Lodges – I don’t think tents for women and children are as high a priority at this time. Hopefully this can be funded separately if REAP receives ARPA funds to maintain its other programs.
- SOS@Houston Street – Given the difficulties with safety and hygiene at the I-110 encampment, I am not in favor of an encampment that is not tied directly to an existing program/facility (like the enclosed encampment at 2200 N. Palafox would be). I would like to see the 2200 N. Palafox encampment approved as a trial and then decide whether this type of program should/can be replicated elsewhere with steps taken to ensure safety issues are addressed.

Jennifer Tompkins - The REAP proposal consists of three separate proposals:

- I fully support funding for the REAP Salvation Army Women and Children Lodge but would ask that the financial ask is critically reviewed.
- I support the SOS sites but the financial ask needs to be reviewed.
- I support the 2200 Palafox Site but am concerned that the property has not been closed on. The financial ask also needs to be reviewed.

Chandra Smiley – Men and women. Campgrounds. 3 locations – Palafox, West and lodges. Works with Bright Bridge. NW side – 5 acres. Exploring other options of funding. Not sure if HMIS will be used to track clients. Limited access for security. Unsure if campgrounds have been approved through Code Enforcement/etc.

Pensacola Dream Center

Connie Bookman - I am very familiar with this program and the work of Terri Merrick, she is the real deal and very effective. Dream Center staff developed their program by building strong partnerships with other service providers. Remove comptroller costs (we found a CPA who will provide accounting at no cost). Fund @ \$200,000

Laura Gilliam – Unsure if some of these services are also provided by FavorHouse. No mention of any collaboration.

John Johnson – Partially funded at \$500,000

Macie Whitaker – Ø

Irvin Williams – No collaboration specified in proposal regarding collaboration with other partners/agencies. Can only assume that there is other funding to sustain the program beyond ARPA funding or a reasonable plan to sustain the program.

Ross Goodman - This project is the most cost-effective for the largest number of people served. It also addresses multiple facets of the homelessness situation, not just one or two. My biggest concern is what will they do when the ARPA money runs out?

Allison Patton - This is a great organization with great leadership but I have some concern that we are funding such a high level of overhead for three years. I am in favor of funding some portion of this proposal, but I am not in favor of 3 years and all of the specific line items (Comptroller, for example). \$245,000 (partial funding)

Jennifer Tompkins - I fully support funding for this proposal but ask that the salary proposal be reviewed.

Chandra Smiley – Coach mentor/program. Help navigate programs and services. Not sure if HMIS will be used to track clients.

Lakeview Center

Connie Bookman - Their proposal for services will compliment the REAP SOS – Safe Outdoor Spaces proposal – serving three camps for a total of 100 people. We can close the I-110 encampment of 100 people and Lakeview can make the greatest impact with those who choose to live in a structured environment. They are ready to break free from a life of homelessness and want the mental health counseling and medicine management. Fund at \$250,000 – half of the \$500,000 requested to serve 200.

Laura Gilliam – I like the approach of literally meeting people where they are.

John Johnson – Fully funded.

Marcie Whitaker – Applicant presented at co-chair 10.29.21 meeting that funding would expand existing program and would look to state for additional grant funding.

Irvin Williams – Ø (Did not score due to conflict of interest.)

Ross Goodman - Great program that fills a huge void in our community. They are underfunded and thus under-serve the population (albeit not for lack of trying). I just don't see their proposal of doing anything more than they already do.

Allison Patton - We have a mental health crisis in our community. We need more

services for the mentally ill. \$500,000

Jennifer Tompkins - I fully support funding for this proposal.

Chandra Smiley – Work with Waterfront. Up access to on campus LV services.

Children's Home Society

Connie Bookman - This well-developed proposal outlines the vital work needed for this highly vulnerable population. The idea of paying 70% of a licensed caseworker who will oversee 4-6 master level counselor interns is brilliant. There is a great Return on Investment and we are contributing to the building of mental health and social workers who will be living and working in our community. Fund @ \$135,000

Laura Gilliam – Unclear as to how many individuals they expect to serve. Only program that specifically mentioned working with the LGTBQ population. Like the idea of preparing the workforce.

John Johnson – Not funded. Will work with 4-6 interns.

Marcie Whitaker – Applicant presented at co-chair 10.29.21 meeting that received federal funding and would participate in HMIS.

Irvin Williams – Proposal includes number of interns, but not youth. Outcomes and measurement tools were only identified as it relates to interns.

Ross Goodman - My problem with this proposal is it does not do anything that CHS doesn't already do. Don't get me wrong, CHS is a good program. And, it will allow CHS to expand their program while also training a group of interns. I just do not see it as proposing anything new.

Allison Patton - Services for homeless youth are needed in the community. This is a very cost efficient way of providing those services by a well-run organization. \$135,000

Jennifer Tompkins - Ø (No score sheet provided)

Chandra Smiley – 2 federal grants. Street outreach with youth and housing. 22 - shelter

Bright Bridge Ministries

Connie Bookman - From conversation with Bright Bridge leadership and knowledge of their past service in our community, they are positioned to accept federal ARPA funds. Adding up to 40 new beds and in-house social services is a desperate need in my opinion. This will take any overflow of other encampments that are unseen in our community Fund @ \$250,000

Laura Gilliam – Unclear what type of security will be present. Application did not address the number served, however oral presentation did. Application did not mention collaboration, however another presenter indicated that Bright Bridge provides meals for their program.

John Johnson – Partially funded at \$284,000.

Marcie Whitaker – Number served presented at co-chair meeting 10.29.21. Target population presented at co-chair meeting 10.29.21.

Irvin Williams – No evidence of collaboration with other partners/agencies was specified in proposal. Can only assume given the agency's history regarding funding to sustain program beyond ARPA funding or another reasonable plan to sustain the program. It was not clearly stated. Basic information regarding shelter and case management. Unknown if HMIS will be used to track clients.

Ross Goodman – Bright Bridge, simply put, did not impress me.

Allison Patton - This needs to be funded. We desperately need temporary shelter beds for men. \$384,000

Jennifer Tompkins - I fully support funding for this proposal.

Chandra Smiley – 3 year proposal. 30 beds. Strictly overnight. Do not know if HMIS will be used for tracking the clients.

ACTS Re-entry Alliance Pensacola

Connie Bookman - I did not suggest funding for the worthy proposal from ACTS – very similar activities of well-established and funded REAP.

Laura Gilliam – Program sounds like it will/is providing important supportive services. Application was not clear regarding collaboration and whether or not they will be providing shelter. No mention of the number served which made it difficult to interpret the budget.

John Johnson – Partially funded at \$69,800. For rental space, facility operations costs, rental insurance.

Marcie Whitaker – Ø

Irvin Williams – Referenced collaboration with other partners/agencies, but not specified. Did not address whether or not there was other funding to sustain the program beyond ARPA funding or a reasonable plan to sustain the program.

Ross Goodman - ACTS RE-Entry does some of what REAP does, but not as much. Between the two, I would recommend REAP

Allison Patton - We need additional supportive services for mental/addiction issues and to transition individuals to the workforce and housing, however there are other organizations providing these services at this time so this is not as high a priority on my list.

Jennifer Tompkins - While Acts provides a much needed service I do not feel these funds should be used for paying rent on a rented facility, I do not support funding for this proposal.

Chandra Smiley - Ø

EComfort

Connie Bookman - I did not suggest funding for the worthy proposal from EComfort-our CoC, Continuum of Care has funding for ID's.

Laura Gilliam – The program outlined in the proposal is foundational to assisting unhoused individuals access services. I don't know if it would be considered an outcome-driven program, which has been identified as a priority. I like that it would be mobile, going to meet the individuals where they are.

John Johnson – Fully funded.

Marcie Whitaker – Ø

Irvin Williams – Basic information regarding shelter and case management. Unknown if HMIS will be used to tract clients.

Ross Goodman - Short, sweet, to the point. Provides a needed service that addresses a major problem. However, it ONLY addresses ONE PROBLEM and for a small number of people served. Still, it is a needed service, and very inexpensive compared to the others (if I read it correctly). If money is "left over" after most of the money is distributed, this might be a project worthy to come back to.

Allison Patton - This is an important program to allow homeless to transition out into the work force and secure benefits. \$56,250 (funding for 2 years)

Jennifer Tompkins - Ø (No score sheet provided)

Chandra Smiley – State IDs. Not sure if HMIS will be used for tracking clients.

Pensacola Caring Hearts

Connie Bookman - I did not suggest funding for the worthy proposal from Pensacola Caring Hearts-love the heart of this organization, but we have so many food programs! We will be hosting a centralized kitchen at 2200 N. Palafox Wellness Center and I hope that Pensacola Caring Hearts will join us!

Laura Gilliam – Food is a critical basic need, but it does not fit the priority areas identified. I was still unclear after the oral presentation what the case managers would be doing.

John Johnson – Not funded.

Marcie Whitaker - Ø

Irvin Williams – Agency has history, but ability to sustain this level beyond ARPA funding not addressed. Unknown if HMIS will be used to track clients.

Ross Goodman - Definitely needed. Providing food is getting more and more difficult every year. The problem is this program addresses only one facet of the problem.

Allison Patton - While this is a great organization, I do not think that additional food services for homeless are needed at this time. There are plenty of organizations providing food. What's needed is to better coordinate those efforts and tie them with services and beds.

Jennifer Tompkins - While feeding the hungry is vital, I do not believe funds should be used solely for the use of food. I do not support funding for this proposal.

Chandra Smiley – 8 years. Not sure if HMIS will be used for tracking clients.

Lotus Campaign

Connie Bookman - I did not receive a proposal but am very familiar with the mission of Lotus. I recommend funding @ \$415,000

Laura Gilliam – Since there was no application submitted for the Lotus Campaign, I don't have a recommendation related to that proposal.

John Johnson – Fully funded

Marcie Whitaker – Ø (No score sheet provided)

Irvin Williams – Ø (No score sheet provided)

Ross Goodman - Ø (No score sheet provided)

Allison Patton - This is a proven model that will help fill a gap in housing for homeless in our community. \$418,000

Jennifer Tompkins - Ø (No score sheet provided)

Chandra Smiley - Ø (No score sheet provided)



City of Pensacola

222 West Main Street
Pensacola, FL 32502

Memorandum

File #: 21-00989

City Council

11/10/2021

LEGISLATIVE ACTION ITEM

SPONSOR: Grover C. Robinson, IV, Mayor

SUBJECT:

HOMELESSNESS REDUCTION PROPOSALS FOR AMERICAN RESCUE PLAN ACT (ARPA) FUNDING

RECOMMENDATION:

That City Council accept the Homelessness Reduction Task Force ranking recommendations and approve the distribution of \$2,575,000 in American Rescue Plan Act (ARPA) funds based on the provided rankings. Further, that City Council authorize the Mayor to set aside \$425,000 for a future distribution to the Lotus Campaign.

HEARING REQUIRED: No Hearing Required

SUMMARY:

The Homelessness Reduction Taskforce is made of a group of more than 200 individuals, many of whom are experts in the field of reducing homelessness and all with a desire to see this problem addressed. The Taskforce seeks to address the homeless problem by forming a community partnership to better streamline services and align resources so that partners can better provide housing, behavioral services, legal services, food resources and employment connectivity.

City Council has appropriated \$3,000,000 for homelessness reduction. The Mayor is requesting that \$425,000 of this amount be set aside for the Lotus campaign leaving \$2,575,000 for distribution. To assist the City with the distribution of these funds, the Taskforce solicited proposals from any group with projects addressing homelessness in Pensacola but were lacking funding to accomplish their mission. The Taskforce then met in the sunshine on October 29th to review and rank the proposals.

Additionally, the federal government requires any sub-recipient of federal dollars undergo a risk assessment to gauge the organization's financial ability to handle these monies. City staff has attempted to perform risk assessments on all organizations and scored them low, medium, and high. A low ranking means that the organization is at a low level of risk for handling and spending federal funds. A medium risk ranking means the organization has a medium risk level that can be mitigated with additional reporting requirements. A high-risk ranking means that either the project or the organization is at a high risk for expending funds, and/or the project is at a high risk of future liability and funding responsibility for the City.

The Taskforce's ranking, along with staff's risk assessment and a compendium of notes and opinions from taskforce members is included as backup.

PRIOR ACTION:

August 12, 2021 - City Council appropriated \$3,000,000 of ARPA funds for homelessness reduction.

