



City of Pensacola

222 West Main Street
Pensacola, FL 32502

Memorandum

File #: 22-00880

City Council

9/29/2022

LEGISLATIVE ACTION ITEM

SPONSOR: Grover C. Robinson, IV, Mayor

SUBJECT:

AIRPORT - APPROVAL OF AMENDMENT NO. 5 TO THE NEWS AND GIFTS LEASE AND CONCESSION AGREEMENT

RECOMMENDATION:

That City Council approve Amendment No. 5 to the News and Gifts Lease and Concession Agreement between the City of Pensacola and Varona-Paradies, LLC. Further, that City Council authorize the Mayor to take those actions necessary to execute the Amendment No. 5.

HEARING REQUIRED: No Hearing Required

SUMMARY:

The City and Varona-Paradies, LLC entered into a News and Gifts Lease and Concession Agreement in February 2008 to provide full-service news and gifts retail at Pensacola International Airport. In order to accommodate the increase in passengers at the airport, Concessionaire recently divided and renovated the pre-security location in order to provide additional retail space in the post-security concourse.

With the increase in passenger traffic and associated sales, Concessionaire desires to lease additional storage space for its inventory. Space is available in the terminal building and is acceptable to the Concessionaire. This Amendment No. 5 adds approximately 188 square feet of storage space to the Agreement at a monthly rental rate identical to that charged to the non-signatory air carriers.

PRIOR ACTION:

December 13, 2007 - City Council awarded the News and Gifts Concession to Varona-Paradies, LLC

April 28, 2009 - City executed Amendment No. 1

June 17, 2019 - City executed Amendment No. 2

October 14, 2020 - City executed Amendment No. 3

September 15, 2021 - City executed Amendment No. 4

FUNDING:

N/A

FINANCIAL IMPACT:

Amendment No. 5 will add approximately \$9,638.89 in annual non-aeronautical revenue to the Airport budget.

LEGAL REVIEW ONLY BY CITY ATTORNEY: Yes

9/19/2022

STAFF CONTACT:

Kerrith Fiddler, City Administrator

Amy Miller, Deputy City Administrator - Administration & Enterprise

Matthew F. Coughlin, Airport Director

ATTACHMENTS:

- 1) News and Gifts Lease and Concession Agreement Amendment No 5

PRESENTATION: No