



# City of Pensacola

222 West Main Street  
Pensacola, FL 32502

## Memorandum

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**File #:** 21-00156

City Council

2/25/2021

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### **LEGISLATIVE ACTION ITEM**

**SPONSOR:** Grover C. Robinson, IV, Mayor

**SUBJECT:**

SITE LICENSING AGREEMENT WITH HARMONI TOWERS, LLC

**RECOMMENDATION:**

That City Council approve a five-year Site Licensing Agreement with Harmoni Towers, LLC to allow the City of Pensacola to attach Pensacola Energy's Automated Meter Reading (AMR) System transmission equipment for an annual fee of \$9,600 plus 2% annual escalation. Further, that Council authorize the Mayor to take all actions necessary to execute the agreement and all future contract extensions.

**HEARING REQUIRED:** No Hearing Required

**SUMMARY:**

In June 2007, City Council awarded a contract to Sensus Metering System for the implementation of an AMR System for Pensacola Energy (PE). Sensus was responsible for designing the system, including negotiating the towers where the transmission equipment would be installed; that project was completed in February 2012. Since that time, customer growth has expanded into areas without adequate coverage from existing towers. PE needs to expand the tower coverage for the AMR System to capture customer meter data. Omnicom Consulting Group, Inc. assisted PE in negotiating the site licensing agreement, which is for a term of five years beginning on the commencement date with four options to renew for five years each. Renewals are automatic unless canceled by the City.

**PRIOR ACTION:**

None.

**FUNDING:**

Budget: \$ 9,600

Actual: \$ 9,600

**FINANCIAL IMPACT:**

Sufficient funding is available in the Gas Utility Fund's Fiscal Year 2021 Budget.

**CITY ATTORNEY REVIEW:** Yes

2/9/2021

**STAFF CONTACT:**

Keith Wilkins, City Administrator

Richard Barker, Jr., Deputy City Administrator - Administration & Enterprise

Don J. Suarez, Pensacola Energy Director

**ATTACHMENTS:**

- 1) Tower Site Licensing Agreement

**PRESENTATION:** No