FUNDING:

Budget: \$ 3,000.000

Actual: \$ 2,575,000 Homelessness Reduction Task Force Recommendations
 425,000 Lotus Campaign
 \$ 3,000,000

FINANCIAL IMPACT:

Funding in the amount of \$3,000,000 has been appropriated from ARPA funds to address homelessness. Upon City Council approval, Miscellaneous Appropriation Agreements will be prepared with each organization.

LEGAL REVIEW ONLY BY CITY ATTORNEY: Choose an item.

[Click here to enter a date.](#)

STAFF CONTACT:

Kerrith Fiddler, City Administrator
Amy Miller, Deputy City Administrator - Administration & Enterprise
Amy Lovoy, Finance Director

ATTACHMENTS:

- 1) Homelessness Proposals 1111021
- 2) Sample Scoring Sheet
- 3) ARPA Proposals Scored on 102821
- 4) ARPA Proposals Ranking Notes

PRESENTATION: No

Homelessness Reduction Proposals
American Rescue Plan Act Funding
City of Pensacola

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Project Proposal:
Addressing Homelessness:
It Takes More Than a House

Requested Amount: \$150,000.00

Project Purpose:

It Takes More Than House is a program component of Another Chance Transitional Services aka ACTS Reentry Pensacola, a 501c3 non-profit organization. Its multi-faceted goal is to address the homeless problem in the City of Pensacola by providing continuum of care for homeless residents beyond finding them a physical home. Addressing the underlying and causal factors is paramount in this program specifically with initiatives that have reduced the homelessness rate, recidivism rate, and improved the overall quality of life for individuals experiencing homelessness, reentry challenges, and addiction. ACTS Reentry Pensacola is setup to offset the negative effects from individuals losing jobs, permanent housing, and their overall quality of life. *It Takes More than a House* initiative is to break the cycle of general homelessness by helping to address the underlying and attributing factors to their current state. This is not a personal problem, this is a city-wide and county-wide problem, and should be addressed as such. Here at ACTS, our clients are: returning citizens from Escambia County Jail and Florida State prisons, chronic homeless individuals, and those struggling with mental health and addiction.

Levels of Homelessness

Primary Homelessness-Living on the streets, parks, abandoned buildings

Secondary Homelessness-Residing in temporary shelters such as refuges, outreach ministries, homeless shelters, etc.

Chronic Homelessness-

Individuals who have experienced homelessness for a minimum of a year while struggling with mental illness, substance abuse, or a physical disability.

Offender Reentry

Homeless Returning Citizens-and Recidivist Behavior

Approximately 176,000 Florida male inmates from correctional facilities are released annually back into society

Approximately 125,006 Florida women from correctional facilities are released annually back into society.

Escambia County Jail inmates are released daily, often with no housing, stable employment, or stable family dynamics, making it difficult for successful reentry and easier to commit new crimes in Escambia County.

Reducing the crime rate in the city of Pensacola and curtailing the recidivism rate among these individuals is critical. Without addressing their issues contributing to homelessness (family dynamics, mental health, substance abuse, lack of ability to find employment), the likelihood of these men and women committing more crimes goes up astronomically.

***It Takes More Than a House* assists Returning Citizens by:**

- 1) Providing immediate reentry counseling services where the goal is to assess the immediate needs of the returning citizen.
- 2) Provide workforce training and development.
- 3) Actively seek and solidify employment for these individuals once they are assessed for mental health and substance abuse.
- 4) Work in partnership with other housing agencies to solidify housing specifically with individuals who are being turned down because of their criminal records.
- 5) Develop a care-plan for each returning citizen including a continuum of care once they have obtained employment and solidified housing.
- 6) Required behavior modification therapy intervention. The goal here is to change the patterns and behaviors of criminal involvement, and recidivist behavior.

Mental Health Challenges among the Homeless

According to the National Alliance on Mental Health, 25% of individuals struggling with chronic homelessness also struggle with mental health. Assisting these men and women with shelter only *without* addressing the challenges in their mental health is futile. Without adequate mental health services, these men and women will continue to be caught in the “homeless revolving” door.

It Takes More Than a House assists homeless individuals struggling with mental health challenges by:

- 1) Provide mental health counseling by a licensed mental health therapist on staff at ACTS Reentry Pensacola. The goal is to assist these individuals with the necessary help they need in addressing potential causal factors, underlying factors, etc.
- 2) Removing the stigma of mental health among these individuals by offering a welcoming environment for therapeutic intervention.
- 3) Develop a care-plan and continuum of care during intervention.
- 4) Consistent and ongoing behavior modification therapy treatment intervention.

Substance Abuse Challenges among the Homeless

According to the National Coalition for the Homeless found that 38% of homeless individuals are alcohol dependent and 26% are dependent on some other form of chemical substance. Addiction is often the result of homelessness and vice versa. By not addressing addictive behaviors, it is very difficult to assist these men and women with the challenges of being homeless.

It Takes More Than a House assists homeless individuals struggling with addiction by:

- 1) Providing treatment for alcohol dependency, cocaine, and other substance abuse disorders. Addiction treatment includes detox, drug testing and drug counseling
- 2) Group/peer counseling facilitated by Addiction Specialist
- 3) Develop continuum of care during addiction treatment.
- 4) Work with other drug rehabilitation and recovery programs for the best possible outcomes.

5) Ongoing behavior modification therapy treatment intervention

Food Services

Beginning fall of 2021, ACTS will be providing free lunch between the hours of 11 am and 1 pm specifically for those who are homeless.

Personal Hygiene/Toiletries

Personal Hygiene and toiletry items are available at the ACTS Dream Again Center for all homeless individuals who need them.

Transportation

Transportation is provided those homeless individuals who are in need of making certain appointments to solidify shelter or permanent housing. The goal here is to partner with other agencies to ensure that clients can arrive safely to their designated appointments.

ACTS Reentry Pensacola

Proposed Budget

It Takes More Than a House: Addressing Homelessness in Pensacola

Requested amount: **\$150,000**

Budget Breakdown

Rental Space, ACTS Dream Again Center	\$35,000.00 per year.
	(\$2,916.00 per month lease) 5- year lease agreement.

Mental Health Services

Licensed Mental Health Counselor	\$31,500.00
Staff/per year	
ACTS Employment Job/Network	\$15,000.00
Includes computer software, Facilitator, Workforce training and Development. Soft skills training.	
Substance Abuse/Addiction Recovery	\$28,000.00
Daily Food (Lunch provided)	\$15,000.00

Facility Operational Costs	\$30,000.00
Utilities, Maintenance	
Rental Insurance	\$4,800.00
Automobile Insurance (Van)	\$2,200.00
Office and Workshop Supplies	<u>\$3,500.00</u>
Total Proposed Budget:	\$150,000.00

**AMERICAN RESCUE PLAN ACT
GRANT REQUEST OF THE CITY OF PENSACOLA,
AMR AT PENSACOLA, INC.
OCTOBER, 2021**

PROJECT INFORMATION

Name of entity in which the Project's real/tangible property title will be vested: City of Pensacola

Name of Developer Organization/Property Management: AMR at Pensacola, Inc., a 501(c)(3), non-profit organization and state certified Community Housing Development Organization (CHDO)

Registered with the Secretary of State, State of Florida on Sunbiz: Yes, Document Number N30736

Date of last Form 990 submitted to the IRS: 10/19/2020

Employer identification Number: 59-2940706

DUNS Number: 965827793

Name of Proposed Project: Manger Village, an affordable, supportive, rental housing community

Project Address: To be determined within in the Qualified Census Tracts (QCT), City of Pensacola

Is the Development New Construction or Rehabilitation or both? New construction

Estimated Total Number of Units: 9 new tiny homes (<400 sq. ft.), Multi-Use Navigation Center/Respite Care

Targeted Beneficiary Population Characteristics per Guidelines:

- Physically located in a Qualified Census Tract (QCT)
- Primary intended beneficiaries live within a QCT
- Programs or services for which the eligibility criteria are such that the primary intended beneficiaries earn less than 60% of the median income
- Programs or services for which the eligibility criteria are such that over 25% of the intended beneficiaries are below the federal poverty line

Estimate Total American Rescue Plan Act Grant request: \$750,000.00

Which Allowable ARPA Eligible Uses does the Project address per the Guidelines?

Infrastructure -- Develops new permanent, affordable, supportive, rental homes for previously homeless individuals that will: 8. "...respond to the public health emergency or its negative economic impacts..." and "reduce, prevent or mitigate homelessness in the City of Pensacola".

Non-Infrastructure -- Offers Supportive Housing Services to the Village residents: 8.b. Supportive housing for those currently experiencing homelessness, and 8.c. ...providing access to stable affordable housing to unhoused individuals

Which two Homeless Reduction Task Force focus categories does the Project make the greatest impact for those who need help moving out of a state of homelessness—The focus of the Project impacts ***BOTH***

- Safe housing/shelter (Infrastructure)

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- Services (Non-Infrastructure)

CURRENT SITUATION

The COVID-19 pandemic/public health emergency has been especially economically hard on hospitality workers, low income wage earners and the housing insecure in our community. Many small businesses, especially restaurants, experienced temporary shutdowns resulting in the City of Pensacola resident worker to lose their jobs or have their work hours reduced which resulted in forced evictions from their homes. Now, many of them have secured new employment but cannot find affordable rental house vacancies in the community to allow them to live indoors. Hence, a significant increase in the “visible” number of people who are without permanent indoor homes, sleeping in their vehicles, living in our neighborhoods woods and trying to survive on our downtown sidewalks.

RESEARCH FINDINGS

In their recent book, ***HOMELESSNESS IS A HOUSING PROBLEM***, housing scholar Gregg Colburn and journalist Clayton Aldern explain the substantial variation in rates of homelessness that is apparent in cities across the United States. Using accessible statistics, the researchers tested a range of conventional beliefs about what drives the prevalence of homelessness in a given community—including mental illness, drug use, poverty, weather, generosity of public assistance, and low-income mobility—and they found that none explain why rates of homelessness are so much higher in one community than in another. Instead, **housing market conditions**, such as **the cost and availability of affordable rental housing**, offer a more convincing explanation. In fact, the researchers found that absolute rent levels and rental vacancy rates are associated with a community’s rates of homelessness. **Many other common explanations—drug use, mental illness, poverty, or local political context—just fail to account for city by city variation in homelessness.** So the availability of more affordable rental housing is critical to reducing homelessness in the City of Pensacola/Escambia County/Santa Rosa County. This proposed Project, Manger Village, is a continuation of AMR’s mission to the development, preservation, and management of affordable rental housing for **ALL** income levels in our community.

A HOUSING SOLUTION FOR A HOUSING DEFICIT PROBLEM

Manger Village is AMR’s affordable housing solution for beginning to reduce our community’s affordable housing deficit. Manger Village will be the first of its kind: a **gated, tiny house rental village** in the City of Pensacola that will begin to **reduce the huge deficit** in our City’s available affordable, rental housing inventory. Manger Village will consist of 9 affordable tiny home rentals on foundations of concrete piers/slabs with living space of less than 400 sq. ft. and Multi-Use Navigation Center. The tiny house/Navigation Center will be used as an emergency respite care transitional facility, a workforce training center, a place on campus for Pensacola Continuum of Care caseworkers to meet with assigned residents, a room for peer support group meetings like

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AA/NA/ALANON and a community fellowship gathering place for residents and their guest(s). The Village is **designed for previously homeless people** who have reliable, monthly income from their employment or from eligible federal/state benefits such **as SSI, SSDI and veteran disability benefits.**

Each tiny home will include an all-electric kitchen, bathroom, bedroom space, front porch, laundry area, ADA and Age-in-Place features, Pensacola Energy exterior tank less hot water heater and HVAC system, if natural gas service is available. The fully landscaped, gated campus will have internet Wi-Fi service, bicycle racks, a community garden, outdoor grills, picnic tables and recreational amenities.

THE DEVELOPMENT AND PROPERTY MANAGEMENT ORGANIZATION

AMR at Pensacola, INC. (AMR) is a 501 (c)(3), non-profit organization and **state certified Community Housing Development Organization (CHDO)**. As one of Escambia County's largest non-profit affordable housing organizations, AMR has been involved in the development, preservation, and management of affordable housing throughout the County since 1989. AMR currently owns and **manages 136 affordable rental homes** in the City of Pensacola/Escambia County.

