



City of Pensacola

222 West Main Street
Pensacola, FL 32502

Memorandum

File #: 20-00300

City Council

8/13/2020

LEGISLATIVE ACTION ITEM

SPONSOR: Grover C. Robinson, IV, Mayor

SUBJECT:

MOTOROLA 8-YEAR SYSTEM UPGRADE AGREEMENT (SUA)

RECOMMENDATION:

That City Council authorize the Mayor to execute a 8-year System Upgrade Agreement (SUA) with Motorola to provide maintenance and major system software and hardware upgrades as necessary to maintain the P25 Public Safety Radio System. Further, that City Council authorize the Mayor to take all actions necessary to execute the agreement.

HEARING REQUIRED: No Hearing Required

SUMMARY:

In 2015, the City of Pensacola upgraded to a State-of-the-Art Radio System P25 Digital Platforms utilizing the Houston-Galveston Area Contract (HGAC) in partnership with Escambia and Santa Rosa counties. The digital, computer-based radio system's hardware and software need upgrading every 3-5 years to remain compliant with the software licensing requirements and hardware replacement cycles.

The City pays Motorola \$290,748 annually for Maintenance and Support under our existing agreement; however, this cost does not cover new versions and upgrades.

The City of Pensacola would like to enter into a 10-year System Upgrade Agreement (SUA) that will incorporate our existing maintenance contract and upgrades to major system software releases necessary to keep the radio system working. This contract will include the system software and hardware upgrades with implementation as needed through the 8-year period with a flat annual payment.

Entering into this agreement will help with the budget prediction and cost containment over the lifespan of the radio system. Escambia and Santa Rosa counties are entering into similar agreements with Motorola for their equipment with the same timeframe. To maximize savings and minimize disruptions, these upgrades must be done concurrently across all three agencies on the live radio system, including the critical components of Fire and Police.

PRIOR ACTION:

March 12, 2015 - Council approved the replacement of the City's 800 MHz Radio System with the new State-of-the-Art Digital System

FUNDING:

Budget: \$ 460,100 FY 2020

Actual: \$ 418,765 FY 2020

FINANCIAL IMPACT:

Funding for each year will be included in each department's budget utilizing the radio system. Sufficient funding has been included in the Fiscal Year 2021 Proposed Budget.

CITY ATTORNEY REVIEW: Yes

7/6/2020

STAFF CONTACT:

Keith Wilkins, City Administrator
Trudi L. Nichols, Director of Innovation & Technology

ATTACHMENTS:

- 1) Motorola System Upgrade Agreement

PRESENTATION: No