AMR's story began in the mid 1980's, when the founder, a local real estate attorney and developer, witnessed a growing number of low income individuals in need of affordable housing. It was then that he vowed, "We can do better." Since that time, AMR has engaged in a close working relationship with Escambia County and the City of Pensacola Housing Departments to provide affordable housing and home ownership opportunities for citizens of Pensacola and Escambia County. But in recent years, we have begun to see the visible, negative effects of a slowdown in the creation of new affordable housing. In fact, on any day **the demand for subsidized, affordable rental housing by our low income citizens now clearly exceeds the available supply of subsidized affordable rental housing vacancies in the City of Pensacola.**

Over the years, AMR has used an innovative scattered site model, which has been inspired by the concerns over poverty concentration and quality of life for decades. **Scattered site housing** is defined as the construction or acquisition of low-density buildings (generally fewer than 15 units per site) in poverty concentrated neighborhoods throughout a city or metropolitan area (U.S. Department of Housing and Urban Development). Each home provides its resident with a private space, and thus inspires a greater sense of pride and "tenant-ship" among residents as compared to more concentrated multifamily community living alternatives.

AMR is currently expanding its affordable housing operations through its new **"The Phoenix Project" 5-Year Initiative**, which will include the development and management of tiny home communities throughout the region. AMR is seeking to provide low income households with access to stable, affordable Villages that will set them up for future personal success. AMR plans to pioneer their mission of increasing access to affordable,

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rental housing for all income levels and household sizes with an environment that is sustainable, innovative, and eco-friendly. Upon final completion of AMR's "The Phoenix Project" 5-Year Initiative and with the

support of local, state, federal government funding partners, community charities and private foundations a total of 168 new, affordable tiny home rentals will be created throughout 14 scattered site Villages in the City of Pensacola/Escambia County/Santa Rosa County. The Manger Village's rents will be based on a formula of charging a monthly rent of not more than 30% of a household's monthly income. Rental revenue will cover the taxes (if any), insurance, and maintenance on the buildings. The City of Pensacola will own the houses (property tax fee) and AMR would be the Property Manager under a contract to be negotiated.

AMR has worked diligently over the last year to research the appropriate tiny home community models to bring to the City of Pensacola/Escambia County community. AMR representatives have toured multiple tiny home communities throughout the nation and gathered data through extensive interviews with successful nonprofit organizations with tiny home communities including **Square One Village** in Oregon, **Veterans Community Project** and **Eden Village** in Missouri, **The Village at Glenciff** in Nashville, TN, **Veterans Village** in Shelbyville, KY and **The Dwellings** in Tallahassee, FL. This research has provided AMR with extensive data, which has allowed the organization to create a new tiny home community model to serve the previously homeless, extremely low-income, low income and middle income residents in City of Pensacola/Escambia County/Santa Rosa County towards greater home security.

The **"Housing First"** model, which is a part of AMR's innovative model, is a homelessness prevention approach for individuals and families that prioritizes providing temporary or permanent housing and serves as a platform from which they can pursue personal goals and improve their quality of life (U.S. Department of Housing and Urban Development-Office of Policy Development and Research). The approach is guided by research that supports the theory that homeless people need stable indoor housing while ALSO attending to critical tasks, such as eliminating their food scarcity, undergoing physical or mental health treatment or while pursuing career and educational attainment or personal financial budgeting skills. Housing First is also based on the theory that supportive housing services and giving an individual a choice (empowerment) in their housing selection will make residents more committed to remaining housed permanently and working towards a better quality of life.

"Supportive Housing", mentioned in the description of AMR's proposed Manger Village Project, is a combination of housing and services intended as a cost-effective way to help people live more stable, productive lives, and is an active "community service" across the United States. Supportive housing is widely believed to work well for those who face the most complex challenges—individuals and families confronted with [homelessness](#) and who also have very low incomes and/or serious, persistent issues that may include [substance use disorders](#) (including [alcoholism](#)), [mental health](#) issues, [HIV/AIDS](#), [chronic illness](#), diverse [disabilities](#) (e.g., [intellectual disabilities](#), mobility or [sensory impairments](#)) or other serious challenges

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to stable housing. In this Project, AMR's Manger Village's supportive housing services will be provided through written MOUs among fellow **Pensacola Continuum of Care providers**. Discussions have already begun with Lakeview Center for mental health care, Community Health Northwest Florida for medical care,

Workforce Escarosa for job training & placement, SOAR SSI/SSDI/Veterans Affairs for assigned caseworkers, monthly disability income/health insurance benefits enrollment, and Opening Doors/REAP Safe Organized Spaces (SOS) Emergency Campgrounds for their Coordinated Entry eligible homeless household referrals, Rapid ReHousing Program enrollment and referrals from the Hollis S. Williams City Park campers.

In the development and property management of this Project, AMR strives to continue to serve as one of Escambia County's most successful CHDO certified, affordable housing organizations by bringing this new, innovative approach to affordably housing our previously homeless individuals who are needing a permanent, stable, rental home in the City of Pensacola, **utilizing the "once in a lifetime"** American Rescue Plan Act funding.

For visual learners, view this short video link for a peek at a similar type tiny home development, **Eden Village**, to our proposed Manger Village. Please be patient through the imbedded ads that are in the beginning of this YouTube clip. Thank you. <https://youtu.be/sd9DyU2LQeE>

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The undersigned is authorized to bind AMR at Pensacola, Inc. to the proposed Project as outlined in this American Rescue Plan Act grant request and I declare and certify that AMR at Pensacola, Inc. complies now or agrees to comply in the future with all of the specifications as outlined in the two documents distributed by the City of Pensacola, Financial Services Department entitled:

1. City of Pensacola

Sub recipient Requirements and Guidelines

American Rescue Plan Act (ARPA)

(Infrastructure)

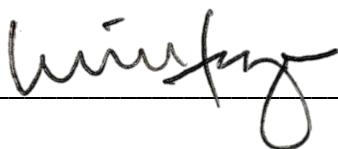
2. City of Pensacola

Sub recipient Requirements and Guidelines

American Rescue Plan Act (ARPA)

(Non-Infrastructure)

By: _____



Date: October 27, 2021

Kevin Hagen, President, AMR at Pensacola, Inc.

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MANGER VILLAGE PROJECT BUDGET	
The Development Category of Eligible Uses of ARPA Funding : INFRASTRUCTURE/NON-INFRASTRUCTURE	
The number of total affordable, permanent, supportive housing units in Project: 9 permanent homes	
Allowable ARPA Uses which the Project addresses <i>per Guidelines</i>: Infrastructure #8. ...reduce, prevent or mitigate homelessness in the City of Pensacola	
Allowable ARPA Uses which the Project addresses <i>per Guidelines</i>: Non-Infrastructure #8.b. Supportive housing for those currently experiencing homelessness	
Allowable ARPA Uses which the Project addresses <i>per Guidelines</i>: Non-Infrastructure #8.c. Providing access to stable affordable housing to unhoused individuals	
	ESTIMATED AMOUNTS
REQUESTED INFRASTRUCTURE DEVELOPMENT COSTS FROM AMERICAN RESCUE PLAN ACT FUNDS	\$750,000.00
Manger Village Real Estate & Construction Budget, build 9 homes in the first year or 3 homes each year @ \$75,000, in year 2022, 2023, 2024	9 tiny homes to be constructed
Land to be purchased by AMR in Pensacola, Inc. and vested to the City of Pensacola for the Manger Village Project	
Estimated Engineering/Architectural/ Permitting/Impact Fees/Site Work & Building Construction Costs	
Land/Permits/Blueprints/Site Work/Landscaping per home residential dwellings @ \$75,000 each (Total of 9 homes)	\$675,000.00

**AMERICAN RESCUE PLAN ACT
GRANT REQUEST OF THE CITY OF PENSACOLA,
AMR AT PENSACOLA, INC.
OCTOBER, 2021**

Recreational Amenities (bicycle racks, picnic tables, barbeque pit, horse shoes set up)	
1 tiny home to be used as a Multi-Use Navigation Center/Respite Care Tiny Home/Community Meeting Space/Training	
AMR Administration Fee of \$25,000 annual if (built over 3 years)	\$75,000.00
Total American Rescue Plan Act Project Cost	\$750,000.00
REQUESTED NON-INFRASTRUCTURE COST TO ARPA Pensacola Continuum of Care MOU cost for Supportive Housing Services to each eligible tenant can paid for from Project monthly rental revenue	NO COST TO ARPA

RISK ASSESSMENT TOOL					
Grantee Name:	AMR at Pensacola, Inc				
Grantee DUNS Number:	965827793				
Grant Program Number:					
Grant Number:	To be completed by City				
Grant Amount:	To be completed by City				
Grant Period:	To be completed by City				
Monitor Period:	To be completed by City				
Date of Review:	To be completed by City				
Date of Last Review:	To be completed by City				

Bright Bridge Ministries
American Rescue Plan Act Proposal
October 2021

Bright Bridge Ministries requests ARPA funding to reduce, prevent and mitigate homelessness. Bright Bridge Ministries (BBM) has been operating in the Brownsville Community since 2007 (originally known as Pensacola United Methodist Community Ministries). BBM has been operating a successful residency program since 2017, in addition to their hot, healthy meal program.

Funding is requested to provide an overnight shelter. All beneficiaries will live below the federal poverty line and no benefits or services will be denied to individuals on the basis of race, color, national origin, disability, age or sex. Funding is requested to contract with a Caseworker who will work with the homeless population and guide them into stable housing. Funding is requested to provide for small renovations, repairs and maintenance to our building so that it can safely be used as an overnight shelter. Funding is requested for program expenses, including furniture, linens and other items for the overnight shelter. Funding is requested to provide for the cost of utilities of operating the overnight shelter. Funding is requested for Overnight Shelter Staff to ensure the safety of the shelter guests. Funding is requested to provide for a portion of the accounting fees associated with overseeing the financial aspects of the grant, in addition to conducting an independent, external audit. Funding is requested to provide for cleaning supplies to ensure a healthy, safe shelter.

Bright Bridge Ministries
American Rescue Plan Act Proposal to City of Pensacola
1/1/2022-12/31/2024

Item	Description	Total
Caseworker Salary: \$50,000/yr (Contract position)	Implementing program to reduce, prevent or mitigate homelessness	\$ 150,000.00
Renovations, repairs and maintenance	Includes the cost of maintaining shelter building; figured at \$7200/yr	\$ 21,600.00
Shelter Program Expenses	Expenses necessary for implementing program, including linens and furniture; figured at \$10,000/yr	\$ 30,000.00
Utilities	Provides for the utility cost for shelter building. Figured at \$9000/yr.	\$ 27,000.00
Overnight Shelter Staff (Contract position)	Provides for the cost of the overnight staff to remain onsite during overnight hours. Figured at \$12/hr for 10 hr shift, 365 days/yr for 3 yrs.	\$ 131,400.00
Accounting Fees: provides for financial oversight and annual audit for ARPA	Figured at \$5000/yr	\$ 15,000.00
Custodial supplies: Provides for the purchase of cleaning supplies of shelter space	Figured at \$3000/yr	\$ 9,000.00
Total		\$ 384,000.00



Homeless Reduction Intern Opportunity

Children's Home Society Runaway/Homeless Youth Programming

Children's Home Society of Florida - Western Region (CHSW) is requesting \$67,627.00 in ARPA funding for two consecutive 12 month periods for a total of \$135,254.00 to provide intern supervision in case management and/or counseling services to run away and homeless youth in our community. CHSW is the only provider of street outreach and transitional living services to youth within the service area and provides wraparound supports for youth internally through accompanying programming such as mental health counseling, youth employment through the Workforce Innovation and Opportunity Act funded YouthWorks Program, the MPower Transitional Living Program and the Street Outreach Program, Street Solutions. Comprehensive youth-centered services will include: 1) Culturally sensitive and effective outreach strategies; 2) empowering Positive Youth Development (PYD) services; 3) coordinated Support Services including stable, safe living accommodations, service planning and case management for health and mental health care, social services, education, job training, welfare, and legal aid; 4) comprehensive life skills training including interpersonal skill-building; 5) individualized educational opportunities, such as GED preparation, post-secondary training, or vocational education; 6) job readiness preparation and planning; and 7) aftercare development and implementation of an aftercare plan with follow-up support to each youth at least 3 months, 6 months, and 1 year after they leave the program. Trauma informed care principles and motivational interviewing practice are infused into service provision and all staff members will be trained and utilize them.

Target Population: Youth ages 16 to under 22 meeting the federal definition of homelessness will be targeted for case management and counseling in order to make a smooth transition into self-sufficiency while avoiding long-

term involvement in the criminal justice and dependency systems. CHSW will serve all special populations of runaway/homeless youth including tribal youth, LGBTQ, intersex youth, those with disabilities, youth victims of trafficking and those that have experienced sexual exploitation or sexual abuse. The project model includes a continuum of street outreach engagement, stable, safe living accommodations including a supervised apartment setting or host-homes, according to the age and needs of the youth and subsequent transition to independent apartments with aftercare services in the safe living situation of her/his/their choice, not to exceed 540 days, or, under exceptional circumstances, 635 days.

Goals: The goal of the Intern program is to provide 4-6 interns with a successful opportunity to provide direct client services in the social services field for Bachelor's Level and Master's Level students pursuing degrees in social work, counseling or other social service degrees to reduce youth homelessness in the service area. The program will provide interns with the opportunity to participate directly in outreach to youth living in places not meant for human habitation or unsafe/unstable living environments that may put them at risk. Interns will further have the opportunity to provide direct services through service linkages, case management and/or counseling services to youth identified as homeless to engage them in service provision leading to self-sufficiency. This will provide interns with an opportunity to experience service provision outside of an office setting and prepare them for the social services profession in community case management and counseling.

Activities:

Provide highly qualified supervision of interns providing services and supports in 6 core outcome areas in an effort to reduce youth homelessness:

- social and emotional well-being including counseling
- linkage/connections including referrals to food, medical, dental, vision and socio-economic supports
- education and/or employment including job readiness skills and assistance in enrolling in education or training

- safe and stable housing provided through temporary shelters and/or supervised apartments and family reunification
- provide safety and support services including brief intervention and ongoing case management

Evaluation: Children's Home Society in collaboration with the intern's university/college of attendance will evaluate intern progress in service delivery in the above mentioned categories inclusive of client engagement, case planning with the client, case plan service provision, aftercare planning with client and aftercare service provision. Interns will be supervised by CHSW's Clinical Director who currently holds the certification of Licensed Mental Health Counselor for the State of Florida. Formal supervision will take place for one hour weekly, individually or in a group. At least one supervision a month will be held with the student individually. Supervision will include discussion around topics relevant to working with homeless youth. Interns will be allowed to staff concerns, barriers, and questions that arise while working with the youth in the field setting.

Some topics that will be discussed in supervision include: Variations in Office setting and Field setting provision of services, Client Engagement, Safety in the Field, Trauma, and Considerations related to the different cultural populations being served (LGBTQ+, intersex, tribal, disabled, trafficked, sexually exploited and sexually abused youth). Students will be assigned a topic area to research and present on during supervision throughout the course of the semester. They will also be responsible for researching one community resource provider in the area, including the process for accessing the resources. They will share this information with the other students during supervision.

The Clinical Director will work directly with the university/college to recruit and provide supervision in accordance with the intern's collegiate requirements for internship. Further evaluation will include successful completion of the internship leading to qualified employment in a human services occupation upon degree completion. Interns will also be asked to complete a satisfaction survey to provide feedback to CHSW regarding their experience as an intern. This also provides invaluable feedback for improvement for the overall intern program and gives our team goals to work toward as well.

Budget: The budget will support 70% of the Clinical Director's salary, benefits and expenses including mileage, cell phone, data and intern background screening costs. Seventy percent of the Clinical Director's time and efforts will be spent directly supervising 4-6 interns working specifically with runaway and homeless youth. CHSW is requesting \$67,627.00 in ARPA funding for two consecutive 12 month periods for a total of \$135,254.00.

Children's Home Society is prepared to implement this program upon receipt of contract execution.

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
Contributions-Unrestricted (40000)	\$ -
Contributions-Restricted (40001)	\$ -
Subtotal Contributions	\$ -
Contributed Services (40010)	\$ -
Contributed Goods (40020)	\$ -
Contributed Facilities Usage (40015)	\$ -
Subtotal Contrib - In-kind	\$ -
United Way, contracts (41030)	\$ -
Subtotal United Way	\$ -
Grants (41070)	
Subtotal Other Fundraising/Grants	\$ -
60000 - Medicaid reimbursements	
60020 - Other program fees	
Subtotal	
Contracts with Other Non-Profits	\$ 67,627
Subtotal Contracts	\$ 67,627
Grand Total Revenue	\$ 67,627
Salaries & wages	
Professional/Exempt Staff (70020)	\$ 45,150
Overtime (70045)	\$ -
Monetary Incentives (70025)	\$ -
Subtotal Salaries & wages	\$ 45,150
Employee benefits	
Thrift Match (72010)	\$ 1,282
Health Insurance (72020)	\$ 6,818

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
Pension Contributions (72030)	\$ 1,580
Disability Insurance (72040)	\$ 77
Life Insurance (72050)	\$ 63
Employee Health Incentives	
Miscellaneous Benefits (72090)	\$ -
Non-Monetary Incentives (72080)	\$ -
Subtotal Employee Benefits	\$ 9,820
Payroll taxes	
FICA (71010)	\$ 3,454
Workers' Compensation (71020)	\$ 808
Unemployment Compensation (71030)	\$ 140
Subtotal Payroll taxes	\$ 4,402
Subtotal All Staff Expense	\$ 59,372
Professional Fees	
External Audit Fees (80020)	
Professional Fees (80040)	
Legal Fees (80010)	\$ -
Other Professional clinical Fees (80045)	\$ -
Contributed Professional Serv. (80060)	\$ -
Subtotal Professional Fees	\$ -
Insurance	
Property Insurances (84040)	
Gen. Liability & Umbrella Ins. (91050)	
Vehicle Insurance, Licenses (87060)	
Subtotal Insurance	\$ -

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

		contract Budget 100%
Accounts		
Supplies		
Office Supplies (81020)		
Expendable Furniture & Equip. (85030)		
Development Supplies (81040)	\$	-
Expendable Software (82070)	\$	-
Subtotal Supplies	\$	-
Communications		
Land Lines, Local Service (82010)		
Land Lines, Long Distance (82015)		
Cellular Telephone Service (82020)	\$	524
Data Communication (82030)	\$	323
Subtotal Communications	\$	847
Postage & shipping		
Postage (83010)		
Delivery & Shipping Expenses (83020)		
Subtotal Postage & shipping	\$	-
Occupancy		
Electric, Water & Other Util. (84020)		
Janitorial Services (84030)		
Building & Grounds Maintenance (84060)		
Rent (84010)		
Contributed Facilities Usage (84015)		
Records Storage Expense (84070)		
Subtotal Occupancy	\$	-
Equipment rental and maintenance		
Equipment Rental (85010)		

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%	
Equipment Maintenance (85020)		
Software Support/Maintenance (82080)		
Subtotal Equipment rental and maintenance	\$	-
Printing, publications and education		
Informational Materials (86010)		
Public Education (86030)		
Publications & Subscriptions (86040)	\$	-
Staff Training Materials (86050)	\$	-
Appeals (86020)	\$	-
Subtotal Printing, publications and education	\$	-
Travel		
Meals (87010)	\$	-
Lodging (87020)	\$	-
Mileage (87030)	\$	516
Other Transportation Costs (87040)	\$	-
Subtotal Travel	\$	516
Conference/Training		
Facility Rental (88010)	\$	-
Registration Fees (88030)	\$	-
Miscellaneous Meeting Expenses (88040)	\$	-
Speaker Fees (88020)	\$	-
Subtotal Conference/Training	\$	-
Assistance to/for clients		
Gasoline (87070)	\$	-
Client Financial Assistance (89015)	\$	-
Food, CHS Facilities (89020)	\$	-

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%	
Residential Supplies, CHS Fac. (89025)	\$	-
Medical, Psych. & Dental Fees (89030)	\$	-
Resident Clothing Personal (89050)	\$	-
Client Transportation (89055)	\$	-
Recreational Activities (89060)	\$	-
Legal Assistance (89065)	\$	-
Recruitment Outreach Activity (89070)	\$	-
Program Educational Supplies (89075)	\$	-
Other Asst./Behalf of Clients (89090)	\$	-
Back. Drug Screens - Nonemploy. (92060)	\$	-
Contributed Goods (97000)	\$	-
Subtotal Assistance to/for clients	\$	-
Memberships		
Staff Memberships (90010)	\$	-
Organizational Memberships (90020)		
Subtotal Memberships	\$	-
Miscellaneous financial management expenses		
Mortgage Interest (91010)	\$	-
Interest, Other Loans (91020)	\$	-
Service and Bank Charges (91060)	\$	-
Investment Management Fees (91040)	\$	-
Subtotal Miscellaneous fin. Mgt. expenses	\$	-
Other expenses		
Special Events Expenses (92010)	\$	-
Auxiliary Expenses (92017)	\$	-
Contribution Expenses (92020)	\$	-
Penalties, Fines & Judgments (92030)	\$	-

Children's Home Society of Florida
Program: Homeless Reduction Intern Program

Accounts	contract Budget 100%
COA Fees (92035)	
Relocation (92040)	\$ -
Recruitment (92045)	\$ -
Safety/OSHA Expenses (92050)	\$ -
Background Screens - Employee (92055)	\$ 744
Miscellaneous Expenses (92090)	
Transfers Out (99990)	\$ -
Sales Taxes Paid (92070)	\$ -
T-Out Net Assets Released Rest (99991)	\$ -
Subtotal Other expenses	\$ 744
Depreciation, amortization	
Depreciation Expense (99010)	
Amortization Expense (99020)	\$ -
Gain/Loss-Disposal Fixed Asset (99030)	\$ -
Subtotal Depreciation, amortization	\$ -
Subtotal All Non-Staff Expense	\$ 2,107
Total Operating Expenses	\$ 61,479
Total Expenses minus COE Fees	\$ 61,479
Indirect Cost Allocation, Corp (98010)	\$ 6,148
Subtotal	\$ 6,148
Grand Total Expenses	\$ 67,627
Net Gain (Loss)	\$ 0

Ecomfort,Inc American Rescue Plan Funds Proposal

Ecomfort a 501c3 with 14 plus years of operating experience is requesting funding from the American Rescue Plan funds that the City of Pensacola received to start a Florida Identification program for Escambia County.

People experiencing homelessness, and many individuals exiting the correction facility in Escambia County do not have valid Florida identification. Without a valid Florida ID, you cannot obtain employment or apply for benefits. Almost all programs that assist a person to transition from being homeless requires valid Florida ID. The starting point for all services that are being proposed by the Homeless Task Force, starts with obtaining valid Florida identification. Ecomfort is uniquely positioned for this service. For over 14 years people experiencing homelessness have come to Ecomfort seeking a hot meal. The center is well known among the homeless and a relationship of trust has been established with the homeless community. Many people exiting the Escambia County jail make their way to Ecomfort after incarceration. Ecomfort is less than a mile from the jail and many people seeking assistance after incarceration do not possess Florida ID. Ecomfort currently has a resource coordinator that assists people with establishing a plan to exit homelessness.

To obtain FL ID, an individual must have a valid birth certificate, social security card, and the \$6.25 fee for the tax collector's office.

Ecomfort is basing the program on Project-ID, a successfully proven program that operated in Escambia County prior to the COVID-19 pandemic. Project-ID had one individual working part time and was able to serve on average 5 clients a week. Project-ID ran out of funding and was no longer able to provide their services. The former case worker with Project-ID has agreed to train the Ecomfort case manager on best practices at no charge. Part of the project plan will be for the Ecomfort case manager to train volunteers on how to obtain Florida ID. This will benefit other organizations and give more routes to obtaining Florida identification. Ecomfort will also coordinate and host the Florida Department of Transportation's Florida Licensing on Wheels (FLOW) bus to come to the community at least once a year.

Ecomfort is requesting funding for a part time case worker and operating expenses.

Expenses include:

Part time salary at \$20 an hour for 20 hours per week for three years (\$20,800 annually \$62,400 for three years).

Customer Management Software HubSpot at approximately \$500 annually (\$1500 for three years)

- The following is based off serving 5 individuals a week for three years.

Obtaining birth certificates using VitalCheck. Obtaining birth certificates can cost between \$5 and \$45 per person. We are asking for \$20 a person to average cost. (\$5,200 annually \$15,600 for three years).

There is no cost for obtaining a social security card.

The cost for Identification in the State of Florida is \$25 per individual and the tax collector charges a \$6.25 administration fee. Florida will wave the \$25 for a person if they can prove they are homeless by presenting a letter from a homeless provider. Waterfront Rescue Mission and Alfred Washburn center provides these letters. The address for both facilities can be used for the ID. We are asking for \$6.25 per person (\$1,625 annually \$4,875 for three years).

In total, Ecomfort is asking to fund this project for three years at a total cost of \$84,375.

Florida Identification restores dignity to a person and is the start to a person exiting homelessness.

Both Co-Chairs on The Faith Based Homeless Task Force Committee Support this Proposal.

**Lakeview Center ARPA proposal: Scalable Mobile Response
Behavioral Health Team/Teams targeting non-traditional sites**

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- Provide access and treatment for mental health and substance use disorders
- Hub and spoke model where team members are available to different sites, also scaled Tele med availability to a large continuum of services
- Provide Urgent Care intervention services to target population. (Homeless, coordinated response with law enforcement, churches as spoke sites)
- Implement Co-responder Model to partner with Law Enforcement for individuals in a behavioral health crisis
- Link with other community resources including street outreach
- Offer services at other community homeless service sites
- Team engages with target population to establish and provide services for a period of up to 90 days. With transition to ongoing services, as applicable.
- Team Composition:
 - Medical psychiatric provider
 - Two Case managers
 - One Nurse
 - One Peer Specialist
 - One Masters Level Counselor
- Cost \$500k per team/Year
- Team capacity for engagement 200 per month (approximation)

PENSACOLA CARING HEARTS, INC. BLESSING THE HOMELESS THROUGH FOOD

October 7, 2021

I am Ms. Fannie Finkley, President of Pensacola Caring Hearts, a nonprofit organization. This organization is devoted to empowering the homeless community with access to healthy food, nutrition, education, and advocacy for those who are at risk of hunger. Currently we have a food pantry that is open every Wednesday and we feed over two hundred individuals and families a week. The Mobile food pantry feeds about six hundred individuals, and families a month. Currently we are feeding about five hundred homeless people a month under the I-110 bridge in Pensacola FL. My organization has been feeding individuals and families since 2014 and I have been feeding the homeless since 2012.

As you are aware, over the past two years the Coronavirus (Covid - 19) has taken the lives of hundreds of thousands of Americans and has been especially devastating to Homeless population. It is my desire and goal to provide for the homeless people three hot meal weekly. The proposed grant will allow me and my team to reach out to displaced persons in need of a nutritional hot meal. It is my goal to feed anyone in need of a hot meal three times a week. The homeless rate has tripled since the pandemic. Therefore, Pensacola Caring Hearts is seeking financial support and partnership with the City of Pensacola and the Escambia County Government to achieve this goal. If you have any questions or concerns, please feel free to contact me at 850-375-1838. My Email is fanniefinkley@pensacolacaringhearts.org.

Respectfully submitted,

Fannie Finkley, President

**PENSACOLA CARING HEARTS, INC.
BLESSING THE HOMELESS THROUGH FOOD**

Narrative- Line items explained

One (1) Site Manager who will oversee the project @ \$20.00 per hour for 20 to 25 hours per week.

Four (4) case managers @ \$15.00 per hour for 12 hours per week.

Four (4) cooks @ \$15.00 per hour for 12 hours per week.

Two (2) drivers @ \$15.00 per hour for 6 hours per week and .26 cents per mile.

Office expense includes Rent and Utilities. Rent is \$500.00 per month and the utilities runs about \$480.00 per month.

Food includes the groceries bought to cook the hot meals. Meals are \$5.00 per plate to feed six hundred homeless people per week.

One (1) Project Director @ \$25.00 per hour to oversee the entire project from start to finish.

A Consulting/Accounting firm to oversee our payroll and taxes.

PENSACOLA CARING HEARTS, INC. BLESSING THE HOMELESS THROUGH FOOD

Proposed Budget

Description	
<u>Operations</u>	
Site Manager	\$20,800
Case Managers	\$34,560
Cooks	\$34,560
Transportation/Voucher Program/Drivers	\$10,000
Office Expense/Rent/Utilities	\$11,400
Total: \$111,320	
<u>Program Administration</u>	
Project Director	\$26,000
Bookkeeping/Accountant	\$16,000
Total: \$42,000	
TOTAL PROPOSED BUDGET	\$153,320



Pensacola Dream Center Proposal for ARPA Funds

The purpose of the Pensacola Dream Center (PDC) is to assist people in navigating out of abuse, addiction, bad choices, and prostitution that led to homelessness and hopelessness into a home and a life of purpose. This is multifaceted as PDC becomes a centralized hub for each person to connect with the resources being made available through the Homeless Reduction Task Force.

According to the criteria for subrecipients of these funds, PDC's program will address the following:

1. Residential counseling and/or housing navigation assistance to those currently or in danger of experiencing homelessness.
2. Supportive housing for those currently homeless or displaced.
3. Acquisition of personal identification including but not limited to Florida ID cards and licenses, birth certificates and Social Security cards for those currently or in danger of experiencing homelessness. Assistance will be expedited by ensuring clients' file are "document ready" for other agency collaboration.

These criteria will be met through PDC's Coach/Mentor Program and PDC's Safe Temporary Shelter, named Canopy of Hope.

Program Descriptions

Coach/Mentor Program: (C/M)

PDC started its C/M Program in 2017 to support the community's marginalized citizens who desire a way out of abuse, addiction, bad choices, prostitution, and other challenging living situations and assist them in acquiring life skills so they can move forward into a sustainable future full of promise and purpose. The goal for each client is to equip them to become a productive member of the community and live a life of purpose, instead of a life of crime or dependence on public assistance.

As PDC works with its clients, the following steps are taken at the initial Coach/Mentor meeting:

- Create a detailed profile of the client's living situation, as well as assess client's personality, gifts, and abilities
- Capture the client's short and long-term goals
- Identify current roadblocks that are keeping goals from being met
- Develop an individualized, sequential roadmap for moving forward out of homelessness and into independent living



Coach/Mentors are trained volunteers with life skills who are matched with each client according to their profile and needs. As the program expands its capacity to meet the growing needs within our city, PDC will develop and expand its capacity by employing professional staff with requisite education, training and experience to lead the expansion of services with the addition of the following Staff positions:

- Coach/Mentor Program Director
- Program and Resource Coordinator
- Volunteer Recruitment Coordinator
- Comptroller

These staff positions will be further defined along with salaries requested below.

Canopy of Hope (COH)- Safe Temporary Shelter

Canopy of Hope is a safe, temporary shelter assisting women desiring to move out of toxic and abusive situations like abuse, addiction, bad choices, trafficking and prostitution. Many times, women stay in unsafe environments because the alternative is homelessness. Each woman is paired with a coach during their short-term stay to develop an individualized roadmap for their next steps to becoming a productive citizen. For many of these women their next step will be to moving to transitional living, safe houses, addiction recovery or other long-term programs to address the trauma of their stories.

The goal of COH is to assist these women in developing a plan for their next steps and equip them with the skills needed to move forward. By addressing each situation with the individualized resources needed, these women will avoid further homelessness and dangerous vulnerabilities.

Once COH is operational, the following staff positions will be required:

- Program Manager-responsible for residential programming and reporting
- COH House Mom- live on-site and responsible for daily needs of guests

Overall Program GOALS

- Coach/Mentor Program: 3 homeless clients/month (36 clients /year) who desire to move from their current circumstances of abuse, addiction, bad choices, prostitution and homelessness into a sustainable future of promise and purpose. Capacity will significantly increase as coaches are identified and trained.
- COH Program: 4 women per month (48 women/year), once building is completed and opened, will be provided temporary housing and connected with the resources needed to take next steps to achieve individualized goals.



Projected Staff Funding Needs:

PDC is responsible for its daily operational expenses and the completion of the construction required to open Canopy of Hope. Once the permit is finalized, COH is expected to be completed and opened within 90 days. To expand the capacity of the PDC mission as discussed in this proposal, the following staffing positions will be required.

- PDC Coach/Mentor Program Director: \$50,000 x 3years= \$150,000
- PDC Program and Resource Assistance Specialist: \$36,000 x 3 = \$108,000
- PDC Volunteer Recruitment Coordinator: PT \$25,000 x 3 years= \$75,000
- COH Program Manager: \$40,000 x 3 years= \$120,000
- COH House Mom: \$15,000 x 3 = \$45,000
- Comptroller: \$20,000 x 3 + \$60,000

Total Salaries for Program to move forward and expand:

- **\$186,000 annually**
- **\$558,000 for a 3-year program**

Projected Return on Investment

PDC will provide training for all volunteer Coach/Mentors, who are asked to make a 1–2-year commitment to ensure continuity of care for clients. PDC will begin by raising awareness and seeking to recruit and train coaches from every sphere of our community, including business and industry, faith-based, education, entertainment, and government. PDC believes in the transformational power of each citizen investing in one person to make a difference in their life. Through this approach, a new culture will be birthed in the community.

Based on the stated goals, PDC expects to make the following impacts:

- Walk with approximately **252 clients** throughout the next three years and move them toward a sustainable lifestyle out of homelessness.
- Based on staffing costs, the cost of investment will be **\$2,214** per client.
- Additionally, the community will have **252 citizens** living with purpose and redefining their stories. Ultimately that is **252 citizens** who are not on the street homeless and hopeless.



RE-ENTRY ALLIANCE PENSACOLA, INC.

P.O. Box 13224
Pensacola, Florida 32591
1000 West Blount Street, Pensacola, Florida 32501

850.332.6677
www.reapreentry.org
Fax: 850-332-6727

Vinnie Whibbs, Executive Director

Kevin Eason, Director of Operations

October 27, 2021

Re-Entry Alliance Pensacola, Inc. ("REAP") is an IRS 501 C (3) organization which was established in 2013 as a Florida not-for-profit organization. To date, we have provided a complete range of transitional re-entry services to more than one thousand men and women returning from incarceration. Statistics provided by the Florida Department of Corrections indicate that less than 10% of individuals completing REAP's Intensive Case Management Program return to incarceration within two years following admission. At any time seventy-five men and women participate in our programs, and in the average year, more than two hundred returning citizens reside in REAP supported facilities. Beginning in 2016, the Florida Department of Corrections began funding 40% of REAP's annual budget. An additional 20% of the annual budget comes from fees charged to our clients and the balance is derived from support by local organizations and foundations. In May 2021, REAP became a sub-recipient of a \$509,000 CARES Act/COVID-19 grant covering Escambia and Santa Rosa counties to assist homeless individuals. REAP's total budget for fiscal year 2021-2022 is \$1,450,000.

REAP's mission is to improve the safety and quality of life in Northwest Florida by enabling individuals returning from incarceration to be self-sufficient, crime-free, productive citizens and neighbors. REAP has re-entry portals located in Escambia and Santa Rosa counties, operates ten residential units (five houses are owned and five houses are leased), and leases a 52-bed emergency shelter for women and women with children in Escambia County.

More recently, REAP's Board of Directors recognized that returning citizens constitute only a segment of our area's homeless population and authorized REAP to expand its programs to include other segments of the area homeless population. This expansion resulted in the opening of REAP's Lodges and Emergency Shelter to serve homeless women and women with children. In addition, REAP established REAP's Rapid Rehousing Program as a part the federally funded Rapid Re-housing program which focuses on the placement of families in permanent housing.

This grant request proposes to address the immediate needs of the homeless in the City of Pensacola and surrounding areas. It consists of three parts which could each stand-alone but, if taken together, would provide a comprehensive plan to address the immediate needs of our area's homeless population. These parts are as follows: (1) a continuation of expiring funding for REAP's Lodges and Emergency Shelter for women and women with children; (2) the opening of several Safe Outdoor Spaces ("SOS") with toilet facilities, showers, hand washing stations, and other amenities; and (3) the operation of a holistic navigational center adjacent to a SOS which would provide enhanced case management services, access to medical and dental support services, respite care, legal services, pet services, and other support services to help homeless individuals navigate the transition to self-sufficiency.

- (1) **Continuation Funding.** Funding for the 52-bed REAP's Lodges and Emergency Shelter for Women and Women with Children is slated to expire in March 2022. This shelter was opened on July 15, 2021, as a temporary men's shelter for men who had tested positive for COVID-19 and who required temporary quarantining. Once the quarantine period expired, the facility was sanitized by a professional cleaning service and re-opened as a women's temporary shelter. Within ten days it had reached effective capacity, quickly demonstrating our area's need for the facility. With the COVID-19/CARES Act funding expiring in March 2022, an alternative source of funding will be needed to keep the shelter serving our community's homeless women. Our recent experience operating REAP's Lodges indicates the following Operating Expenses for a longer period:

- a. Personnel: Program Manager-\$50,000; Senior case Manager (MSW Certified) \$50,000 overseeing and providing case management working with three interns, \$50,000, plus an additional \$50,000 for second year case management and follow-up; 2 Weekend and Night Clerks at \$24,000 each; 23% for benefits and taxes-\$32,890. Total Personnel: \$230,890.
- b. Occupancy: Annual rent - \$60,000; utilities - \$16,000; insurance - \$12,000; maintenance and repairs - \$6,000. Total Occupancy: \$94,000.
- c. Daily hot nutritious meal for each resident - \$50,000; linen and laundry equipment and supplies - \$10,000. Total: \$60,000.
- d. Financial and Administrative Costs: 10% of expected budget - \$32,989.
- e. Total Operating Expenses: \$417,879.00.

- (2) **Opening of three Safe Outdoor Spaces ("SOS").** REAP proposes to open and operate three separate Safe Outdoor Spaces in the following locations:

- a. A 2-acre fenced, and attractively screened site located behind the building at 2200 North Palafox Street, Pensacola. The site would have the following enhancements: wooden tent platforms; separate men and women's portable potties, sinks and showers; a charging station for cell phones and electrical devices; a secure mailbox and prescription drug box area; a lockable storage facility; and an emergency call station. There would also be a common-area tent, a general storage container, an office trailer, and winter warming facilities. Staffing will consist of a Program Director and one case manager. After-hours security will be provided.
- b. A one-half acre fenced, and screened parcel located adjacent to REAP's Lodges and Emergency Shelter at 1310 North S Street, dedicated exclusively for women and children when space is unavailable or unsuitable at REAP's Lodges. The site would have the following enhancements: wooden tent platforms; separate men and women's portable potties, sinks and showers; a charging station for cell phones and electrical devices; a secure mailbox and prescription drug box area; a lockable storage facility; pet kennels; and an emergency call station. There would also be a common-area tent, a general storage container, an office trailer, and winter warming facilities. Staffing will consist of the Lodges Program Director and one case manager and would provide for after-hours staffing for security purposes. Primary use of this site will be for overflow when the Lodges are full and exclusively for families waiting to transition to permanent housing under the REAP's Rapid Re-housing program.
- c. A 5-acre parcel situated on Houston Street, in an area east of Mobile Highway and south of Saufley Field Road. The site would have the following enhancements: wooden tent platforms; separate men and women's portable potties, sinks and showers; a charging station for cell phones and electrical devices; a secure mailbox and prescription drug box area; a lockable storage facility; pet kennels; and an emergency call station. There would also be a common-area tent, a general storage container, an office trailer, and winter warming facilities. Case management services would be available on a part-time basis.

After the sites are established and the transitional clients are situated, other services including laundry facilities, could be added.

The individual budgets for each of these three Safe Outdoor Spaces are attached. Although the budget for each site is separate and distinct, funding for all three

sites provides a more comprehensive plan, with a site located near downtown Pensacola, another site in West Pensacola, and a third located outside city limits near a major highway.

- (3) Opening of a Navigational Holistic Center:** This funding request supports the opening of a one-stop multi-purpose resource center providing direct services to the nearby SOS residents, as well as office space to other community service providers who will assist our community's homeless in navigating the transition to self-sufficiency and independence. The proposed Holistic Center is a 15,000 square feet commercial office building at 2200 North Palafox within city limits. By co-locating community support services with temporary transitional housing, the Holistic Center will offer residents easy access to community service providers and direct services including outreach and individualized case management; behavioral health services and mental health screening; HIV/AIDS quick testing; employment assistance and vocational training; life skills development; respite and recumbent patient services; legal services for disability determination and mainstream resource enrollment assistance; pet services including inoculations, spaying and neutering; Day Center Services - showers, laundry, phone; mail and computer access.

To support REAP's multi-faceted approach, there are other factors that deserve consideration. In prior years, REAP has received over \$1,000,000 in funding from the State of Florida and other generous foundations. Along with this funding comes the requirement of both scheduled and unscheduled site audits, including compliance requirements and regular reporting. The fact that REAP has received very favorable reports from its funding sources in addition to having its funding increased over the last four years lends credence to the fact that REAP is well established, properly funded, and familiar with local, state, and federal reporting requirements. REAP's established experience in the case management of homeless clients and its close working relationships with other area service providers increases the likelihood of programmatic success.

These individual projects are more than "shovel ready"- the Lodges request is for an extension of a currently operating facility; the proposed Safe Outdoor Spaces would only require permitting or special exceptions; and the Navigational Holistic Center facility would be ready for occupancy within 90 days after funding. Most importantly, REAP has an experienced and knowledgeable staff that is committed to serving its clients and performing in accordance with the directions of its funding sources.

SUMMARY:

Renewal of funding for REAP's Lodges: to 3/31/23	\$417,879.00
Funding for SOS 2200 Palafox (one year)	\$316,850.00
Funding for SOS @ REAP's Lodges (one year)	\$178,520.00
Funding for SOS Houston (one year)	\$273,740.00
Funding for Navigational Holistic Center 2200 Palafox (one year)	\$559,475.00

If you have any questions, the best way to contact me is by cell at (850) 324-6667 or by email at vincewhibbs@gmail.com.

Respectfully submitted,

Vince Whibbs, Jr.

Vince Whibbs, Jr.
Executive Director, REAP

Grant Application City of Pensacola 102721

EXPENSE STRUCTURE CITY OF PENSACOLA SAFE OUTDOOR SPACES PROGRAM
10/26/21

DESCRIPTION	MAXWELL S.O.S.	COMMENT	REAP'S LODGES S.O.S.	COMMENT	HOUSTON ST. S.O.S.	COMMENT
PERSONNEL						
CASE MANAGER	50,000	MELISSA J.	\$10,000	RICH L	24,000	TBD
ASSISTANT CASE MANAGER	42,000	LAURA K.	5,000	MICHAEL W	NA	
TRANSPORTATION DRIVER (P/T)	18,000	JIM C	6,000	JIM C.	NA	
SECURITY GUARD (2500 HRS @ \$14)	35,000	TBD	35,000		35,000	
TAXES, BENEFITS & INSURANCE (23%)	33,350		11,730		13,570	
TOTAL PERSONNEL	177,430		67,730		72,570	
TRANSPORTATION						
VEHICLE	10,000		INC		NA	
INSURANCE	3,600		INC		NA	
FUEL	3,000		INC		2,400	
MAINTENANCE	2,400		INC		NA	
T	19,000		0		2,400	
SITE IMPROVEMENTS						
LEASE FEES	NA	RON LONG	24,000	TSA	40,000	RALLS
SHOWER UNITS 3 @ \$300/MON	10,800	BALD/BOY	10,800	BALD/BOY	10,800	BALD/BOY
SINK UNITS 3 @ \$300/MON	10,800	BALD/BOY	10,800	BALD/BOY	10,800	BALD/BOY
PORTA-POTTIES 3 @ \$300/MON	10,800	BALD/BOY	10,800	BALD/BOY	10,800	BALD/BOY
OFFICE TRAILER 1 @ \$400/month	4,800	ETHERIDGE	NA		4,800	TBD
STORAGE CONTAINER	3,600	BUDGET	3,600	BUDGET	3,600	BUDGET
DUMPSTER 12 MONTHS @ \$400	4,800	BUDGET	4,800	BUDGET	4,800	BUDGET
COMMON USE TENT	6,800	30 X 40	6,800	30 X 40	6,800	30 X 40
UTILITY POWER POLE	2,000		2,000		2,000	
WATER 12 MONTHS @ \$400	4,800		4,800		4,800	
ELECTICAL SERVICE 12 @ \$400	4,800		INC		4,800	
FENCING	2,000	SANDEFUR	2,000	SANDEFUR	35,000	TORNADO
OTHER -SCREENING	2,000		2,000		2,000	
OUTSIDE PICNIC TABLES	300		300		300	
MED BOXES 1/CAMPER	360	30	240	20	720	60
BIKE RACKS	600	CITY	600	CITY	600	CITY
COOLING BOXES	600		600		600	
PET KENNELS & TARPS	200		200		200	

EXPENSE STRUCTURE CITY OF PENSACOLA SAFE OUTDOOR SPACES PROGRAM
10/26/21

GAZEBOS	1,500		1,500		1,500	
FIRE EXTINGUISHERS	200		200		200	
FIRST AID STATIONS	100		100		100	
HAND SANITIZER & GLOVES	260		250		250	
CELL PHONE SOLAR CHARG. STAT.	300		300		300	
SPOTLIGHTS FOR COMMON AREAS	200		200		200	
SECURITY GATE/METAL DETECTOR	1900		1,900		1,900	
TOTAL SITE IMPROVEMENTS	69,720		88,790		143,070	
OFFICE & ADMINISTRATIVE						
COMMUNICATION	1,800		INC		1,800	
DATA PROCESSING	2,400		2,400		2,400	
UTILITIES	900		3,600		900	
OFFICE SUPPLIES	3,000		INC		1,800	
INSURANCE	3,600		INC		3,600	
SUPERVISION-ED-	7,500		2,500		7,500	
SUPERVISION-ACCOUNTING	7,500		2,500		7,500	
TOTAL OFFICE & ADMINISTRATIVE	26,700		11,000		25,500	
OTHER						
CLIENT NEEDS-ID'S, CO-PAYS-BUS	2,400		2,400		2,400	
BIRTH CERTIFICATES	1,500		1,500		1,500	
LIFE SKILLS PROGRAM LIBRARY	3,000		NA		3,000	
COMPUTER EQUIPMENT	1,500		1,500		1,500	
HOTSPOT	600		600		600	
PLATFORMS	10,000		5,000		10,000	
MISCELLANEOUS/CONTINGENCY	5,000		5,000		5,000	
TOTAL OTHER	24,000		16,000		24,000	
TOTAL PROJECTED EXPENSE	\$316,850		\$183,520		\$267,540	

TOTAL PROGRAM EXPENSE: \$316,850 REAP MAXWELL SOS
 \$183,520 REAP LODGES SOS
 \$267,540 REAP MEN'S HOUSTON ST. SOS

REVENUE	COMMENT	MONTH	ANNUAL
CITY OF PENSACOLA ARPA			\$559,475
EXPENSE CATEGORY			
PERSONNEL EXPENSES			
PROGRAM MANAGER	MSW/CERTIFIED	\$4,250	\$51,000
CASE MANAGER	BSW OR 5 YR EXPER	\$3,540	\$42,500
INTERN EXPENSE	3 @ \$1,000	\$250	\$3,000
WEEKEND & NIGHT DUTY	2 @ \$24,000	\$4,000	\$48,000
TAXES, INSURANCE & BENEFITS	23% OF PAYROLL	\$2,720	\$33,235
RECUPERATIVE CARE			
LAUNDRY SERVICES	\$75 @ WEEK	\$325	\$3,900
MEALS	\$25 @ DAY	\$750	\$9,000
SAFE OUTSIDE SPACE AMENITIES			
LAUNDRY EQUIPMENT	2 WASHERS & DRYERS	\$2500	\$2,500
UTILITY SERVICE		\$400	\$4,800
OTHER CLIENT NEEDS	ID, BUS, CO-PAY, FOOD	\$200	\$2,400
TRANSPORTATION		\$600	\$7,200
OCCUPANCY			
RENT	1 YR LEASE STARTING 2/1/22	\$20,000	(EST) \$240,000
UTILITIES		\$2,200	\$26,400
PREMISES LIABILITY INSURANCE		\$800	\$9,600
REPAIRS		\$125	\$1,500
JANITORIAL		\$250	\$3,000
OFFICE			
SUPERVISION & ACCOUNTING	REAP ED & OFFICE	\$4,000	\$48,000
FURNITURE & FIXTURES		\$4,000	\$4,000
COX COMMUNICATIONS & INTERNET	INITIAL SET-UP	\$300	\$3,600
COMPUTER SERVICES		\$400	\$3,600
LEGAL & ACCOUNTING		\$100	\$1,200
OFFICE SUPPLIES		\$400	\$4,800
TRAVEL & ENTERTAINMENT		\$100	\$1,200
EDUCATION & TRAINING		\$100	\$1,200
CORPORATE/GOVERNMENT FEES		\$50	\$600
POSTAGE & SHIPPING		\$50	\$600
MARKETING	BROCHURE , FLYERS	\$200	\$2,400
BANK & AMAZON CHARGES		\$20	\$240
MISC. & OTHER			
TOTAL EXPENSES		\$46,623	\$559,475
SURPLUS/DEFICIT		0	\$0

Notes: Possible rental income from service providers is not included and will increase revenue with little effect on expense. Estimated time to complete renovations is 120 days from funding. Program is premised on receiving regular contributions from the community and volunteer assistance. Insurance expense is premised on premium for several combined programs and would require adjustments if the requests are not all funded.



UNITED MINISTRIES

LOVE YOUR NEIGHBOR

Rev. Ashley Wilkinson Meyer
Executive Director

Board of Directors
Sorna Khakzad Knight
President

Cokesbury United Methodist
Church

Rev. Ashlee Brown
Vice President
Gulf Breeze United Methodist
Church

Rev. Joe Driver
Past President
Echo Life Church

Ryan Campbell
Treasurer
St. Thomas More Catholic
Church

Adam Royal
Secretary
First Baptist Church

Linda Ayres
Trinity Presbyterian Church

Nancy Emery
First United Methodist Church

Rev. Dr. Tyler Hardeman
Antioch Missionary Baptist
Church

John Johnson
Light Ministries/Opening Doors
NWFL

Tom McElhaney
Liberty Church

Don McShan
Christ Episcopal Church

Leslie Yandle
First Presbyterian Church

American Rescue Plan Act Proposal

United Ministries, in partnership with Family Promise of Escambia County, is requesting ARPA funding to reduce, prevent and/or mitigate homelessness in the City of Pensacola.

Specifically, we would like to respond to the deep need in our community for **sustained case management for families with dependent children who are in crisis, and who are currently or in danger of experiencing homelessness**. This is defined in the ARPA Subrecipient Requirements and Guidelines 8.g. as, “case management costs directly related to services for those currently or in danger of experiencing homelessness.”

We are requesting funding for the salary for:

- **2 social workers at \$112,000 per year for 3 years, for a total of \$336,000**
- **Individual salaries would be \$56,000 per year (with approximately \$3,000/worker to cover payroll and 401K expenses)**

The social workers would be employed by United Ministries and would utilize aspects of the Family Promise Stabilization Program to provide **sustained case management for 1-2 years for families in crisis**. The social workers would also **train and equip up to 6 social work interns, along with United Ministries volunteers and community partners in the vital work of sustained family support**.

For the first year of this program, the goal would be to **stabilize 20-30 families**, and in the years following, to **increase the number of families stabilized by 5-10 each year**, depending on capacity.

Family Promise has a 30+ year history of homeless prevention and stabilization, with affiliates in 43 states and an 80% success rate of sustainability for housing families. The Escambia County affiliate is newly formed and not yet eligible for ARPA funding.

United Ministries also has a 30+ year history of homeless prevention in Pensacola, through rent/mortgage and utility financial assistance for families experiencing a verifiable crisis. United Ministries has long engaged in strategic community partnerships to promote stability for families.



The shared mission and vision of Family Promise and United Ministries makes these two phenomenal non-profits a great fit for collaboration. Because both value the approach of engaging the community in the important work of stabilization and sustainability, there is great opportunity for education, advocacy and a renewed energy in our Gulf Coast community around helping vulnerable families.

The Family Promise Stabilization Program involves the following initiatives that empower families to thrive:

- Trauma-informed Care
- Keys to Good Tenancy and Home Ownership
- Financial capability and specific action plans
- Educational initiatives and career pathways action plans

The stabilization of families at risk of homelessness is critical work in every community. Yet the lack of shelter, and transitional or affordable housing for families in *our* community is alarming (and is particularly challenging for single father families). This makes the work of homeless prevention and stabilization for families even more vital, until and unless, we develop more shelter and transitional/affordable housing.

United Ministries is already an active participant in the Homeless Management Information System (HMIS) and would continue to utilize HMIS with these grant dollars. Family Promise will use HMIS as well, once they are more established. United Ministries is committed to community partnerships and would look for every opportunity to collaborate with other service providers in our communal efforts to reduce homelessness, and Family Promise is dedicated to collaboration as a priority as well.

Finally, United Ministries and Family Promise both have a history of diversified funding, and efforts would be made to continue the funding of the social worker positions after the three years of ARPA funding have been expended.

We are grateful for the opportunity to submit this proposal, and we are grateful for this community-wide effort to help those who are most vulnerable in our community.



Additional Information about United Ministries and Family Promise

United Ministries was formed in 1987 by area churches to establish a central and collaborative location for offering financial assistance, support and encouragement to families in crisis. In 1989, it received its 501(c)(3) designation.

The mission of United Ministries is to primarily serve families with dependent children in financial crisis who are at risk of homelessness by providing financial assistance and engaging in community partnership to promote stability. We do so in such a way as to offer hope, encouragement and spiritual support, operating as an agent of grace in the world. The vision for United Ministries is to see the greater Pensacola area as a thriving, sustainable and safe community where residents are treated with respect and work together for the common good; where churches unite in purpose to demonstrate the compassion of Christ; and where the United Ministries' volunteers and staff act on behalf of local families with financial and spiritual needs to prevent homelessness.

In recent months, the vision of United Ministries inspired plans for a new initiative, *Project Transformation*, which seeks to empower Pensacola families to move from poverty into financial wholeness and flourishing. Centered around a diverse support team of financial and career coaches, community and church partners, business/career mentors, Christian counselors, client advocates, and United Ministries staff, this comprehensive care program envisions 5 areas of focus for client families: 1) Financial budgeting/coaching; 2) Educational/Vocational Training and Job Placement; 3) Affordable Childcare; 4) Affordable Housing; 5) Affordable Transportation. The hope is that with all five of these stabilizers in place, along with the consistent support of the community, families would have the strongest chance of being safe, sustained, and thriving in our community. Ideally, once families have progressed through the program, United Ministries would encourage Program Graduates to give back to the program by joining a support team in the future, and by serving as mentors and friends to new client families.

The mission of Family Promise is to help families experiencing homelessness and low-income families achieve sustainable independence through a community-based response. As United Ministries and Family Promise have learned more about our shared purpose, as well as the similar vision of Project Transformation and the Family Stabilization Program, we are excited about the possibilities for collaboration alongside and on behalf of vulnerable families in our community.

Non-Discrimination Policy for United Ministries:

It is the policy of United Ministries not to discriminate against clients or potential clients, employees or volunteers because of age, race, religion, color, handicap, sex, physical condition, physical or mental disabilities, military veteran status, sexual orientation, marital status, or national origin. This policy shall include, but is not limited to, the following: eligibility and acceptance of individuals served, potential employees, current and future employees and volunteers and potential volunteers.

Agency Name
 Agency Point of Contact
 Name of Reviewer

Criteria	Yes/No	Points - yes= 1, no= 0
Does proposal address either safe living environment or outcome-driven services (those that positively change the behavior, skills and/or knowledge of the individual served)?		0
Does proposal include number who will be served?		
Is the target population clearly identified?		
Are outcomes and measurement tools identified?		
Does the agency have experience providing this type of service?		
Do other agencies provide similar services?		Yes = 0, No = 1
Is there evidence of collaboration with other partners/agencies?		
Did the organization list a minimum amount of funding with which the agency could implement the program?		
Is there other funding to sustain the program beyond ARPA funding or a reasonable plan to sustain the program?		
Is the program/service evidence-based?		
Is there a similar program operational elsewhere in the state or country?		
Does the program narrative provide an outline of how the program operates?		
Will HMIS be used to track clients?		
Does proposal address any potential public safety issues (i.e. through use of security guards; cameras, etc.)? If no, agency will be asked to provide information on how those issues would be addressed.		
Total points - max score equals 13		
Consider extra points for (2 points for yes answer)		
Is the focus of the program on safe living/shelter?		
Grand total -max score is 15		0

Homelessness Reduction Taskforce																
Scoring and Risk Assessment Results																
for Proposals Submitted for ARPA Funding																
Agency	Project		Amount	Risk Assessment	Connie Bookman	Laura Gillam	Marcie Whitaker	John Johnson	Irv Williams	Allison Patton	Ross Goodman	Ronnie Rivera	Chandra Smiley	Total	Weighted Totals	Rank
ACTS	It Takes More than a House		\$165,000		0.00	6.50	7.00	0.00	8.00	10.00	8.00	11.00	7.00	57.50	57.50	10
AMR of Pensacola	9 Tiny Homes		\$750,000	High	12.00	12.00	13.00	12.00	15.00	9.00	12.00	11.00	10.00	106.00	106.00	2
Bright Bridge Ministries	Bright Bridge		\$384,000	Medium	9.00	8.50	10.00	14.00	10.00	15.00	8.00	7.00	14.00	95.50	95.50	6
Children's Home Society	Homeless Reduction Intern Opportunity		\$135,254	Low	12.00	9.00	12.00	7.00	14.00	12.00	9.00	12.00	14.00	101.00	101.00	4
Ecomfort	Florida Identification Program		\$84,375	Medium	0.00	6.00	12.00	10.00	11.00	12.00	10.00	13.00	10.00	84.00	84.00	7
Lakeview	Mobile Response Team		\$500,000	Low	7.00	8.50	12.00	15.00	0.00	13.00	6.00	12.00	12.00	85.50	99.75	5
Lotus Campaign	Lotus Campaign		\$425,000	Medium												
Pensacola Caring Hearts	Blessing the Homeless through Food		\$153,320		0.00	2.50	8.00	5.00	9.00	6.00	8.00	2.00	8.00	48.50	48.50	9
Pensacola Dream Center	Canopy of Hope		\$558,000	Medium	10.00	9.50	14.00	11.00	13.00	13.00	10.00	12.00	12.00	104.50	104.50	3
Re-Entry Alliance Pensacola			\$1,752,464	Medium	13.00	10.50	12.00	15.00	12.00	13.00	9.00	12.00	14.00	110.50	110.50	1
	Emergency Women's Shelter	\$417,879														
	SOS 2200 Palafox Campsite	\$316,850														
	SOS REAP Lodge Campsite	\$183,520														
	SOS on Houston St Campsite	\$267,540														
	Navigational Holistic Center	\$511,475														
United Ministries	Sustained Case Management		\$336,000	Medium	10.00	11.50	11.00	8.00	10.00	10.00	8.50	5.00	7.00	81.00	81.00	8
			\$5,243,413		73.00	84.50	111.00	97.00	102.00	113.00	88.50	97.00	108.00	874.00	888.25	
* Dr. Williams is employed by Lakeview Center. As such, he did not score or discuss their proposal. As a result, we weighted an answer in this block by taking the average of all other responses. This is shown in the weighted total column.																

ARPA Proposal Rankings Notes to Scoring

United Ministries

Connie Bookman - I am very familiar with this organization's mission and with their new leadership. Very solid proposal and documented need. Fund @ \$100,000

Laura Gilliam – Unique aspect is the sustained case management for up to 2 years.

John Johnson – Not funded. Work with family promise. Case Management for up to 2 years. Stabilization. 6 social interns.

Marcie Whitaker – Ø

Irwin Williams – Other agencies provide similar services, but not as comprehensive. Agency has history of gaining grants and other funding.

Ross Goodman - Another good program with a good track record. I think this is a good program and would be helpful if it could be afforded. The negatives are that it goes away when ARPA funds go away, its purely service based, meaning it doesn't provide any housing and it doesn't provide any food. In other words, it provides an opportunity for good advice, but it does not meet many of the immediate needs of the homeless.

Allison Patton - I think that this is an excellent program as well and is much needed in the community. However, I prioritized other proposals over this one due to my thoughts on which services are most needed at this time.

Jennifer Tompkins - I fully support funding for this proposal but ask that the salary ask be reviewed.

Chandra Smiley – Partnered with Family Promise. Extended CM. Up CM to less than 2 years. Interns.

AMR Pensacola, Inc.

Connie Bookman - Very compelling proposal and an obvious need, as we have a lack of affordable housing, especially with the vulnerable individuals living on disability payments of \$755. monthly. The services listed above in my recommendations will provide the safety, security and services to prepare 9 people to accept this permanent housing opportunity. Fund @ \$650,000

Laura Gilliam – Although written application did not address security or the number to be served, these were addressed in the oral presentation. Much needed housing, however, only serves 9 individuals.

John Johnson – Partially funded at \$700,000. Propose that they do 7 units instead of 9 units.

Marcie Whitaker – Application indicated at 10.29.21 co-chair meeting that they did not have site control. Applicant indicated at 10.29.21 co-chair meeting that the dwelling would be owned by the city as per the funding guidelines. Applicant indicated at 10.29.21 co-chair meeting that the dwelling would be used to provide permanent supportive housing.

Irwin Williams – Specified number of units built. Potential MOU's identified. Agency has history of gaining grants and other funding.

Ross Goodman - The AMR proposal is the most permanent solution in that we have independent housing for 9 families. The downside is it is only 9 families and no other services. I like it the most as it is self-sustaining after the tiny houses are built. The "tenants" will be paying rent which will pay costs and upkeep.

Allison Patton - This is another great organization, and the proposal is a good one. However, given the need for temporary shelter for men, I am prioritizing those beds over the tiny house program. Also, the City doesn't get as much bang for the buck and there may be a cheaper way of doing this type of project.

Jennifer Tompkins - I am a supporter of the tiny house community ideas. However, AMR has not located a piece of property that is suitable for this purpose, I do not support funding for this proposal.

Chandra Smiley – Build 9 tiny houses. City vested. Public safety measures. Do not have a location. Will have a gated community with a thumb print access that would not allow vandals onto the campus/community. Not sure if HMIS will be used to track the clients. No location.

REAP

Connie Bookman - This proposal will cost a great deal, but it will set a new path for how we manage and serve our citizens experiencing homelessness. We must create an organized living environment with a healthy structure that allows the unhoused an opportunity to move into a new way of living. It also makes a statement for those who are not ready to accept help and who are not from our area. We will support them by providing a bus ticket back to their home city. I am personally raising private funds to offset the ARPA funding request of \$1,750,000. Fund @ \$1,000,000

Laura Gilliam – I'm concerned about the amount of funding this one proposal will take from the total available. County has not been approached about zoning. It's possible at least one of the three locations would not be approved for the proposed use.

John Johnson – Partially funded at \$750,000. Solution. 3 square outdoor spaces – fenced and screened (40 people). Backyard at lodges, Maxwell, Houston Street, Holistic Center – 2200 Palafox Center (40).

Marcie Whitaker – Applicant presented at co-chair 10.29.21 meeting that funding to sustain operations would be community campaign. Applicant does not have site control. Applicant does not have approval from the governing jurisdictions for the proposed SOS sites but feels that can be obtained. Applicant addresses proposed number to be served at SOS sites at 10.29.21 co-chair meeting. Some agencies provided SOS sites, but not tiny home villages.

Irvin Williams - Agency has history of gaining grants and other funding.

Ross Goodman - What a great program! I was surprised it scored only a 9. It is multi-faceted. It is proposed by a group that has proven its success. It appears to be well run. And, it provides a needed swath of services.

Allison Patton –

- Reap Holistic Center – The building at 2200 N. Palafox is being renovated into Pensacola’s first “one stop shop” for homeless transitional living and services. This is critically needed in our community. There is also an opportunity for respite beds at this location, which are also needed. \$559,000
- Reap Lodges – Emergency Women’s Shelter – We need short term housing for women and children. This program will provide much needed shelter and support. \$385,000
- Reap - SOS@2200 N. Palafox – We need a safe, controlled environment for a transitional campground for men/women awaiting services. This will be a secure location attached to an operational service center and is the best location for this type of interim shelter program. \$316,850
- SOS@REAP Lodges – I don’t think tents for women and children are as high a priority at this time. Hopefully this can be funded separately if REAP receives ARPA funds to maintain its other programs.
- SOS@Houston Street – Given the difficulties with safety and hygiene at the I-110 encampment, I am not in favor of an encampment that is not tied directly to an existing program/facility (like the enclosed encampment at 2200 N. Palafox would be). I would like to see the 2200 N. Palafox encampment approved as a trial and then decide whether this type of program should/can be replicated elsewhere with steps taken to ensure safety issues are addressed.

Jennifer Tompkins - The REAP proposal consists of three separate proposals:

- I fully support funding for the REAP Salvation Army Women and Children Lodge but would ask that the financial ask is critically reviewed.
- I support the SOS sites but the financial ask needs to be reviewed.
- I support the 2200 Palafox Site but am concerned that the property has not been closed on. The financial ask also needs to be reviewed.

Chandra Smiley – Men and women. Campgrounds. 3 locations – Palafox, West and lodges. Works with Bright Bridge. NW side – 5 acres. Exploring other options of funding. Not sure if HMIS will be used to track clients. Limited access for security. Unsure if campgrounds have been approved through Code Enforcement/etc.

Pensacola Dream Center

Connie Bookman - I am very familiar with this program and the work of Terri Merrick, she is the real deal and very effective. Dream Center staff developed their program by building strong partnerships with other service providers. Remove comptroller costs (we found a CPA who will provide accounting at no cost). Fund @ \$200,000

Laura Gilliam – Unsure if some of these services are also provided by FavorHouse. No mention of any collaboration.

John Johnson – Partially funded at \$500,000

Macie Whitaker – Ø

Irvin Williams – No collaboration specified in proposal regarding collaboration with other partners/agencies. Can only assume that there is other funding to sustain the program beyond ARPA funding or a reasonable plan to sustain the program.

Ross Goodman - This project is the most cost-effective for the largest number of people served. It also addresses multiple facets of the homelessness situation, not just one or two. My biggest concern is what will they do when the ARPA money runs out?

Allison Patton - This is a great organization with great leadership but I have some concern that we are funding such a high level of overhead for three years. I am in favor of funding some portion of this proposal, but I am not in favor of 3 years and all of the specific line items (Comptroller, for example). \$245,000 (partial funding)

Jennifer Tompkins - I fully support funding for this proposal but ask that the salary proposal be reviewed.

Chandra Smiley – Coach mentor/program. Help navigate programs and services. Not sure if HMIS will be used to track clients.

Lakeview Center

Connie Bookman - Their proposal for services will compliment the REAP SOS – Safe Outdoor Spaces proposal – serving three camps for a total of 100 people. We can close the I-110 encampment of 100 people and Lakeview can make the greatest impact with those who choose to live in a structured environment. They are ready to break free from a life of homelessness and want the mental health counseling and medicine management. Fund at \$250,000 – half of the \$500,000 requested to serve 200.

Laura Gilliam – I like the approach of literally meeting people where they are.

John Johnson – Fully funded.

Marcie Whitaker – Applicant presented at co-chair 10.29.21 meeting that funding would expand existing program and would look to state for additional grant funding.

Irvin Williams – Ø (Did not score due to conflict of interest.)

Ross Goodman - Great program that fills a huge void in our community. They are underfunded and thus under-serve the population (albeit not for lack of trying). I just don't see their proposal of doing anything more than they already do.

Allison Patton - We have a mental health crisis in our community. We need more

services for the mentally ill. \$500,000

Jennifer Tompkins - I fully support funding for this proposal.

Chandra Smiley – Work with Waterfront. Up access to on campus LV services.

Children's Home Society

Connie Bookman - This well-developed proposal outlines the vital work needed for this highly vulnerable population. The idea of paying 70% of a licensed caseworker who will oversee 4-6 master level counselor interns is brilliant. There is a great Return on Investment and we are contributing to the building of mental health and social workers who will be living and working in our community. Fund @ \$135,000

Laura Gilliam – Unclear as to how many individuals they expect to serve. Only program that specifically mentioned working with the LGTBQ population. Like the idea of preparing the workforce.

John Johnson – Not funded. Will work with 4-6 interns.

Marcie Whitaker – Applicant presented at co-chair 10.29.21 meeting that received federal funding and would participate in HMIS.

Irvin Williams – Proposal includes number of interns, but not youth. Outcomes and measurement tools were only identified as it relates to interns.

Ross Goodman - My problem with this proposal is it does not do anything that CHS doesn't already do. Don't get me wrong, CHS is a good program. And, it will allow CHS to expand their program while also training a group of interns. I just do not see it as proposing anything new.

Allison Patton - Services for homeless youth are needed in the community. This is a very cost efficient way of providing those services by a well-run organization. \$135,000

Jennifer Tompkins - Ø (No score sheet provided)

Chandra Smiley – 2 federal grants. Street outreach with youth and housing. 22 - shelter

Bright Bridge Ministries

Connie Bookman - From conversation with Bright Bridge leadership and knowledge of their past service in our community, they are positioned to accept federal ARPA funds. Adding up to 40 new beds and in-house social services is a desperate need in my opinion. This will take any overflow of other encampments that are unseen in our community Fund @ \$250,000

Laura Gilliam – Unclear what type of security will be present. Application did not address the number served, however oral presentation did. Application did not mention collaboration, however another presenter indicated that Bright Bridge provides meals for their program.

John Johnson – Partially funded at \$284,000.

Marcie Whitaker – Number served presented at co-chair meeting 10.29.21. Target population presented at co-chair meeting 10.29.21.

Irvin Williams – No evidence of collaboration with other partners/agencies was specified in proposal. Can only assume given the agency's history regarding funding to sustain program beyond ARPA funding or another reasonable plan to sustain the program. It was not clearly stated. Basic information regarding shelter and case management. Unknown if HMIS will be used to track clients.

Ross Goodman – Bright Bridge, simply put, did not impress me.

Allison Patton - This needs to be funded. We desperately need temporary shelter beds for men. \$384,000

Jennifer Tompkins - I fully support funding for this proposal.

Chandra Smiley – 3 year proposal. 30 beds. Strictly overnight. Do not know if HMIS will be used for tracking the clients.

ACTS Re-entry Alliance Pensacola

Connie Bookman - I did not suggest funding for the worthy proposal from ACTS – very similar activities of well-established and funded REAP.

Laura Gilliam – Program sounds like it will/is providing important supportive services. Application was not clear regarding collaboration and whether or not they will be providing shelter. No mention of the number served which made it difficult to interpret the budget.

John Johnson – Partially funded at \$69,800. For rental space, facility operations costs, rental insurance.

Marcie Whitaker – Ø

Irvin Williams – Referenced collaboration with other partners/agencies, but not specified. Did not address whether or not there was other funding to sustain the program beyond ARPA funding or a reasonable plan to sustain the program.

Ross Goodman - ACTS RE-Entry does some of what REAP does, but not as much. Between the two, I would recommend REAP

Allison Patton - We need additional supportive services for mental/addiction issues and to transition individuals to the workforce and housing, however there are other organizations providing these services at this time so this is not as high a priority on my list.

Jennifer Tompkins - While Acts provides a much needed service I do not feel these funds should be used for paying rent on a rented facility, I do not support funding for this proposal.

Chandra Smiley - Ø

EComfort

Connie Bookman - I did not suggest funding for the worthy proposal from EComfort-our CoC, Continuum of Care has funding for ID's.

Laura Gilliam – The program outlined in the proposal is foundational to assisting unhoused individuals access services. I don't know if it would be considered an outcome-driven program, which has been identified as a priority. I like that it would be mobile, going to meet the individuals where they are.

John Johnson – Fully funded.

Marcie Whitaker – Ø

Irvin Williams – Basic information regarding shelter and case management. Unknown if HMIS will be used to tract clients.

Ross Goodman - Short, sweet, to the point. Provides a needed service that addresses a major problem. However, it ONLY addresses ONE PROBLEM and for a small number of people served. Still, it is a needed service, and very inexpensive compared to the others (if I read it correctly). If money is "left over" after most of the money is distributed, this might be a project worthy to come back to.

Allison Patton - This is an important program to allow homeless to transition out into the work force and secure benefits. \$56,250 (funding for 2 years)

Jennifer Tompkins - Ø (No score sheet provided)

Chandra Smiley – State IDs. Not sure if HMIS will be used for tracking clients.

Pensacola Caring Hearts

Connie Bookman - I did not suggest funding for the worthy proposal from Pensacola Caring Hearts-love the heart of this organization, but we have so many food programs! We will be hosting a centralized kitchen at 2200 N. Palafox Wellness Center and I hope that Pensacola Caring Hearts will join us!

Laura Gilliam – Food is a critical basic need, but it does not fit the priority areas identified. I was still unclear after the oral presentation what the case managers would be doing.

John Johnson – Not funded.

Marcie Whitaker - Ø

Irvin Williams – Agency has history, but ability to sustain this level beyond ARPA funding not addressed. Unknown if HMIS will be used to track clients.

Ross Goodman - Definitely needed. Providing food is getting more and more difficult every year. The problem is this program addresses only one facet of the problem.

Allison Patton - While this is a great organization, I do not think that additional food services for homeless are needed at this time. There are plenty of organizations providing food. What's needed is to better coordinate those efforts and tie them with services and beds.

Jennifer Tompkins - While feeding the hungry is vital, I do not believe funds should be used solely for the use of food. I do not support funding for this proposal.

Chandra Smiley – 8 years. Not sure if HMIS will be used for tracking clients.

Lotus Campaign

Connie Bookman - I did not receive a proposal but am very familiar with the mission of Lotus. I recommend funding @ \$415,000

Laura Gilliam – Since there was no application submitted for the Lotus Campaign, I don't have a recommendation related to that proposal.

John Johnson – Fully funded

Marcie Whitaker – Ø (No score sheet provided)

Irvin Williams – Ø (No score sheet provided)

Ross Goodman - Ø (No score sheet provided)

Allison Patton - This is a proven model that will help fill a gap in housing for homeless in our community. \$418,000

Jennifer Tompkins - Ø (No score sheet provided)

Chandra Smiley - Ø (No score sheet provided)